

**Aqualon**  
**BIOSIL**  
**Botanigenics**  
**ELEMENTIS**  
SPECIALTIES  
ELEMENTIS IS PROUD TO ANNOUNCE  
THE ACQUISITION OF FANCOR AND ITS  
FINE LINE OF PRODUCTS  
**FANCOR**

**DD CHEMCO, INC.**

Is proud to represent:

**CCI**  
**Colonial Chemical, Inc.**  
**Napp Technologies**  
**UENO FINE CHEMICALS**  
**Oils of Aloha**

**Aquea**  
SCIENTIFIC  
**BARNET**  
**Bio-Botanica Inc.**  
**CHEMYUNION**  
**Clariant**  
**KOBO**

21707 Nordhoff Street • Chatsworth CA 91311 • TEL 818.349.4149 FAX 818.349.4017  
E-mail: info@ddchemco.com • Web Site: www.ddchemco.com



Brian Kolevar  
505 South Melrose Street  
Placentia, CA 92870

FIRST CLASS MAIL □ DATED MATERIAL



*Dinner Hour*

## Green Chemistry What does it mean for the Cosmetic Chemist?

Thomas G. Osimitz, Ph.D.  
Founder and President  
Science Strategies, LLC



*Tom on a recent hiking expedition in Idaho.*

Green Chemistry is perhaps the most controversial and challenging discipline ever to face the cosmetic chemist. Adding to these issues is the characterization of Green Chemistry itself, which varies widely and is often difficult to put into practice. Even with these challenges, governments – including California – are starting to regulate green chemistry standards while at the same time consumers, the retail trade, and regulatory agencies throughout the world are embracing their own elements of the science Green Chemistry represents.

Please join us as Thomas Osimitz, Ph.D. discusses the core elements essential to the effective practice of Green Chemistry as originally articulated by Anastas and Warner, along with the practical aspects and challenges it presents to the cosmetic chemist. Offering more than a high-level overview of this topic, Tom will discuss relevant examples and provide recommendations for how we as an industry and individuals can make progress towards sustainability using Green Chemistry in the practice of cosmetic science.

...continued on page 3

*Educational Hour*

## Chemico-physical Properties and Biologic Activity of Ascorbyl Glucoside

Alan B. Richards, Ph.D.  
Vice President and General Manager  
Hayashibara International, Inc.



The physiological benefits of ascorbic acid are often touted during cold and flu season; however, ascorbate's role in skin care is becoming equally well-known. This has becoming especially true with the desire of consumers to use products that contain "natural" substance, likely vitamins. Unfortunately, most bioactive substances are not well suited for use in cosmetic and personal care products because of the number of ingredients that can react with them, and therefore become deactivated and produces metabolites that can spoil the formulation. Because of this, scientists have created substances that are stable in formulation, but are activated on the skin. One of these products is Ascorbyl Glucoside. Ascorbyl Glucoside offers chemical stability while in formulation, and biologic activity when placed on the skin. As with natural vitamin C (ascorbic acid), Ascorbyl Glucoside has multiple biologic effects which companies may want to develop.

This presentation will include a brief review of the histology, biochemistry and physiology of the skin.

...continued on page 3

*Meeting Details:*

Date: **Tuesday - September 28, 2010**  
Location: **Renaissance LAX**  
Menu: **Chicken or Vegetarian**

Educational Hour - 5:30 p.m.    Social Hour - 6:30 p.m.  
Dinner Hour - 7:15 p.m.        Speaker - 8:00 p.m.

**More Meeting Details on Page 2**

**Meeting reservations are strongly encouraged!**

**Reserve Today!**  
Pay online at [www.caliscc.org](http://www.caliscc.org)  
or  
Call (562) 236-5700 to reserve

Reservation Deadline: 3:00 p.m. Friday-September 24  
If you reserve and do not attend, you are responsible for meeting charges. You will be billed accordingly.

*Inside this issue:*

Calendar of Events...2 Meeting Sponsor...2 Regulatory Affairs...10 Job Opportunities...12 Historian's Column...27

### Meeting Details

#### Location

Renaissance LAX  
9620 Airport Blvd.  
Los Angeles, CA 90045  
1-310-337-2800

#### Costs

- \$40.00 Members with reservations and first-time only guests with a member-sponsored reservation. *Non-member pricing in effect after first meeting.*
- \$48.00 Members without reservations
- \$48.00 Non-members with reservations
- \$58.00 Non-members without reservations

#### Menu

Chicken or Vegetarian

#### Reservations

Pay online: [www.caliscc.org](http://www.caliscc.org); Ross Organic: (562) 236-5700  
Limited space - register today! Walk-ins may be turned away.

### Meeting Sponsor

## Thank You to Our September Sponsor

E.T. HORN COMPANY

E.T. Horn's Essentials Group specializes in a range of the most amazing and innovative raw materials catering mainly to the cosmetic, personal care and home care markets. Our portfolio includes high-tech, specialty ingredients that are specific to anti-aging, skin lightening, skin tanning, and moisturizing formulations. These include organic certified and other botanical actives as well as the newest peptides and targeted delivery systems. Our Essentials Group also carries a wide range of emollients, humectants, natural colors, specialty effect pigments and custom fragrances.



This is exciting, as modern consumers are increasingly demanding high performance products. We are dedicated to our customers and aim to be the preferred supplier of the ingredients that create groundbreaking products in today's competitive marketplace.

### Society of Cosmetic Chemists

## 2010 Calendar of Events

Month	Date	Event	Location
September	28	California Chapter Monthly Meeting	Renaissance LAX
October	7	California Chapter Scientific Seminar	Marina Del Rey Marriott
	26	California Chapter Monthly Meeting	Renaissance LAX
November	16	California Chapter Scientific Seminar	Renaissance LAX

## Announcements

### Australian Society of Cosmetic Chemists Conference

Announcing the Australian Society of Cosmetic Chemists Conference 2011 at the Sofitel Hotel, Brisbane Central, Queensland - Thursday, 7th – Sunday, 10th April, 2011 'The Science of Dreams'. A call for papers has been issued. Submissions must be received not later than 1st October, 2010. Submit to John Warby at [johnrwarby@ozemail.com.au](mailto:johnrwarby@ozemail.com.au) with a copy (including abstract) to Nick Urquhart at [nickau@bigpond.com](mailto:nickau@bigpond.com). See <http://www.ascc.com.au/news.php?id=39> for details.

### Contact Information Changes

If you are a member of our chapter and your information (ie. name, address, company, phone numbers, email address) has changed, please make sure you contact us with the new information so we can update our database. If changes are not sent to us, you may not be getting your newsletter, meeting notices, course registrations, etc. Please contact Tina-Marie Lesko at [tmlesko@presperse.com](mailto:tmlesko@presperse.com) with any changes.

### Skin Care Ingredients Series Part II at UCLA Extension

Offered in cooperation with the California Chapter of the Society of Cosmetic Chemists and Beauty Industry West, Skin Care Ingredients for Cosmetic Professionals, Part II, will be held at UCLA Extension Friday, October 1 thru Monday, October 4 at UCLA's Lindbrook Center in Westwood.

Designed for cosmetic professionals seeking an overview of skin biology and ingredient topics relevant to today's skin care industry, the program begins with a review of the inflammation process, the underlying component of most skin conditions. The skin's immune system, wound healing cascade and inflammation's role in a variety of skin conditions – including aging, sensitive and stressed skin, rosacea and acne – will be discussed during the four day program. A special segment addressing the compatibility of today's electrical modalities – including LED, microcurrent, oxygen, lasers, ultrasonic and ultrasound – with hydrating, firming, antioxidant, brightening, wrinkle minimizing and soothing ingredients is also offered.

Topics are designed to provide a foundation from which all skin care professionals – regardless of scientific background – can understand current and future advances in skin care ingredient technologies. If you are a product developer, marketing manager, trainer, sales representative, raw material supplier, esthetician, physician, nurse or are otherwise involved in the development and promotion of skin care products, you should find the material highly applicable and appropriate to your interests.

The course is taught by the team of Rebecca James Gadberry, lead instructor, and Irena Olsen, assistant instructor. Gadberry is Cali-SCC's 2010 chair-elect who has led the Cosmetic Sciences program at UCLA Extension since 1986 and is considered the professional skin care industry's leading ingredient authority. Olsen is a popular industry lecturer and product development consultant specializing in skin care.

While the courses can be taken independently, Part I or the approval of the assistant instructor, Irena Brown, is required to take Part II. Irena can be reached at [irenab@yglabs.com](mailto:irenab@yglabs.com).

To register, call 310.825.9971  
Skin Care Ingredients for Cosmetic Professionals, Part II  
October 1-4, Friday-Monday, 9 am-5:00 pm  
REG# V6875  
\$495

### CALIFORNIA CHAPTER 2010 BOARD MEMBERS

#### PHOTOGRAPHER

Jose Gonzalez  
(310) 418-6872  
[jmpgonzalez@msn.com](mailto:jmpgonzalez@msn.com)  
Alan Heller  
(626) 358-0329  
[aheller@activeorganics.com](mailto:aheller@activeorganics.com)

#### PUBLIC RELATIONS

Peter Frantz  
[peter.frantz@airliquide.com](mailto:peter.frantz@airliquide.com)

#### REGISTRATION

Richard Hersey  
(562) 236-5700  
[richard@rossorg.com](mailto:richard@rossorg.com)

#### REGULATORY AFFAIRS

Janet Blaschke  
(310) 545-3223  
[janet@intlcosmetics.com](mailto:janet@intlcosmetics.com)

#### SCIENTIFIC SEMINAR

Brad Rope  
John Garruto  
Lee Paler

#### SPONSORSHIP

Yi Hsin Chang  
(310) 279-8782  
[ychang@breakthroughinbeauty.com](mailto:ychang@breakthroughinbeauty.com)

#### SPORTS

Kevin Johnson  
(949) 574-9938  
[kevinj@sourcemasters.com](mailto:kevinj@sourcemasters.com)

#### SUPPLIER'S DAY 2011

Angie Inouye  
(858) 581-6888 x114  
[Ainouye@McKennaLabs.com](mailto:Ainouye@McKennaLabs.com)

#### UCLA COURSES

Rebecca James-Gadberry  
(714) 891-0736  
[rebecca@yglabs.com](mailto:rebecca@yglabs.com)

#### WEBSITE

Gwen Vestrachi Holt  
(562) 483-3266  
[gwen@desertwhale.com](mailto:gwen@desertwhale.com)

The *Cosmegram* is the official newsletter of the Society of Cosmetic Chemists - California Chapter. This newsletter is published as a service to our members. <http://www.caliscc.org>.

