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Cosmeogram

Dinner Hour

From Sand to Advanced Personal Care Solutions: A Silicone Chemistry and Formulator's Benefits Guide

Roy U. Rojas Wahl
Application Development Engineer
Momentive Performance Materials

Silicones have been used in the personal care industry for several decades. In this contribution, some of the essential silicone chemistries and processes for making silicone polymers are highlighted. Particular focus is given to molecular properties and resulting functional benefits of selected silicones.

The use of modern silicone resin technology in personal care is for example highlighted for applications such as in suncare for SPF enhancement (MQ resins), general sensory enhancement with optical effects for advanced anti-aging claims (spherical or spiky T-resins), and hair styling for improved curl retention (DQ resins).

New developments in silicone gel technologies are described, and some major characteristics of modern water-in-silicone emulsifiers are highlighted. Finally, innovative silicone amino terpolymer technology is shown to result in outstanding sensory perceptions in hair care as well as personal wash applications.

(cont'd on pg. 3)

Educational Hour

A Key to Success in a Multi-National Organization or International Supply Chain: Working Effectively With Cultural Differences

Preston W. Blevins
Director
BATCHMASTER Software

This presentation is a survival guide for those working in or with a multi-cultural enterprise, a multi-national corporation or international supply chain partners.

The multi-national enterprise and multi-national supply-chains have become an important force in the world economy. Differences in cultural views of problem solving, acceptance of complexity and the importance of time present significant challenges to the complex collaborations needed in these arrangements. There is a way to understand your international partners.

Closer to home, Southern California is a culturally diverse community with challenges that must be addressed to build a cohesive "world-class" enterprise.

This presentation will bring you into alignment with all of the cultural "richness" in both the local and international economies and help you succeed as a resource management and supply-chain professional.

(cont'd on pg. 3)

September 2007

Volume 37 Issue 7

Website: <http://www.caliscc.org>

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MONTHLY MEETING

Details on Page 2

Tuesday, Sept. 25, 2007

Educational Hour	5:00 pm
Social Hour	6:00 pm
Dinner	7:00 pm
Speaker	8:00 pm

Reservations:

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Reservations a **MUST**
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FRIDAY, Sept. 21st

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Meeting Details Inside
(Page 2)

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Deadline for the **September** Cosmegram is **August 24th**. All information is to be sent to Karen Garruto at Croda Inc.

2007 SCC CALENDAR OF EVENTS

SEPTEMBER

25 California Chapter SCC Monthly Meeting *Proud Bird*
18-20 HBA Global Expo NYC, NY

OCTOBER

2-3 California SCC Suppliers' Day *Long Beach Convention Center*
23 California Chapter SCC Monthly Meeting *Location TBA*

NOVEMBER

27 California Chapter SCC Monthly Meeting *Proud Bird*

Hospitality Corner

The California Chapter of the SCC would like to welcome the following new members to our Chapter:

Laura Kelso - *The Dial Corporation*

Cynthia Campbell - *Aesthetics by C.C.*

Rachel Stevenson - *Katz*

Martin M. Perl

Erin Enriquez - *Cosmetic Labs of America*

Norylene Fulinara Feria

Laura Kelso - *The Dial Corporation*

Alana McDonald

Anas Mubarak - *Benefit Cosmetics*

Malisa Sangsripisal - *Dermalogica*

Doris Yuen - *Spatz Laboratories*

Please greet our new members at upcoming meetings and events. Do you know a new member? Contact Tina-Marie Lesko at tmlesko@presperse.com so we can include them in the Hospitality Corner for future Cosmegrams.

Announcements

CONTACT INFORMATION CHANGES

If you are a member of our chapter and your information (ie. name, address, company, phone numbers, email address) has changed, please make sure you contact us with the new information so we can update our database. If changes are not sent to us, you may not be getting your newsletter, meeting notices, course registrations, etc. Please contact Tina-Marie Lesko at tmlesko@presperse.com with any changes.



