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Cosmeagram

Society of Cosmetic Chemists
 California Suppliers' Day
 Tuesday & Wednesday
 October 2nd & 3rd, 2007



Online Registration:

www.caliscc.org & www.bioscreen.com

2 Day Event!

Registration Begins March 15th, 2007

Registration Options:

1. CREDIT CARD - Register Online with Visa/Mastercard at
www.caliscc.org
2. CHECK - Download registration forms on March 14th and send check
made payable to SCC California Chapter to

Suppliers Day 2007
 c/o BioScreen Testing Services, Inc
 3904 Del Amo Blvd, Suite # 801
 Torrance, CA. 90503

Long Beach Convention Center
 Long Beach, CA



June 2007
 Volume 37 Issue 6

Website: <http://www.caliscc.org>

Inside this issue:

Calendar of Events	2
Announcements	2
Hospitality Corner	2
Message from the Chair	3
Job Opportunities	4

MONTHLY MEETING

PLEASE NOTE

No meeting for the
 month of June

Next regularly
 scheduled meeting:
 September 25, 2007

See 2007 SCC
 Calendar of Events
 (on page 2)
 for upcoming events

Editor: Karen Garruto
Croda Inc.
95845 Santa Anita Avenue
Rancho Cucamonga, CA 91730
Phone: 909-980-2510
Fax: 909-476-7304
k.garruto@crodausa.com

Please direct all advertising inquiries to:
Business Manager: Brian Kolevar
505 S. Melrose St.
Placentia, CA 92870
Phone: 714-524-2777 x126
FAX: 714-524-8362
bkolevar@coastchemical.com

Please direct all address changes and subscription inquiries to:
Tina-Marie Lesko
Presperse, Inc.
12935 Crawford Drive
Tustin, CA 92782
Phone: 714-389-6284
Fax: 714-389-6285
tmlesko@presperse.com

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Society of Cosmetic Chemists
National Office
120 Wall Street - Suite 2400
New York, NY 10005-408

Deadline for the **September** Cosmogram is **August 24th**. All information is to be sent to Karen Garruto at Croda Inc.

2007 SCC CALENDAR OF EVENTS

AUGUST

11 California Chapter Summer Event

SEPTEMBER

25 California Chapter SCC Monthly Meeting *Location TBA*

OCTOBER

2-3 California SCC Suppliers' Day *Long Beach Convention Center*
23 California Chapter SCC Monthly Meeting *Location TBA*

Hospitality Corner

The California Chapter of the SCC would like to welcome the following new members to our Chapter:

Lokesh Kumar Jain - *Allure Cosmetic Inc.*

Donald Mayer - *Marietta*

Marcu C. Wade - *Student, California State University Fullerton*

Peter Williams

Please greet our new members at upcoming meetings and events. Do you know a new member? Contact Tina-Marie Lesko at tmlesko@presperse.com so we can include them in the Hospitality Corner for future Cosmograms.

Announcements

CONTACT INFORMATION CHANGES

If you are a member of our chapter and your information (ie. name, address, company, phone numbers, email address) has changed, please make sure you contact us with the new information so we can update our database. If changes are not sent to us, you may not be getting your newsletter, meeting notices, course registrations, etc. Please contact Tina-Marie Lesko at tmlesko@presperse.com with any changes.



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Message from the Chair

A Parting Thought for Summer...

As we take a break from monthly meetings for summer, we certainly do not break from the accomplishments we need to make in our careers. (Though, wouldn't it be nice to have a summer break from work too?!) 

Use the season, however, to remind ourselves how to slow our racing minds enough to focus, just enough to take more in, use our creativity, and, in turn, accomplish more. I write this to remind myself of the truth in this concept. I recently read a quote by Eric Hoffer that I believe in: "People in a hurry cannot think, cannot grow". Similarly, Thomas Fuller wrote "Some are very busy, and yet do nothing". How many times have you had a day like this? How many people do you know or work with that seem to fit this description most of the time?




I think most of us know that our quality productivity is not about working "hard", but is about working "smart". Perhaps working "smart" can be facilitated by remembering that life is not a race, but a journey.

Until the Summer Event!

