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Cosmeogram

Dinner Hour

Encapsulation, Sunscreens and Their Benefits

Russel Vallis
Business Manager - Personal Care
Advanced Nonotechnology

Educational Hour

Everything You Wanted to Know About Antiperspirants in 60 Minutes

Eric Abrutyn
Senior Principal Scientist
Kao Brands Company



Antiperspirants and deodorants have been around since the early part of the 1900s. The category has evolved both in the US and globally as consumers became more concerned with their hygiene and personal perception in society.

This educational seminar will provide a short snapshot of the category, what the differences are between different products, consumer needs, and what is in the marketplace today as antiperspirant and deodorant products. You learn more about the chemistry and process to making Antiperspirants, a historical perspective and, different types of antiperspirant formulations, and global market information:

- Definition of antiperspirants and deodorants
- Consumerism and global marketplace
- Sweat reduction and odor development mechanism
- Product forms
- Marketplace formula examples

ABOUT THE SPEAKER

Eric Abrutyn is a graduate of New York University-New Paltz with a Masters in Chemistry and of C.W. Post College/Long Island University with a B.S. in Chemistry, and has over 35 years of experience in the cosmetic and toiletries industry. Eric is an active member of the Society of Cosmetic Chemists, on the Advisory Board of Cosmetics & Toiletries magazine, and is Chairman of the Personal Care Products Council (formerly CTFA) International Nomenclature Committee (INC).

Mr. Abrutyn currently works for Kao Brands Company as a Senior Principal Scientist. He and has contributed broadly in the fields of hair care research, skin care product development & underarm product development. His past experiences are with Dow Corning as a Senior Technical Service Scientist in the field of silicone chemistry and Wickhen Products as Director of R&D in the field of antiperspirants, esterification, spray drying, and free-radical polymerization. He has also worked for Amerchol as a Synthesis chemist in the field of glucoside chemistry. Mr. Abrutyn holds over 15 patents, is contributing editor to 3 books, author of many technical articles and numerous presentations in the field of antiperspirants, polymerization, controlled release and silicone applications.

April 2008

Volume 38 Issue 4

Website: <http://www.caliscc.org>

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MONTHLY MEETING

Details on Page 2

Tuesday-April 22, 2008

Educational Hour	5:00 pm
Social Hour	6:00 pm
Dinner	7:00 pm
Speaker	8:00 pm

Reservations:

Call D-D Chemco
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Reservations a **MUST**
by **3:00 p.m.**
FRIDAY, April 18th
No shows
WILL BE BILLED!

Buffet Style
No menu pre-selection
required.

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Meeting Details Inside
(Page 2)

Society of Cosmetic Chemists



Brian Kolevar
505 S. Melrose Street
Placentia, CA 92870

COSMEGRAM – Official newsletter of the California Chapter – Society of Cosmetic Chemists. Published as a service to its members. Website address: <http://www.calisc.org>.

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Society of Cosmetic Chemists
National Office
120 Wall Street - Suite 2400
New York, NY 10005-408

Deadline for the May Cosmeogram is April 23rd. All information is to be sent to Karen Garruto at Croda Inc.

2008 SCC CALENDAR OF EVENTS

APRIL

10-14 Cosmoprof Worldwide *Bologna, Italy*
15-17 In-Cosmetics *Amsterdam, Netherlands*
22 SCC Monthly Meeting *Proud Bird*

MAY

3 SCC Dinner Dance *Quiet Cannon, Montebello, CA*
27 SCC Monthly Meeting *Dukes, Malibu*

JUNE

5-6 SCC Annual Scientific Seminar *Florida*
8 Summer Event *Griffith Park*
9 SCC Golf Tournament *Meadowlark Golf Club*

JULY

13-15 Cosmoprof North America *Las Vegas, NV*

Hospitality Corner

The California Chapter of the SCC would like to welcome the following new members to our Chapter:

Tiffanie E. Arsenis - *Student*
Scott Tinker - *The Hallstar Co.*
Fatemah Akbarian - *Neutrogena Corp.*
Mitra Aliakbarpour
Amy Allen
Jackylyn Young - *Neutrogena Corp.*
Joshua Hoshim - *Univar USA*
Kala Huynh - *Schwarzkopf & Henkel*
Isabelle Imbert
Larry Kubicek - *BASF*
Hao Ouyang
Melissa Padua
Jennie Syed - *Bocchi Labs*
William Van Reese

Please greet our new members at upcoming meetings and events. Do you know a new member? Contact Tina-Marie Lesko at tmlesko@presperse.com so we can include them in the Hospitality Corner for future Cosmeograms.

Call for Historical Information

Call for Pictures & Historical Information. 2008 marks the SCC California's 50th anniversary. In recognition of this milestone in our chapter's history, a keepsake will be published. At this time, I am looking to interview SCC members who were active in the 60's and 70's. If you have any historical information or pictures from 1958 and beyond, please let me know.

Consider: SCC Monthly Meetings, Scientific Seminars, Suppliers Day, Sport & Social events, Awards, etc. Please contact John Luna if you have any pictures or information that should be included in this keepsake.

Contact: john@tri-k.com or 818.398.9590.

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MONTHLY MEETING DETAILS:

PLEASE NOTE LOCATION

Proud Bird
11022 Aviation Blvd.
Los Angeles, CA 90045
(310) 670-3815

Cost:

\$40 All members with reservations AND first time guests with a member-sponsored reservation. **(Member must also have a reservation!!!) THIS IS FIRST TIME ONLY!** After that, non-member prices will be charged.

