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Brian Kolevar
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Cosmeogram

Dinner Hour

Substantiation of Antiaging Claims

Hemali B. Gunt, Ph.D.
 Clinical Scientist

BioScreen Clinical Services - A Division of BioScreen Testing Services, Inc.

Aging baby boomers have created a demand of highly-functional active ingredients and suppliers have launched an array of materials to meet this consumer demand. Cosmetic companies offer a wide range of ingredients to address the many facets of aging such as anti-wrinkle, skin firming, moisturization and skin lightening. Efficacy of cosmetic products is assessed by one or more of the following approaches; volunteer self-assessment, clinical expert evaluation and objective instrumental measurements. Most instrumental assessments are highly valuable because their sensitivity and objectivity are indisputable. However, their specificity does not lessen the importance of a global assessment best obtained by non-instrumental expert evaluation. This presentation discusses the importance of appropriate study design and statistical approaches for proper interpretation of anti-aging test results. *(cont'd on pg. 4)*

Educational Hour

Organic and Natural Personal Care: A Passing Fad or Part of a Social and Lifestyle Revolution?

Jack Corley
 Executive Vice-President and Director of Sales and Marketing
 Royal Aromatics Inc.

The interest in Organic and Natural Products in Personal Care continues to expand and grow. Packaged Facts projects that the U.S. natural and organic skin care, hair care and cosmetics market will reach \$7.9 billion by 2009 from \$5 billion in 2004. This may seem small when we consider that the Global personal care sector is about \$150 billion in manufacturer sales (in 2004). If you consider the fact that natural and organic personal care is a segment growing at a 25% rate it takes on an entirely different meaning.

The increasing movement to healthier lifestyles, coupled with consumers' perception of possible carcinogenic effects of certain chemicals has encouraged consumers to look for alternative products containing natural ingredients.

American interest in Natural and Organic products has risen in conjunction with demand for cosmeceuticals, aromatherapy and spa-type products. Growth has been attributed to baby boomers and gen-x, consumers who are craving safer, non-chemical based shampoos, lotions, deodorants, toothpastes etc. Consumers perceive the term organic to represent a superior level of purity, wellness and overall health and well-being. But what are the challenges and hurdles facing formulators and marketers today?? Will Organic and Natural personal care products ever be mainstream?

These areas are explored in detail in this presentation!

(cont'd on pg. 4)

November 2007
 Volume 37 Issue 9

Website: <http://www.caliscc.org>

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MONTHLY MEETING

Details on Page 2

Tuesday-November 13, 2007

Educational Hour	5:00 pm
Social Hour	6:00 pm
Dinner	7:00 pm
Speaker	8:00 pm

Reservations:

Call D-D Chemco
818-349-4149

Reservations a **MUST**
 by **3:00 p.m.**

FRIDAY, November 9th

No shows
WILL BE BILLED!

Buffet Style
No menu pre-selection
required.

Pay online at:
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Meeting Details Inside
(Page 2)

COSMEGRAM – Official newsletter of the California Chapter – Society of Cosmetic Chemists. Published as a service to its members. Website address: <http://www.caliscc.org>.

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Society of Cosmetic Chemists
National Office
120 Wall Street - Suite 2400
New York, NY 10005-408

Deadline for the January Cosmeogram is **December 21st**. All information is to be sent to Karen Garruto at Croda Inc.

MONTHLY MEETING DETAILS:

PLEASE NOTE LOCATION

Proud Bird
11022 Aviation Blvd.
Los Angeles, CA 90045
(310) 670-3815

Cost:

\$40 All members with reservations **AND** first time guests with a member-sponsored reservation. **(Member must also have a reservation!!!) THIS IS FIRST TIME ONLY!** After that, non-member prices will be charged.

\$48 Members without reservations
\$48 Non-members w/reservations
\$58 Non-members w/o reservations

Menu:

Menu Selection is Not Required

Buffet Style

2007 SCC CALENDAR OF EVENTS

NOVEMBER

13 California Chapter SCC Monthly Meeting *Proud Bird*

DECEMBER

6-7 SCC Annual Scientific Meeting *Hilton & Towers Hotel
New York City*

JANUARY

22 SCC Monthly Meeting *Proud Bird*

Hospitality Corner

The California Chapter of the SCC would like to welcome the following new members to our Chapter:

Michelle Miller - *Creative Nail Design*

Please greet our new members at upcoming meetings and events. Do you know a new member? Contact Tina-Marie Lesko at tmlesko@presperse.com so we can include them in the Hospitality Corner for future Cosmegrams.

