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Cosmeagram

Dinner Hour

Effects of Manipulating/Formulating Skin Moisturizing Ingredients for use in Anti-Aging Cosmetic Products

John C. Hill, BSc
Applications Services Manager
Floritech

Anti-aging has become one of the key cosmetic/personal care product claims in recent years. Facial anti-aging and body firming creams are one of the main thrusts behind the greater than 6% annual growth achieved by this category alone in the global skin care sector. In addition, natural botanical materials are becoming more popular with consumers in concurrence with the growing "green" movement. There are a host of ingredients/formulations making anti-age functional claims, and the very latest, including raw materials that impact the DNA/RNA of the skin, bringing about the desired efficacious effects with on-going product use. Yet, with the advent of the European REACH initiative and growing consumer skepticism on the true activity of these novel ingredients, it may be best to go "back to the future" when formulating new anti-aging cosmetic products.

The cosmetic jojoba oil explosion started in the western United States in 1977. Jojoba oil and its derivatives have been used extensively in the cosmetic industry, and most importantly, they are established, safe and efficacious raw materials known world wide. Recent in vitro and clinical investigations of jojoba oil and its derivatives have led to some breakthrough discoveries in the area of extended skin moisturization. This presentation will give an in depth view of how each of these jojoba oil derivatives can be used to create novel anti-aging cosmeceutical formulations. In some cases, groups of these materials have been put together to achieve a synergistic effect with multiple in vitro and clinical functional attributes. A case in point would be hydrolyzed jojoba esters combined with glycerin to provide extended skin moisturization without the high tack skin feel of glycerin alone. Results of recent clinical trials demonstrating these functional attributes will be presented.

(cont'd on page 4)

Educational Hour

Research Pathways to Photostable Sunscreens

Craig Bonda
R&D Director – Personal Care Ingredients
The HallStar Company

Electromagnetic radiation, including ultraviolet radiation (UVR) and visible light, is composed of particles of energy called photons. Molecules that absorb the energy in ultraviolet radiation and visible light are called chromophores, and they work by converting the energy in UVR and light into electronic excitation energy; i.e. electrons are promoted to higher energy orbitals. Once excited, a chromophore follows one or more of several possible pathways to deactivation. Some pathways are destructive to the chromophore's ability to absorb another photon; others are not.

In our lab, we apply knowledge of photophysical deactivation pathways to the organic chromophores commonly used as UV filters in sunscreen products. Our objective is to find ways that encourage UV filters to follow deactivation pathways that are not destructive to them.

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February 2008

Volume 38 Issue 2

Website: <http://www.calliscc.org>

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MONTHLY MEETING

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Tuesday-February 26, 2008

Educational Hour	5:00 pm
Social Hour	6:00 pm
Dinner	7:00 pm
Speaker	8:00 pm

Reservations:

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Meeting Details Inside
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COSMEGRAM – Official newsletter of the California Chapter – Society of Cosmetic Chemists. Published as a service to its members. Website address: <http://www.calisc.org>.

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National Office
120 Wall Street - Suite 2400
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Deadline for the March Cosmeogram is February 18th. All information is to be sent to Karen Garruto at Croda Inc.

2008 SCC CALENDAR OF EVENTS

FEBRUARY		
26 SCC Monthly Meeting		Proud Bird
MARCH		
25 SCC Monthly Meeting		Proud Bird
APRIL		
22 SCC Monthly Meeting		Proud Bird
MAY		
3 SCC Dinner Dance		Quiet Cannon Montebello, CA
MAY		
27 SCC Dinner Dance		Proud Bird

Hospitality Corner

Please greet our new members at upcoming meetings and events. Do you know a new member? Contact Tina-Marie Lesko at tmlesko@presperse.com so we can include them in the Hospitality Corner for future Cosmeograms.

Announcements

TEAMWORKS 2008

The SCC Midwest Chapter will be hosting Teamworks 2008, the premier industrial trade show for the personal care industry. It will take place on March 26, 2008 at the Donald E. Stephens Convention Center in Illinois. Go to www.midwestsc.org for details.

MEMBERSHIP STATUS

Please remember to renew your SCC membership. If you should have any questions about your membership status, you may contact Tina-Marie Lesko at tmlesko@presperse.com.

CONTACT INFORMATION CHANGES

If you are a member of our chapter and your information (ie. name, address, company, phone numbers, email address) has changed, please make sure you contact us with the new information so we can update our database. If changes are not sent to us, you may not be getting your newsletter, meeting notices, course registrations, etc. Please contact Tina-Marie Lesko at tmlesko@presperse.com with any changes.

Historian Column

Call for Pictures & Historical Information

2008 marks the SCC California's 50th anniversary. In recognition of this milestone in our chapter's history, a keepsake will be published. At this time, I am looking to interview SCC members who were active in the 60's and 70's. If you have any historical information or pictures from 1958 and beyond, please let me know.