\$48 Members without reservations
\$48 Non-members w/reservations
\$58 Non-members w/o reservations

Menu:

Menu Selection is Not Required

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Society of Cosmetic Chemists
California Chapter
Summer Event 2008

A Taste of France

June 8, 2008 (Sunday)
11:30 am – 4:30 pm

Crystal Spring Picnic Area
(located inside Griffith Park)
4730 Crystal Springs Drive
Los Angeles, CA 90027



**Come enjoy good food,
fine wine and good
company!**

A Taste of France includes gourmet food from various regions in France created by top chefs from around the world. Your ticket price also includes wine, French Beer, and a raffle ticket that could win you an Air France ticket to Paris and Tahiti! For our younger guests, there will be games, a moon-bounce, cotton candy, and much more. There will also be a French DJ, so be ready to throw your sandals off and get dancing!

Register today!

(at www.calliscc.org, at SCC monthly meetings, or via mail)

Cost: \$60/adult, \$25/young adult 12-18 years old, Free/children 11 years old and under
Sign-up deadline: May 16, 2008

Watch for updated information in the next Cosmegram

Contact: _____ Company: _____
Phone: _____ Email: _____

Guest	Company	Email
_____	_____	_____
_____	_____	_____
_____	_____	_____

Please mail check (payable to SCC California Chapter) with completed registration form to:
Yi Hsin Chang
c/o Product Partners, LLC
8383 Wilshire Blvd., Suite 1050
Beverly Hills, CA 90211

Questions? Contact Yi Hsin Chang at:
(323) 904-5660
ychang@breakthroughinbeauty.com

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beautiful California
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REACH Corner

Janet Winter Blaschke
International Cosmetics & Regulatory Specialists, LLC (US)



Background:

What is REACH? REACH is an acronym for Registration, Evaluation, and Authorization of Chemicals in Europe. Chemicals contained in Cosmetics (and other Consumer products) going into the EU are required to be registered, even finished product is exported from the U.S. The text of the law can be found at: http://eur-lex.europa.eu/LexUriServ/site/en/oj/2006/l_396/l_39620061230en08500856.pdf

What is Pre-registration Under REACH? What does it mean to me?

The deadline for chemical registrations for those without EINECS or ELINCS numbers is June 1, 2008.

If the chemical has an EINECS or ELINCS number, it is eligible for pre-registration in many, but not all, cases. Pre-registration does NOT relieve the obligation of a full registration, but allows more time to prepare for registration.

Time is getting short to comply. Companies must:

1. Determine the status of chemicals in products shipped to Europe:
 - a. Eligible for pre-registration?
 - b. Must be registered in June?
 - c. Will the chemical supplier take responsibility?

These are questions that must be answered, just to see what an action plan will be. If the chemicals are not eligible for pre-registration then a submission must be done no later than June 1.

2. If chemicals need to be registered, it must be determined:
 - a. What technical information is available to fulfill the requirements for submission?
 - b. What information is still needed?
 - c. Is the information available from another company that sells the same chemical?
 - d. Does testing need to be done?
 - e. If so, what is the cost and timing?

Time is very short, so if your company sells or makes product for Europe, it must know what work needs to be done prior to June 1. The time to start is now.

Upcoming meeting on REACH:

REACH USA 2008

Boston, MA, April 14-16, 2008

Sponsored by RAPRA UK

Speakers from Estee Lauder, Rolls-Royce, Hewlett Packard, and REACH Chemical Consulting are scheduled to speak on the Regulation, highlighted with personal experiences.

http://www.rapra.net/products_and_services?Conferences/REACH_USA_2008.asp

Next month: What is needed to submit a Registration under REACH?

... Janet Winter Blaschke
International Cosmetics & Regulatory Specialists, LLC (US)
REACH Chemical Consulting, Ltd. UK

Please provide your feedback and suggestions for future Regulatory Columns to Janet Blaschke [janet@intlcosmetics.com].

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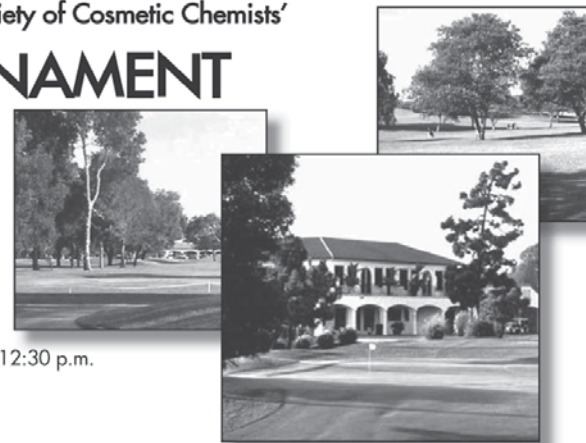
California Chapter of the Society of Cosmetic Chemists'

GOLF TOURNAMENT

JUNE 9, 2008

Meadowlark Golf Club

16782 Graham Street
Huntington Beach, CA 92649
(714) 846-1364



REGISTRATION: 11:30 a.m. - 12:30 p.m.
PUTTING CONTEST: 12:30 p.m.
SHOTGUN START: 1:30 p.m.
DINNER: 5:30 p.m.
COST: \$140 per Golfer (includes lunch and dinner)
\$40 Dinner Only