Announcements

TEAMWORKS 2008

The SCC Midwest Chapter will be hosting Teamworks 2008, the premier industrial trade show for the personal care industry. It will take place on March 26, 2008 at the Donald E. Stephens Convention Center in Illinois. Go to www.midwestsc.org for details.

MEMBERSHIP STATUS

Please remember to renew your SCC membership. If you should have any questions about your membership status, you may contact Tina-Marie Lesko at tmlesko@presperse.com.

CONTACT INFORMATION CHANGES

If you are a member of our chapter and your information (ie. name, address, company, phone numbers, email address) has changed, please make sure you contact us with the new information so we can update our database. If changes are not sent to us, you may not be getting your newsletter, meeting notices, course registrations, etc. Please contact Tina-Marie Lesko at tmlesko@presperse.com with any changes.

Historian Column

Call for Pictures & Historical Information

2008 marks the SCC California's 50th anniversary. In recognition of this milestone in our chapter's history, a keepsake will be published. At this time, I am looking to interview SCC members who were active in the 60's and 70's. If you have any historical information or pictures from 1958 and beyond, please let me know.

Consider: SCC Monthly Meetings, Scientific Seminars, Suppliers Day, Sport & Social events, Awards, etc. Please contact Stephanie Leshney if you have any pictures or information that should be included in this keepsake.

Contact: stephanie@rossorg.com or 562.843.5575.

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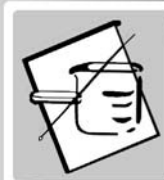
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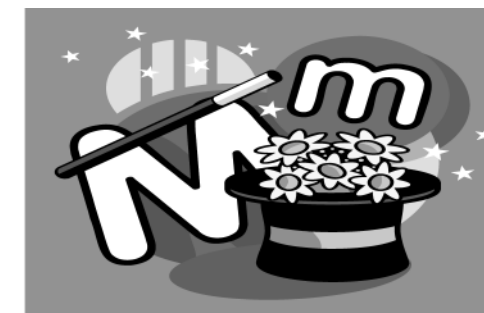
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SCC 2008 Dinner Dance

Come! Make your reservations now
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Expect the unexpected this night,
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Like nothing you've seen before.

It was recently discovered that the original date of the Dinner Dance, April 19, 2008 is the first day of Passover. Therefore, the committee has made the decision to change the date of the event to May 3, 2008.

Place: The Quiet Cannon
901 N. Via San Clemente
Montebello
Date: May 3, 2008

Ticket price: \$130.00 per person/\$1300.00 per table of ten

Table reservations now being accepted.
Reserve Early.
(Menu selection and guest information can be
provided at a later date.)

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Dinner Hour

(cont'd from pg. 1)

ABOUT OUR SPEAKER

Dr. Gunt holds Master and Doctorate degrees in Pharmaceutical Sciences (Cosmetic Science) from the University of Cincinnati, Cincinnati, Ohio. Dr. Gunt was also awarded a Clinical Research Professional Certificate from Raymond Walters College, Cincinnati, Ohio. Dr. Gunt has presented papers and posters at various national and international industry meetings, and was presented with the best poster award at the Society of Cosmetic Chemists meeting (2002 and 2006).

Educational Hour

(cont'd from pg. 1)

ABOUT OUR SPEAKER

Jack Corley is the Executive Vice-President and Director of Sales and Marketing for Royal Aromatics Inc. Royal Aromatics activities include Traditional and Natural/Organic Fragrance Creation, Fragrance Manufacturing, Raw Material Sourcing and Personal Care Consultancy. Royal Aromatics Inc. is owned by the Pisano Family (the owners of Citrus and Allied Essences Ltd.).



Mr. Corley has been retained by some of the largest Fragrance and Flavor Companies in the world to advise them on market development, sourcing and Natural product issues. He has 26 years experience in the Fragrance and Flavor Industry, including 20 years with IFF. His career during this time has included Senior Management positions in both Sales and Purchasing, with a background heavily oriented toward Natural Ingredients. He has written numerous articles related to personal care subjects over the years and is a featured speaker at numerous Fragrance and Flavor Industry events and seminars as well.