#### Karen Garruto -- Editor

Croda Inc.  
5871 Pine Avenue, Suite 220  
Chino Hills, CA 91709  
Phone: (714) 469-2595  
[karen.garruto@croda.com](mailto:karen.garruto@croda.com)

Please direct all advertising inquiries to:

#### Brian Kolevar -- Business Manager

505 S. Melrose St.  
Placentia, CA 92870  
Phone: (714) 524-2777 x126  
FAX: (714) 524-8362  
[bkolevar@coastswest.com](mailto:bkolevar@coastswest.com)

Please direct all address changes and subscription inquiries to:

Tina-Marie Lesko  
Presperse, Inc.  
12935 Crawford Drive  
Tustin, CA 92782  
Phone: (714) 389-6284  
Fax: (714) 389-6285  
[tmlesko@presperse.com](mailto:tmlesko@presperse.com)

Subscription included as part of membership dues. All rights reserved.

Society of Cosmetic Chemists  
National Office  
120 Wall Street - Suite 2400  
New York, NY 10005-4017

**Deadline** for the October Cosmegram is **September 29**

Please forward all content to  
Karen Garruto ([karen.garruto@crodausa.com](mailto:karen.garruto@crodausa.com))

OFFICERS

CHAIR

Lee Paler  
(951) 867-0291  
lpaler@integrityingredientscorp.com

CHAIR-ELECT

Rebecca James Gadberry  
(800) 999-4569 x239  
rebecca@yglabs.com

SECRETARY

Debbie Dorsch  
debbie.dorsch@lubrizol.com

TREASURER

Ilbra Khenansho  
(818) 635-1353  
ikhensho@ethorn.com

TREASURER-ELECT

Liz Streland  
(310) 756-5055  
liz.streland@croda.com

PAST CHAIR

Yi Hsin Chang  
(310) 279-8782  
ychang@breakthroughinbeauty.com

AREA III DIRECTOR

Debbie Pierce  
(818) 414-8952  
dbrh\_prc@yahoo.com

COMMITTEE CHAIRS

AWARDS

Stephanie Ross Leshney  
(562) 236-5700  
stephanie@rossorg.com

BY-LAWS

Heather Naef-Owen  
(949) 940-6907  
howen@mckennalabs.com

COSMEGRAM EDITOR

Karen Garruto  
(714) 469-2595  
karen.garruto@croda.com

COSMEGRAM BUSINESS MANAGER

Brian Kolevar  
(714) 524-2777 x126  
bkolevar@coastssouthwest.com

DINNER DANCE 2010

Susan Goldsberry  
(714) 418-4100  
susan@benchmarkcl.com

EDUCATIONAL HOUR

Guy Langer  
(818) 606-7060  
guylander@aol.com

ELECTIONS & SUMMER EVENT

Rebecca James Gadberry  
(800) 999-4569 x239  
rebecca@yglabs.com

EMPLOYMENT

John Garruto  
(760) 940-2626  
jgarruto@radicaltechnology.com

HISTORIAN

John Luna  
(818) 212-1451  
john@deverauxspecialties.com

HOSPITALITY

Jill Manning  
jmmanning@glenncorp.com

HOUSE

Chris Lesko  
(714) 389-5742  
chris.lesko@dksh.com

MEMBERSHIP & PUBLICITY

Tina-Marie Lesko  
(714) 389-6284  
tmlesko@presperse.com

## Be the Next SCC Monthly Meeting Sponsor!

The SCC California Chapter is opening sponsorship opportunities to anyone interested in introducing their company during our monthly meetings.

The benefits of sponsorship are to provide you and your company with the following:

- **Approximately three to five minutes to introduce your company and employees, products, capabilities and/or services.**
- **The exclusive right to distribute literature and samples at the monthly meeting.**
- **Optional table adjacent to the registration table to distribute literature and samples by one or two employees.**
- **Your company name will appear on our Sponsor board at the meeting.**
- **Your company name and location will be included in all meeting announcements, including our monthly newsletter (Cosmegram) and all email announcements and reminders.**
- **Your company name will appear for one month on the SCC website as "This Month's Sponsor", which will include a link to your company website.**
- **Your donation to sponsor a meeting is tax deductible with our non-profit status.**

**Cost:** The cost to sponsor a SCC chapter meeting is \$350.

Please contact Yi Hsin Chang or Guy Langer if you are interested or have any questions.

Yi Hsin Chang  
Sponsorship Chair  
[ychang@breakthroughinbeauty.com](mailto:ychang@breakthroughinbeauty.com)  
(310) 279-8782

Guy Langer  
Sponsorship Co-Chair  
[guylander@aol.com](mailto:guylander@aol.com)  
(818) 606-7060



## Dinner Hour

...continued from page 1

### About Our Speaker

One of the most experienced voices in this evolving field is Thomas Osimitz, Ph.D., President and Founder of Science Strategies, LLC, a consulting firm that helps companies of all sizes negotiate the turbulent intersection of science, policy, and product development.

Previously Vice-President for Global Safety Assessment & Regulatory Affairs and Sustainable Product Innovation for S.C. Johnson and Son, Tom has led corporate global regulatory, environmental, and safety assessment efforts for a wide range of consumer and institutional products. Most recently, he has lent his expertise to diverse multi-stakeholder efforts involving industry, government, and non-governmental organizations, serving as co-chair of USEPA's Endocrine Disruptor Methods Validation Advisory Committee (EDMVAC), co-chair of a Summit on the Design of Safer Chemicals at Yale University, and was a member of the USEPA's Endocrine Disruptor Screening and Testing Advisory Committee (EDSTAC) that developed the

foundational road map for the testing of chemicals with the potential to cause endocrine disorders. With a B.S. in Biology from The University of Minnesota, a Ph.D. in Toxicology from The University of Michigan and Board-Certification in Toxicology by the American Board of Toxicology, Tom's scientific experience includes developmental neurotoxicology, mechanistic toxicology, and endocrine disruption.

## Educational Hour

...continued from page 1

A technical discussion of the principal biologic effects of Ascorbyl Glucoside, which include a brightening/whitening effect on skin tone skin, stimulation of collagen synthesis for improvement of the texture of the skin, and an antioxidant activity resulting in protection from UV damage. In vivo and in vitro assays from a variety of published and unpublished studies will illustrate both the cellular and cosmetic benefits of Ascorbyl Glucoside.

### About Our Speaker

Alan B. Richards, Ph.D., is the Vice President and General Manager of Hayashibara International, Inc., of Denver, Colorado, USA. Hayashibara International (HBI), which Dr. Richards help found 13 years ago as a wholly-owned subsidiary of Hayashibara Company, Ltd. (HBC) of Okayama, Japan. He is responsible for the international business, technical, and regulatory development of products for the entire Hayashibara Group of Companies. The Hayashibara Group consists of several privately held companies with an annual income of approximately \$600 million USD. Dr. Richards helped to establish eight branch offices

for HBI throughout the world. These offices carry out the mission of HBI in their respective regions.

Since establishing HBI for HBC, Dr. Richards has assisted the parent company in business negotiations related to food, cosmetic and pharmaceutical products. During this time he organized and directed scientific safety studies and regulatory consultants to provide the data necessary to support regulatory review and approval of food and cosmetic ingredients. The submissions have resulted in dozens of international approvals. Other responsibilities involve studies related to applications work focused on expanding the applications of Hayashibara's food, cosmetic, and pharmaceutical products.

B.S. Brigham Young University  
*Zoology (Physiology)*

M.S. Brigham Young University  
*Zoology (Cell Biology)*

Ph.D. Texas A&M University  
*Microbiology – Immunology*

# California Chapter SCC Scientific Seminar

October 7, 2010 ■ Marina Del Rey Marriott 4100 Admiralty Way, Marina Del Rey, California

## Seminar Schedule

8:30 a.m. - 9:15 a.m.	Registration Bayview Room
9:15 a.m. - 12:00 p.m.	Speaker Presentations
12:00 p.m. - 1:30 p.m.	Luncheon
1:30 p.m. - 3:30 p.m.	Speaker Presentations
3:30 p.m. - 4:30 p.m.	Hosted Reception Glow Lounge

## Speakers and Topics

Dr. Beth Lange Chief Scientific Officer - Mary Kay, Inc.

### Beauty & the BRIC: Making Sure Regulations Do Not Become a Beast

The global cosmetic market is rapidly growing while concurrently, new regulations are introduced posing regulatory challenges. Of interest are the BRIC markets, which are predicted to be high areas of growth for the cosmetic industry. BRIC countries - Brazil, Russia, India, and China - currently account for more than a quarter of the world's land area and nearly 50% of the world's population. According to Goldman Sachs, the BRICs will lead the global recovery over the next few years. This presentation will provide a broad overview of the cosmetic industry in these markets and their growth potential. Insights on regulatory processes for selling cosmetics in these markets will be presented.

Alisa Marie Beyer Founder and Creative Director - The Benchmarking Company

### Women & Wal-Mart-Seeing Through the Eyes of the Beauty and Personal Care Shopper: 10 things you need to know NOW about Wal-Mart and the US beauty and personal care consumer

Today's beauty consumer is not the same. The value and pricing influence of the world's largest privately held company, Wal-Mart, combined with the economic crisis, the post 9/11 mentality, the penetration and breadth of social media, and a thousand other variables are all leading to the evolution of an entirely new consumer and an entirely new set of truths. Today's consumer doesn't dress the same, doesn't think the same, doesn't spend the same and certainly doesn't buy brands the same. She is a more complex shopper than ever.

Geoffrey Brooks Geoffrey Brooks Consultants, LLC, Founder of Brooks Industries (now Arch Chemical)

### The Psychology of "Looking Good" and Societal Aspirations

Seven ways the skin and body ages - how these have been identified and treated - these are not mutually exclusive, and work together to describe the extremely complex process we call aging: Free-Radical or Oxidative theory; The membrane theory of aging; The mitochondrial theory of aging; The glycation/protein carbonylation theory; Telomeres theory; Hormonal theory; Metabolic theory. Some popular myths and opportunities concerning recent "discoveries", especially those which are natural, organic, homeopathic and herbally based. The benefits of using complementary oral cosmetic skin treatments (improving from within) to make topically applied skin treatments work better to enhance natural skin vitality.

