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Brian Kolevar  
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# Cosmeogram

## Dinner Hour

### Overview of REACH: How It Affects the Cosmetic Industry

Dr. Carol Landi  
Technical Director  
Sensient Cosmetic Technologies / LCW

**7**his presentation will provide you with an overview of the sweeping chemical safety and environmental regulation recently enacted in Europe, called Registration, Evaluation, Authorization and Restriction of Chemicals, or REACH. The impact of this new regulation on the cosmetics industry, including both positive and negative aspects, will be reviewed. In addition, you will gain insight on what your company can do to prepare for REACH. Sensient Cosmetic Technologies/LCW's activities will be discussed as an example of how one supplier is responding to REACH.

(cont'd on pg. 4)

## Educational Hour

### Chemidex: "The Formulator's Search Engine"

Tim Dillon  
West Coast Area Sales Manager  
Chemidex

**7**he Chemidex® Cybrary™ ([www.chemidex.com](http://www.chemidex.com)) is a free Internet-based search engine designed specifically for use by chemists and formulators. It accelerates the exchange of technical information between chemical suppliers and formulated-product manufacturers. The Chemidex Cybrary is the chemical industry's largest technical document repository, providing continuously updated raw material technical data sheets, MSDS, starting point formulations and product bulletins from over 800 of the world's leading chemical companies. An expedited sample request from each of these companies is a mouse click away. As a unique tool containing over 200,000 technical data sheets, Chemidex has garnered the enthusiasm of chemists throughout the world and earned the trust of the chemical companies.

#### PRESENTATION:

The presentation will focus on the Chemidex Cybrary's functionality, which is built around five powerful search engines. These proprietary engines enable the formulator to locate raw materials by company name, product name, trade name, product type, INCI name, as well as physical property criteria, end-use application, starting point formulation and starting point formulation performance criteria. Requesting samples and communicating directly with technical experts from multiple suppliers is now as easy as a click of a button. With the answers less than three clicks away Chemidex speeds formulators' product development and reduces the time-to-market for new products.

(cont'd on pg. 4)

October 2007  
Volume 37 Issue 8

Website: <http://www.caliscc.org>

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## MONTHLY MEETING

Details on Page 2

**Tuesday, October 23, 2007**

Educational Hour	5:00 pm
Social Hour	6:00 pm
Dinner	7:00 pm
Speaker	8:00 pm

#### Reservations:

Call D-D Chemco  
**818-349-4149**

Reservations a **MUST**  
by **3:00 p.m.**

**FRIDAY, October 19th**

**No shows  
WILL BE BILLED!**

**Buffet Style  
No menu pre-selection  
required.**

Pay online at:  
**[www.caliscc.org](http://www.caliscc.org)**

Meeting Details Inside  
(Page 2)

COSMEGRAM – Official newsletter of the California Chapter – Society of Cosmetic Chemists. Published as a service to its members. Website address: <http://www.caliscc.org>.

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Society of Cosmetic Chemists  
National Office  
120 Wall Street - Suite 2400  
New York, NY 10005-408

**Deadline** for the **November** Cosmogram is **October 24th**. All information is to be sent to Karen Garruto at Croda Inc.

## MONTHLY MEETING DETAILS:

### PLEASE NOTE LOCATION

Proud Bird  
11022 Aviation Blvd.  
Los Angeles, CA 90045  
(310) 670-3815

### Cost:

\$40 All members with reservations **AND** first time guests with a member-sponsored reservation. **(Member must also have a reservation!!!) THIS IS FIRST TIME ONLY!** After that, non-member prices will be charged.

\$48 Members without reservations  
\$48 Non-members w/reservations  
\$58 Non-members w/o reservations

### Menu:

**Menu Selection is Not Required**

*Buffet Style*

## 2007 SCC CALENDAR OF EVENTS

### OCTOBER

**2-3** California SCC Suppliers' Day *Long Beach Convention Center*  
**23** California Chapter SCC Monthly Meeting *Proud Bird*

### NOVEMBER

**27** California Chapter SCC Monthly Meeting *Proud Bird*

### DECEMBER

**6-7** SCC Annual Scientific Meeting *Hilton & Towers Hotel  
New York City*

## Hospitality Corner

The California Chapter of the SCC would like to welcome the following new members to our Chapter:

Courtenay Turner - *Pharmachem*

Catherine Schmidt - *The Dial Corporation*

Eden Sebhatu - *Marietta Corp*

Please greet our new members at upcoming meetings and events. Do you know a new member? Contact Tina-Marie Lesko at [tmlesko@presperse.com](mailto:tmlesko@presperse.com) so we can include them in the Hospitality Corner for future Cosmograms.