Mr. Corley has an MBA from Baruch College, is a former Associate Professor of Business at St. John's University, New York and currently an Adjunct Professor of Business at Monmouth University, in West Long Branch, New Jersey.

Awards Announcement

2007 Chapter Merit Award - Karen Garruto

The Officers and Board Members have chosen Karen Garruto as the recipient of the National Chapter Merit Award for 2007 in recognition of her service to the California Chapter.

Karen has a B.S. in Biological Sciences from University of California at Irvine. She has worked for Joico Labs as a research and development chemist. She has worked at Bioscreen Testing Services as a Business Development Representative. She was a Territory Manager for Ashland Distribution. From 2001 to 2004, Karen was a Technical Sales Representative at Unigena. She is currently an Account Manager with Croda.

A busy schedule never has kept Karen from her participation in our Chapter as Chair Elect and Chair in 2002. She has been the Dinner Dance Chair, Summer Event, Publicity and Membership Chair and since 2005, the Cosmeogram Editor.

We all thank you for your service!

2007 Chapter Speaker Award - Steven Herman

A beautiful evening with waves crashing on the shore of Malibu set the scene for a great presentation on the Beauty and Science of Fragrance presented by Steven Herman, Director of New Technology for Mastertaste, he has a B.S. in Physics and a M.S. in Chemistry. A long time member of the Society with years of experience in the Fragrance Industry, he was the New York Chapter Chair in 1992. Steven has regularly contributed to "Global Cosmetic Industry" magazine since 1998 and has written the book "Fragrance Applications: A Survival Guide" by Allured Publications.

The following Committee members helped in selecting this year's winners: Mauricio Castro, Richard Hersey, Bret Katz, Don Katz, Andy Deveraux Jones.