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Company	Name of Participant	Golf & Dinner \$140	Dinner Only \$40	Tee Sponsor \$200

Subtotals: \$ _____ \$ _____ \$ _____
TOTAL DUE: \$ _____

Sign-up Deadline: May 15, 2008 Late Registration: Additional \$30 Attach Additional Participant Info
All payments must be received prior to the event - No refunds

Please mail check (payable to SCC) with completed Reservation Form to:
Kevin Johnson
SCC Golf Tournament
2687 North Orange-Olive Road
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- **Position Wanted, PT Formulating Chemist (#0802-01)** - Seeking part-time position: Formulating chemist with 20 years experience in OTC and topical dermatologist products such as acne, chemical peel, high-potency vitamins, inorganic SPF, cosmetic products, etc. Please contact dchoidjr@yahoo.com.
- **Compliance Manager (#0803-01)** - KIK LA Corp seeking a Compliance Manager, to support Quality and Technical Systems in LA, Ca. Will be responsible for Developing, improving and managing Validations protocols and reports, conduct validations, CAPA, Complaint/Processing reporting, Internal Auditing maintaining validation masterplans and assist in Plant change control system. Ensure General Training requirement of Introduction to performing investigations root cause analysis corrective and preventive actions. Must be able to interact with external and internal auditors and individual workers. BS/MS in Engineering, Business Administration or other technical discipline desired. Send resume to: mhernandez@kikcorp.com.
- **cGMP Coordinator (#0803-02)** - KIK LA Corp is seeking a cGMP coordinator to support Quality and Regulatory Systems in LA, Ca. He/She will be responsible for planning and performing internal & external audits to ensure compliance with regulatory agencies. Prefer Experience in Cosmetic Drug/Manufacturing, Quality Assurance, FDA-cGMP Regulations, 150-9000, and/or combination of experience and education equivalencies. He/She will be responsible for leading and coordinating cGMP Compliance requirements for all facility disciplines. Coordinate and lead annual general cGMP training program assuring all employees receive required training. BS Degree in Science or Related Technical Field with emphasis in Validation and Compliance. Please send resume to: mhernandez@kikcorp.com.
- **Product Development Manager (#0803-03)** - Product Partners, LLC; a leading marketer of fitness and wellness, very successful and fast growing company located in Beverly Hills has an opening position within its new beauty division. Experience taking a product from Concept through all the stages of Development to Product Launch. Manage the Timeline Process. Possess outstanding Process management. Coordinate and Communicate extremely well with both Inside Beauty Team and outside vendors. Requirements: 2-3 years experience in Personal Care industry. Strong team player with excellent and effective verbal and communication skills. Prior experience negotiating with vendors. For consideration, submit resume and salary history to jobs@breakthroughinbeauty.com.
- **R&D Chemist (#0803-04)** - A contract manufacturer of personal care products in the San Fernando Valley area is looking for a motivated, hard-working individual who possesses a BS degree in Chemistry or Chemical Engineering or related field, with 1-3 years of experience in formulation/product development. Qualified candidates need to be detail oriented, flexible, possess good communication and organizational skills and have an ability to work as a team member in a fast paced environment. Work duties and responsibilities include but are not limited to the following: preparing formulas, conducting stability testing, entering formulations in computer databases and supervising pilot batches at our manufacturing facilities. Please fax your resume to Ana Olivares at 818-773-6607 or e-mail to hr@classiccosmetics.com.
- **West Coast Sales Representative (#0803-05)** - Active Concepts, LLC a manufacturer of specialty ingredients for the cosmetic and personal care industries has an immediate opening for a west coast sales representative. Technical and/or prior cosmetic ingredient sales experience required. A background in cosmetic formulation is preferred. Must be willing to travel. For consideration, please email resume to info@activeconceptsllc.com.
- **Purchasing (#0803-06)** - Cosmobeauti Lab is looking for a Purchaser who will ensure the efficient, accurate, and timely performance of the overall purchasing activities, including evaluation of all inventories materials for our compounding department and warehouse. This position will provide a 30 day rolling inventory for all materials, maintain strong relationships with vendors, evaluate cost and quality of service. This position plays a major role in operations and production. Must be able to work in a fast paced environment and possess strong negotiation skills. Must be familiar with Microsoft Word and Excel. A Bachelor's Degree is preferable. Fax resumes to 909-971-9812.
- **Sales Representatives (#0803-07)** - Elite Rose Petals is expanding and looking for positive, energetic, self motivated people to help us sell our products to new and existing customer accounts. Qualified applicants must be self disciplined, and enthusiastic people who acquire great people skills and a urge to sell. These individuals have must have strong selling and marketing personalities. Good verbal communication and bilingual is a huge plus. Fax resumes to Jenni at 909-592-7392.
- **Quality Control Assistant (#0803-08)** - Cosmobeauti Lab is seeking a hard-working individual as a Quality Control Assistant with a BS degree in Chemistry, or Chemical Engineering with 1-2 years experience in the cosmetic industry. Qualified candidates work under a chemist's supervision and must be detail-oriented, flexible, have good communication and able to work under pressure as a team member in a fast paced environment. Work responsibilities include: raw materials receiving inspection, checking batches specifications, finished product inspection, data entry of reports (i.e. COA, MSDS, Specs Sheets, etc). Experience in product stability testing and MS office is an advantage. Fax resumes to 909-971-9812.
- **Regulatory Affairs Specialist (#0803-09)** - Markwins with global beauty brands - Wet "N" Wild and Calvin Klein is seeking a knowledgeable Specialist based in the City of Industry, Los Angeles. Will work on cosmetic products on national and international level - U.S., Canadian and EU regulations; co-ordinate the copy review of labels and graphics, verifying ingredients lists in all required languages; provide daily regulatory support to R&D, Sales & Marketing. 2+ years of related experience within consumer products industry (cosmetics/personal care/related) and strong computer proficiency in Microsoft Office and excellent communication skills. Send resume/salary history to hr@markwins.com; fax: (909)595-8820.
- **Quality Assurance Manager (#0803-10)** - Sonya Dakar, a high-end skin-care company in SF Valley looking for talented and experienced Chemist who is willing to roll up his/her sleeves and hit the ground running! Responsibilities include monitoring the process involved in manufacturing, filling, and shipping products manufactured at this facility; developing and implementing quality assurance standards, processes, and controls; lab and QC testing using SOPs and cGMP, formulation and documentation. BS/MS Chemistry desired, require 1 yr. as QA Mgr., MS Office. Email resume/salary history to humanresources@sonyadakar.com. For full job description visit: <http://sonyadakar.com/products/1/content.php?ad=12>.