Heather Naef-Owen
 S. Calif. SCC Chair, 2007
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California Chapter SCC May Dinner Meeting



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Job Opportunities

POSITIONS AVAILABLE

- **QA Manager (#0703-12).** Luxury Skin Care Company in San Fernando is seeking a qualified candidate with at least 1 year experience as a QA Manager. Duties include ensuring proper compliance and quality of all products. Must be familiar with Standard Operating Procedures, CGMP's set forth by the FDA and the 21 Code of Federal Regulations in regards to Cosmetic Manufacturing. If interested please email resume and cover letter to humanresources@sonyadakar.com.
- **R&D Positions (0704-01).** Would you like to be part of a new state-of-the-art R&D facility opening in the Torrance area where you will be given the freedom and the flexibility to do what you do best – develop specialty products? Sunrider, a dynamic global herbal foods and cosmetics mfr is totally revamping its R&D Dept. We have openings for both Senior level (4-8 yrs of exp req'd) and Junior level (1-3 yrs of exp req'd) Chemists. Must have at least a BS/BA degree in Chemistry, exp in the development or testing of food, dietary supplements, personal care, or color cosmetic products and proficiency in technical writing skills. Familiarity with scale-up and QC procedures are a plus. If interested in one of these exciting positions, please forward your resume to: Sunrider 320 S. 6th Ave. City of Industry, CA 91746 E-mail: Leslie.Espiritu@Sunrider.com; Fax: 626-961-1172; Phone: 626-934-6642.
- **Sourcing/Packaging (0704-05).** Skin Care Company in San Fernando is seeking a qualified candidate with at least 2 years experience in planning and purchasing components and materials. Duties include sourcing and shopping pricing for products, packaging artwork direction and recommendations on new and existing packaging. Please email resume to humanresources@sonyadakar.com.
- **Research & Development Chemist (0705-01).** Fast growing, small cosmetic company in the Bay Area, Northern California is looking for a formulator of skin care products with at least 2-3 years experience. This is a key position to help us expand our product line and manufacturing capability and capacity. The right candidate will be a self-motivated, talented and creative individual working with the president to formulate unique products for the salon, spa and clinic market. This key position will provide you with: Excellent Base + Profit Sharing + Benefits. Please send resume and salary history to jim@knutek.com.
- **International Regulatory Affairs Manager (#0705-02).** Santa Monica. Responsible for submission of formulas to international markets. Track status & approvals. Analyze & evaluate data contained in formulas for compliance with international compliance. Oversee international formula testing & assist in building raw material library. Strong computer skills, Microsoft Word & Excel. BS in Chemistry preferred. Email resumes to jobs@guthy-renker.com.
- **Chemist (0705-03).** A contract manufacturer of personal care products in the South Bay area is looking for a motivated, hard-working individual who possesses a BS degree in Chemistry or Chemical Engineering, with 1-3 years of experience in product development. Qualified candidates need to be flexible, detail oriented, possess good communication skills and have an ability to work as a team member in a fast paced environment. Work duties and responsibilities include but are not limited to the following: preparing formulas, conducting stability testing, entering formulations in computer databases and supervising pilot batches in compounding. Please fax in your resume to Virginia Kickertz at 310 900-4174 or e-mail to vkickertz@coswayco.com.
- **R&D Team Leader: (#0705-04).** A leading contract manufacturer in the San Fernando Valley is seeking a high energy, highly motivated and experienced R&D Team Leader. This position is responsible for the evaluation, monitoring and supervision of all the R&D activities. Ideal candidate must have a BS degree in Chemistry and/or Biochemistry with at least four to six years experience in a Cosmetic Research and Development Lab. Must have three to four years experience as a formulating chemist, possess demonstrated leadership skills, and be able to set R&D standards for current and new products. Send your resume to: nschussman@hotmail.com.
- **R&D Formulating Chemist: (#0705-05).** A leading contract manufacturer in the San Fernando Valley is seeking a highly motivated and dynamic R&D Formulating Chemist to prepare products based on Lab Work Orders (LWO) assigned by Director and/or Manager, and perform varied multi-task formulation, testing and development of products for various clients. Ideal candidate must have a BS degree in Chemistry and/or Bio Chemistry and at least two to three years in a Cosmetic Research and Development Lab. Must have excellent research skills, be detail oriented, and flexible in schedule. Send your resume to: nschussman@hotmail.com.
- **Jr. R&D Chemist: (#0705-06).** A leading contract manufacturer in the San Fernando Valley is seeking a high energy, highly motivated Junior R&D Chemist to perform the duties of a beginner chemist, as well as the R&D Project Coordinator when needed. Ideal candidate must have a BS degree in Chemistry and/or Bio Chemistry and some experience in a Cosmetic Research and Development Lab. Must be able to prepare batches, record observations, perform stability tests and calibrate equipment. Candidate must be detail oriented, have excellent research skills and work a flexible schedule. Send your resume to: nschussman@hotmail.com.
- **Regulatory /Product Development Director (0705-08).** Extensive knowledge of domestic and international cosmetic regulations; cGLPs, cGMPs, CTFA, FDA, EPA, and COLIPA guidelines. Develop products/promotional concepts. Packaging Engineer, and Manufacturing & Operations. Understand global cosmetics. Product briefs and benchmarks. Assure quality for all new products via sensory, panel and clinical testing. Product development planning and strategy. Stability testing and claim substantiation. BA-chemistry focus. Three years regulatory experience domestically and international. Minimum of seven years of product development in cosmetic/beauty industry, experience developing formulas. Project Management experience is required. Knowledge of Skin/Body Care. Performance bonus, Benefits Package. Send resume to tassie.employment@gmail.com; www.Paulashchoice.com.
- **Product Development - Marketing Manager (0705-09).** Sonya Dakar Skin Care Execute marketing planning and management, including marketing plan development, goal-setting, and program measurement. Coordinate all aspects of Marketing including, promotion calendar, marketing collateral, newsletters. Identify, develop, and evaluate marketing strategy, based on knowledge of establishment objectives, market characteristics, and cost and markup factors. Keep skin care line current and technology driven. Manage new product introductions from concept to launch; conduct market analysis and review trends, collectively develop new products with key employees and executive staff, oversee development of products, education to internal staff, and launch of new products. Develop processes and procedures, and training and support materials for the department. Develop and manages cross-functional teams as appropriate. Qualifications: Minimum 5 years experience in Beauty required – Skin Care desired. Must be able to handle a multiple assignments simultaneously. Strong Leadership and presentation skills. E-mail resume and cover letter to careers@sonyadakar.com, reference job code Prodev-SCC.
- **Director of Research & Development (0705-11).** SOLAR COSMETIC LABS, INC., a global cosmetic and OTC drug manufacturer and marketer of sun and skin care products under several nationally recognized brands, has an immediate opening for a Director of Research & Development. The position will work onsite in our South Florida corporate headquarters. The applicant's primary duties are: 1) the management and oversight of all day-to-day activities and work flow of the research and development team, and 2) the formulation and development of all new sun and skin care product formulas manufactured by the company. List of additional responsibilities is available upon request. The applicant must have a B.A./B.S. degree in Chemistry and have a minimum of 5 years experience with one or more leading sun and/or skin care companies. Benefits package includes a competitive salary, matching 401k plan, medical, dental and vision plans. E-mail resume to egarazi@no-ad.com or fax to 305-625-7322.