Bob Saute
Award Committee Chair

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- **Cosmetic Chemist (#0709-01).** EO is a fast growing company in the Bay Area, Northern California, proud of handcrafting personal care products with the best natural ingredients including pure essential oils. We are a certified organic manufacturer & Green Business. Position is responsible for creating, formulating, and documenting product samples using SOPs and GMPs, perform stability testing, supervise pilot compound runs, and will source and review quality of raw materials. Requires BS in Chemistry or equivalent, and at least 2 years of experience in personal care or cosmetic formulation. Knowledge of aromatherapy or herbal medicine a plus. Please forward resume, and salary requirements to ejobs@eoproducts.com. An EOE.
- **Senior Chemist (#07010-01).** Established personal care and cosmetic contract manufacturer in the San Fernando Valley area is looking for a creative individual with 3 to 5 years of hair care and skin care product development experience. Ideal candidate should have the ability to formulate, reverse engineer and compound existing cosmetic products. Should have strong formulating skills, project management, familiar with GLP, proper stability testing. Must be able to multi-task under pressure and be detail oriented. BS Science degree in chemistry, chemical engineer or pharmaceutical science preferred. A strong work ethic and willing to take responsibility for their own developed projects is a must for this position. Please send resume to Christina.Torres@awareproducts.com.
- **R&D Chemist (#0710-02).** Be a part of the R&D team that is responsible for formulating new products and fulfilling customer requirements with the end goal of increasing formula capabilities and developing innovative products. Responsible for independently identifying and developing innovative and consumer-relevant technology and formulas. Experiment on the bench with raw materials, emulsification systems, processing techniques, and formulation in traditional and/or non-conventional creative approaches. Explore and pursue innovation to integrate into new products. Anticipate and identify scale-up and commercialization issues for new products and formulations. Work in a team environment. Make critical observations, solve problems, and proactively make decisions in pursuing the direction of projects. Recognize patentable technology and develop patent strategy accordingly. 4+ years formulation experience, BS in Chemistry. Hiring Manager: Stacy Sterphone; email: ssterphone@spatzlabs.com.
- **Cosmetic Chemist (#0710-03).** Established personal care product manufacturer in the San Fernando Valley is seeking a creative candidate with at least 5 years of personal care product development experience. Ideal candidate should be able to formulate, reverse engineer and compound existing personal care products. Should have strong formulating skills, project management skills, and knowledge of proper stability testing methods. Requires BS in Chemistry or comparable degree/experience. A strong work ethic and full accountability for product development projects is a must for this position. Please forward resume and salary requirements to: ira@docjohnson.com.
- **Project Coordinator/Manager (#0710-04).** If you love the idea of a day filled with challenges, new projects every week, no two alike then McKenna has the job for you. You may already know packaging, maybe raw materials, formulations or even operations but by the time your done with this job you'll know all of those and more. We need someone who can coordinate all of the above for our customers and help them get their products to market. Beginning title and salary is dependant upon current experience, but the future will be up to you. Send resume to: info@mckennalabs.com.
- **Quality Control Team (#0710-05).** McKenna Labs is looking to increase the size of our quality team to accommodate our increasing sales. All new team members must have prior experience in a cGMP facility. Wet chemistry, microbiology, technical writing (SOP's), process chemistry are all skills we are looking for. We are building a team of problem solvers, not just line stoppers. Send resume to: info@mckennalabs.com.
- **R&D Department Leader (#0710-06).** McKenna has some big shoes to fill. We are in search of a new leader for our R&D Department. You will be a major influencer of the company's future. The position requires senior level lab experience in the development of high end emulsions, OTC's, hair care, and batch scale up. We want someone willing to research and develop everything from nanos to organics. We know most of you reading this live in LA, but you know it's true what they say, the weather is better in San Diego!!! Send resume to: info@mckennalabs.com.
- **Outside Sales Representative (#0710-07).** Glendale based cosmetics, personal care and OTC contract manufacturer / private labeler is seeking an outside commission-based sales representative with a developed book of business to absorb second shift capacity. Interested parties should e-mail ehuffman@vegekurl.com.
- **Cosmetic Chemist (Q.C.) (#0710-08).** Suitable candidate must have sound experience of handling HPLC for method development, validation of process and method of testing OTC cosmetic products, testing of an array of raw materials being used in the manufacturing of cosmetics (Skin Care, Hair Care, Etc., OTC & Color Cosmetics). Must be aware of and knowledgeable of various documentations related to HPLC. Besides HPLC, must have sound experience of handling analytical instruments and must have knowledge of cGMP, Q.A. and testing of finished cosmetic products. Email: sarah@allurecosmeticinc.com. (Please no phone calls/drop ins.)
- **Cosmetic Chemist – Formulation Development (#0710-09).** Suitable candidate must have in-depth experience of formulation and development of skin care including OTC cosmetics, hair care and color cosmetics. Must be knowledgeable of FDA/COLIPA/ICH regulations and must be able to perform daily basis bench work formulations. Must have sound knowledge of raw materials being used in cosmetic and personal care products and must be able to work with an enthusiasm, result-oriented, and highly motivated persona under a stressful environment. Email: sarah@allurecosmeticinc.com. (Please no phone calls/drop ins.)
- **Chemist – Microbiologist (#0710-10).** Suitable candidate must have sound knowledge of routine microbiology testing of cosmetics, personal care and OTC products based on the requirements of FDA, including validation methods. Must have experience with microbial testing according to USP/BP methods. Must be able to perform PET/PCT. Must have understanding of regulations related to cosmetic industry. Email: sarah@allurecosmeticinc.com. (Please no phone calls/drop ins.)
- **Research Chemist, Hair & Skin Applications (#0711-01).** Lubrizol Advanced Materials, Inc. (formerly Noveon), a subsidiary of The Lubrizol Corporation, has an immediate need for several Research Chemists in its Noveon Consumer Specialties business. This position focuses primarily on supporting applications development initiatives related to Personal Care business opportunities. The successful candidates will develop formulations, new product applications, and assessment of polymer technology used in a variety of personal and home care applications. Must have excellent decision making and problem solving skills and the ability to interpret and translate experimental results. Must be self-starters with a strong sense of urgency and drive for results. Must possess strong organizational, interpersonal and communication skills. Bachelor's degree in chemistry, chemical engineering or related field with a minimum of 5 years of experience working in hair and skin applications (gels, emulsions, surfactant systems), and strong knowledge of personal care formulations through product development experience on the bench and contact with product manufacturers or key raw material suppliers. Previous supervisory experience a plus. This position is located in Brecksville, Ohio. Lubrizol offers an excellent salary/benefits package, a stimulating environment and growth potential with a major industry leader. As a five-time winner of the NorthCoast 99 Award, honoring great workplaces for top talent in Northeast Ohio, Lubrizol consistently recruits the best and brightest. Put your valuable skills to work and join us! For prompt, confidential consideration, apply now at www.lubrizol.jobs.