(cont'd on page 12)

Regulatory Affairs

Janet Winter Blaschke

International Cosmetics and Regulatory Specialists, L.L.C.



Environmental Working Group's Latest Issue: Benzophenone-3

On March 25, the Environmental Working Group (EWG), a consumer group/NGO, issued a Press Release stating that "Most Americans' Blood Tainted with Toxic Sunscreen Chemical". The Center for Disease Control (CDC) measured the level of Oxybenzone (also known as Benzophenone-3) in a random sampling.

Interestingly, EWG is not demanding a ban on the ingredient, which is often the case. The point made is that simply, "... (FDA) has failed miserably in its duty to protect the public from toxic chemicals like oxybenzone in personal care products." There is a major jump in logic in the press release, as nowhere in the CDC study does it state that Oxybenzone is toxic.

EWG has also stated that "84% of 910 name-brand sunscreen products offer inadequate protection from the sun, or contain ingredients, like oxybenzone, with significant safety concerns." It is interesting that these figures lump together two different theories, neither of which are proven.

In fact, the study reports that, "Human exposure to BP-3 (Benzophenone-3) has not been associated with adverse health effects and acute toxicity of BP-3 is low." CDC's website contains many publications on the positive effects of using sunscreens, and the need for using them on a consistent basis.

The challenge for Industry continues to be to get information to consumers, which is relevant, truthful and does not consist of deceptive sound bites. It is always the hope that consumers will consider the information available without falling prey to Public Relations tactics.

Industry must participate in promoting truthful information about our products and ingredients. Trade associations, like the Personal Care Products Council (Previously CTFA) need continued support in representing the Industry.

... Janet Winter Blaschke
Regulatory Affairs Chair

Please provide your feedback and suggestions for future Regulatory Columns to Janet Blaschke [janet@intlcosmetics.com].

Announcements

FRESH TO PRINT

Are you new to the Cosmetic Chemist world? Are you proud of a Paper, Article, Column, or Patent that you have created and want to share it? The SCC is pleased to begin a new program: Fresh to Print. Fresh to Print will be a monthly contest where Chemists with less than five years experience in the industry can submit writings to the SCC for a chance to have them printed in the Cosmeogram. Every month, one paper will be picked to be printed in the newsletter and the writer will receive a Fifty Dollar Gift Certificate. At the end of the year, a grand prize will be given to the author of the best received piece.

If you would like to submit, please send your article to:

Yi Hsin Chang
c/o Product Partners
8383 Wilshire Blvd., Suite 1050
Beverly Hills, CA 90211

If you have any questions, please contact Yi Hsin Chang at (323) 904-5660 or email her at ychang@breakthroughinbeauty.com.

Thank you and good luck!

SCC ANNUAL SCIENTIFIC SEMINAR

The SCC Annual Scientific Seminar is from June 5-6 at Disney's Grand Floridian Resort & Spa. There is a great program outlined this year. Please plan on attending! To register you can go to www.sconline.org to download the registration form.

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Fun Corner

Hell Explained by a Chemistry Student

The following is an actual question given on a Louisiana State University chemistry mid-term.

The answer by one student was so 'profound' that the professor shared it with colleagues, via the Internet, which is, of course, why we now have the pleasure of enjoying it as well:

Bonus Question: Is Hell exothermic (gives off heat) or endothermic (absorbs heat)?

Most of the students wrote proofs of their beliefs using Boyle's Law (gas cools when it expands and heats when it is compressed) or some variant. One student, however, wrote the following:

First, we need to know how the mass of Hell is changing in time. So we need to know the rate at which souls are moving into Hell and the rate at which they are leaving. I think that we can safely assume that once a soul gets to Hell, it will not leave. Therefore, no souls are leaving. As for how many souls are entering Hell, let's look at the different religions that exist in the world today.

Most of these religions state that if you are not a member of their religion, you will go to Hell. Since there is more than one of these religions and since people do not belong to more than one religion, we can project that all souls go to Hell. With birth and death rates as they are, we can expect the number of souls in Hell to increase exponentially. Now, we look at the rate of change of the volume in Hell because Boyle's Law states that in order for the temperature and pressure in Hell to stay the same, the volume of Hell has to expand proportionately as souls are added.