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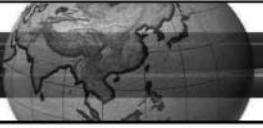







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Dinner Hour

ABOUT OUR SPEAKER

Roy U. Rojas Wahl earned his Dr. rer. nat. degree in Chemistry from the Technische Universitaet Braunschweig, Germany, in 1995 (summa cum laude), in collaboration with Texas A&M University, College Station, Texas, under supervision of the late Sir Derek Barton. He also obtained a Masters in Technology Management degree from Stevens Institute of Technology, Hoboken, New Jersey, in 2007 (outstanding scholar award). In industry, he has worked six years with Unilever Research U.S. (fabric bleaches, skin biochemistry, skin face care formulations) in Edgewater, New Jersey. Since four years now, he is an Application Development Engineer in Personal Care at GE Advanced Materials, Silicones, now Momentive Performance Materials, in Tarrytown, New York, with focus on developing and applying silicones in skin care. He is author/co-author of about twenty research publications in peer reviewed journals, as well as six patents/patent applications.

(cont'd from pg. 1)



Educational Hour

LEARNING OBJECTIVES – AFTER ATTENDING THIS SESSION YOU WILL BE ABLE TO:

(cont'd from pg. 1)

1. Describe the evolution and emergence of multi-national corporations and supply-chains
2. Summarize the cultural spectrum represented in the low context, high context cultural perception of complexity and time
3. Anticipate the cultural perspectives of culturally diverse local corporate associates, international co-workers and suppliers

DISCUSSION OUTLINE:

1. The evolution of the multi-national enterprise
2. The emergence of multi-national supply-chains
3. The challenge of working with cultural differences, other languages and major time zone differentials
4. The Key to understanding cultural differences – understanding the low and high context cultural model
5. The low context culture's characteristics
6. The high context culture's characteristics
7. Group exercise: Matching case study companies to the low/high context spectrum
8. How culture influences national focus and competitiveness
9. How to get in alignment with other cultures – practical tips
10. Summary

ABOUT OUR SPEAKER

Preston W. Blevins is a Director with BATCHMASTER Software. He specializes in the implementation of good business practices for enterprise resource management, lean thinking, supply-chain management and e-collaboration.

Preston's "hands-on", practitioner manufacturing industry experience spans twelve years. Positions held during that time include all positions associated with materials, manufacturing and plant management in a variety of manufacturing environments.

Following his manufacturing industry career, Preston has spent the last twenty-five years in the consulting and the manufacturing software industry. Preston has had extensive international experience. He lived on multi-year extended assignments in the UK, Sweden and Belgium. Preston also has had project oversight in Asia-Pacific and he currently collaborates with co-workers in India.

Preston's certifications by APICS include CFPIM, CIRM and CSCP. He has had extensive involvement with APICS and has held many key management offices including VP of Programs (SFV), President of the San Fernando Valley Chapter and Region 7 VP. His current APICS involvement is as a BOD member of the San Diego Chapter. Preston has also participated in numerous special projects and study groups for the APICS National BOD and headquarters staff.

Preston is also certified as a fellow by BPICS (now the Institute of Operational Management) and as an Organizational Engineer (Salton-MSU).

Preston has been a frequent speaker at major professional society conferences, manufacturing industry and technology forums and has published over twenty-five white papers.