(cont'd on pg. 15)

Advice to the Lab Lorn

"Advice to the Lab Lorn" is a column in the Cosmegram intended to offer advice, or maybe just solace, for confusing, challenging or downright murderous issues facing SCC members in their labs. Send us your questions at lablorn@caliscc.org and we'll track down an authority or two and get back to you in the Cosmegram. You can include your name if you wish, but we won't publish it for all to see! Your secrets are safe with us.



John Garruto

The Lab Lorn staff did not receive any queries from our readers this month and as such we decided to post a couple of very intriguing questions and answers that are adopted from an article written by Dr. Ronald DeLorenzo, appearing in "Problem Solving for General Chemistry", 1993, Wm. C. Brown Publishers. Dr. DeLorenzo is Professor of Chemistry at Middle Georgia College, Cochran, Georgia and is well-known for applying scientific principles to obtain new and unusual insights.

2. Which is hotter, heaven or hell?

- A. A study was conducted to determine the temperature of Hell. The reasoning process used in the study is interesting because it involves both the knowledge and the logic with which you should be equipped. The Bible (Rev. 21:8) tells us that Hell is a lake of fire and brimstone. What is brimstone? Brimstone is sulfur. Sulfur must be molten (liquid phase) since the Bible says it is a lake. From this information, we can determine the temperature of Hell.

Start by looking up the melting and boiling points of sulfur. If sulfur is present as a liquid, its temperature must be somewhere between sulfur's melting and boiling points. The boiling point of sulfur is 832 degrees Fahrenheit, and the melting point is 246 degrees Fahrenheit. Since Hell is eternal, it could not be at the boiling point for then it would quickly evaporate. Most likely, Hell is about 246 degrees.

The same study also determined the temperature in Heaven. The Bible (Is. 30:26) tells us that in Heaven the light of the moon is as the light of the sun. Also, the light of the sun is seven times the light of seven days on Earth.

Heaven receives 50 times more light than the Earth. Heaven gets 49 times the amount of light from the sun relative to the Earth and an additional amount of light from the moon that equals the amount of light we on Earth receive from the sun. So, all in all, Heaven receives 50 times more light than we do on Earth.

Assuming that the temperature of Heaven remains constant, Heaven must also lose by radiation 50 times as much heat as does the Earth. The Stefan-Boltzmann fourth-power radiation law predicts that Heaven must be 977 degrees Fahrenheit if it were to radiate this much heat.

Knowing that Hell could be about 750 degrees cooler than Heaven may be a comforting thought for some of us.

2. Why does red wine go with red meat and white wine go with fish?

- A. The most influential ingredient in red meat is fat because the high fat content gives red meats their desirable flavor. As one chews a piece of red meat, the fat from the meat coats the tongue and palate, desensitizing the taste buds. As a result, the second bite of red meat is less tasty than the first. Steaks would taste so much better if only one could wash one's mouth between mouthfuls. Fortunately, there is a way to wash away the fat deposits.

Red wine contains a surfactant that literally cleanses your mouth, removing fat deposits, re-exposing your taste buds, and allowing one to savor the next bite of red meat with much of the satisfaction of the first bite. The chemical in red wine that provides this soap-like action is tannic acid (also called tannin). Like sodium stearate (soap), tannic acid consists of both a nonpolar complex hydrocarbon section and a polar section. The polar part of tannic acid readily dissolves in polar saliva, while the nonpolar part of tannic acid readily dissolves in the fat film coating your palate. While sipping red wine, a suspension of micelles forms in the saliva. This micelle emulsion, with fat molecules dissolved in its interior, is then easily washed away upon swallowing.

White wines go poorly with red meats because they lack the tannic acid needed to cleanse the palate. Tannic acid comes from grape skins and red wines are fermented with their grape skins. White wines are not. Since fish has far less fat than red meats, fish can be enjoyed without the additional intake of surfactants. Also, tannic acid has a strong flavor that can overpower the delicate flavor possessed by many fish. The absence of tannic acid in white wines gives them a lighter flavor than red wines, and most people prefer this lighter flavor to accompany their fish dinners.





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Message From The Chair

Our last meeting of the year

Most of 2007 has already flown by. Many of us are making plans to attend the National SCC in New York. I feel Thanksgiving, and even Christmas in the air. The cooler weather signifies a traditional time of year for many... a time to celebrate the year with friends and family.

I have certainly enjoyed serving on the Board of the SCC, and it has been an honor to be your Chapter Chair for the year! Our group has become, and I know will continue to be, a place of both education and friendship... a very nice combination to enhance our careers!