This gives two possibilities:

1. If Hell is expanding at a slower rate than the rate at which souls enter Hell, then the temperature and pressure in Hell will increase until all Hell breaks loose.
2. If Hell is expanding at a rate faster than the increase of souls in Hell, then the temperature and pressure will drop until Hell freezes over.

So which is it?

If we accept the postulate given to me by Teresa during my Freshman year that, 'It will be a cold day in Hell before I sleep with you,' and take into account the fact that I slept with her last night, then number two must be true, and thus I am sure that Hell is exothermic and has already frozen over. The corollary of this theory is that since Hell has frozen over, it follows that it is not accepting any more souls and is therefore, extinct.....leaving only Heaven, thereby proving the existence of a divine being which explains why, last night, Teresa kept shouting 'Oh my God.'

This student received an A+.

...Submitted by Don Katz

Advice to the Lab Lorn

"Advice to the Lab Lorn" is a column in the Cosmeagram intended to offer advice, or maybe just solace, for confusing, challenging or downright murderous issues facing SCC members in their labs. Send us your questions at lablorn@calisc.org and we'll track down an authority or two and get back to you in the Cosmeagram. You can include your name if you wish, but we won't publish it for all to see! Your secrets are safe with us.

John Garruto



Thanks to Eric Abrutyn of Kao Brands Company for his contribution in this month's column.

2. What surfactant would you use in a skin cleanser with a pH of 3.0-4.0 and a high level of AHA (5-7% lactic acid) or salicylic acid (1-2%)?

A. Here is what we would suggest:

1. Sodium Laureth-2 Sulfate (5%) - Primary surfactant
2. Lauryl or Decyl or Coco Glucoside (< 2%) Excellent mildness (keep at 1:4 ratio with SLES) for stabilization of foam and to help with deposition for skin conditioning feel
3. Cocamidopropyl Betaine (1-5%) Excellent mildness in combination with SLES (1:2 with SLES) and will reduce irritation as combination
4. Polyquat-10 (0.1-0.2%) Good as a rheology modifier and to boost substantivity
5. PEG-7 Glyceryl Oleate or PEG-12 Dimethicone (0.25-1%) Improves wet slip, reduces surface tension, and reduces irritation (consider cloud point and other nonionics as possibilities too)
6. Other options are to consider adding or replacing part of the SLES with a sulfosuccinate, amine oxide, or glutamate. The key will be compatibility with a low pH environment.

For a "Sulfate-Free" cleanser, consider Sodium C14-16 Olefin Sulfonate as the primary surfactant. This is a high foaming surfactant with good cleansing properties. If mildness is a concern, consider the use of Sodium C12-15 Pareth-15 Sulfonate.



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www.TCRIndustries.com/FineChemicals

Job Opportunities

POSITION AVAILABLE

(cont'd from pg. 12)

- **Personal Care Formulation Director "Green Chef" (#0804-12)** - Method Products develops environmentally smart products. Method is located in downtown San Francisco. Looking for Personal Care Formulation Director who can immediately jump in to drive superior naturally derived, environmentally responsible, and safe personal care products that delight our fans. Requirements are: Strong personal care formulation experience, proven track record launching on a fast cycle and juggling multiple projects, strong passion for environmentally smart formulations, passionate, collaborative/candid, awesome project management skills & attention to detail and great communication & planning skills. See Methodhome.com. If qualified and interested, please contact: Kaj Johnson Kaj@Methodhome.com; 415-568-4603.
- **Operations Planner (#0804-13)** - The Planner works with the Sales and Operations departments to forecast production requirements and determine adequate inventory of components to meet demand. Planner acts as the logistical point of contact with QVC. And in conjunction, follows up with the vendors to make certain all timelines are met. Planner will schedule the timely supply of components, semi-finished goods and finished good inventory to meet production goals set by the master production schedule. Planner optimizes production activities, material flow, inventory levels and delivery dates by overseeing the scheduling of various vendors to meet the on-time delivery requirements and fill rate expectations. Send resume to employment@ibinc.com.
- **Manufacturers' Representative (#0804-14)** - Are you a good sales person? Entrepreneurial personality with some chemical background? Then a Manufacturers' Representative is what you should be. We are a chemical specialties company selling to cosmetics - toiletry - soap - household and industrial chemical product companies. Presently over 50 different industries use our products. Customer list furnished - excellent commissions. Semi-retired to retired invited to join us. Contact Kathleen@hoganff.com.
- **Principal Chemist/Formulator, Laundry & Cleaning Products(#0804-15)** - Huish Detergents, a high quality developer and manufacturer of household cleaning products, located in Salt Lake City, seeking principal chemist to help lead and support home care products division. Will be responsible for developing new formulas, mindful of performance and costing considerations, from concept to launch; conducting and/or managing performance and analytical testing using established methods for all types of laundry and cleaning products; and providing support to Manufacturing, Purchasing, Sales, Marketing, QA, and Engineering Departments. Requirements include Bachelors or graduate degree in Chemistry, Chemical Engineering or related field, 10+ years formulation experience (5+ of those years in the household consumer products industry), knowledge of computer programs (Excel, Word or equivalent), excellent communication, leadership, and team skills. Knowledge of advanced experimental design methods and applicable government regulations for the Industry is a plus. Must be able to work on numerous simultaneous projects to meet established timelines, with minimal supervision. Remit resume with cover letter (including salary requirements) to HR@huish.com. Equal Opportunity Employer F/M/V/D.