## Announcements

### SCC ANNUAL SCIENTIFIC MEETING

**R**emember to register for the SCC Annual Scientific Meeting in New York City. It will be held at the New York Hilton & Towers Hotel and promises to be another great meeting. Registration form can be downloaded from [www.scconline.org](http://www.scconline.org).

### MEMBERSHIP STATUS

Please remember to renew your SCC membership. If you should have any questions about your membership status, you may contact Tina-Marie Lesko at [tmlesko@presperse.com](mailto:tmlesko@presperse.com).

### CONTACT INFORMATION CHANGES

If you are a member of our chapter and your information (ie. name, address, company, phone numbers, email address) has changed, please make sure you contact us with the new information so we can update our database. If changes are not sent to us, you may not be getting your newsletter, meeting notices, course registrations, etc. Please contact Tina-Marie Lesko at [tmlesko@presperse.com](mailto:tmlesko@presperse.com) with any changes.

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• Natural and Polyethylene Microscrubs
- Kaopolite** • USP Kaolin
- Miscellaneous** • Mineral, Canola, Soybean and Safflower Oils, Petrolatum, Sorbitol, Fumed Silica, Xanthan Gum  
• Citric Acid, Gum Rosin, Propylene Glycol, Aluminum Thyoglocolate

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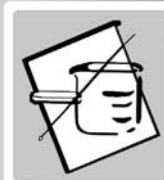
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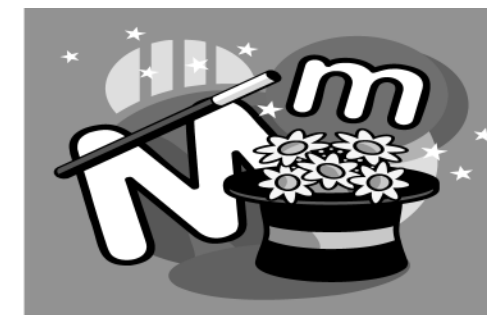
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Date: April 19, 2008

For additional information please contact:

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## Dinner Hour

### ABOUT OUR SPEAKER

Dr. Carol Landi was introduced as Technical Director for Sensient Cosmetic Technologies / LCW on May 9, 2005. Her experience includes 11 years at FMC Corporation, primarily in product, process and applications development for formulated ingredients derived from natural materials. At FMC, Dr. Landi worked as a Research Engineer and directed new technology development as Technology Manager identifying new applications for the personal care / cosmetics markets. She has a Ph.D from Rutgers University and a B.S. from Virginia Tech, both degrees in chemical engineering.

(cont'd from pg. 1)



## Educational Hour

The Chemidex Cybrary was introduced to the marketplace in 1997. Chemidex's first market was the Paint and Coatings industry. Today, the Chemidex Cybrary serves the Paint and Coatings, Adhesive and Sealants, Graphic Arts and Ink, Food and Beverage, Personal Care and Cosmetics, and Household, Industrial, and Institutional Cleaners industries in North America, Europe, Asia Pacific, and Latin America. Chemidex's supplier list is comprehensive, including such industry leaders as 3M, Akzo Nobel, BASF, Ciba, Cognis, Croda, Dow Chemical, Rhodia, Rohm and Haas and Stepan.

(cont'd from pg. 1)

### ABOUT OUR SPEAKER

Tim Dillon is the West Coast Area Sales Manager for Chemidex. Tim graduated from San Diego State University in 2002 with a B.S. degree in Business Administration with an emphasis in Information Technology. Following graduation, Tim began his career as an Account Executive for Wilchem and Cognis Oleochemicals on the West Coast simultaneously.



In April of 2006, Tim joined Chemidex to continue building this search engine for formulators. The company currently serves 6 markets globally in more than 150 countries. Chemidex is the market leader in web-based marketing, advertising, product information retrieval and sales lead generation service for the chemical and life science industries. The Company's vision is to transform the product formulation process by combining state-of-the-art Internet, database and search technologies with an intimate understanding of the needs of chemical and life science industry professionals.

## Historian Column

Call for Pictures & Historical Information

2008 marks the SCC California's 50th anniversary. In recognition of this milestone in our chapter's history, a keepsake will be published. At this time, I am looking to interview SCC members who were active in the 60's and 70's. If you have any historical information or pictures from 1958 and beyond, please let me know.

Consider: SCC Monthly Meetings, Scientific Seminars, Suppliers Day, Sport & Social events, Awards, etc.

Please contact Stephanie Leshney if you have any pictures or information that should be included in this keepsake.