(cont'd on pg. 7)



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Advice to the Lab Lorn

"Advice to the Lab Lorn" is a column in the Cosmegram intended to offer advice, or maybe just solace, for confusing, challenging or downright murderous issues facing SCC members in their labs. Send us your questions at lablorn@caliscc.org and we'll track down an authority or two and get back to you in the Cosmegram. You can include your name if you wish, but we won't publish it for all to see! Your secrets are safe with us.



John Garruto

- 2.** We changed the preservative system in our skin care products to remove parabens. We were using a phenoxyethanol/paraben mixture and we decided to remove the parabens and replace them with potassium sorbate. We are now failing our challenge test for mold (*Aspergillus niger*). Do you have any suggestions on an effective use level of potassium sorbate?
- A.** Potassium sorbate is the potassium salt of sorbic acid and it contains approximately 75% sorbic acid. The functional level for your formulations is dependent on many factors and will not necessarily be the same for all products. According to the CIR, formulations containing up to 0.50% sorbic acid and/or potassium sorbate were neither significant primary nor cumulative irritants nor are they sensitizers. That being said, the usual range of the potassium salt is 0.10-0.50% with a target level that averages 0.20-0.30%. Keep in mind that the activity of the free acid is dependent on the pH of the formulation and the drop in activity over a pH range may surprise you. While sorbic acid has an activity of 98% at pH 3.0, the activity drops to 37% at pH 5.0 and further drops to an activity level of 5.5% at pH 6.0. Needless to say, you should be sure that your formula has the optimum pH to insure the efficacy of this preservative. If you are unable to maintain a lower pH in your product you might try using dehydroacetic acid or its sodium salt. The pH/activity of dehydroacetic acid is more favorable for slightly higher pH values. Lastly, potassium sorbate as with other salts may lower the viscosity of your product if carbomer-type polymers are used in the formulation. This may necessitate a slight formula revision as well.

... John Garruto



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Job Opportunities

(cont'd from pg. 7)

- **Cosmetic Chemist - Formulation Development (0707-03).** Suitable candidate must have in-depth experience of formulation and development of skin care including OTC cosmetics, hair care and color cosmetics. Must be knowledgeable of FDA/COLIPA/ICH regulations and must be able to perform daily basis bench work formulations. Must have sound knowledge of raw materials being used in cosmetic and personal care products and must be able to work with an enthusiasm, result-oriented, and highly motivated persona under a stressful environment. Sarah@allurecosmeticinc.com.
- **Chemist – Microbiologist (0707-04).** Suitable candidate must have sound knowledge of routine microbiology testing of cosmetics, personal care and OTC products based on the requirements of FDA, including validation methods. Must have experience with microbial testing according to USP/BP methods. Must be able to perform PET/PCT. Must have understanding of regulations related to cosmetic industry. Sarah@allurecosmeticinc.com.

POSITION WANTED

- **Position Wanted (0705-07).** Cosmetic Chemist, with 19 years experience in all facets of cosmetic production, from concept through distribution; seeks full or part time position with a company in the Los Angeles area. Forward inquires to: Seekr101@aol.com.
- **Position Wanted: Purchasing (0706-08).** Nine years of experience in Cosmetic manufacturing. Great at sourcing reliable vendors, negotiating low prices and freight charges, working closely with chemists for best results while costing of formulas. Coordinate inventory and receivables to BOL and invoices. Interact with sales and marketing departments. Computer, SBT, Account Mate, Bi-Lingual: jobseeker14@yahoo.com; 818-795-8148.

This monthly listing is a free service to all members of the SCC. To place a technical job listing in the Cosmegram, a maximum of 100 words, please e-mail your job listing to **John Garruto, Employment Chair** at jgarruto@radicaltechnology.com or **Danielle Barker** at dbarker@radicaltechnology.com. Please limit to technical positions only. When the position is filled, please notify Danielle Barker to have the listing deleted. If we do not hear from you, it will be removed after two months. To place an ad in the next issue, information must be received by **August 24th. Please note:** We do not knowingly publish listings that have been placed with a search firm and are not responsible for duplicate listings. We also do not release the names of job seekers unless directed to do so by the job seeker.

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Job Opportunities

(cont'd from pg. 4)