POSITION WANTED

- **Accomplished Sales Professional (#0712-11)** - 25+ year record of success in direct sales, account management, market development, product and sales training, and development of distributor sales seeks challenging position selling ingredients/raw materials to personal care/cosmetics manufacturers. Demonstrated success planning and implementing sales strategies targeted at R&D, application chemists, company principals, department managers, production and quality personnel, purchasing managers. Extensive experience in chemical compounding, cosmetics, adhesive, and high-tech industries. Results-oriented, excellent technical abilities, strong presentation, and persuasive skills, proven ability to develop business rapidly. If you are interested in experience, enthusiasm, and motivation, please call Larry Boerio: 562-494-1102 or email: larrybemail@yahoo.com.
- **Sales Professional (#0804-07)** - Chemist seeks challenging sales position in selling ingredients/raw materials to personal care/cosmetics companies. Direct sales experience, track record of success in revenue growth and profit enhancement. Demonstrated successful ability to team with the marketing/sales and to interact closely with clients regarding product performance and applications. Experienced in research and development in the areas of personal care/cosmetics, institutional and industrial household products, pharmaceutical and biotechnology. Excellent communication skills. Multilingual. Contact vcsquest@yahoo.com.
- **Sales Administrator/Executive Assistant (#0804-09)** - Highly qualified and motivated self-starter. Key strengths: strong organizational skills, attention to detail, compatible with all levels within the organization, excellent communicator, the ability to effectively complete multiple tasks while maintaining priorities. As assistant to the President I formulated, implemented and managed strategies and tactics for key accounts. Strong customer service skills, assist sales force on special projects, visit strategic accounts with account executives, coordinate marketing materials for customers, coordinate sales meetings, run sales reports, assist perfumery with fragrance evaluation, coordinate travel arrangements, special events. Call: Jayne Weiss (818) 904-1040; email: jaynew426@yahoo.com.

This monthly listing is a free service to all members of the SCC. To place a technical job listing in the Cosmogram, a maximum of 100 words, please e-mail your job listing to **John Garruto, Employment Chair** at ygarruto@radicaltechnology.com or [Danielle Barker](mailto:DanielleBarker@dbarker@radicaltechnology.com) at dbarker@radicaltechnology.com. Please limit to technical positions only. When the position is filled, please notify Danielle Barker to have the listing deleted. If we do not hear from you, it will be removed after two months. To place an ad in the next issue, information must be received by **March 22nd**. **Please note:** We do not knowingly publish listings that have been placed with a search firm and are not responsible for duplicate listings. We also do not release the names of job seekers unless directed to do so by the job seeker.

Historian Column

Chris Stahl: The Striking Cobra

One of the great pleasures of this job is to have the opportunity to write about certain charismatic people within this industry. I mean, let's face it: we are blessed with so many. For example, I do not think a day goes by that someone does not ask me about Mauricio Castro. Such questions as, "What is he like?" "John, he always stares at you, why?" "What flavor of pudding cup is his favorite?" I have also been asked constantly about another gentleman, Chris Stahl. Chris, who now is a manager at Raffaello Research was born and raised in Northern California. He graduated from USF with a degree in chemistry and quickly started in the industry with several jobs in the bay area.

His first big break was a job at Neutrogena as a formulating chemist. It was during his tenure in Southern California that he got acquainted with the California Mojave desert, his new love. Chris could not get enough of it. He would spend almost every weekend in the desert either by himself or with a group of friends. He truly was the John the Baptist of the SCC. On several occasions I asked him if he enjoyed eating locust and other desert delicacies. He told me the desert insects and other small animals have an unusual flavorful taste, like nothing else he had ever experienced. There have been times when he is with clients that he will take a grasshopper from his pocket and clandestinely pop it into his mouth. He did this several times while I was calling on him.

For those of you who know Chris quite well, you know his nickname is the Cobra, due to his incredible athletic ability on the volleyball court. He is able to spike the ball much like a striking Cobra. Yet this quiet unassuming gentleman is considered one of the top chemists in the industry. With sharp acumen and deep sagacity of cosmetic formulations, he is quite an asset to this industry. I recently asked him what he found so fascinating with the desert that he would buy a home out there. He paused in thoughtful contemplation and responded. You have no idea what it feels like to take off my lab coat and to put on sheepskin clothes. How wonderful it is to sit out on my porch and to hear the beautiful sound of June bugs and well, one of my favorite meals, locust swimming through the air. Sure, it may sound funny, but after dealing with the hustle and bustle of the city, this is truly a breath of fresh air. This is who I am; this is where someday I will retire.