Consider: SCC Monthly Meetings, Scientific Seminars, Suppliers Day, Sport & Social events, Awards, etc. Please contact John Luna if you have any pictures or information that should be included in this keepsake.

Contact: john@tri-k.com or 818.398.9590.

California Chapter SCC January Dinner Meeting



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Dinner Hour ABOUT OUR SPEAKER

John Hill is currently the Applications Services Manager at Floratech, a raw material supplier of botanical derived ingredients for the cosmetic and personal care industries. For the first 18 years of his career in chemistry, Mr. Hill worked in the fields of high energy materials, solid rocket fuels and propellants. In 1999, John joined Floratech as a Cosmetic Chemist. His previous experience in batching and formulating proved to be valuable as he transitioned into formulating all types of personal care products for Floratech. Mr. Hill developed quickly in the field of cosmetic chemistry and was awarded the Society of Cosmetic Chemists 2001 Young Scientist Award in the California Chapter of the SCC. Research projects in which Mr. Hill was involved led to several patents covering topics such as cosmetic delivery systems, ultra stable botanical materials, improved spreading properties, and novel alkoxyated materials. In the first quarter of 2006, Mr. Hill was promoted to Applications Services Manager in charge of a team of cosmetic chemists working on finding new functions and formulas using stable, botanical raw materials. Mr. Hill has authored or co-authored several articles published in various cosmetic trade journals dealing with the physical and mechanical properties of botanical raw materials and their derivatives. Mr. Hill has also developed several novel test methods for determining the slip and spread properties of liquid cosmetic raw materials as well as the moisture occlusive properties of these materials. Mr. Hill received his Bachelor of Science degree in Chemistry (minor in Chemical Engineering) at Virginia Polytechnic Institute and State University (Virginia Tech) in 1981. Mr. Hill can be reached at john.hill@floratech.com.

(cont'd from page 1)



Educational Hour

Electromagnetic radiation, including ultraviolet radiation (UVR) and visible light, is composed of particles of energy called photons. Molecules that absorb the energy in ultraviolet radiation and visible light are called chromophores, and they work by converting the energy in UVR and light into electronic excitation energy; i.e. electrons are promoted to higher energy orbitals. Once excited, a chromophore follows one or more of several possible pathways to deactivation. Some pathways are destructive to the chromophore's ability to absorb another photon; others are not.

In our lab, we apply knowledge of photophysical deactivation pathways to the organic chromophores commonly used as UV filters in sunscreen products. Our objective is to find ways that encourage UV filters to follow deactivation pathways that are not destructive to them.

(cont'd on page 4)

This presentation covers the approach we take in this work, with emphasis on the most recent developments stemming from it. Most of these are not yet commercially available, though each may be patented or have patents pending. During the presentation, we will try to clear up some persistent sunscreen "mysteries." We will also cover briefly key parts of the FDA's proposed new rules for sunscreen drug products.

ABOUT OUR SPEAKER

Message From The Chair

Our second meeting of the year

This year 2008 is coming with lots of opportunities and challenges, under my role as your California Chapter of the Society of Cosmetic Chemists Chair I will be working 110% to continue the achievement and improvement of our Chapter Goals including scientific advancement and education.

Below are listed your 2008 Officers and Committee Chair of the California Chapter of the Society of Cosmetic Chemists. Let's recognize and thank former Committee Chairs Dr. Bob Saute, Don Katz, Andy Deveraux-Jones and Richard Hersey for their hard work and commitment with our California Chapter and welcome the new 2008 Committee Chairs Debbie Pierce, John Luna, Lee Parler, Rose Bourassa, Jose Gonzalez, Alan Heller and Greg Norman.

I appointed Jose Gonzalez as your Chair of Public Relations, Jose will be your main contact between members and the Board, please share with him ideas, comments, complaints or whatever is in your mine that he will bring those in-puts at the following Board Meeting.

Also, please renew your membership for this year if it has not been done. Thank you and I will see you on Tuesday February 26.