- **Planner/Customer Service (0705-12).** Aware Products, Chatsworth is currently accepting applications for the position of PLANNER/Customer Service at our Chatsworth, CA facility. E-mail resume and salary requirements to MChavez@awareproducts.com. As part of the planning team, manage account relationships as they pertain to production orders, BOM, pricing, and all aspects of customer service. Provide excellent verbal and written communications internally and to customers. REQUIRED: Minimum 2 years experience in personal care manufacturing industry with similar customer service experience. Ability to manage projects effectively, including appropriate follow-up and attention to detail. Ability to effectively interface with customers, management, and coworkers.
- **Senior Chemist (0706-01).** Established personal care and cosmetic contract manufacturer in the San Fernando Valley area is looking for a creative individual with 5 to 10 years of hair care and skin care product development experience. Ideal candidate should have the ability to formulate, reverse engineer and compound existing cosmetic products. Should have strong formulating skills, project management familiar with GLP, proper stability testing. Must be able to multi-task under pressure and be detail oriented. BS Science degree in chemistry, chemical engineer or pharmaceutical science preferred. We will consider a mid-level candidate with the right attitude, education or experience. A strong work ethic and willing to take responsibility for their own developed projects is a must for this position. We need someone that does not need to be sponsored. Please send resume to Myriam Osnaya at mosnaya@awareproducts.com.
- **Junior Chemist (0706-02).** Aware products, contract manufacturer located in Chatsworth is seeking a dynamic and self motivated Junior Chemist. Candidate must be detail oriented, willing to work under pressure and must have a BS in Chemistry or related career. Please send your resume to Myriam Osnaya at mosnaya@awareproducts.com.
- **Senior Account Manager (0706-03).** Progressive manufacturer looking for a Senior Account Manager in personal care seeks applicant with 2-4 years of Personal Care industry related experience with proven success in personal care chemical accounts in California and Utah; good contact at Neutrogena, Levlad, Thibiant, Wasatch. Applicant must have Chemistry and or biology related degree. Dynamic, motivated, independent and able to self manage her/his time as well as the ability to be an International team player. Applicant must have the ability to juggle several priorities simultaneously and excellent communication and negotiation skills. Understanding of French and or Spanish is a strong plus. Applicant must be proficient on the computer. Responsibilities to include but are not limited to: Manage sales and promote specialty chemicals to personal care manufacturers. Develop and maintain customer relationships and provide all aspects of technical support to new and existing customers. Develop customer specific sales strategies to maximize growth opportunities with key accounts. Generate monthly sales reports, contributes to budgeting and forecasting. Coordinate and participate in local and national industry shows. Position provides competitive wages/ bonus and benefits packages, company car, office with assistant. If interested please send resume with references to pcseppinc@airliquide.com.
- **Account Manager Trainee/Customer Service (0706-04).** Position for a custom manufacturer of consumer products in Chino. Three to five years experience in customer service with mass merchandisers. Experience in purchasing, scheduling, forecasting and production planning desired. Strong Excel, Word skills. Process Pro software knowledge a plus. Responsible for coordinating shipments, quality and service issues, initiating spec sheets and bills of material, corresponding with Asian and domestic contacts on a daily basis and managing accounts receivable and aging reports for designated customers. Salary based on experience and qualifications. Please email resume to employment-ops@hotmail.com.
- **QA Analytical Chemist (0706-05).** Philosophy, a cosmetic and OTC manufacturer located in Phoenix, Arizona is seeking a qualified candidate with 4+ years experience working with HPLC and FTIR preferred. BS or MS degree in Chemistry or closely related field required. Full range of benefits including medical, dental, 401(k) and much more. Submit resume to jobs@ephiosophy.com or fax to 602-794-8710. EOE. Please reference "QA Analytical Chemist."