R. Randall Wickett, Ph.D. Professor of Pharmaceutics and Cosmetic Science-The James L Winkle College of Pharmacy, University of Cincinnati

### The Future of Non-invasive Testing for Research Guidance and Claim Support

Over the last 30 years non-invasive biophysical measurements of properties such as conductance and water loss have become a staple of modern skin research. A wide array of instrumental methods is now available to the modern skin care scientist. These methods provide quantitative information on the status of the skin and how it changes with treatment and can be used for both research guidance and claim support. This talk will look to the future of non-invasive measurement in skin care.

Vince Gruber, Ph.D. Director of Research & Market Development - Arch Personal Care Products

### The Power of Human Microarrays in Cosmetic Raw Material Analysis

This talk will focus on the use of human genomic microarrays to examine two important cosmetic raw material questions: The impact of skin antioxidants on skin cells and the impact of skin lighteners on melanocytes. In the first part, the talk will focus on recent studies examining a series of well-known, purified antioxidants including: Resveratrol, Epigallocatechin Gallate (EGCG), Genistein, Rosavin, Puerarin, Chlorogenic Acid, Propolis and two newer unexplored isoflavonoids isolated from *Maclura pomifera* (Osage Orange). The second part of the talk will focus on application of three well-known skin lighteners, Hydroquinone, Kojic Acid and Niacinamide, on human melanocytes.

## One-Stop Manufacturing From Start To Finish

Contact us and let us talk about how we can help expanding your business by creating your own line of products.

Hair Care, Skin Care, Custom Formulations, Quick Turn-around Time, Small Minimum Order Requirements, Complete In-House Printing Department, Complete In-House Graphic Arts Department



Private Label Program Available for Hair Care

800.962.1994  
www.tcilab.com  
Reliable & Experienced Since 1994

new look - new products - new opportunities



Est. 1957

(800) 479-1997  
(323) 583-6041  
Fax (323) 587-7479  
hkazmi@vivioninc.com

**Hyder Kazmi**  
Account Manager

Vivion, Inc.  
3000 East 46<sup>th</sup> St.  
Vernon, CA 90058  
www.vivioninc.com



With mountains of innovative thinking, Jeen<sup>®</sup> soars above the clouds.

Specialty Silicones • Linear Polyethylenes • Preservatives  
Active Ingredients • Botanical Extracts • Sunscreens  
Conditioners • Emollients • Emulsifiers



24 Madison Road, Fairfield, NJ 07004, USA  
973-439-1401 • Fax: 973-439-1402  
www.jeen.com • info@jeen.com  
INNOVATION IS IN OUR JEENS  
YOU CAN COUNT ON US - NATURALLY!



The Natural Solution ISO 9001  
BOTANICAL EMOLLIENTS & SPECIALTY PARTICLES

Ingredient Information 24/7 Online  
www.floratech.com/info

In California, contact Floratech directly at:  
480.545.7000  
sales@floratech.com

Capable and highly trained professional with over 10 years of experience in the Nutraceutical/Dietary Supplement and Health & Beauty Care industry offers professional consulting services in the areas of:

Product Formulation & Development  
Industry Compliance Services  
Efficacy & Safety  
Product Profiling  
Education & Training

Formal educational credentials and qualifications include: Doctor of Philosophy in Holistic Health Sciences (Ph.D.), Doctor of Naturopathy (N.D.) and Master of Science in Gerontology (M.S.G.)

For more information, please contact Inna Yegorova at:  
Phone: 818-437-8185 or Email: innayegorova@gmail.com


Our contribution to beauty & care



Evonik product range comprises natural based materials as well as silicone specialties:

- Anti-aging ingredients
- Hair and skin repair agents
- Emulsifiers and stabilizers
- Conditioners for hair and skin
- Emollients and waxes
- Moisturizers
- AP/deodorant ingredients
- UV filters
- Secondary surfactants

Evonik Goldschmidt Corporation  
914 E. Randolph Road  
Hopewell, Virginia 23860  
PHONE +1 804-541-8658  
FAX +1 804-541-8689  
personal-care@evonik.com  
www.evonik.com/personal-care



Your source for speciality chemicals worldwide

RITA Corporation  
850 South Route 31  
Crystal Lake, IL 60014 USA  
T 815.337.2500 or  
toll free 1.800.426.7759  
F 815.337.2522  
www.ritacorp.com



BEAUTY IS OUR SCIENCE®

www.lipochemicals.com

**LIPO**

LIPO CHEMICALS INC

**pacific**  
Coast Chemicals Co.

Over 50 years of providing  
Technical Support and Innovative Solutions  
in partnership with:

**cognis**

J W Hanson Co Inc

IMERYS Performance Minerals

corn products

MPI

Vertellus

Oc Omni-Chem

ORISIL

INTERPOLYMER

LONZA

AMORPHOUS FUMED SILICA

Jungbunzlauer

Emery Oleochemicals

5100 District Boulevard - Los Angeles, CA 90058 - (323) 771-7700  
2424 Fourth Street - Berkeley, CA 94710 - (510) 549-3535  
www.pcchem.com

NACD Responsible Distribution Process  
Quality • Responsibility • Sustainability

## High Quality Ingredients to Meet Any Cost Target



- Naturals/Organics
- Sulfate-free Systems
- Value-added Multifunctionals
- Exotic Ingredients
- "Preservative-free" Options



Akott

BERACA ingredients

CornProducts INTERNATIONAL

Rhodia

Southern Cross botanicals

AMERICAN GLITTERS INC.

CORUM

struktol

ARCLAY

BioOrganic CONCEPTS

HallStar

SAINT-GOBAIN CERAMICS

UNIPEX innovations

B&T COMPANY

BOTANECO YIELDING RESULTS

IMPACT COLORS

schülke

ZENITECH

Ross Organic Specialty Sales, Inc. • PH: 562.236.5700 • www.rossorg.com

California Chapter of the SCC presents:  
Annual Scientific Seminar

# "Cosmetic Formulation, Trends and Testing: What the Future May Hold"

When: October 7, 2010

Where: Marina del Rey Marriott  
4100 Admiralty Way  
Marina del Rey, CA 90292  
(310) 301-3000

Cost: \$65 Members / \$130 Non-members  
(\$65 Non-members discounted rate with new SCC membership sign-up, what a deal!)

*Register today...this event will sell out!*

Deadline to register is September 30<sup>th</sup>

**How to Register:**

- 1) Go to [www.caliscc.org](http://www.caliscc.org) and pay with credit card. Make sure you complete this form as well and send it back to Danielle Barker at FRT even though you're paying with credit card.
- 2) Send check (payable to California Chapter SCC) and completed form to Danielle Barker at FRT.

**Mail check and registration form to:**

Danielle Barker  
Free Radical Technology  
4167 Avenida de la Plata, Suite 116  
Oceanside, CA 92056  
(760) 940-2626 phone  
(760) 940-2629 fax

Registrant	Company	E-mail	Phone

**Scientific Seminar Chair:**

Brad Rope  
Bioscreen Testing Services, Inc.  
3904 Del Amo Blvd.  
Suite 801  
Torrance, CA 90503  
(310) 214-0043 phone  
(310) 370-3642 fax  
brope@bioscreen.com

**Co-Chairs:**

John Garruto  
(760) 940-2626  
jgarruto@radicaltechnology.com

Lee Paler  
(310) 782-0282  
lpaler@integrityingredientscorp.com



## Skin Care Ingredients Series at UCLA Extension

If you want an overview of skin care ingredients, including the biology of skin and regulations effecting skin care claims, *Skin Care Ingredients for Cosmetic Professionals* is for you. **In cooperation with the California Chapter of the Society of Cosmetic Chemists and Beauty Industry West**, the course is offered over two long-weekends during the day.

Topics are designed to offer a foundation from which all skin care professionals – regardless of scientific background – can understand current and future advances in skin care ingredient technologies. If you are a product developer, marketing manager, trainer, sales representative, raw material supplier, esthetician, physician, nurse or are otherwise involved in the development and promotion of skin care products, you should find the material highly applicable and appropriate to your interests.

Part I, offered June 18 thru 21, begins with a discussion of natural, chemical, synthetic and inorganic ingredients then segues into an overview of basic skin care ingredients (alcohols, acids, esters, emulsifiers, surfactants, preservatives), addressing common ingredient myths along the way. Cosmetic and drug regulations, organic claims and greenwashing are then discussed. The final section of the course begins the topic of skin-specific ingredients, starting with a summary of skin anatomy and physiology and cell biology. The material then branches into the areas of barrier damage and repair, skin hydration, free radicals, reactive oxygen species, antioxidants, inflammation, sunscreens and skin brighteners.

Part II, offered October 1 thru 4, begins with a review of the inflammation process then evolves into the skin's immune system, the wound healing cascade and inflammation's role in a variety of skin conditions, including aging, sensitive and stressed skin, rosacea, acne and cellulite. A special segment addressing the compatibility of today's electrical modalities – including LED, microcurrent, oxygen, lasers, ultrasonic and ultrasound – with hydrating, firming, antioxidant, brightening, wrinkle minimizing and soothing ingredients is also offered.

Both courses are taught by the team of Rebecca James Gadberry, lead instructor, and Irena Brown, assistant instructor. Gadberry is Cali-SCC's 2010 chair-elect who has led the Cosmetic Sciences program at UCLA Extension since 1986 and is considered the professional skin care industry's leading ingredient authority. Brown is a popular industry lecturer and product development consultant specializing in skin care.

While the courses can be taken independently, Part I or the approval of the assistant instructor, Irena Brown, is required to take Part II. Irena can be reached at [irenab@yglabs.com](mailto:irenab@yglabs.com).