I encourage any member, or potential member, to contribute with your unique ideas, ability to work as a team, and/or your time as a volunteer for the S. Calif. SCC Chapter. There are many ways to be involved, and if you are not familiar, please let me know.

The many active members who make the effort to attend our meetings and events are also the key to our success, resources, and fun! Congratulations to all of you who take interest in building the knowledge base in our industry, and make us the successful chapter that we are!

Heather Naef-Owen
S. Calif. SCC Chair, 2007



Regulatory Affairs

Janet Winter Blaschke
International Cosmetics and Regulatory Specialists, L.L.C.



Advertising Enforcement: Mascara Wars in the U.K

Going back to as early as 2002, advertising for Mascara has been under scrutiny. And recently the advertising has been in the spotlight again.

The Advertising Standards Authority (ASA) is the first avenue for complaints about advertising in the U.K. Consumers and Companies selling products in the U.K., as well as others, can file complaints for advertising. Often these complaints are based on what is alleged to be untruthful or deceptive advertising. The latest complaint about advertising in our industry centers around claims for Mascara.

Rimmel London (a division of Coty) currently has a Magazine and Television advertising campaign for its mascara, New Magnif'eyes Mascara. They claimed that use of the eye magnifier brush resulted in 70% more lash lift.

It was alleged by the unnamed complainants that the model used in the advertising campaign, Kate Moss, was wearing false eyelashes, and consequently exaggerated the visual effects of the mascara. Rimmel was able to substantiate via laboratory testing that the claim of a 70% increase in lash lift was obtained. Before and after photographs and measurements validated this claim.

While the advertising agency, J. Walter Thompson Ltd. maintained that no false eyelashes were worn during the photo shoot. Based on the statement by the agency, the photographs were digitally enhanced post-production. However no evidence was presented that could substantiate their claims.

The complaint was upheld, and Rimmel was instructed that they must not run the ads in their current form, and that if digital enhancement was used in future ads, a disclaimer must be made.

Similar complaints for Mascara advertising by L'Oreal and Boots have been lodged in the past.

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Job Opportunities

(cont'd from pg. 6)

POSITIONS AVAILABLE

• **Research Chemist, HI & I (#0711-02).** Lubrizol Advanced Materials, Inc. (formerly Noveon), a subsidiary of The Lubrizol Corporation, has an immediate need for several Research Chemists in its Noveon Consumer Specialties business. This position focuses primarily on supporting applications development initiatives related to Personal Care business opportunities. The successful candidates will develop formulations, new product applications, and assessment of polymer technology used in a variety of personal and home care applications. Must have excellent decision making and problem solving skills and the ability to interpret and translate experimental results. Must be self-starters with a strong sense of urgency and drive for results. Must possess strong organizational, interpersonal and communication skills. Bachelor's degree in chemistry, chemical engineering or related field with a minimum of 5 years of experience in household and industrial formulating. This position is located in Brecksville, Ohio. Lubrizol offers an excellent salary/benefits package, a stimulating environment and growth potential with a major industry leader. As a five-time winner of the NorthCoast 99 Award, honoring great workplaces for top talent in Northeast Ohio, Lubrizol consistently recruits the best and brightest. Put your valuable skills to work and join us! For prompt, confidential consideration, apply now at www.lubrizol.jobs.

• **Research Chemist, Hair Conditioning (#0711-03).** Lubrizol Advanced Materials, Inc. (formerly Noveon), a subsidiary of The Lubrizol Corporation, has an immediate need for several Research Chemists in its Noveon Consumer Specialties business. This position focuses primarily on supporting applications development initiatives related to Personal Care business opportunities. The successful candidates will develop formulations, new product applications, and assessment of polymer technology used in a variety of personal and home care applications. Must have excellent decision making and problem solving skills and the ability to interpret and translate experimental results. Must be self-starters with a strong sense of urgency and drive for results. Must possess strong organizational, interpersonal and communication skills. Bachelor's degree in chemistry, chemical engineering or related field with a minimum of 5 years of experience in industrial formulating, as well as experience working in hair care applications (specifically hair conditioning). This position is located in Piscataway, New Jersey. Lubrizol offers an excellent salary/benefits package, a stimulating environment and growth potential with a major industry leader. As a five-time winner of the NorthCoast 99 Award, honoring great workplaces for top talent in Northeast Ohio, Lubrizol consistently recruits the best and brightest. Put your valuable skills to work and join us! For prompt, confidential consideration, apply now at www.lubrizol.jobs.