- **R&D Chemist (0706-06).** Neutraderm, Inc., is currently looking for an R & D Chemist in our corporate offices in Canoga Park, CA. Individual will formulate products, prepare batches based on lab work orders and perform varied multi-task formulation, testing and development of products. Additional Responsibilities: Adjust batches and validate specifications as necessary; knowledge of ingredient deck listing; maintain housekeeping in conformance with Good Manufacturing Practices (GMP); and Standard Operating Procedures (SOP) standards. Prepare and document in writing, specifications for various batches. Accurately enter formulas into AREV and Lab notebooks. Perform stability testing on batches. Ability to color match batches. Oversee batches throughout manufacturing process. Calibrate equipment. Perform other duties and assignments as needed. Bachelors of Science Degree required, preferably in Chemistry and/or Biochemistry. Join our team and be a part of a successful company. Interested candidates, please forward resume with salary history to: sraoof@neutraderm.com.
- **R&D Manager Opportunity (0706-07).** Northwest Cosmetic Labs is an innovative custom formulator and manufacturer of prestige skin care products for leading brands. We seek an experienced R&D Manager to join our team. Interested candidates should have an advanced degree, preferably in cosmetic chemistry, and several years of experience developing skin care products. We seek a leader with a team-oriented approach who enjoys project variety and a fast-paced work environment. We are located in Idaho Falls, ID, just minutes away from world-class skiing, fly fishing, Yellowstone, Jackson and other outdoor attractions. Please send your resume to wadsen@northwestcosmeticlabs.com.
- **Senior Scientist (0706-09).** Mary Kay Inc in Dallas, TX, is searching for an experienced Senior Scientist in their Product Development Formulating Lab. Working under general direction, the incumbent will be responsible for developing cosmetic and personal care products requiring a thorough foundation and seasoning in a formulation discipline, preferably skin care, sun care (fragrance knowledge a plus). Projects require theoretical conceptualization and may involve experimentation in areas which may have little or no standardized methodology. Will be responsible for investigating and applying state of the art technology to develop new products and resolve project issues. Must be familiar with formulas and patents within an assigned product category and state-of-the-art industry methods of formulating for stability and cost efficiency. Job requires a Bachelors, Masters or Ph.D. with knowledge of physical science relating to topical product forms used in cosmetic formulation. This expertise is typically acquired through work experience of 3+ years with a BS/BA, 2+ years with a MS/MA, or 2+ years with a Ph.D. Work experience in field of cosmetics is required and previous work experience must include independent research and presentation of results. Submit resumé via e-mail: carol.washington@mkcorp.com.
- **Cosmetic Chemist (0707-01).** EO is a fast growing company in the Bay Area, Northern California, proud of handcrafting personal care products with the best natural ingredients including pure essential oils. We are a certified organic manufacturer & Green Business. Position is responsible for creating, formulating, and documenting product samples using SOPs and GMPs, perform stability testing, supervise pilot compound runs, and will source and review quality of raw materials. Requires BS in Chemistry or equivalent, and at least 2 years of experience in personal care or cosmetic formulation. Knowledge of aromatherapy or herbal medicine a plus. Please forward resume, and salary requirements to ejobs@eoproducts.com. An EOE.
- **Cosmetic Chemist - Q.C. (0707-02).** Suitable candidate must have sound experience of handling HPLC for method development, validation of process and method of testing OTC cosmetic products, testing of an array of raw materials being used in the manufacturing of cosmetics (Skin Care, Hair Care, Etc., OTC & Color Cosmetics). Must be aware of and knowledgeable of various documentations related to HPLC. Besides HPLC, must have sound experience of handling analytical instruments and must have knowledge of cGMP, Q.A. and testing of finished cosmetic products. Sarah@allurecosmeticinc.com.