Mauricio Castro
California Chapter of the Society of Cosmetic Chemists Chair

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Job Opportunities

POSITIONS AVAILABLE

- **Cosmetic Chemist – Formulation Development (#0711-06).** Personal Care Product start-up is seeking candidate with in-depth experience in skin care product formulation. Candidate must have sound knowledge of raw materials, specifically natural ingredients including pure essential oils. Knowledge of aromatherapy or herbal medicine a plus. This is a consulting/contract position that is responsible for developing new formulas as well as refining existing formulas, documenting product samples, perform stability testing, and evaluating the quality of raw materials. Please forward resume to: leisel.whitlock@gmail.com.
- **Laboratory Technician (#0712-01).** Simi Valley based Hair Color manufacturer is seeking a laboratory technician with minimum 1-2 years experience in the cosmetic industry. This individual will work under a Chemist's supervision and be responsible for raw material and finished goods testing. Please send resume and salary requirements to swo@lavantgarde.com or fax to 805-527-1230.
- **Cosmetic Chemist (#0712-03).** Neutraderm, Inc. is an established personal care and cosmetic contract manufacturer in the San Fernando Valley area is looking for a creative individual with 3 to 5 years of skin care and hair care product development experience. Ideal candidate should have the ability to formulate, reverse engineer and compound existing cosmetic products. Should have strong formulating skills, project management, familiar with GLP, proper stability testing. Must be able to multi-task under pressure and be detail oriented. BS Science degree in chemistry, chemical engineer or pharmaceutical science preferred. A strong work ethic and willing to take responsibility for their own developed projects is a must for this position. Please send resume to Samuel Raouf at sraouf@neutraderm.com.
- **Quality Control Supervisor (#0712-04).** Demalogica, you will have the opportunity to: Oversee inspections of incoming packaging components in process orders and finished goods. Establish and maintain componentry standards reference library. Participate and oversee the testing of new components and recommend quality assurance standards and procedures to the marketing and operations departments. Develop and manage external audits with purchasing and vendors, contract manufacturers to ensure compliance with FDA & cGMP guidelines for quality. Please send your resume and salary history to Human Resources. E-mail: hotjobs@dermalogica.com. Fax: (310) 900-4007 or Mail: 1535 Beachey Place, CA 90746 reference Quality Control Supervisor.
- **Principle Scientist (#0712-05).** Neurogena, a Johnson & Johnson Family Company is seeking a Principle Scientist, to support Technical Assurance in LA, CA. He/she will provide technical support from a manufacturability/formulation standpoint to Sun Care, Baby Care, Women's Health & Beauty Care divisions globally. He/she will lead reformulation projects from business case development, technology screening, product development, consumer/claims testing and implementation focusing on cost, quality, and manufacturability. If you want to explore the many small-company environments behind the big-company impact of the J&J Family of Companies, bid on this position at www.jnj.com/careers/global/index.htm today using the following reference number: 07111134 or email resume to kleggema@corus.jnj.com.
- **Laboratory Technician (#0712-06).** Established personal care and cosmetic contract manufacturer in the San Fernando Valley area is looking for a laboratory technician with minimum 1-2 years experience in the cosmetic industry. This individual will work under a Chemist's supervision and be responsible in assisting the Chemist with the creation of project samples, raw material and finished goods testing. Please send resume and salary requirements to Samuel Raouf at sraouf@neutraderm.com.
- **Quality Assurance Manager(#0712-07).** Sonya Dakar, a high-end skin-care company in SF Valley is looking for a talented and experienced Chemist who is willing to roll up his/her sleeves and hit the ground running! Responsibilities include monitoring the process involved in manufacturing, filling, and shipping products manufactured at this facility; developing and implementing quality assurance standards, processes, and controls; lab and QC testing using SOPs and cGMP, formulation and documentation. BS/MS Chemistry desired, require 1 yr. as QA Mgr., MS Office. Email resume/salary history to humanresources@sonyakar.com. For full job description visit: <http://sonyadakar.com/products1/content.php?id=12>.
- **Senior Scientist: (#0712-08).** Shaklee Corporation, a manufacturer of high performance skin care products is looking for a Senior Scientist for their Hayward, California R&D facility. This position requires technical, research, development and guidance for multiple new product and reformulation initiatives for their personal care line. Applicant should have at least 5 years of experience in the Personal Care industry. This position will partner with New Product Management and Innovation Research on development of new product concepts and profiles as well as to work with cross functional teams in clearly identifying project objectives, deliverables and tasks. Experience with natural products and green chemistry a plus. Please send resume and salary requirements to: lcammorata@shaklee.com.
- **R&D Chemist(#0712-09).** A contract manufacturer of personal care products in the Los Angeles area is looking for a motivated, hard-working individual who possesses a BS degree in Chemistry or Chemical Engineering or related field, with 1-3 years of experience in formulation/product development. Qualified candidates need to be detail oriented, flexible, possess good communication skills and have an ability to work as a team member in a fast paced environment. Work duties and responsibilities include but are not limited to the following: preparing formulas, conducting stability testing, entering formulations in computer databases and supervising pilot batches at our manufacturing facilities. Please fax your resume to Virginia Kickertz at 310 603-0657 or e-mail to vkickertz@coswayco.com.
- **Cosmetic Chemist (#0712-10).** Responsibilities: Formulate from concept to finish. Duplicate prototype. Understand Regulatory requirements and perform CTFA search. Interact closely with Marketing and customers. Test product performance. Troubleshoot scale-up issues. Supervise pilot and first three production batches. Perform stability and trouble shoot unstable formula. Requirements: B.S. in chemistry or related. Good knowledge in chemistry and formulation principle in skin/hair care. Good knowledge of cGMP and GLP. 3-5 yrs as R&D formulator in cosmetic manufacturer. Caframo or other Mixer/Stirrer and Silverson or other Homogenizer. Send resume to cehlert@arbonne.com.