**To register, call 310.825.9971**

Skin Care Ingredients for Cosmetic Professionals, Part I  
June 18-21, Friday-Monday, 9 am-5:00 pm  
REG# V6862  
\$495

Skin Care Ingredients for Cosmetic Professionals, Part II  
October 1-4, Friday-Monday, 9 am-5:00 pm  
REG# V6875  
\$495

## Skin Care Ingredients Series Part II at UCLA Extension

*on page 35 of this newsletter*

**CHEMTEC**  
CHEMICAL CO.

color cosmetics

hair care

styling aids

sun care

body care

Premiere Distributor of Specialty Raw Materials

Stocking Distributor for:

**BASF**  
The Chemical Company

**Rhodia**

**sonneborn**  
REFINED PRODUCTS

**CHEM SiL.**  
SILICONES, INC.

**ShinEtsu**

**KCI Limited**  
For Enhanced Personal Care

**DOW**

**ExxonMobil**  
Chemical

**BLUESTAR**  
SILICONES

**"We Keep Good Company"**

Visit our website at: [www.chemteccc.com](http://www.chemteccc.com)  
tel: 818.700.0071 • fax: 818.700.1301



**Image Design Werks**

REPLENISHING CREAM  
SPF 15 SUNSCREEN

PACKAGE DESIGN | BRANDING | MARKETING  
IMAGE DESIGN WERKS.COM 562.400.7263

**innospec**  
active chemicals

Where personal care and customer care meet.

Edison, New Jersey • 1.732.321.3500

**DS**

DeverauxSpecialties.com  
Proudly Presents:

**FMC BioPolymer** **IBR** **ACTIVES**  
INTERNATIONAL






**mel-co** **SOLIANCE**  
handcrafted from nature

**beneo** **SILTECH**

**KitoZyme** **Goya** **BioChemica**  
INTERNATIONAL  
Exotic The Butter People!

**DL Organics** **NEW AGE BOTANICAL** **DOW**

Phone: 818-837-3700 FAX: 818-837-3778

Service Knowledge Innovation		
<b>Classic Distributing Company</b> is proud to stock and represent		
	<b>COSMETIC SUPPLIES USA</b> Glycolic Acid 70% Ultra Pure	 <b>CHARLES B. CHRYSAL CO., INC.</b> TALC • KAOLIN • CLAY MICA • PUMICE • SILICA SERICITE • POLYSCRUB SEA CLAY • SPRAY DRIED SILK PROTEINS • CALCIUM CARBONATE • COLORED CLAYS
	DERMOL ESTERS • DERMOTHIX THICKENERS • POLYDERM POLYURETHANES • NULASTIC ELASTOMERS • NEQUAT/NECON CONDITIONERS	 <b>Classic SURFACTANTS</b> ALCOHOL ETHOYLATES • ALCOHOL SULFATES • AMIDES • BETAINES • CASTILE SOAP • SULFOSUCCINATES • PEARLIZERS • HYDROXYSULTAINES • AMINE OXIDES • SURFACTANT BLENDS
	ESTERS • CITMOL • CUPL • BEANTREE • ELEFAC • HETESTER MARIXX • MINNO • PARMUL PARAPEL • MULLS	 <b>JARCHEM INNOVATIVE INGREDIENTS</b> JARPLEX® WD (WATER DISPERSIBLE) BUTTER TECHNOLOGY SHEA, AÇAÍ, CUPUAÇU, MANGO, COCOA, ILLIPE • OCTYLDODECANOL • BRANCH CHAIN ALCOHOLS • PVP & POLYQUAT POLYMERS
	-Leaders in Wax Technology Since 1904- BEESWAX • CARNAUBA • CANDELILLA • CERESINE • OZOKERITE PARAFFIN • MICROCRYSTALLINE • CUSTOM BLENDS • NATURAL WAX JELLIES • PURESTERS • OLIVE, AVOCADO, AND SUNFLOWER BUTTER 230 Great Neck Road, West Babylon, NY 11704 631-587-9000 • 631-587-9120 fax • www.spwax.com	 <b>Mason Chemical Company</b> HAND SANITIZERS/NOBAC • BEHENTRIMONIUM CHLORIDE • ENHANSYS • CETRIMONIUM CHLORIDE • STEARL KONIUM CHLORIDE • CONDITIONER CONCENTRATES • FLUORO-SURFACTANTS • PRESERVATIVE SYSTEMS
	<b>“YOUR SOURCING CHOICE”</b> Vegetable Oils Sunscreens Preservatives and Alternatives Dead Sea Salts	Carbomer Silicones Stearic Acid XXX INTAROME FRAGRANCE
CLASSIC DISTRIBUTING COMPANY • 11353 BRADLEY AVE • PACOIMA, CA 91331 • 818-367-4475 • 800-219-5566 FAX: 818-367-7527 • E-MAIL: CLASSIC.CDC@VERIZON.NET • WEBSITE: www.classicdistrib.com		



Dinner Sponsor Fragrance West



Dinner Hour Speaker - Daniel Weisenberger and Spouse and Rebecca James-Gadberry



Educational Hour Speaker - Nava Dayan, Ph.D. and Guy Langer



**SURPLUS CHEMICALS**  
**FOR SALE**  
(Skin and Hair Care Products)

**50%**  
**OFF LIST PRICE !**  
**Over \$200,000 in inventory**

**For a complete inventory list or more information contact**  
**Charles Profilet**  
[c.profilet@sanderscandyfactory.com](mailto:c.profilet@sanderscandyfactory.com)  
**Ph. (951) 206-1750**

**SENSIENT**  
COSMETIC TECHNOLOGIES

COSMETIC  
COLORANTS  
SURFACE  
TREATMENTS  
INGREDIENTS  
DISPERSIONS

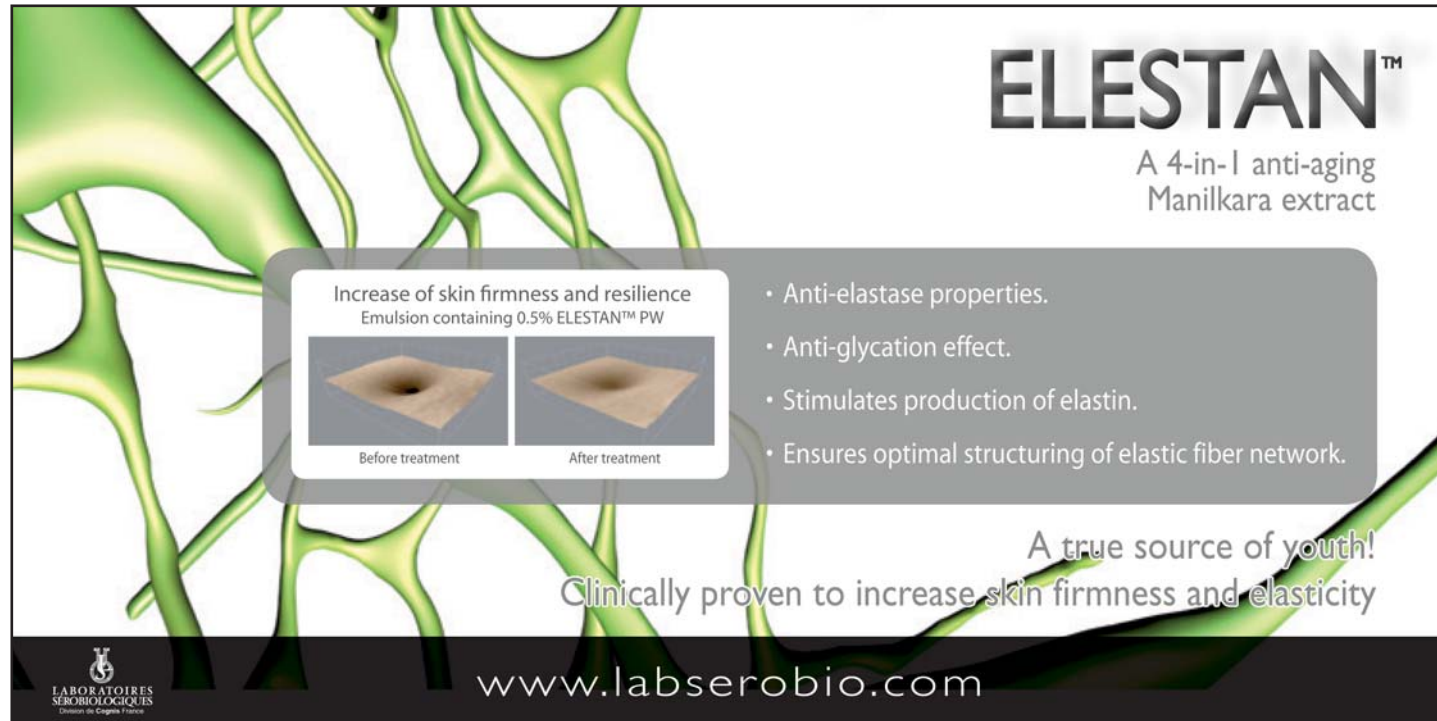
800-543-4524  
cosmeticsales@sensient-tech.com

**Ingredients for  
Beautiful Hair and Skin**

- Certified Organic Biopolymers
- Styling Polymers
- Film Formers
- Hair Conditioning Agents
- Skin Moisturizing Agents
- Rheology Modifiers
- Aesthetic Enhancement Polymers
- Natural & Synthetic Polymers

Tel: 888-331-6212  
personalcare.usa@akzonobel.com  
www.akzonobel.com/personalcare





**ELESTAN™**  
A 4-in-1 anti-aging  
Manilkara extract

Increase of skin firmness and resilience  
Emulsion containing 0.5% ELESTAN™ PW

Before treatment      After treatment

- Anti-elastase properties.
- Anti-glycation effect.
- Stimulates production of elastin.
- Ensures optimal structuring of elastic fiber network.

A true source of youth!  
Clinically proven to increase skin firmness and elasticity

www.labserobio.com


LABORATOIRES  
SÉROBIOLOGIQUES  
Chimie de l'Égypte France

## Welcome Back!

I would like to welcome everyone back from what was hopefully a wonderful summer break. It has been a very strange and unseasonal year for weather across the country. For me, it was the coldest summer I have experienced in my 25 years of living in California. Not to mention it was probably the fastest as well. When we left for the summer break, Mauricio Castro was your Chapter Chair. He had graciously taken over for Joy Roederer who moved to Dallas and took a position with American Beauty Systems as Vice President of Technical and Regulatory Affairs. As it turned out, Mauricio also left when he accepted a position as an Applications Chemist for Clariant Corporation in Charlotte, South Carolina. Congratulations to both of them! They will both be sorely missed here in California. I would like to personally thank them both for their service to our chapter and also for their friendship. For better or for worse, I am now your Chapter Chair for the duration of 2010. I keep wondering if this means that I am destined for a career and geographical move as well. I am sorry to inform you but I am staying.