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- **R & D Formulating Chemist (#0707-10).** Assist in R & D Formulating Process. Job Responsibilities: Must be able to prepare batches. Record observations. Perform stability test. Calibrate equipment. Do research. Prepare reports. EDUCATION/EXPERIENCE: Must have a BS degree in Chemistry and/or Bio Chemistry and at least two to three years in Cosmetic Research and Development Lab. Qualifications: Proficient with; English language and computers. Please submit a resume to Eugenia Furukawa (323) 589-8181, ext. 283 or e-mail efurukawa@mariettacorp.com. Actual starting pay will be based on an individual candidate's qualifications and experience.
- **Product Operations Manager (#0707-11).** Exclusive spa skin care company in Orange County California is looking for a Product Operations Manager who has experience with creating a product from concept to market. Candidate should have experience with product development in creams, lotions, sun care products. Applicant should also have extensive knowledge of domestic and international cosmetic regulations, packaging engineering, manufacturing and operations. Applicant will be responsible for providing quality control for raw materials, packaging, batches and finished products. Must have prior experience managing others. Must be a detailed oriented self-starter individual. Prior experience with MAS 90 / 200 preferred. E-mail resume to: HR@kerstinflorian.com.
- **QC Chemist and/or QC Technician (#0707-13).** Contract Manufacturing Company in North County San Diego is seeking a qualified candidate with at least 1 year experience as a QA Chemist/Technician to expand existing lab staff. Duties include ensuring proper compliance and quality of all products. Must be familiar with Standard Operating Procedures, CGMP's set forth by the FDA and the 21 Code of Federal Regulations in regards to Cosmetic Manufacturing. Experience with global requirements and bi-lingual a plus. If interested please email resume and cover letter to conn@randallinternational.com.
- **Sales Representative (#0707-14).** Cosmetics and OTC products manufacturer located in Riverside area is seeking highly motivated Sales Representative. Must have good oral and written communication skills, be a self-starter and able to work independently. Experience in contract manufacturing for hair care and skin care is desirable. Position provides competitive base salary and commission. If interested please send resume and salary history to hr@tcilab.com.
- **Brand Manager (#0707-15).** Melaleuca, Inc. is looking for a Brand Manager for skin care and cosmetics that will help plan, develop, and direct the marketing efforts for the skin care and cosmetics category. The right candidate will be responsible for coordinating activities of specialists in production, sales, advertising, promotion, research and development, marketing research, purchasing, distribution, package development, and finance to meet product launch timelines and ensure quality standards are met. Salary DOE. Please submit resume to SAllison@Melaleuca.com.
- **Purchasing / Planner Opening (#0707-17).** Manhattan Beach company is in need of a Purchasing / Planner Specialist. Minimum 5 years experience in the personal care, consumer packaged goods, beauty industry. Duties: Participate in supplier selection process and acquire all components for skin, color and hair product lines. Analyze past buying trends, sales records, price and quality of merchandise to determine value and yield. Select, order, and authorize payment for merchandise according to contractual agreements. Coordinating purchasing related activities and the daily functions of the purchasing department. Create, maintain and manage purchase orders. Email applications to swittier@ibinc.com.
- **Formulation Chemist (#0708-02).** R&D: Suitable candidate will have at least 5 years of experience in formulation and development of hair care and skin care products, performing stability testing, supervising pilot compound runs, sourcing and reviewing quality of raw materials. Must have sound knowledge of raw materials being used in personal care products (knowledge of naturals and organics a plus) and must be positive, enthusiastic, results-oriented, and self-motivated. Requires BS in Chemistry or comparable degree/experience. Please forward resume, and salary requirements to mcummings@cosmedscience.com.
- **R&D Sr. Chemist (#0708-03).** PHD. Minimum three years experience in formulation. Member of SCC. Ability for reverse engineering of formulas. Qualified candidates send resumes plus salary requirements to ccjobshr@yahoo.com.
- **R&D Director (#0708-04).** PHD. Experience in the cosmetics industry. Qualified candidates send resumes plus salary requirements to ccjobshr@yahoo.com.
- **Director/VP R & D (#0708-05).** Syndero is a rapidly growing, pre-IPO consumer goods company. We market our products direct-to-consumers via the online channel. The Senior Scientist- Product Development provides technical, research, development and guidance for multiple new product and reformulation initiatives. Senior Scientist will work directly with Syndero's Product Marketing department as well as external development and formulation partners to identify and implement new products in the skin care, hair care, nutraceutical and/or weight management industries. Minimum of 8-10 years experience in product development, desired industries: skin care and/or other health and beauty categories. Bachelors and Masters degree required. PhD is preferred. This position is located in San Francisco. Please send resume and salary requirements to: sf-jobs@syndero.com.
- **R&D/Product Development Chemist (#0708-06).** Established manufacturer of high performance skin care products in Huntington Beach is looking for an individual with experience in skin care product development and a BS/BA degree in chemistry or related fields. A qualified candidate is flexible, motivated, has good communication skills and is able to work as a team member. Knowledge of and experience with performance raw materials a plus. If you're looking to grow with a fast-paced company, fax resume and salary requirements to Susan at 714-891-0736 or email to hr@yglabs.com.
- **QC Chemist (#0708-07).** Rapidly expanding manufacturer of high performance skin care products in Huntington Beach needs a motivated, hard-worker with a BS/BA degree or an Associates Degree in Chemistry or related fields. Experience in packaging quality control and/or microbiology a plus. Individuals responding should have good computer skills, better-than-average communication skills, and the ability to work as a team member in a fast-paced environment. Fax resume & salary requirements to Susan at 714-891-0736 or email to hr@yglabs.com.
- **Formulation Group Leader (#0708-08).** Neutrogena in Los Angeles, CA is looking for a Formulation Group Leader (0705566) that will design and develop complex new product formulations against specified objectives. Must have industry experience in skin/sun/hair care formulations/product development and a minimum BS and 10 years experience. Ability to function independently and provide critical business advice and information to organizational leaders to leverage findings and technologies for business growth opportunities is required. A minimum of 2 years of lead/supervisory/managerial experience is required. Statistical Analysis is preferred. Basic and Advance Mathematics (Statistics) is preferred. Up to 2% travel (Domestic) is required. Please reference Johnson & Johnson's website: www.jnj.com/careers.