(cont'd on page 18)



MAISON G. DE NAVARRE YOUNG SCIENTIST PRIZE

ENTRY FORM

THE FOLLOWING DETAILS MUST BE SENT ELECTRONICALLY WITH YOUR ESSAY

The essay and the details below should be sent, **NO LATER THAN 1 JUNE 2008**, by email, to the IFSCC Secretariat in the UK at ifscs.scs@btconnect.com, **ONE COPY** must also be sent to your local Society.

TITLE OF ESSAY: _____

APPLICANT DETAILS

LAST NAME: _____

FIRST NAME: _____ **DATE OF BIRTH:** _____

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CITY: _____ **COUNTRY:** _____

FAX: _____ **TELEPHONE:** _____

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QUALIFICATIONS: _____

NAME OF IFSCC MEMBER SOCIETY TO WHICH YOU BELONG: _____

I confirm that the above information is correct.

Signed: _____ **Date:** _____

Please send a copy of your essay and the completed Entry Form **BY EMAIL** to:

Secretary General, IFSCC at [email: ifscs.scs@btconnect.com](mailto:ifscs.scs@btconnect.com)

BY NO LATER THAN 1 JUNE 2008



Maison G. de Navarre Young Scientist Prize 2008



Maison G. de Navarre
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in 1959 in Brussels, Belgium)

The IFSCC is pleased to announce the opening of the competition for the

Maison G. de Navarre Young Scientist Prize.

This prize is granted each year to enable a young cosmetic scientist to attend either a Congress or Conference of the IFSCC.

The 2008 winner will be invited to attend the **25th IFSCC Congress** to be held in **Barcelona, Spain in October 2008** with the cost of travel, accommodation and registration fees up to, but not exceeding, 6,000 Swiss Francs, being paid by the IFSCC. Any member of a member society of the IFSCC, normally under 35 years of age, may apply.

Applicants should submit an essay of no less than 500 words on one of the following topics:

1. The IFSCC in its 50th year of age. How cosmetics have changed over the life-time of the IFSCC and how they might look 50 years from now...
2. Innovation in cosmetic science in a changing society. What is new, what is necessary and what do cosmetic companies need to ensure that this happens?
3. My reasons for joining the cosmetic industry. Sweet dreams or nightmares?
4. Preventative cosmetics. How to proof that something does not happen in 10 to 20 years time?
5. Dreams in a cosmetics bottle: A perception of reality or a reality of perception?

The applicant enters the competition by sending *electronically* a copy of the essay to the

IFSCC Secretariat – ifscs.scs@btconnect.com

with the information requested on the Entry Form (copies of which are available from the local Societies) by **1 June 2008**. The essay must be submitted in English accompanied by the details requested on the official Entry Form. A copy of the essay must also be sent to the office of the Member Society to which the applicant belongs.

Applicants must be members of good standing in their Society, which in turn must be current in its Federation subscription. Applicants must submit proof that they are actively employed in a technical capacity in the Cosmetic Industry or related Academia and that they meet the relevant requirements.

The Award winner must attend the Congress and accept the Prize in person. All eligible candidates are urged to apply.

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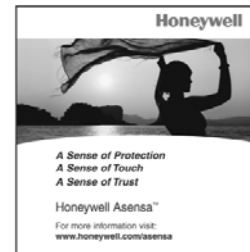
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Advice to the Lab Lorn

"Advice to the Lab Lorn" is a column in the Cosmogram intended to offer advice, or maybe just solace, for confusing, challenging or downright murderous issues facing SCC members in their labs. Send us your questions at lablorn@caliscc.org and we'll track down an authority or two and get back to you in the Cosmogram. You can include your name if you wish, but we won't publish it for all to see! Your secrets are safe with us.

John Garruto



This month's query was handled by Eric Abrutyn of Kao Brands Company.

2. What are the advantages and disadvantages of using water-in-silicone emulsions?

- A. Water-in-silicone emulsions (W/Si) have a number of demonstrated advantages. These advantages are not just for W/Si systems, but would hold true for any W/O system. They are quite advantageous in sunscreen applications to provide the most effective displacement of UV absorption and diffraction sunscreens on the skin. If the oil soluble sunscreen is uniformly incorporated into the oil phase, then when this continuous phase of oil is spread on the skin, it automatically becomes a uniform and continuous film on the skin surface. If the system is an oil/water emulsion, the oil phase is placed on the skin as a discontinuous film and requires the right spreading and emulsion breaking properties to get this oil film to become a uniform and continuous film. If not, the sunscreen is not providing the maximum performance throughout the skin surface being protected. This would also hold true for color cosmetics or any emulsion where the continuity of the oil phase is critical to performance.