However, as my first order of business, I would like to double every member's salary and give everyone 6 weeks of vacation. Yeah right, Good luck with that! Anyway, I am looking forward to serving as your chair for the remainder of the year. Our year started out with a fantastic Dinner Dance organized by Susan Goldsberry. Thank you Susan for a spectacular event! National SCC hosted a free Sunscreen Seminar at the Hilton LAX on August 19th. John Carson, President of Carson Product Development, Inc, did a fantastic job presenting the latest in sunscreen technology and regulations. Thank you so much to both John and National SCC for the interesting and informative presentation!

We have our California Chapter Scientific Seminar coming up on October 7th at the Marina



Del Rey Marriott. We have a spectacular line up of speakers including Dr. Beth Lange Chief Scientific Officer for Mary Kay, Alisa Marie Beyer Founder and Creative Director for The Benchmarking Company, Geoffrey Brooks from Geoffrey Brooks Consultants, LLC., R. Randall Wickett, Ph.D. Professor of Pharmaceutics and Cosmetic Science, The James L Winkle College of Pharmacy, University of Cincinnati, and Vince Gruber, Ph.D. Director of Research & Market Development for Arch Personal Care Products. Please make sure your register early as the event will fill up fast.

I would remind everyone that their membership dues are coming up for renewal January 1st. Reminders will be mailed from National but please make sure to send yours in early. If you are behind in your membership dues, this is an amnesty year with special considerations. Please contact Tina-Marie Lesko, Membership Chair, for details. Also, if anyone is interested in running for a chapter office, please contact me. The elections are coming up and volunteers are most appreciated.

I have had the opportunity to attend many other SCC Chapter events across the country over the years. There are many wonderful people involved at every level of the SCC but as far as I am concerned, the California Chapter is the best!!!! I hope everyone has a fantastic year!!! See you at the next monthly meeting September 28th at the Renaissance Hotel LAX. Please refer to our website: [www.caliscc.org](http://www.caliscc.org) for details on all upcoming events.

Sincerely,  
Lee Paler  
Chair-California 2010

New Members

## Hospitality Corner

The California Chapter of the Society of Cosmetic Chemists would like to welcome the following new member to our Chapter:

Ann Huang – Puretek Corporation

Please greet our new members at upcoming meetings and events. Do you know a new member? Contact Tina-Marie Lesko at [tmlesko@presperse.com](mailto:tmlesko@presperse.com) so we can include them in the Hospitality Corner for future Cosmegrams.

**botanigenics**

## Certified Organic Offerings to meet your Natural Needs:

### Botanical Extracts

- Calendula
- Chamomile
- Licorice
- Green Tea

### Vegetable Oils

- Safflower
- Sunflower
- Sesame
- Coconut
- Soybean



Exclusively from DD CHEMCO, INC.  
(Certified Organic Handler)

Tel: 818.349.4149 • email: [info@ddchemco.com](mailto:info@ddchemco.com)



## New U.S. Legislation: A Shocking New Development (Part 1)

Janet Winter Blaschke

International Cosmetics & Regulatory Specialists, LLC (USA)  
REACH Chemical Consulting, Ltd. (UK)

While some of us were enjoying quiet vacations, the U.S. House of Representatives was in session, introducing legislation (H.R. 5786) that could drastically change our Industry and affect all of us.

The **"Safe Cosmetics Act of 2010"** was introduced on July 20 by Reps. Schakowsky (D-IL), Markey (D-Mass.) and Baldwin (D-WI). It had been previously rumored that Diane Feinstein (D-Calif.) would introduce legislation of this type in the U.S. Senate. This Bill is separate from the California "Safe Cosmetics Act", though some of the ideas are similar.

There are some major issues presented by this Bill:

### 1) Establishment registration

- a. Each establishment must register with FDA. This includes establishments "...located in any State that manufactures, packages or distributes cosmetics." This includes distributors, not just manufacturers.
- b. The registration would include Gross receipts of sales
- c. It also would require the name and address of any company that supplies the establishment, and ingredient names. Manufacturers would have to divulge all of their ingredient suppliers and ingredients purchased, and distributors would be required to divulge their product manufacturers.
- d. A registration number would be assigned.
- e. Registration fees would be charged.

### 2) Ingredient labeling

- a. Professional products (not for retail sale) would be required to have full ingredient labeling, just as retail products do.
- b. Additional ingredients would require labeling. Ingredients are defined as:
  - i. Chemicals that provide a technical or functional effect
  - ii. Chemicals that have no technical or functional effect in the cosmetic but are present by reason of having been incorporated into the cosmetic as an ingredient of another cosmetic ingredient.
- iii. Processing aids that are present by reason of having been added to a cosmetic during the processing of such cosmetic

- iv. Substances that are present by reason of having been added to a cosmetic during processing for their technical or functional effect
- v. Contaminants present at levels above technically feasible detection limits.
- vi. Contaminants that may leach from container materials or form via reactions over the shelf life of a cosmetic and that may be present at levels above technically feasible detections limits
- vii. The components of a fragrance, flavour, or preservative declared individually by their appropriate label names, and
- viii. Any individual component of a botanical, petroleum derived, animal-derived, or other ingredient that the Secretary (Secretary of Health and Human Services, which oversees FDA) determines be considered an ingredient

There is a pattern here, because again we are seeing the need for clear communication within the supply chain. Raw material suppliers will need to know all traces ingredients in their products. This will need to be communicated between suppliers and manufacturers. Packaging suppliers will need to know every residual item that in the bottles as sold to manufacturers. This mirrors the required communication under the European REACH regulation for chemicals. In fact, many aspects of this proposed legislation seem eerily similar to aspects of the European system.

Ingredient labeling under the Bill would require much greater effort, research and time. This would also be quite challenging on small products with minimal labeling surface.

If you would like your Representative in the House to be advised of your reaction to this bill, go to the following website, and enter your comments to be sent:

<https://writerep.house.gov/writerep/welcome.shtml>

If you aren't sure who your Representative is, you can enter your zip code and the site will provide it for you.

*This is only a partial discussion of the new Bill. Further aspects of the Bill will be forthcoming in next month's issue of the Cosmogram.*



## Toni Abbruzzese: The Mysterious Bulgarian

John Luna

As Historian for the last several years I have had the pleasure of interviewing some very interesting people but Toni Abbruzzese of Inventive Product Group has to be the most intriguing person yet. Toni was born in communist Bulgaria and came to this country when she was a teenager. She did not know a word of English when she arrived, but soon learned the language, educated herself, got married, raised a family, worked for Arbonne and then started her own company. We sat in her living room where I conducted the interview.

JL: Toni, you have already had quite a life and you're not even 40 yet.

TA: Yes, this is true.

JL: I would not be forthright if I did not bring up a touchy issue. The Legend of Werewolves in Bulgaria. Rumor has it a relative of yours, who will remain nameless, was bitten by a wolf back in the 80s, and that is why your family left Bulgaria under mysterious circumstances and moved here.

TA: Sorry but I have to laugh. That is a stereotype most people have of Bulgarians. It is true the legend of werewolves did start in Sofia, Bulgaria and the woods where I would play as a child is called Gora Na Vultsi, which means Forest of the Werewolves. But I assure you there is no such thing as werewolves. All this recent fanfare is simply the fantasy of Hollywood and nothing more, I assure you. This is just so silly!!

JL: Well, I am glad to hear you say that! By the way, what is that unusual flower around your neck?

TA: Oh this? It is Wolfsbane!

JL: Wolfsbane? You mean the flowering plant that some people say will protect you against werewolves? I see you also have it all over your house.

TA: Don't be ridiculous, there are no such things as werewolves. It is simply for decoration, that's all.

JL: Are you cooking? I smell garlic.

TA: Can we please get back to the interview, it will be dark soon.

JL: Yes, sorry. So you and your family came from Bulgaria in 1989 and settled in Orange County.

TA: Yes, I attended Dana Point High School and soon after started at Arbonne in Irvine as an apprentice.

JL: While you were at Arbonne you got married, had two children and got your degree in Business and International Business/Marketing while attending school at night.

TA: It wasn't easy. It took me ten years and it put quite a strain on my family but we got through it all.

JL: I have been told you speak many languages.

TA: Si.

JL: What languages do you speak?

TA: Well, of course I am fluent in Bulgarian, language of the Roma, Italian, English, and Spanish.

JL: Language of the Roma? You mean Gypsies.

TA: Yes, when I was a child, I spent a lot of time in the Gora Na Vultsi where a band of Gypsies lived and I befriended them. They used to play with me all the time. In fact, I was with them when "it happened".

JL: Are you okay? You look pale. When what happened?

TA: I can say no more.

JL: Oh c'mon! The readers would love to know!

TA: I really can't go into it. What time is it? Has the sun gone down?

JL: So you left Arbonne in 2007 and started your own company called Inventive Product Group?

TA: Yes, and the following year I took on a partner, Jason Carmichael. Together we hope to grow our company.

JL: What exactly does Inventive Product Group do?

TA: We are a consulting firm which specializes in bringing innovative fresh ideas for the cosmetic and personal care industries to fruition. We guide our clients through all the steps necessary for proper marketing and development. We are also involved in branding, risk assessment, marketing and positioning, sourcing, concept development and logistical preparation.

JL: Pretty much everything from the concept of the product to bringing it out on the market.

TA: Yes, that is true. We have a website: [www.inventiveproductgroup.com](http://www.inventiveproductgroup.com), in case one would like to find out more about us. Hey it's getting pretty dark, are we almost done?

JL: And if someone wanted to contact you directly?

TA: They can email me at [toni@inventiveproductgroup.com](mailto:toni@inventiveproductgroup.com) or call me at (949) 394-0907.

JL: Well thank you very much, Toni for taking this time out of your busy schedule. You know I could not help but notice the chair you are sitting in has straps along the arm rest and on the bottom in case you wanted to keep someone or something from escaping. I don't think I have ever seen anything like that.

TA: Oh really? I never noticed. It actually was brought over from Bulgaria. My Gypsy friends sent it as a gift. Did you know there is a full moon tonight?

JL: No, I didn't but I will be going now.