Contact: stephanie@rossorg.com or 562.843.5575.

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### POSITIONS AVAILABLE

- **Sales Representative (#0707-14).** Cosmetics and OTC products manufacturer located in Riverside area is seeking highly motivated Sales Representative. Must have good oral and written communication skills, be a self-starter and able to work independently. Experience in contract manufacturing for hair care and skin care is desirable. Position provides competitive base salary and commission. If interested please send resume and salary history to hr@tcilab.com.
- **Brand Manager (#0707-15).** Melaleuca, Inc. is looking for a Brand Manager for skin care and cosmetics that will help plan, develop, and direct the marketing efforts for the skin care and cosmetics category. The right candidate will be responsible for coordinating activities of specialists in production, sales, advertising, promotion, research and development, marketing research, purchasing, distribution, package development, and finance to meet product launch timelines and ensure quality standards are met. Salary DOE. Please submit resume to SAllison@Melaleuca.com.
- **Purchasing / Planner Opening (#0707-17).** Manhattan Beach company is in need of a Purchasing / Planner Specialist. Minimum 5 years experience in the personal care, consumer packaged goods, beauty industry. Duties: Participate in supplier selection process and acquire all components for skin, color and hair product lines. Analyze past buying trends, sales records, price and quality of merchandise to determine value and yield. Select, order, and authorize payment for merchandise according to contractual agreements. Coordinating purchasing related activities and the daily functions of the purchasing department. Create, maintain and manage purchase orders. Email applications to swittier@ibinc.com.
- **Formulation Chemist Positions (#0708-01).** Kimberly-Clark is currently seeking a Formulation Chemist (1508BR) and a Sr. Formulation Chemist (1509BR) to make a difference in people's lives. If you'd like the opportunity to make a significant impact in a highly-motivated team that is leveraging technology through innovation and transforming Kimberly-Clark into a Global Health and Hygiene Company, this may be the opportunity you've been waiting for. Sound interesting? We invite you to learn more. Go to <http://www.kimberly-clark.com/careers/na/>; click on Job Opportunities; click on Search Openings; enter the BR number appropriate to the job title that interests you.
- **Formulation Chemist (#0708-02).** R&D: Suitable candidate will have at least 5 years of experience in formulation and development of hair care and skin care products, performing stability testing, supervising pilot compound runs, sourcing and reviewing quality of raw materials. Must have sound knowledge of raw materials being used in personal care products (knowledge of naturals and organics a plus) and must be positive, enthusiastic, results-oriented, and self-motivated. Requires BS in Chemistry or comparable degree/experience. Please forward resume, and salary requirements to mcummings@cosmedscience.com.
- **R&D Sr. Chemist (#0708-03).** PHD. Minimum three years experience in formulation. Member of SCC. Ability for reverse engineering of formulas. Qualified candidates send resumes plus salary requirements to ccjobshr@yahoo.com.
- **R&D Director (#0708-04).** PHD. Experience in the cosmetics industry. Qualified candidates send resumes plus salary requirements to ccjobshr@yahoo.com.
- **Director/VP R & D (#0708-05).** Syndero is a rapidly growing, pre-IPO consumer goods company. We market our products direct-to-consumers via the online channel. The Senior Scientist- Product Development provides technical, research, development and guidance for multiple new product and reformulation initiatives. Senior Scientist will work directly with Syndero's Product Marketing department as well as external development and formulation partners to identify and implement new products in the skin care, hair care, nutraceutical and/or weight management industries. Minimum of 8-10 years experience in product development, desired industries: skin care and/or other health and beauty categories. Bachelors and Masters degree required. PhD is preferred. This position is located in San Francisco. Please send resume and salary requirements to: sf-jobs@syndero.com.
- **R&D/Product Development Chemist (#0708-06).** Established manufacturer of high performance skin care products in Huntington Beach is looking for an individual with experience in skin care product development and a BS/BA degree in chemistry or related fields. A qualified candidate is flexible, motivated, has good communication skills and is able to work as a team member. Knowledge of and experience with performance raw materials a plus. If you're looking to grow with a fast-paced company, fax resume and salary requirements to Susan at 714-891-0736 or email to hr@yglabs.com.
- **QC Chemist (#0708-07).** Rapidly expanding manufacturer of high performance skin care products in Huntington Beach needs a motivated, hard-worker with a BS/BA degree or an Associates Degree in Chemistry or related fields. Experience in packaging quality control and/or microbiology a plus. Individuals responding should have good computer skills, better-than-average communication skills, and the ability to work as a team member in a fast-paced environment. Fax resume & salary requirements to Susan at 714-891-0736 or email to hr@yglabs.com.
- **Formulation Group Leader (#0708-08).** Neutrogena in Los Angeles, CA is looking for a Formulation Group Leader (0705566) that will design and develop complex new product formulations against specified objectives. Must have industry experience in skin/sun/hair care formulations/product development and a minimum BS and 10 years experience. Ability to function independently and provide critical business advice and information to organizational leaders to leverage findings and technologies for business growth opportunities is required. A minimum of 2 years of lead/supervisory/managerial experience is required. Statistical Analysis is preferred. Basic and Advance Mathematics (Statistics) is preferred. Up to 2% travel (Domestic) is required. Please reference Johnson & Johnson's website: [www.jnj.com/careers](http://www.jnj.com/careers).
- **Senior Chemist (#07010-01).** Established personal care and cosmetic contract manufacturer in the San Fernando Valley area is looking for a creative individual with 3 to 5 years of hair care and skin care product development experience. Ideal candidate should have the ability to formulate, reverse engineer and compound existing cosmetic products. Should have strong formulating skills, project management, familiar with GLP, proper stability testing. Must be able to multi-task under pressure and be detail oriented. BS Science degree in chemistry, chemical engineer or pharmaceutical science preferred. A strong work ethic and willing to take responsibility for their own developed projects is a must for this position. Please send resume to Christina Torres at ctorres@awareproducts.com.