Additionally, as I mentioned at the May 2006 California Annual Technical Symposium, W/O emulsions are also not very difficult to make and have very good stability when the right emulsifiers are chosen in relationship to the composition of the oil and water phase, and resultant target viscosity and rheology. They do have potential limitations based on the objectives of the emulsion system. Cost typically comes up because the emulsifiers are typically more expensive and there is a lower level of water than in O/W systems. Care is required in constructing the right oil composition since it is what is initially felt and perceived by the consumer (instead of the affect of water in O/W). This could lead to a heavier or oilier/greasier aesthetic, less shear thinning during rub out, slower water evaporation, or longer playtime. These systems are used sufficiently enough in our industry to believe all these concerns can be properly addressed with careful planning and thorough formulation investigation.

REACH Corner

Background: REACH is an acronym for a new comprehensive Chemical regulation in the European Union which stands for The Restriction, Evaluation, Authorization and Registration of Chemicals in Europe

REACH is continuing its march toward the next phase of the registration program. There are some that say that the REACH system will not come to fruition. In fact, the first phase already has.

REACH is overseen by a new Agency in the E.U. government, known as the European Chemicals Agency (ECHA). This new Agency is located in Helsinki, Finland. While there have been many scientists that have been hired to handle the administration of work, there are still several hundred to be hired.

EChA is also making precautionary moves to assure that applications for the approximately 30,000 chemicals that are expected are processed adequately. They are exploring the possibility of outsourcing some of the tasks that will be needed, including technical and scientific services, and the areas of health, environment, and socio-economics, in addition to the personnel that has been hired, and will be hired, in Helsinki.

The pre-registration phase under REACH for those chemicals that qualify, begins on June 1, 2008 and ends November 30, 2008. Any materials that are not pre-registered will have to proceed with registration at that time.

If you would like to read the REACH regulation, it is over 800 pages, and it can be found at: www.echa.europa.eu.

Janet Winter Blaschke
International Cosmetics & Regulatory Specialists, LLC (US)
REACH Chemical Consulting, Ltd. UK

Regulatory Affairs

Janet Winter Blaschke

International Cosmetics and Regulatory Specialists, L.L.C.



Organic Claims and Cosmetics

eosmetics and Organic claims are a natural combination. There is currently a U.S. Department of Agriculture (USDA) standard which is not specifically designed for Cosmetics, as well as voluntary standards in other countries, such as ECOCERT in France and the Soil Association in the U.K. There is also a California standard for Organics, which is required to be met if any Organic claims are made on Cosmetic products.

In January, a draft standard was issued by a private organization known as NSF International, a non-governmental organization (NGO). Comments are being accepted to this draft until March 3, 2008. The impact of any comments made is unknown since this does not involve a legal proceeding.

Suffice to say that upon first reading of this draft Standard, it is very concerning. There are many instances of proposed standards that have conflict with Good Manufacturing Practices (GMPs).

The item of most grave concern is the listing of preservatives that would qualify for the product to be Organic under the NSF definition. In the draft it states that prohibited common ingredient types/classes include "Preservatives not otherwise specifically allowed". Examples of Prohibited ingredients under this scheme include:

- Diazolidinyl Urea
- All Parabens
- Phenoxyethanol

This virtually eliminates the possibility of an effectively preserved product. The small "allowed" preservatives list consists of:

- Benzoic Acid (from a natural source only)
- Grapefruit Seed Extract
- Potassium Lactate
- Potassium Sorbate
- Sodium Benzoate (Natural source only)
- Sorbic Acid
- Benzyl Alcohol

From this short list, it is obvious to even a beginning formulator that these choices do not allow all but the lowest risk products to have a broad-spectrum preservative system. This could result in products with microbial contamination, which then is defined as "adulterated" under the Food, Drug, and Cosmetic Act, making the product illegal for sale.

It is obvious that many factions of the public do not clearly understand that our industry does not add preservatives for fun or to exploit consumers. We use preservatives to protect the health of consumers which is our legal and ethical responsibility.

In essence, meeting these proposed standards to make Organic claims will result in products that are seriously under-preserved and will cause a potential risk for the health of our consumers.

The only positive attribute of this draft is that it is not, nor will it be, legally binding. However, medium sized and large retail chains often like to refer to standards such as these, allowing only "Organic" products to be sold. Should this draft become a standard, it will likely be used as a reference in some situations.

Selling product that is contaminated only serves as a negative impact on our industry, not to mention the possibility of damage to human health, such as eye and skin infection in consumers.

It is my hope that reason will come to bear, and that this draft standard and potentially its final form will not become the reference of any legitimate entity. It is also my hope that product marketers will act responsibly and adequately preserve their products for use by consumers, regardless of any impetuous documents to the contrary. If you are interested in reading more about this draft standard, you may do so at:

http://standards.nsf.org/apps/group_public/download.php/263/30511r6.pdf.

... Janet Winter Blaschke
Regulatory Affairs Chair

Please provide your feedback and suggestions for future Regulatory Columns to Janet Blaschke [janet@intlcosmetics.com].