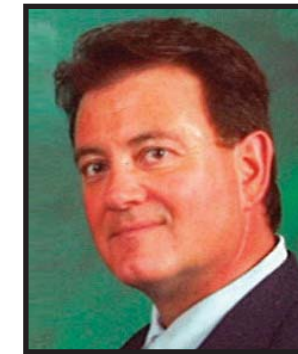
TA: Yes I think that is a very good idea. Could you do me one last favor?

JL: Sure.

TA: Could you take this key and lock my front door from the outside, then put the key under the mat?

JL: Uh yeah, no problem. Why do you... uh, maybe it's better I don't know.

TA: A wise choice Mr. Luna.



# Roaring Silicone Solutions

Ready for that big night on the town?  
Get all dolled up with Chemsil Silicones' shine aid ingredients!



shine aids

**COSMETIC FLUIDS**  
elastomer compounds

**GELAID®**  
silicone gelling agents

**MICROSIL®**  
micro-emulsions

**EMULSIL®**  
macro-emulsions & surfactants

**DIMETHISIL® HNH**  
hindered amine silicone fluids

**DIMETHISIL® DM**  
dimethyl fluids

**SHINEBLEND®**  
shine enhancers

**VOLASIL®**  
volatile fluids

**CHEMSIL**  
specialty products

**CHEMBURST®**  
antifoams

**XO-THERM™**  
self-warming lubricants

**CHEMSIL**

**SILICONES, INC.**

Manufacturer of Specialty Silicones  
for Cosmetics and Personal Care

877.700.0302

www.chemsil.com

**MB Research Labs**  
In Vitro / Alternative  
Toxicology  
www.mbresearch.com

**Looking for Experience?**  
1-215-536-4110

Oils of Aloha®

## CERTIFIED ORGANIC KUKUI OIL

INCI: Aleurites Moluccana Seed Oil

Oils of Aloha's Organic Kukui Oil has been certified under the guidelines of the USDA/NOP organic production, handling and processing guidelines. The certifying agent is HOFA (Hawaii Organic Farmers Association).

- Provides natural relief for burns, including chemical and sun related
- Effective moisturizer for dry, cracked skin
- Stabilized with antioxidants to ensure integrity and stability
- Outstanding emollient that leaves the skin with a non-greasy after feel

• Expeller pressed, contains no solvents

Also available as: Certified Organic

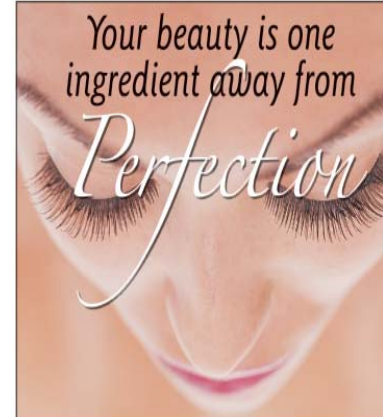
Kukui DEO (deodorized) Oil and

Certified Organic SOLaleur®



For additional information, please contact your Sales Representative at DD Chemco, Inc. 818.349.4149

Oils of Aloha • Waiialua, HI 96791  
800.367.6010 • 808.637.5620



Your beauty is one ingredient away from

Perfection

**EXSYMOL S.A.M.:** Silanols, Peptides, Natural Origin Actives

**QELYMA:** Marine Cell Actives

Specialty Silicones • Specialty Esters  
Delivery Systems • Skin & Hair Moisture Complexes

**BIOSIL**

Biosil Technologies, Inc.  
80 Commerce Drive, Allendale, NJ 07401  
201-825-8800 • Fax: 201-825-8810  
www.biosiltech.com

**PARSOL**  
ULTIMATE UV PROTECTION  
DSM Brand

**Bell**  
Flavors & Fragrances  
www.bellff.com

Customized Fragrances for Personal Care

A Natural Selection for Botanical Extracts & Essential Oil Blends

Monique Marcoux Bottene  
Your West Coast Account Manager  
mbottene@bellff.com  
(310) 937-2516  
Customer Service: (800) 323-4387

with Croda...

make beauty a reality

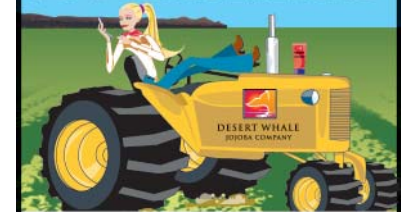
**CRODA**  
www.crodausa.com

Special Effect Pigments for Color Cosmetics and Personal Care

EMD Chemicals Inc.  
480 South Democrat Road  
Gibbstown, NJ 08027  
www.emdchemicals.com

EMD

## FROM FARMS TO FORMULATIONS®



### JOJOBA PRODUCTS

- Jojoba Butter (Iso Jojoba™) • Jojoba Aqua Sol
- Jojoba Protins • Jojoba Glaze® • Jojoba Spheres™
- Jojoba Scrubeads™ • Jojoba Butter Beads™
- Jojoba Wax • Jojoba Esters • Jojoba Hydrate™
- Jojoba Oil - Organic Certified

Plus over 20 natural emollients...

For more information on our complete line of jojoba derivatives, go to:  
www.desertwhale.com

**DESERT WHALE JOJOBA COMPANY**

Gwen Vestraci Holt  
West Coast Regional Manager  
gwen@desertwhale.com

Kim Swilpa  
US Director of Sales  
kim@desertwhale.com

**Natural Solutions**

Natural Powders  
Emollients  
Marine Extracts  
Botanical Extracts  
Micronized Powders

Contact  
Presperse, LLC  
714-389-6284  
presperse.com

**PRESPERSE**

Providing specialty ingredients to the Personal Care Industry

# LIPSCOMB CHEMICAL COMPANY



**ALNOROIL**



**AkzoNobel**

**Carlisle**

**DuPont Tate & Lyle BioProducts**

**ECKART**  
Effect Pigments

**Emerald Performance Materials**  
Hilton Davis

**Med-Chem Labs, Inc.**

**GATTEFOSSÉ USA**



**ISI**

**KSA**

**NALCO**

**noveon**  
Consumer Specialties

**PharmaZell**

**umicore**  
materials for a better life

www.LipscombChemical.com

4401 Atlantic Avenue • Suite #410 • Long Beach, CA 90807 tel 562-728-6321 • fax 562-728-9170

POSITIONS AVAILABLE

- **R&D Lab Technician: (#1008-02)** Candidate must have a minimum of 2 years beauty industry experience. Individual will make lab samples and work with minimum supervision. They must have strong computer and organizational skills, must possess knowledge of Good Laboratory Practices and stability testing. Interested parties may submit resume to Dtabata@westwoodlabs.com and Palfonso@westwoodlabs.com.
- **Inventory Control / Purchasing Coordinator: (#1008-03)** Ervaviva. A growing leader in organic, environmentally friendly cosmetic products located in Northridge is seeking a qualified inventory control and purchasing coordinator to join us. Job description: Maintain and stock all level inventory (raw materials, component, labels and finished goods). Prepare and process purchase order. Coordinate deliveries of pending purchase orders. Perform monthly cycle counts and quarterly physical counts. Prepare and record inventory adjustments. Maintain vendor relationships. Negotiate and research for best pricing for raw material suppliers. Upkeep of vendors files. Prepare monthly inventory turn-over analysis. Skills required: 5 years of inventory management experience in a manufacturing environment. Well versed in transportation and logistic principles. Mac user. MYOB or equivalent accounting software knowledge and experience required. Proficient in MS office. Excellent verbal & written communication skills. Team player. This is a fulltime position. Compensation commensurate with experience. Please make email address for contact: organics.employment@gmail.com.
- **Sales for Cosmetic Packaging: (#1008-04)** We are cosmetic packaging company for skincare, bodycare and haircare. Our company is rapidly growing there is great opportunities to learn and grown along with us. We are currently looking for a sales representative to sell cosmetic packaging. Benefits: Good salary, transportation provided and great incentives. Requirements: Minimum 3-5 years experience required in distribution and in cosmetic packaging sales. Self-Motivated, responsible. To Apply: Please send your resume and salary history to ssolis@drjskinclinic.com ATTN: Cindy Solis.
- **Manager of Quality Assurance (#1008-05)** Merle Norman Cosmetics, a major cosmetics manufacturer seeks a seasoned Manager of Quality Assurance to work at our Corporate Headquarters located near the L.A.X. airport. This position reports to the Vice President of Quality and is responsible for incoming and in-process production line inspection, over-the-counter batch record review and release, and raw material sampling and release. A BS/BA degree is required. A minimum of 5 to 7 years of experience managing inspectors and testing of packaging materials in a company that manufactures over-the-counter drug cosmetic products. Candidates can submit a current resume along with a complete salary history to mncresume4@merlenorman.com, attn: Monica Daigle.
- **R&D Technician (#1009-01)** for COSMETICS/OTC DRUGS: Cosmedxscience Company. Requires a minimum of 3 years hands-on experience in a manufacturing laboratory, and a solid understanding of chemistry. Must be able to precisely follow the verbal and written directions provided, and be willing to learn how to properly formulate personal care products under the direction of the R&D Manager. This position also includes product testing, stability testing, monitoring production batches, maintaining the lab, and various other duties. Excellent opportunity for creative, knowledgeable, multi-tasker, in a fast paced environment. Please send your full resume, with salary history, via email only to lab.opportunity3@yahoo.com. Benefits available. Inland Empire area, Southern CA. Resumes without salary history and detailed previous job experience cannot be considered.
- **QA Manager (#1009-02)** HUGO NATURALS, CHATSWORTH. Requirements: BS degree in Science. Minimum 5 years experience as QA/QC Supervisor/Manager in Personal Care/Pharm/Food Industry. Duties: Responsible for managing QA department, enhance and maintain company Quality System, cGMP training, testing of incoming raw materials & packaging, production line inspection, and stability testing. If you believe you are uniquely suited for this job, please tell us why in a brief cover note with your resume and salary requirements and send to: jmizialko@hugonaturals.com.
- **Manufacturing & Quality Positions (#1009-03)** McKenna Labs will be opening a new filling plant in Anaheim, CA on September 1st. We are looking for experienced Quality Inspectors, Filling Line Operators and Warehouse personnel to work at the new location. Experienced individuals with qualifications for these positions should send job history and contact info to careers@mckennalabs.com.