After a few years with Neutrogena and before he started at Raffaello, Chris landed what he thought was his dream job: R&D Director with Jean Charles Soap Co. What was so special about this job? Jean Charles was probably one of the top soap contract packagers in the nation, manufacturing product for such companies as Bath & Body Works, P&G and others. But what attracted Chris was the location. It was in downtown Thermal, Ca, the heart of the desert! There were date trees surrounding the offices and best of all, it was a balmy 117 degrees every day!!! Chris could not be happier. I called on Chris when he joined Jean Charles Soap Co. I was with my good friend and Crime Fighter, Lee Paler. It was a short 11 hour drive from downtown L.A. and we got there in no time since we followed Chris's directions perfectly. After all, how hard would it be to find this place? Chris said just get off Interstate 10 and drive 127 miles until you see a date tree. Turn left and follow the dirt road until you see a building. We will be on the left...which I thought was funny since it was the only building for miles. After Lee and I hit a few dozen golf balls in the dirt parking lot, we entered the main office. We could not help but notice the beautiful gas grill just outside the front steel door. After pounding on the door several times, the receptionist opened it and invited us to sit on their brand new Salvation Army couch. I must say, it was quite comfortable as we both sank lower and lower as we sat. Next to the couch was the Jean Charles dog, Fang. Fang was an 18 year old sheep dog. That is 132 in human years. He planted himself in the lobby and did not move but he could not take his eyes off of Lee which made him very nervous. Lee was getting a little nervous himself. Chris came out within ten minutes and took us to his office. I will say the offices of Jean Charles were reminiscent of the Redken Research glass hallways in Canoga Park with the possible exception of a Poulan Weedeater we saw in the hallway. I have to say, in all the times I called on Redken Research, I never once saw a Poulan Weedeater. Also what was quite unnerving, there were no people at Jean Charles except for Chris, the receptionist and Fang. Chris said everybody was on a break. I said, really? It was an experience Lee and I will never forget, although we were quite happy to get into our cars and leave. Chris was very happy, but alas, it did not last. Jean Charles went through some hard times and had to close its steel doors for good. Chris was devastated! He quickly retreated into the desert where he baptized 3,000 people in 6 days. Then something happened. He saw a vision!

To this day it is hard to explain but he claims he saw Mauricio Castro, Yi Hsin Chang and the Consultant to the Stars, John Garruto on his desert home porch one evening. They were all wearing white robes, which for Mauricio is not strange since he slips into that every night according to his wife, Rosa. They spoke to him in a language he did not recognize but understood perfectly. They all told him he had to come back. They told him there was still much for him to do besides eating grasshoppers in the desert. He had to join Raffaello. Whether it was a true vision or a dream, the gods of the SCC sent a clear message to Chris and he responded. He boarded up his desert home and drove west. The striking Cobra was back!!! Chris Stahl, a true American was back where he belonged, formulating products in the cosmetic industry in the heart of Southern California. So if you call on Chris or see him at an SCC monthly meeting, shake his hand and tell him how thankful we are all to have him back!

John Luna
Chapter Historian

Job Opportunities

(cont'd from pg. 6)