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• **Manager of Technical Transfer TT (#0802-05)**. Neutrogena Corporation, a member of the Johnson & Johnson Family of Companies, is seeking a Manager of Technical Transfer TT (process development) located in LA, CA. He/she will lead the transfer of products from R&D to manufacturing. He/she will manage professionals and seek, drive and accelerate change that has lasting/significant impact. He/she will create innovative paths to technical excellence and robust process designs to enable flawless execution of TT from bench to manufacturing. If you want to explore this opportunity with J&J Family of Companies, bid online www.jnj.com/careers/global/index.htm using the following reference number: 0716697 or email resume: kleggema@corus.jnj.com.

• **Cosmetic Chemist (#0802-06)**. Spa de Soleil, an established personal care and cosmetic contract manufacturer, is seeking a creative individual with 3 to 5 years of skin care and hair care product development experience. The ideal candidate should have the ability to formulate, reverse engineer and compound existing cosmetic products. The candidate should have strong formulating skills, project management, familiar with GLP, and proper stability testing. The candidate should be able to multi-task, work well under pressure, be detail oriented, must possess strong work ethic, and possess the willingness to take responsibility for their own developed projects. A BS degree in chemistry, chemical engineer or pharmaceutical science is preferred. Please e-mail resume to: rena@spadesoleil.com or fax to: (818)504-3202. For further company information, please visit www.spadesoleil.com.

POSITION WANTED

• **Accomplished Sales Professional (#0712-11)**. 25+ year record of success in direct sales, account management, market development, product and sales training, and development of distributor sales seeks challenging position selling ingredients/raw materials to personal care/cosmetics manufacturers. Demonstrated success planning and implementing sales strategies targeted at R&D, application chemists, company principals, department managers, production and quality personnel, purchasing managers. Extensive experience in chemical compounding, cosmetics, adhesive, and high-tech industries. Results-oriented, excellent technical abilities, strong presentation, and persuasive skills, proven ability to develop business rapidly. If you are interested in experience, enthusiasm, and motivation, please call Larry Boerio: 562-494-1102 or email: larrybemail@yahoo.com.

This monthly listing is a free service to all members of the SCC. To place a technical job listing in the Cosmegram, a maximum of 100 words, please e-mail your job listing to **John Garruto, Employment Chair** at jjarruto@radicaltechnology.com or Danielle Barker at dbarker@radicaltechnology.com. Please limit to technical positions only. When the position is filled, please notify Danielle Barker to have the listing deleted. If we do not hear from you, it will be removed after two months. To place an ad in the next issue, information must be received by **February 22nd**. **Please note:** We do not knowingly publish listings that have been placed with a search firm and are not responsible for duplicate listings. We also do not release the names of job seekers unless directed to do so by the job seeker.

Historian Column: Fun Corner

(cont'd from page 11)

Five minutes later, Lee had transformed himself into Lucy Lu. El Duque had never seen Lee like this before and could not take his eyes off him. He quickly forgot about the pudding cups. They synchronized their watches as Lee approached the guards. "Hello boys, its me, Lucy Lu"!! As all 15 guardsmen ran to Lee, John and El Duque dashed toward Karen's bunker. They quickly entered and untied Karen who was sobbing in the corner. The two love birds were united at last, never to be separated again. "John, there is trouble", yelled El Duque. "Lee hit one of the guardsmen".

"Oh, this always happens", said John. "Sombody always gets a little to fresh with him when he is dressed like that, he has such a short fuse". Just then, El Duque came up with a brilliant plan. Run!!! John quickly tied Karen to his back and all three headed out of the camp. 15 terribly embarrassed guardsmen pursued the heroes. It was a race to the SCC piper! Luckily, Mauricio had painted it puce which is a mixture of magenta and pink, easily spotted at night. The four were running as fast as they could but the guardsmen were gaining. "Quick, hurry", yelled a voice coming from the plane. It was the Chinese consultant, Wangdu!! He had started the plane and was waiting for them. With bullets whistling all around them, they boarded the piper and left China. "Oh my God, I cannot believe you guys came all the way over here to rescue me" Karen said with tears in her eyes. "Lee, what the heck are you wearing, you know who you look like"? "Yes, I do", answered Lee.

The mission was over! As it turned out, all the money El Duque had given John was returned to the SCC to be used for board meetings. John and Karen embraced the whole trip home. "I love you, John" exclaimed Karen. "I love you more", replied John. "No, I love you more", Karen retorted. "That's impossible", John answered.

"PLEASE STOP", Lee, El Duque, and Wangdu all said in unison as the pink piper sailed for America.