(cont'd on pg. 18)



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Rick Goldberg, Masstige Brands & Brand Architects.

Part 2:
Carl Geffken, Carl Geffken Consultants
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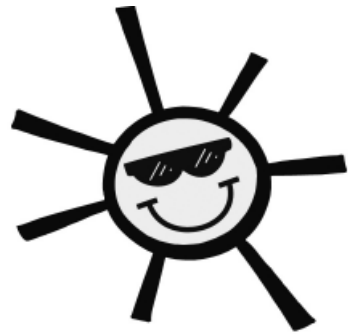
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2007 National SCC Scientific Seminar



Area III Director's Report

On May 10th and 11th, the SCC had its National Mid-Year meeting in Anaheim, which was very interesting and reasonably well attended. Topics included skin and color technology, polymer properties and performance, a basic emulsion overview, analytical methods for hair care and a session on environmental and moisturizing ingredients and testing.

Our California Chapter hosted a Wednesday night party at the House of Blues which was a mob scene and very lively and fun. Just a reminder that the National SCC meeting in December is in New York, as always, on December 6th and 7th and the mid-year meeting for SCC is in Orlando, Florida in May 2008. In our Area III meetings we discussed ways to improve attendance and grow membership as well as financial and administrative issues. Fortunately, the California Chapter is in excellent financial condition and we continue to grow and prosper.

As always, I welcome any comments or suggestions for improving communication between and among Chapters and National. In addition, we have several interesting possible speakers for Education Hour in the fall including a talk on green chemistry and one of the nation's leading experts on rosacea. I hope to have these speakers set in the next month or two.

In the meantime, have a safe and happy summer and contact me anytime for any assistance I can provide. Have a bitthen summer!

Respectfully,
 Guy L. Langer
 Area III Director
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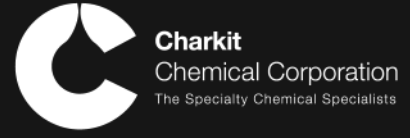
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