• **Research Chemist, Hair Fixatives (#0711-04).** Lubrizol Advanced Materials, Inc. (formerly Noveon), a subsidiary of The Lubrizol Corporation, has an immediate need for several Research Chemists in its Noveon Consumer Specialties business. This position focuses primarily on supporting applications development initiatives related to Personal Care business opportunities. The successful candidates will develop formulations, new product applications, and assessment of polymer technology used in a variety of personal and home care applications. Must have excellent decision making and problem solving skills and the ability to interpret and translate experimental results. Must be self-starters with a strong sense of urgency and drive for results. Must possess strong organizational, interpersonal and communication skills. Bachelor's degree in chemistry, chemical engineering or related field with a minimum of 5 years of experience working in personal care applications, specifically hair care – hair styling, hair fixatives (gels, mousses, sprays). Previous supervisory experience a plus. This position is located in Piscataway, New Jersey. Lubrizol offers an excellent salary/benefits package, a stimulating environment and growth potential with a major industry leader. As a five-time winner of the NorthCoast 99 Award, honoring great workplaces for top talent in Northeast Ohio, Lubrizol consistently recruits the best and brightest. Put your valuable skills to work and join us! For prompt, confidential consideration, apply now at www.lubrizol.jobs.

• **Cosmetic Chemist (#0711-05).** Sun Deep is a progressive Manufacturer of Organic and Natural OTC drugs and personal care products looking for a Formulation Chemist I. An Ideal applicant should have a minimum 1 to 3 years experience formulating, reverse engineering and compounding existing personal care formulations. Requirements include being enthusiastic, motivated an independent thinker and be able to learn new concepts and innovative ways in problem solving. Chemist will be responsible for scale up, formulating new products, stability testing and researching new innovative raw materials. Applicant must be located in or willing to move to the San Francisco Bay Area. Please email Resume to info@sundeeppinc.com.

• **Cosmetic Chemist – Formulation Development (#0711-06).** Personal Care Product start-up is seeking candidate with in-depth experience in skin care product formulation. Candidate must have sound knowledge of raw materials, specifically natural ingredients including pure essential oils. Knowledge of aromatherapy or herbal medicine a plus. This is a consulting/contract position that is responsible for developing new formulas as well as refining existing formulas, documenting product samples, perform stability testing, and evaluating the quality of raw materials. Please forward resume to: leisel.whitlock@gmail.com.

POSITION WANTED

• **Purchasing (0706-08).** Nine years of experience in Cosmetic manufacturing. Great at sourcing reliable vendors, negotiating low prices and freight charges, working closely with chemists for best results while costing of formulas. Coordinate inventory and receivables to BOL and invoices. Interact with sales and marketing departments. Computer, SBT, Account Mate, Bi-Lingual: jobseeker14@yahoo.com; 818-795-8148.

• **Product Development and Marketing (#0707-16).** A creative product development and marketing professional with over ten years experience in the global marketing of high-end cosmetic and beauty products with an emphasis on new product development and color trending is seeking a challenging new opportunity. Has experience working within a variety of distribution channels including prestige, mass market and direct to consumer. Has an exceptionally keen eye for identifying consumer fashion trends, and translating consumer wants and desires into viable products through establishing a comprehensive marketing/strategic business plan and validating new product ideas and plans with consumer research and planning: market fit, customer need, investment cost and ROI, etc. Excited by innovation, continually keeps up with trends, technologies and ingredients through fashion and cosmetic industry publications, continuing education, trade shows and by participating in other related industry activities. shelliallison@msn.com.

This monthly listing is a free service to all members of the SCC. To place a technical job listing in the Cosmogram, a maximum of 100 words, please e-mail your job listing to **John Garruto, Employment Chair** at jgarruto@radicaltechnology.com or **Danielle Barker** at dbarker@radicaltechnology.com. Please limit to technical positions only. When the position is filled, please notify Danielle Barker to have the listing deleted. If we do not hear from you, it will be removed after two months. To place an ad in the next issue, information must be received by **November 23rd**. **Please note:** We do not knowingly publish listings that have been placed with a search firm and are not responsible for duplicate listings. We also do not release the names of job seekers unless directed to do so by the job seeker.

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