John Luna
Chapter Historian

Historian Column: Fun Corner

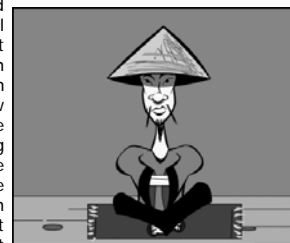
Midnight Rescue in China: The True Story of John & Karen Garruto

John Garruto looked out his bay window way past the waves crashing into the deserted beach that cold winter night. His heart broken as he just got word his betrothed, Karen Chun would not be allowed to leave mainland China.

He felt so helpless, so powerless. "I am the celebrity consultant to the stars," he shouted. There has to be something I can do. At that very moment, he got a wonderful idea. A wonderful dangerous idea. The popular consultant knew what he had to do. He had to plan a stealth mission to rescue Karen from China and bring her back to America so they could marry and live happily ever after. But how, he wondered. How would he go half way around the world to rescue his dear Karen who he had met just two years earlier at an international conference. She was awestruck at first site and knew the minute he gave her his autograph, they were made for each other. She will never forget those words on her notepad he wrote to her that day. To whom it may concern, best wishes, signed John Garruto. He doesn't even know me and to be that personal she thought. What a guy!!!!

John had no more time to waste, he knew there was only one man with the funds and equipment to help him with this daring rescue: Mauricio Castro. Mauricio who is called El Duque (the duke) was born in Cali, Columbia and is from a Royal bloodline that can be traced all the way back to Salamanca, Spain. El Duque was still savoring his hard fought victory as SCC Chairman of the Southern California chapter. He would rule the chapter for one year with absolute power and John Garruto knew this. He approached El Duque with his plan. He told El Duque he would need a loyal sidekick. El Duque stopped him right there and asked why he needed a sidekick. John answered

celebrity consultants have a sidekick. El Duque he needed five hand held rocket engine piper plane and \$37,000 in cash to the consultants plan as he puffed on you are doing this, no one can know is funding this mission", exclaimed the men shook hands. John had everything only question remained, who would be one man for the job: Lee Paler. Lee he was perfect for this mission. John both skied off the course and were lost knew Lee was fearless and would fight they boarded the single engine piper for three days since the top speed for the piper was 125 miles per hour. John and Lee arrived at the airport and quickly spotted the SCC Piper sitting on the runway. El Duque had the plane painted his favorite color, puce, and also had the letters SCC stenciled on both sides. The two brave men entered the cockpit and started the engine. Lee leaned over to John and said, "Wait." "What is it," John responded.



because all the super heroes and Duque understood. John also told El Duque he needed five hand held rocket engine piper plane, 16 grenades, a single for bribes. El Duque listened intently his Cuban cigar. "No one can know the SCC southern california chapter SCC leader. And with that, the two he needed to rescue Karen but the his trusty sidekick. There was only was a burly man who feared no one, recalls one SCC ski trip, when they for days. But despite that, John to the death. The following morning, their long journey. It would take

John and Lee arrived at the airport and quickly spotted the SCC Piper sitting on the runway. El Duque had the plane painted his favorite color, puce, and also had the letters SCC stenciled on both sides. The two brave men entered the cockpit and started the engine. Lee leaned over to John and said, "Wait." "What is it," John responded.

"I am not sure, but it looks like El Duque running toward the plane", answered Lee. "Caballeros, Caballeros, I cannot let you go alone", yelled El Duque. Yes, the Columbian Chairman of the SCC wanted to join the daring mission. John told Lee to stop the plane, but it was too late, El Duque would have to run as fast as he could and climb aboard the speeding plane. El Duque was running with lightning speed, but the plane was taking off, just then El Duque leaped up and grabbed the right wheel. John opened the door of the piper and with one hand lifted El Duque in. The daring trio were on their way. The trip was long and arduous but El Duque packed his favorite snack, Jello chocolate pudding cups. He even brought enough for John and Lee. They reached the port city of Macau, China in record time as Lee quickly landed the plane. Waiting for them was John's contact in China, Wangdu. Wangdu was a Chinese cosmetic consultant John had meet years ago. He would lead them to the tiny little village where Karen was being held hostage, Guangzhou. John, Lee, and El Duque made the journey to Guangzhou crawling on their bellies as not to be detected by any of the Communist soldiers. Several hours later they made it to the compound where Karen was being held. The daring trio was exhausted and to make things worse, there were no more pudding cups left. El Duque who had never gone more than an hour without a pudding cup was started to sweat. "Pull it together, Duque", said John. "I know, I know, it is just so hard. I just love those little cups of pudding so much".

There were 15 guards around Karen's bunker. There was only one thing they could do, create a diversion. "John, there is only one thing that will work", said Lee. "Oh no, you don't mean", retorted John. "Yes", Lee interrupted. "The Lucy Lu disguise"!!! Unbelievably with a little make up, a dark wig, and a form fitting dress, Lee was the splitting image of Lucy Lu, the most popular American actress in China. "Where are we going to get the costume and make up", asked John. "Oh I always carry it with me", said Lee. "You just never know when you might need it".