**SEPPIC**  
30 Two Bridges Road,  
Suite 210  
Fairfield, NJ 07004  
Tel: (973) 882-5597  
Fax: (973) 882-5178

**Unique EXCIPIENTS**

Polymers • Emulsifiers • Foaming Agents

**Pure Molecule ACTIVES**

- Anti-Aging
- Lightening
- Slimming
- Purifying
- Soothing
- Novel Concepts

Discover more at: [www.seppic.com](http://www.seppic.com)  
[pcseppicinc@airliquide.com](mailto:pcseppicinc@airliquide.com)

Let us source your hard to find materials while you create the best formulations.

Look to MMP for...

- Exotic naturals
- Skin care actives
- Marine ingredients
- Anti-oxidants
- Esters for unique applications
- Custom synthesis

3470 So. Clinton Ave.  
So. Plainfield, NJ 07080  
Tel: 908.561.4435  
Fax: 908.561.4780  
Inquiry@mmpinc.com

Need to stabilize, thicken, suspend, gel or form films?

**Think CP Kelco**

CP Kelco natural rheology modifiers offer a range of rheological properties including superior suspension and stabilization characteristics. Our products function in a wide variety of cosmetic & personal care applications from lotions to gels.

**KELCOGEL® CG** gellan gum  
Lotions & creams, make-up, hair care products, sun care products

**KELTROL® CG** xanthan gum  
Lotions & creams, body washes, cosmetics, sun care & hair care products

**GENUVISCO®** carrageenan  
Eye make-up, shaving foams, stick applications, hair care products, shower gels & body washes

**GENU®** pectin  
Lotions & creams, hair conditioners/styling products, skin buffers, film strips

**CEKOL®** cellulose gum  
Cosmetics, lotions & creams, liquid make-up

**CP Kelco** Tel: +1 888 425 9275  
A HUBER COMPANY Tel: +1 858 467 6642

e-mail: [solutions@cpkelco.com](mailto:solutions@cpkelco.com)  
[www.cpkelco.com](http://www.cpkelco.com)

**KOBO**  
The Powder & Dispersion Specialist

- Natural Origin Products
- Dispersions
- Sunscreen Pigments
- KTZ® Pearlescent Pigments
- Treated Pigments & Powders
- Microspheres
- Film Formers
- Delivery Systems

[www.koboproducts.com](http://www.koboproducts.com)  
Tel. 908-757-0033

Phil Chapoulie - Account Manager

**Orchidia®**  
division of **flavorchem**

(888) 8-AROMAS • f. (949) 369-7910  
[pchapoulie@orchidia-fragrances.com](mailto:pchapoulie@orchidia-fragrances.com)  
271 Calle Pintoresco  
San Clemente, CA 92672

**ISP**

**ISP Your Premier Partner**

Performance-Enhancing  
Ingredients for your  
Personal Care Formulations

Customer Service: 800.323.2272  
[www.ispcorp.com](http://www.ispcorp.com)

**BRENTAG**  
SPECIALTIES

**SHARED VALUES – SHARED SUCCESS**

Brenntag Specialties, Inc.  
1000 Coolidge St.  
South Plainfield, NJ 07080  
Phone: 800 843-1935  
[www.brenntagpecialties.com](http://www.brenntagpecialties.com)

Fine Ingredients, Minerals,  
Colors, Surface Treatments

Ordenone™ Eliminates Maldodors Forever - Get CD for Details!

**belle-aire**

Unique Fragrances for Personal Care Products

To contact your local Belle-Aire sales representative:

Phone: 800.373.4709  
Email: [sales@belle-aire.com](mailto:sales@belle-aire.com)  
[www.belle-aire.com](http://www.belle-aire.com)

**CUSTOM ESSENCE**

Jerry Bertrand  
National Sales Manager

53 Veronica Avenue Somerset, New Jersey 08873  
1150-A Pine St. Menlo Park, California 94025

(732) 249-8405 telephone  
(732) 249-8528 fax  
e-mail: [jcbertrand@aol.com](mailto:jcbertrand@aol.com)

telephone (650) 327-1538  
fax (650) 327-3815

Amino Acids:  
Natural Solutions  
in the Science  
of Personal Care

Discover our extensive line of amino acid-derived surfactants, humectants and functional powders for personal care products.

**AJINOMOTO®**  
Ajinomoto U.S.A., Inc.  
Tel: 201-292-3180 • Fax : 201-346-5638  
[www.ajichem.com](http://www.ajichem.com)

**Silab** [www.silab.fr](http://www.silab.fr)  
[silab@silab.fr](mailto:silab@silab.fr)

Independent French Company, SILAB creates and manufactures eco-friendly, efficiency-proved and easy to formulate active ingredients.

You need more information about our active ingredients? Please contact our subsidiary SILAB Inc. email: [silabinc@silabinc.com](mailto:silabinc@silabinc.com) Phone: 732.335.1030

Engineering natural active ingredients

**Results without wrinkles!**  
 A Full Service cGMP /GCP Testing Laboratory



- Claim Substantiation
- Anti-Aging Claims
- RIPT- Human Patch Testing
- Analytical Chemistry
- Microbiology
- Stability Studies

BioScreen Clinical Services 

CALL THE EXPERTS! 800-229-9057 • [www.bioscreen.com](http://www.bioscreen.com)

**Active Concepts**

Tomorrow's vision...Today!  
[www.activeconceptsllc.com](http://www.activeconceptsllc.com)

Note the benefits in cosmetic formulations...

**VEEGUM®**  
 Magnesium Aluminum Silicate

It's a:


- Natural clay mineral...

Available in:

- A low dusting, free-flowing, granulated form...

Providing:

- Stability to emulsions and suspensions
- Rheology to aqueous formulas
- Enhancement of skin feel

 **R. T. Vanderbilt Company, Inc.**  
INDUSTRIAL MINERALS AND CHEMICALS

6780 Manchester Blvd., Ste. 204, Buena Park, CA 90621  
 (714) 670-8084 Fax: (714) 739-1488  
 E-mail: [laoffice@rtvanderbilt.com](mailto:laoffice@rtvanderbilt.com)  
 Web Site: [www.rtvanderbilt.com](http://www.rtvanderbilt.com)

**MORSE** Tel: 626.457.1196  
 Fax: 626.282.2425

proudly representing

Cosmetic Rheologies, Inc.  
 Concentrated Aloe Corporation

Morse Chemical, Inc., 736 West Santa Anita St., San Gabriel, CA 91776



**Dorsett & Jackson Inc.**

Ingredients for  
 Cosmetics and Personal Care

Proud to represent the following companies:

BLUESTAR SILICONES EVONIK  
 HUNTSMAN PERFORMANCE PRODUCTS  
 RB PRODUCTS RAHN USA SPECIALTY MINERALS

[www.dorsettandjackson.com](http://www.dorsettandjackson.com)  
 Contact: Scott Hoffer  
 323.268.1815

**Custom Formulation Services**

 **CHEMIR**  
 Analytical Services

- Custom Formulation
- Deformulation
- Stability Testing
- Failure Analysis
- cGMP Compliant
- FDA Registered

800.659.7659 [www.chemir.com](http://www.chemir.com)

**Look closer...**

Charkit has the Personal Care Specialty you're looking for.

Oat Extracts  
 Meadowfoam Seed Oil  
 Lanolin & Derivatives  
 Cranberry Seed Oil  
 Raspberry Seed Oil  
 Butters

For more information, please call Charkit: 203-299-3220  
[www.charkit.com](http://www.charkit.com) • [sales@charkit.com](mailto:sales@charkit.com)

**Charkit** Chemical Corporation  
 The Specialty Chemical Specialists

POSITIONS AVAILABLE

- **R&D Chemist (#1009-04)** investigates plans, formulates, and develops new/improved materials for use in the manufacture of polymer hydrogels. Essential Duties/Responsibilities: Pre-project research, literature and patent reviews, design and preparation of formulations, in-process testing, and characterization of final products. Recommends raw materials, equipment, and process parameters for the manufacture of new/improved existing products. Evaluates economic and technical factors and recommends engineering and manufacturing solutions for achieving project objectives. Minimum Requirements: Bachelor of Science degree in Chemistry, Chemical Engineering, or Pharmacy. Three to five years experience in R&D laboratory environment. Experience with photopolymerizable systems and cosmetic science. Knowledge of personal care products adhesives. Applicants may email their resumes to: [Susie.sepich@axelgaard.com](mailto:Susie.sepich@axelgaard.com).
- **R&D Formulation Chemist (#1009-05)** minimum of 3-5 years experience formulating a variety of personal care and OTC drug products. Must have the ability to formulate products based on customer's specification from concept to full production process with minimum supervision. Experienced in preservative challenge testing, raw material specifications and stability testing a must. Candidate must have excellent written, verbal and interpersonal skills, and ability to multi task. Requires a minimum of a Bachelor's Degree in a relevant scientific discipline. Please send your resume to [calston@diversapack.com](mailto:calston@diversapack.com).
- **Sr. Chemist (#1009-06)** ARBONNE. Irvine, CA. Sr. Chemist with strong technical knowledge of chemistry, physics, biology, raw materials, preservative systems, emulsion technologies and surfactant technologies; Good working knowledge and understanding in cGMP and GLP; Familiarity with International formula and regulatory guidelines; OTC, NHP, TGA regulatory experiences a plus; Strong safety record; Experience working within a fast-paced, team-oriented culture preferred; Bilingual lang skills: English + Spanish, German, Japanese, French or other a plus. Min of B.S. degree in Chemistry or related science required; M.S. a plus. 10+ yrs exp as an R&D formulator within a cosmetic manufacturing environment, with an emphasis in skin care and hair care jobs@arbonne.com.
- **Product Manager (#1009-07)** HAYASHIBARA, an ingredients manufacturer. Responsibilities include: Managing and technically supporting distributors, maximizing sales results from our distributors; visiting R&D centers, product developers and formulators with our distributors; and participating in industry trade shows. Based in Colorado with more than 50% travel. Requirements include: B.S. in Chemistry or related science. 1-4 years of technical sales or related experience. Excellent interpersonal, relationship building and communication skills. Aggressive mindset to achieve sales goals. Willingness to travel. Reply with resume and salary requirement to: Akihiro Hashino at [ahashino@hayashibara-intl.com](mailto:ahashino@hayashibara-intl.com) Hayashibara International Inc. 390 Interlocken Crescent Suite 680 Broomfield, CO 80021.
- **Cosmetic Chemist (#1009-09)** Blaine Labs is interviewing for a Cosmetic Chemist to help establish our own formulating and production lab within our facility. We presently contract out all of our OTC creams and gels. The individual must have enough experience to help us build our formulating/manufacturing lab from scratch. The applicant should also be well versed in GMP/FDA requirements for manufacturing OTC topical skin products. Qualified candidates are encouraged to send their resume or CV to: Lloyd Ikerd, [ikerdco@sbcglobal.net](mailto:ikerdco@sbcglobal.net) or call 562 633-3000.
- **Cosmetic Chemist – R&D Formulation (#1009-10)** 2 positions: color & skin care – Northern CA (Bay Area) skin-care manufacturer hiring now! Candidate must have 5+ years of experience of R&D in skin care including OTC cosmetics, hair care and color cosmetics. Must be knowledgeable of FDA/COLIPA/ICH regulations and must be able to perform daily basis bench work formulations. Must have sound knowledge of raw materials being used in cosmetic and personal care products and must be able to work with enthusiastic, result-oriented, and highly motivated persona under a stressful environment. Salary TBD; offering 401k; medical benefits. Contact: [Sarah@allurelabs.com](mailto:Sarah@allurelabs.com) for further info.
- **Formulation Chemist (#1009-11)** Northern CA [www.gscos.com](http://www.gscos.com) - a custom contract manufacturing company specializing in the development & manufacturing/packaging of skincare-hair care products. Candidate must have min 4 years experience in skin-hair-personal care formulation/development with experience in OTC formulations. Must be knowledgeable with process scale-up within a cGMP manufacturing environment. Must be able to prioritize assignments in an ever changing fast-paced-team environment. Competitive benefits package. For further info, contact: [cynthia@gscos.com](mailto:cynthia@gscos.com).
- **R&D Chemist (#1009-12)** Topco Sales - A skin and hair care company in Chatsworth, CA looking for an R&D chemist. Job requires Bachelor's Degree, previous experience (4-5 years) creating product concepts and product formulations for skin and hair care. Understanding how to scale up a formula, manufacture it and package the product within FDA cosmetics regulations is also necessary. Knowledge of reformulating and improving existing products a must. Ability to work independently and creatively. If interested please send resume to [lorelei@topcosales.us](mailto:lorelei@topcosales.us).