## California Chapter of the Society of Cosmetic Chemists

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(cont'd on pg. 15)





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## Message From The Chair

And the nominees are...

The preparation, correspondence, research, creativity, organization, and, at times, patience required to make our local chapter as renowned as it is, is probably unknown to most members. Though this process takes significant time and effort, the Board positions are an excellent personal experience and opportunity to impact the succession of learning and the professionalism, advancement, and growth of our industry.

I would like to personally thank all of the members who have so generously donated their time and knowledge to arranging a venue for our monthly meetings, handling the finances, finding our speakers, managing registration, coordinating educational and social events, publishing our newsletter, and all that is associated.

Elections for 2008 executive positions are complete, so be on the look-out for details and ballots for the nominees who will have the honor, both privilege and responsibility, to continue the direction of our successful chapter. Further, I support those of you with ambition, dedication to the SCC, (and courage), to look into participating on the Board as one of the many committee chairs, and perhaps run for and executive position for 2009. It's never too soon to plan!

Happy Fall!

Heather Naef-Owen  
S. Calif. SCC Chair, 2007



## Regulatory Affairs

Janet Winter Blaschke

International Cosmetics and Regulatory Specialists, L.L.C.

### The California Corner Regulatory Affairs: VOC Issues

#### More "Survey" Obligations

Yes, it's true. The California Air Resources Board is still working on improving air quality. There is a further Survey of products for VOC levels, which affects several categories of Personal Care products. Like all of the others for the last 10+ years, the "Survey" is legally required and enforceable. If you are a manufacturer or marketer of product and you haven't received your survey, you surely will.

The following Personal Care product categories are subject to reporting on the Survey:

- Heavy-duty hand cleaner or soap
- Sunscreen (aerosol)
- Sunless tanning product (aerosol)
- Deodorant Body Spray
- Hair Shine products (aerosol)

The surveys are due at the California Air Resources Board by November 21, 2007. Financial penalties will be assessed for non-filing.

#### Safe Cosmetics Act of 2005 aka SB 484

Activity on the Safe Cosmetics Act of California has been seemingly quiet. However, the work is actively continuing. There is currently a form being developed which will be used for reporting purposes. This issue, contrary to some thought, has not gone away and will be put into place and will become a part of our lives. Workshops are being held to develop the parameters around the reporting process.

#### Safe Cosmetics Act

The Safe Cosmetics Act will require companies to make a declaration of any potential carcinogens, mutagens and reproductive toxins contained in any product. There is a misconception that the list only involves Proposition 65. However, the lists of chemicals from which these are defined are based on lists from not just Proposition 65, but EPA (Environmental Protection Agency), National Toxicology Program (NTP), National Institute for Occupational Safety and Health (NIOSH) and International Agency for Research on Cancer (IARC). It is expected that more news should be forthcoming before the end of the year.