(cont'd on pg. 7)

Advice to the Lab Lorn

"Advice to the Lab Lorn" is a column in the Cosmogram intended to offer advice, or maybe just solace, for confusing, challenging or downright murderous issues facing SCC members in their labs. Send us your questions at lablorn@caliscc.org and we'll track down an authority or two and get back to you in the Cosmogram. You can include your name if you wish, but we won't publish it for all to see! Your secrets are safe with us.

John Garruto



The Lab Lorn team welcomes Eric Abrutyn as another distinguished contributor to our column.

Eric is a Principal Scientist at Kao Brands Company, currently working on long term hair care research. He has worked also in antiperspirants and skin care as technical leader. Prior to working at Kao Brands, Eric has worked over 25 years on the supply side for Dow Corning as senior scientist in personal care and Wickhen Products as Director of R&D. He has extensive experience in the fields of antiperspirants, silicone applications, skin care, and free radical polymerization. He has earned over 17 patents, has been published in cosmetic magazines, author and co-author of 3 books on silicones and antiperspirants, taught courses for SCC, Center for Professional Advancement, and Fairleigh Dickerson on silicones, antiperspirants, and International Cosmetic Ingredient dictionary, and has extensively spoke and acted as moderator globally at cosmetic industry events. Eric has been active for over 25 years in the Society of Cosmetic Chemists as Area II director, chapter chairs of the Mid-West and Ohio Valley chapters, newsletter editor of the New York chapter, and technical chair for many different chapters. He also is active in the CTFA and is currently INCI chairperson.

As we firmly believe in "baptism by fire", Eric fielded the first questions on INCI designations and the use of OTC actives.

2. If an ingredient or tradename mixture is listed as an approval monograph (and published in the 11th edition of the dictionary or CTFA on-line), does that mean it is acceptable for use in a cosmetic formulation?

A. Basically the International Cosmetic Ingredient Dictionary & Handbook (INCI) is a compendium of officially designated names that identify ingredients for the back label ingredient statement. Also, INCI monograph names act as a benchmark placeholder for global organization to communicate and identify ingredients within a harmonized authoritative reference.

The ingredients listed in the dictionary are not an endorsement for the product's safety or regulatory status. This responsibility and substantiation lies with both the supplier and the consumer company marketing the product it is incorporated in. The dictionary provides a nice reference guide for these ingredients.

(Editors Note: There will be an article in the September Cosmetic & Toiletries issue by Eric Abrutyn going into more depth on this subject.)

2. If I use 5% Aluminum Chlorohydrate in my in foot scrub, does that make it an OTC drug?

A. Actually Aluminum Chlorohydrate (ACH) or any OTC antiperspirant active is not approved for other applications, like foot products. One would need to go through a NDA to get this active approved for a new application.

It is interesting that you can use deodorants actives, e.g., triclosan, in an unregulated cosmetic fashion for underarm applications, but they would be considered OTC actives in any other type of application --- including foot care products. Aluminum Chlorohydrate is an excellent anti-microbial active but is restricted to use in underarm antiperspirant applications without going through any extraordinary OTC requirements.

2. Marketing wants me to use ingredients such as real yogurt in skin care lotion formulas. What do I do about spoilage of these "ingredients"?