(cont'd on page 18)

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2008 Officers and Committee Chairs**

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- **Senior Cosmetic Chemist (0712-13).** Chino contract manufacturer is looking to expand their R&D innovation department. We are looking for a Senior Cosmetic Chemist with 10-15 years experience in formulation of skin care and OTC products. Strong leadership, organizational and managerial skills are required. This position will require strong skills to create innovative new skin care formulations. BS Science degree in chemistry, chemical engineer or pharmaceutical science preferred. Experience in working with clients and understanding of CTFA & FDA regulations is preferred. Please send resume and brief salary history to upsi@upsilabs.com.
- **R&D Chemist (#0712-14).** Bocchi Laboratories, Inc. (Walnut): We are currently seeking an R&D Chemist with a minimum of 1 year of lab experience. Industry exper. is preferred; however not required. Primary job duties would be to assure quality and provide technical support for research and production, by means of chemical and physical analysis of production concentrates and finished products. Qualified candidates must have a Bachelor's degree from a four-year college or university in chemistry or related science. Competitive compensation, based on experience is offered, including a comprehensive benefit package. Please contact us at jobs@bocchilabs.com or fax your resume to (661) 299-4829.
- **Accomplished Contract Manufacturing Sales (#0712-15).** Glendale-based Personal Care / Cosmetics Contract Manufacturer seeks an experienced, persuasive sales professional with a proven record of success. Account management, market development, product presentation, and development of sales are a pre-requisite. Contact: ehuffman@vegekuri.com or call (818)956-5582 x-101.
- **Purchasing Manager: (#0801-01).** North Hollywood, CA – Westco Chemicals, Inc is currently accepting resumes for Purchasing Manager. Job description includes: responsible for inventory management, negotiating contracts, handling and overseeing daily purchasing of raw materials and operations supplies, inventory costing, approving accounts payables, vendor relations and sourcing. Should have 3+ years of experience in purchasing of ingredients and/or chemicals. Should have competent skills in computer applications such as Excel and Word Processing. Communication and organization skills a must. Send resumes to Jennifer Anderson at janderson@westcochemicals.com.
- **Purchasing Buyer: (#0801-02).** North Hollywood, CA – Westco Chemicals, Inc is currently accepting resumes for Purchasing Buyer. Job description includes: responsible for placing purchase orders for raw materials and supplies and sourcing new ingredients, obtaining all necessary documentation and quality requirements, data management and entry. Should have 3+ years of experience in purchasing of ingredients and/or chemicals. Should have competent skills in computer applications such as Excel and Word Processing. Communication and organization skills a must. Send resumes to Jennifer Anderson at janderson@westcochemicals.com.
- **Director, Quality Systems & Compliance (#0801-03).** Neutrogena Corporation, a member of the Johnson & Johnson Family of Companies, is currently recruiting for a Director, Quality Systems & Compliance located in Los Angeles, CA. He/She will identify compliance gaps through CAPA management Board, NCR Review and Consumer Complaint Vigilance System and partner with various departments to implement business solutions to correct and eliminate the gaps identified. Champion Current GMP's, according to regulatory requirements across all facets of the business. Please, bid on this position at www.jnj.com/careers/global/index.htm today using the following reference number: 0704535 or email resume to Khenslee@corus.jnj.com.
- **Position Wanted, PT Formulating Chemist (#0802-01).** Seeking part-time position: Formulating chemist with 20 years experience in OTC and topical dermatologist products such as acne, chemical peel, high-potency vitamins, inorganic SPF, cosmeceutical products, etc. Please contact dchoidrj@yahoo.com.
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- **Cosmetic Chemist (0802-03).** Established personal care product manufacturer in the San Fernando Valley is seeking a creative candidate with at least 5 years of personal care product development experience. Ideal candidate should be able to formulate, reverse engineer and compound existing personal care products. Should have strong formulating skills, project management skills, and knowledge of proper stability testing methods. Requires BS in Chemistry or comparable degree/experience. A strong work ethic and full accountability for product development projects is a must for this position. Please forward resume and salary requirements to: ira@docjohnson.com.
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(cont'd from pg. 6)

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**Society of Cosmetic Chemists 2008 Dinner Dance
May 3, 2008
Guest attendance and menu selection form**

Please complete the information below and return via fax to 818-956-3314 or via email to Roseb@vegekurl.com.
To download an electronic version of this form, please go to www.calliscc.org.
This form must be received no later than April 21, 2008.

Guest Information:				Menu Selection:		Table Sponsor:		
Male/ Female	First	Last	Company	Mixed Grill	Vegetarian	Company	Contact Person	Phone
1								
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Guest Information:				Menu Selection:		Table Sponsor:		
Male/ Female	First	Last	Company	Mixed Grill	Vegetarian	Company	Contact Person	Phone
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Male/ Female	First	Last	Company	Mixed Grill	Vegetarian	Company	Contact Person	Phone
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