POSITIONS AVAILABLE

- **QC Technician (#0804-01)** - Immediate opening for QC Technician in skin care manufacturing company to perform products and raw material testing. Ideal candidate must understand and implement all cGMP and other lab related requirements. Knowledge, Skills, and Abilities: 2 - 3 years experience in Cosmetic/OTC manufacturing. Excellent written, verbal, and interpersonal skills. Strong organizational skills, ability to multi-task, strong computer skills. Work with minimal supervision. Our company offers excellent benefits package including: Medical/dental/vision insurance. 401K plan. Flexible spending account. Paid time off. Please submit resume and cover letter to careers@mckennalabs.com. No phone calls.
- **Technical Director(#0804-02)** - Aerosol contract manufacturer in the Inland Empire is seeking individual with 15 + yrs lab experience in a variety of product categories. Responsibilities include product development, customer interface, quality assurance, quality process management, cGMP compliance and regulatory monitoring. E-mail resume to employment-ops@hotmail.com.
- **Senior Manager, New Beauty Purchasing (#0804-03)** - Guthy-Renker. For complete job description & consideration, email mprice@dhrinternational.com. Please do not contact the company directly. Candidate must be familiar with beauty packaging & filling purchasing & manufacturing processes, FDA regulations related to beauty OTC and pharmaceutical grade products, industry standard purchasing & materials requirement planning system. Minimum of 5 years in beauty industry purchasing with supervisory experience, team building experience & business degree required. Ability to utilize Advanced Supply Chain model forecasts for communication of raw materials requirements to filling vendors and perform purchasing and planning functions on a global basis.
- **Application Development Specialist – Personal Care. New PhD Graduate (#0804-04)** - Dow Chemical Company has an exciting and challenging opportunity in Research and Development for new PhD student or graduate! Dow's Amerchol R&D group in New Jersey is seeking a talented individual to fill the role of an Application Development Specialist. Primary focus of this position will be to develop and apply fundamental knowledge of polymer science and polymer/surfactant interactions in hair and skin care products (shampoos, conditioners, styling gels, creams, lotions, sun care, etc.) to effectively deliver beneficial active ingredients to hair and skin, improve and promote our current polymer products, work with customers to identify and shape projects resulting in new polymer offerings and accurately assess our technology vis-à-vis the competition. Ph.D. in Cosmetic Science, Chemistry, Polymer Science or related discipline required. Academic working knowledge of personal care ingredients, formulation and testing methodologies desired. Travel would be less than 20%. Read full job description and/or apply on-line, visit www.careersatdow.com, click on North America from left tool bar, search using job number 0800606.
- **Senior Application Development Specialist – Personal Care. Experienced Hire (#0804-05)** - The Dow Chemical Company has an exciting opportunity for an experienced and talented individual to fill the role of a Senior Application Development Specialist. The primary focus of this position will be to develop and apply fundamental knowledge of polymer science and polymer/surfactant interactions in hair and skin care products (shampoos, conditioners, styling gels, creams, lotions, sun care, etc.) to effectively deliver beneficial active ingredients to the hair and skin, improve and promote our current polymer products, work with customers to identify and shape projects resulting in new polymer offerings and accurately assess our technology vis-à-vis the competition. A Masters Degree in Cosmetic Science, Chemistry, Polymer Science or related discipline is required, a PhD in a related discipline is preferred. Working knowledge of personal care ingredients, formulation and testing methodologies, with a minimum of 3-10 years industrial experience is required. A history of success in commercializing novel, personal care formulations is critical and the candidate should have a strong technical background in conditioning polymer/surfactant interactions, including how they affect the deposition of beneficial actives to the hair and skin. To read the full job description and/or apply on-line, please visit www.careersatdow.com and click on North America from the left tool bar, search for this position using job number 0800605.
- **Sr. Raw Material Buyer (#0804-08)** - Thibiant International, Inc., a leading contract manufacturer in the personal care industry, is seeking a dynamic Sr. Raw Material Buyer. Ideal candidate must have a strong purchasing background in the consumer industry, a demonstrated ability to negotiate successfully, ability to prioritize to meet deadlines while juggling multiple critical tasks, must be detail oriented, a strategic thinker, and work well in a team environment. Thibiant offers a competitive compensation and benefits package. Please submit your resume and salary history to: HR@thibiant.com.
- **HR Manager (#0804-10)** - San Diego. Must be team and service oriented; self-driven. Potential responsibilities: Department related planning, implementation, problem resolution, inter-company and vendor communication, and plan analysis for benefits. Manage Workers' Compensation program. Coach employee relations, performance; problem resolution. Evaluate & administer training needs for the company. Recruiting, interviews, offer processes. Bi-weekly payroll, manage time-off, garnishments, and employee communication regarding wages, taxes, leave and deductions. Quarterly payroll tax and 401K summaries. Resource for employees regarding all work related inquiries. Implements company policies; annual revision of employee handbook. Compliance with Federal and State laws. Establish high performance standards; provides feedback and training. Plans programs and events that build employee morale. Qualifications: Organized with problem solving skills. Excellent verbal, writing, and typing. Some advanced computer skills required. 4-year related degree. Bi-lingual in Spanish & advanced degree and PHR or SPHR preferred. 5+ years experience. Please send resume to howen@mckennalabs.com.
- **Lab Technician, Skin Care Product Development (#0804-11)** - Van Nuys, CA. Orly International, Inc. currently accepting resumes for Lab Technician. Job Description: Prepare personal care & cosmetic formulations following batch sheets. Maintain detailed daily formulation records & raw material sampling records. Manage/record/monitor stability tests of prepared products. Support QC/QA duties (compatibility tests, draw-downs, data-entry, record-keeping, etc.). Maintain /up-keeping of the laboratory raw materials & equipment. Issue supporting documentations (VOC, non-BSE statement, etc.) for foreign registration purposes. Perform ship tests. Other duties as assigned. Should have 1-2 years of bench experience. Basic knowledge of and experience with cosmetic raw materials. Qualified candidate is flexible, motivated, has good communication skills and is able to work as a team member. Computer skills, Strong Microsoft EXCEL. Send resumes to DMichael@orlybeauty.com.

(cont'd on pg. 18)

California Chapter SCC March Dinner Meeting



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 - Hydro-Kote® Fractionated/Hydrogenated Oils
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- ALZO International, Inc.**
 - Trivent Specialty Raw Materials
- American Lecithin**
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 - Liposomes
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 - Specialty Products
- Cabot Corporation**
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 - Spectra1™ PC-401 High Purity Fumed Alumina
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Society of Cosmetic Chemists 2008 Dinner Dance
May 3, 2008
Guest attendance and menu selection form

Please complete the information below and return via fax to 818-956-3314 or via email to Roseb@vegekurl.com.
 To download an electronic version of this form, please go to www.calisccc.org
 This form must be received no later than April 21, 2008.

Guest Information:				Menu Selection:		Table Sponsor:		
Male/ Female	First	Last	Company	Mixed Grill	Vegetarian	Company	Contact Person	Phone
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Guest Information:				Menu Selection:		Table Sponsor:		
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Passages

Susan Allen has joined TCI Labs, Inc. (formerly known as Trademark Cosmetics, Inc.) in Riverside as Director of Business Development. Susan is responsible for sales but will work very closely with Yelena Slavin, Lab Director, on product development for her own customers. Susan can be reached at (951)683-2631 X209 or cell (951)334-8282.



SCC 2008 Dinner Dance

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Please reserve early—Last day to reserve tables is April 11th.
 (Menu selection and guest information to be provided by April 21th.)

To reserve your seats:
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Payments:
 Reserve on line and pay by credit card, check or credit card at the SCC meeting,
 Or mail check to:
 California Chapter SCC
 C/o Rose Bourassa 15503 Foremast Drive La Mirada, Ca. 90638

Table Host Name: _____
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 Individual guests may book hotel rooms on line at
<http://hiltongardeninn.hilton.com/en/gi/groups/personalized/LGBMBGI-SCC-20080503/index.jhtml>
 Last day to reserve a room is April 20, 2008
 (The Hilton Garden Inn is located directly behind the Quiet Cannon.)
 (Special golf rates are available to all attendees reserving a room)