A. It would be risky to add high levels of fresh yogurt. My recommendation would be to use a standardized yogurt powder (INCI - Yogurt Powder) rather than the fresh material due to microbial issues, live yeast cultures, shelf life, storage, etc. The powders are bacterially controlled and have a microbial specification of about 500-1000 cfu/gm. The powder is more concentrated than its fresh counterpart and the use of this material in a cosmetic formulation would be more manageable as well. If only a small amount of fresh yogurt is required for label copy, this material could be added to the water phase and heated to a temperature that would render any microorganisms harmless.

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Job Opportunities

(cont'd from pg. 4)

POSITION WANTED

- **Purchasing (#0706-08)**. Nine years of experience in Cosmetic manufacturing. Great at sourcing reliable vendors, negotiating low prices and freight charges, working closely with chemists for best results while costing of formulas. Coordinate inventory and receivables to BOL and invoices. Interact with sales and marketing departments. Computer, SBT, Account Mate, Bi-Lingual: jobseeker14@yahoo.com; 818-795-8148.
- **Formulation Chemist (#0707-12)**. Formulation Chemist with 15 years experience in OTC, dermatologist products, skin, hair, color and natural cosmetics seeking part-time position. Searching for position with a notable company in Los Angeles area. Please contactm infodjr@yahoo.com.
- **Product Development and Marketing (#0707-16)**. A creative product development and marketing professional with over ten years experience in the global marketing of high-end cosmetic and beauty products with an emphasis on new product development and color trending is seeking a challenging new opportunity. Has experience working within a variety of distribution channels including prestige, mass market and direct to consumer. Has an exceptionally keen eye for identifying consumer fashion trends, and translating consumer wants and desires into viable products through establishing a comprehensive marketing/strategic business plan and validating new product ideas and plans with consumer research and planning: market fit, customer need, investment cost and ROI, etc. Excited by innovation, continually keeps up with trends, technologies and ingredients through fashion and cosmetic industry publications, continuing education, trade shows and by participating in other related industry activities. shelliallison@msn.com.

This monthly listing is a free service to all members of the SCC. To place a technical job listing in the Cosmegram, a maximum of 100 words, please e-mail your job listing to **John Garruto, Employment Chair** at jgarruto@radicaltechnology.com or **Danielle Barker** at dbarker@radicaltechnology.com. Please limit to technical positions only. When the position is filled, please notify Danielle Barker to have the listing deleted. If we do not hear from you, it will be removed after two months. To place an ad in the next issue, information must be received by **September 26th**. **Please note:** We do not knowingly publish listings that have been placed with a search firm and are not responsible for duplicate listings. We also do not release the names of job seekers unless directed to do so by the job seeker.

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Regulatory Affairs

Janet Winter Blaschke

International Cosmetics and Regulatory Specialists, L.L.C.



Sunscreens- New Proposed Rule is Finally Here

After eight years the Food and Drug Administration has finally indicated a Proposed Rule for Sunscreens which will amend the Final Monograph for Sunscreens. The Final Monograph was originally issued on May 21, 1999.

After a Proposed Rule is issued, FDA allows for a Public comment period, after which the comments will be considered. After this consideration, the Tentative Final Monograph or the Final Monograph will be published. At that point, the formal ruling will specify the amount of time that Industry will have to comply with the new rules. At this writing, the formal publication has not occurred, but the deadline for public comments is expected to be approximately October 25, 2007 and November 24, 2007, depending upon the particular facet of the Proposed Rule.

The proposed legislation at this writing is currently 236 pages. I will attempt to give some top line highlights about the regulation, though by publication time there may be some additions. There are several surprises, and a few disappointments.

UVA Testing

There will be a new testing methodology for UVA claims in the near future. This has been an area of intense interest for the Industry, Consumer Groups and the public in general. Technologically it could be argued that this is very long overdue.

The testing will be a combination of in vitro and in vivo testing procedures. There is also an allowance for UVA/Water Resistant testing to support claims.

UVA Claims

There is also a "star" rating for UVA protection that is proposed. The ratings will be Low, Medium, High, and Highest, given one, two, three, and four stars respectively. This in some ways mirrors the current labeling system in Japan. The "star" rating will describe the level of UVA protection, as proven by the new UVA testing procedures.