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## Job Opportunities

(cont'd from pg. 6)

### POSITIONS AVAILABLE

- **R&D Chemist (#0710-02).** Be a part of the R&D team that is responsible for formulating new products and fulfilling customer requirements with the end goal of increasing formula capabilities and developing innovative products. Responsible for independently identifying and developing innovative and consumer-relevant technology and formulas. Experiment on the bench with raw materials, emulsification systems, processing techniques, and formulation in traditional and/or non-conventional creative approaches. Explore and pursue innovation to integrate into new products. Anticipate and identify scale-up and commercialization issues for new products and formulations. Work in a team environment. Make critical observations, solve problems, and proactively make decisions in pursuing the direction of projects. Recognize patentable technology and develop patent strategy accordingly. 4+ years formulation experience, BS in Chemistry. Hiring Manager: Stacy Sterphone; email: ssterphone@spatzlabs.com.
- **Cosmetic Chemist (#0710-03).** Established personal care product manufacturer in the San Fernando Valley is seeking a creative candidate with at least 5 years of personal care product development experience. Ideal candidate should be able to formulate, reverse engineer and compound existing personal care products. Should have strong formulating skills, project management skills, and knowledge of proper stability testing methods. Requires BS in Chemistry or comparable degree/experience. A strong work ethic and full accountability for product development projects is a must for this position. Please forward resume and salary requirements to: ira@docjohnson.com.
- **Project Coordinator/Manager (#0710-04).** If you love the idea of a day filled with challenges, new projects every week, no two alike. Then McKenna has the job for you. You may already know packaging, maybe raw materials, formulations or even operations but by the time you're done with this job you'll know all of those and more. We need someone who can coordinate all of the above for our customers and help them get their products to market. Beginning title and salary is dependant upon current experience, but the future will be up to you. Send resume to: info@mckennalabs.com
- **Quality Control Team (#0710-05).** McKenna Labs is looking to increase the size of our quality team to accommodate our increasing sales. All new team members must have prior experience in a cGMP facility. Wet chemistry, microbiology, technical writing (SOP's), process chemistry are all skills we are looking for. We are building a team of problem solvers, not just line stoppers. Send resume to: info@mckennalabs.com
- **R&D Department Leader (#0710-06).** McKenna has some big shoes to fill. We are in search of a new leader for our R&D Department. You will be a major influencer of the company's future. The position requires senior level lab experience in the development of high end emulsions, OTC's, hair care, and batch scale up. We want someone willing to research and develop everything from nanos to organics. We know most of you reading this live in LA, but you know it's true what they say, the weather is better in San Diego!!! Send resume to: info@mckennalabs.com.

### POSITION WANTED

- **Purchasing (0706-08).** Nine years of experience in Cosmetic manufacturing. Great at sourcing reliable vendors, negotiating low prices and freight charges, working closely with chemists for best results while costing of formulas. Coordinate inventory and receivables to BOL and invoices. Interact with sales and marketing departments. Computer, SBT, Account Mate, Bi-Lingual: jobseeker14@yahoo.com; 818-795-8148.
- **Product Development and Marketing (#0707-16).** A creative product development and marketing professional with over ten years experience in the global marketing of high-end cosmetic and beauty products with an emphasis on new product development and color trending is seeking a challenging new opportunity. Has experience working within a variety of distribution channels including prestige, mass market and direct to consumer. Has an exceptionally keen eye for identifying consumer fashion trends, and translating consumer wants and desires into viable products through establishing a comprehensive marketing/strategic business plan and validating new product ideas and plans with consumer research and planning: market fit, customer need, investment cost and ROI, etc. Excited by innovation, continually keeps up with trends, technologies and ingredients through fashion and cosmetic industry publications, continuing education, trade shows and by participating in other related industry activities. shelliallison@msn.com.

This monthly listing is a free service to all members of the SCC. To place a technical job listing in the Cosmegram, a maximum of 100 words, please e-mail your job listing to **John Garruto, Employment Chair** at [jgarruto@radicaltechnology.com](mailto:jgarruto@radicaltechnology.com) or **Danielle Barker** at [dbarker@radicaltechnology.com](mailto:dbarker@radicaltechnology.com). Please limit to technical positions only. When the position is filled, please notify Danielle Barker to have the listing deleted. If we do not hear from you, it will be removed after two months. To place an ad in the next issue, information must be received by **September 26th**. **Please note:** We do not knowingly publish listings that have been placed with a search firm and are not responsible for duplicate listings. We also do not release the names of job seekers unless directed to do so by the job seeker.

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## Advice to the Lab Lorn

"Advice to the Lab Lorn" is a column in the Cosmegram intended to offer advice, or maybe just solace, for confusing, challenging or downright murderous issues facing SCC members in their labs. Send us your questions at [lablorn@calisc.org](mailto:lablorn@calisc.org) and we'll track down an authority or two and get back to you in the Cosmegram. You can include your name if you wish, but we won't publish it for all to see! Your secrets are safe with us.



John Garruto

Advice to the Lab Lorn will return next month.

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