SPF Values

A pleasant surprise and a victory for Industry is the allowance for SPF ratings above 30, as dictated by the Final Monograph. SPF claims will be allowed up to a 50+ rating. While this means that it will not be legal to have SPF 60 or 80 products, it will convey a rational level of coverage and a level playing field for the Industry. It is a relief to have the legal ability to have SPFs with a rating above 30+ as previously outlined.

SPF Testing Procedures

There are some prescribed changes to the current mandated method for SPF testing. These involve details including:

- New specifications for the Solar Simulator used in testing
- New methods of applying the product to test subjects
- New definition of Minimal Erythema Dose (MED)
- A new standard product must be used for testing of samples SPF 15 and over.

Labeling Modifications

FDA has given much consideration to giving adequate instruction for the use of sunscreens. This is based in a common concern for re-application of product as needed for extended periods of exposure to the sun. The Directions for use will be re-worded to give consumers more and direct information about the need for re-application.

The "sun alert" statement will also be revised.

New Ingredient Combinations Allowed

There are two new combinations of sunscreen ingredients allowed:

- Avobenzone and Zinc Oxide
- Avobenzone and Ensulizole

This appears to allow formulations of higher UVA protection in sunscreens.

Distinction Between Primary and Secondary Sunscreens

It is disappointing that this Proposed Rule does not address regulatory differences between Primary ("Beach") and Secondary (Sunscreen Moisturizers). The regulations will apply equally to both types of products, including the requirements for testing, labeling and permitted active ingredients, and ultimately Drug Good Manufacturing Practices. This is consistent with all previous FDA positions on this subject.

(cont'd on pg. 12)

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www.TCRIndustries.com/FineChemicals

Message From The Chair

We meet again!

Welcome back to our regular meeting schedule! We certainly had a successful and enjoyable Summer Event, thanks to Mauricio Castro and Kym Wechsler! The music of the symphony in a beautiful garden setting, picnic style under that stars, with great food, drink, and friends... what could be more perfect?

Now we're off to more learning. HBA this month, local speakers for CA SCC in Sept., Oct., and Nov., then the National SCC meeting in NY December... we have quite a variety of resources!

Elections are approaching quickly! Please contact Mauricio Castro with any questions or suggestions regarding open positions for 2008: Chair Elect, Treasurer Elect, and Secretary. Join the team, the challenge, and the fun of contributing to our organization!

We hope you enjoy our local schedule of education and dinner speakers for the remainder of 2007. More details coming soon!



Heather Naef-Owen
S. Calif. SCC Chair, 2007

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Anti-aging Claims

Another disappointment is the lack of FDA's permission of the use of anti-aging claims on sunscreen products. Products with this claim would not be categorized as Over-the-Counter Drugs, but would be New Drugs requiring a lengthy, expensive formal Approval with clinical studies required. More comments on this subject are expected.

Sunblock Terminology

The term "sunblock" will now be forbidden, and must not be present on the product labeling or any advertising or ancillary material regarding the product. FDA believes that this term is deceptive, causing the public to believe that they can stay in the sun indefinitely with no sun effects.

Comments to FDA

By the time this article is published, the Public Comment period will no doubt be active. Companies who are impacted by sunscreen rulings should consider making comments to the FDA. This can most effectively be done through a Trade Association such as CTFA, or comments can also be submitted by a company or an individual directly. Should the latter choice be considered, it should be examined carefully, as always when communicating with a government Agency.

...Janet Winter Blaschke
Regulatory Affairs Chair

Please provide your feedback and suggestions for future Regulatory Columns to Janet Blaschke [janet@intlcosmetics.com].

Call for Pictures & Historical Information

2008 marks the SCC California's 50th anniversary. In recognition of this milestone in our chapter's history, a keepsake will be published. At this time, I am looking to interview SCC members who were active in the 60's and 70's. If you have any historical information or pictures from 1958 and beyond, please let me know.

Consider: SCC Monthly Meetings, Scientific Seminars, Suppliers Day, Sport & Social events, Awards, etc.

Please contact Stephanie Leshney if you have any pictures or information that should be included in this keepsake.

Contact: stephanie@rossorg.com or 562.843.5575.



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