POSITIONS AVAILABLE

- **Lab Assistant (#1009-13)** Topco Sales - A skin and hair care manufacturer in Chatsworth, CA is looking for a lab assistant. Job requires some experience (1-2 years) in a research and development laboratory setting or a Bachelor's Degree in a laboratory science. Will be responsible for assisting senior chemist with batching, making existing formulas, keeping inventory of lab, and other duties as needed. If interested please send resume to lorelei@topcosales.us.
- **Director of Operations (#1009-14)** ZO Skin Health, Inc., the newest company developed by Zein Obagi, MD, is looking for a Director of Operations, experienced in materials management, procurement, inventory control, purchasing, vendor relations. Requirements: 5-10 years experience in a similar capacity for a small, entrepreneurial skincare company. Must be experienced managing the supply chain. The company is headquartered in Del Mar. Please email your resume to Donna Queen at dqueen@zoskinhealth.com.
- **Senior Scientist (#1009-15)** 6311100617 Link to apply - <https://jnjc.taleo.net/careersection/2/jobdetail.ftl?lang=en&job=24739>

The Senior Scientist, Raw Materials center will provide technical support for revising raw material specifications and identify necessary technical justification needed, evaluate the impact of revision of raw material specification on the marketed products. This individual will approve raw material specification as technical approver. This individual will provide technical support for trouble shooting related to raw materials in the marketed product, provide technical support for marketed product including change control such as evaluating the impact on formulation, stability and other aspects related to product development. This individual will also provide technical support to contract and J&J manufacturing sites.

- **Industrial Hygienist (#1009-16)** 2164100430 Link to apply - <https://jnjc.taleo.net/careersection/2/jobdetail.ftl?lang=en&job=22740>

The QA Plant Hygienist is accountable for providing leadership to the Los Angeles Plant production operation activities related to hygienic equipment design, operating practices, cleaning, and sanitization. The QA Plant Hygienist drives the development of the organization's hygienic implementation strategies, goals, and objectives in accordance with J&J standards to assure that all products produced meet company and regulatory microbiological standards.

- **Manager, Technical Assurance (#1009-17)** 000000UH Link to apply - <https://jnjc.taleo.net/careersection/2/jobdetail.ftl?lang=en&job=26464>

The Manager, Technical Assurance will support a broad range of consumer products including Skin Care, Beauty Care, Baby Care, Oral Care, Topical Health Care and Women's Health Care from a manufacturability and formulation standpoint. This individual will lead cross-regional teams and projects focusing on improving product/process quality and cost. This individual is responsible for business case development, technology screening, product/process development, and implementation of a range of projects covering reformulation and manufacturing process development.

- **Principal Scientist, Technical Assurance (#1009-18)** 000000UG Link to apply - <https://jnjc.taleo.net/careersection/2/jobdetail.ftl?lang=en&job=26457>

The Principal Scientist will support Technical Assurance for a broad range of consumer products such as Skin Care, Beauty Care, Baby Care, Oral Care, and Topical Health Care from a manufacturability and reformulation standpoint. This individual will collaborate cross-functionally to identify improvement opportunities and resolve issues with products and processes. The Principal Scientist will lead reformulation or process improvement projects and resolve technical issues associated with marketed products. This individual is expected to build business case, execute technical aspects of projects, and lead cross-functional teams to implement projects. This individual will also provide direction, management and technical leadership.

**BioChemica**  
INTERNATIONAL  
Exotic  
The Butter People!

875 Creel Street  
Melbourne, FL 32935 USA  
Tel. 1-321.254.3444 • Fax 1-321.242.9507  
e-mail: sales@biochemica.com  
[www.biochemica.com](http://www.biochemica.com)

**SHANTEL**  
medical supply  
skin care is our business

- Custom Manufacturing under cGMP
- Competitive Prices
- Offering Private Labeling & Contract Packaging

5600 N. Peck Road • Arcadia • CA • 91006  
tel: (626) 358.7530  
email: info@shantel.com  
web: www.shantel.com

Team Up With Your Perfect Partner

Ingredient Sales • Repackaging • QC • Documentation

**Ruger**  
CHEMICAL CO., INC.

We get what you need.™

Ruger Chemical Co., Inc.  
800.274.7843  
[www.rugerchemical.com](http://www.rugerchemical.com)

**Integrity Ingredients Corporation**  
"Where Quality and Service Meet"

P.O. Box 5040 • Playa del Rey, CA 90296  
Ph (310)782-0282 • Fax (310)782-0283  
email: info@integrityingredientscorp.com  
[www.integrityingredientscorp.com](http://www.integrityingredientscorp.com)

Technical Sales <b>David Howell</b> (951)867-0329	Technical Sales <b>Lee Paler</b> (951)867-0291	West Coast Office <b>Melody Howell</b> (310)782-0282
---	--	--

**IntegriGEL's** — Highly Efficient, easy to use and cost effective cold process O/W emulsifier / thickeners  
**NEW!** IntegriGEL P37-PG - Cationic Thickener

**IntegriQUAT's** — Polyquaternium 6, 6B, 7, 7PF & 11

**Integrity Carbomer's** — C940, C940 HV, C940 HC

**IntegriLIPID's** — Full range of exotic, nut, seed & vegetable oils

**IntegriBUTTER's** — Full range of exotic and natural Butters  
**NEW!!**—IntegriBUTTER Cupuacu

**IntegriSENTIAL's** — A wide variety of essential oils to choose from

**IntegriVITAMIN's** — D Panthenol, DL Panthenol & DL 50%

**Integrity Specialties** — Dipotassium Glycyrrhizinate, Stearyl Glycyrrhetinate, and much more

**Proudly Representing**

[www.vegetech.com](http://www.vegetech.com) [www.laboratoires-serobiologiques.com](http://www.laboratoires-serobiologiques.com) [www.color-techniques.com](http://www.color-techniques.com) [www.aak.com](http://www.aak.com)

At Integrity Ingredients Corporation, we know the important role our ingredients have in your formulations. Our R&D Lab is solely dedicated to actively working with all our ingredients in a wide variety of applications. By doing this we can make accurate recommendations to our customers on how our ingredients will interact with other ingredients and system types.

Whether you need a recommendation on which botanical extract to choose, help selecting which active ingredient with proven clinical studies to use, how to emulsify a system, modify viscosity, change the texture or improve skin feel, we can help.

Give us a call or visit our webpage for a few starting skin, body & hair care formulations you can try for yourself in your own lab.

[www.integrityingredientscorp.com](http://www.integrityingredientscorp.com)

**Integrity Ingredients Corporation**  
CONFIDENTIAL  
FINISHED PRODUCT FORMULATION  
Skin Care Formulary

INGREDIENT	%	SUPPLIER
<b>PART A</b>		
Cholesterol Water	85.25	Integrity Ingredients Corporation
IntegriQUAT AP	0.70	Integrity Ingredients Corporation
<b>PART B</b>		
IntegriLIPID Safflower Oil High Oleic	12.00	Integrity Ingredients Corporation
IntegriGEL OW HP	1.00	Integrity Ingredients Corporation
fragrance	0.25	Integrity Ingredients Corporation
Polyorbate 20	0.50	Integrity Ingredients Corporation
IntegriQUAT AP	0.50	Integrity Ingredients Corporation

**Procedure:**  
Add the PART A ingredients into mixing tank and mix completely.  
Add the PART B ingredients into a separate mixing tank and mix completely ensuring that each one is completely dispersed/dissolved before the addition of the next.  
Add PART B to PART A while mixing. The batch will thicken.  
Mix until the batch is completely smooth and homogenous.  
pH: 5.0-6.5  
Viscosity: 100,000+ cps (Brookfield LVT Spindle #5/Speed 3).

**Notes:**  
This cool effective and easy to produce body lotion is luxurious and moisturizing. It combines the emulsifying of Cationic Oil High Oleic with the extremely efficient and cost effective emulsifying/thickening attributes of IntegriGEL OW HP.

This formula allows you to streamline your production facility for the ultimate in cost effectiveness. The reference number on the label is given in good faith and is not intended to be used as a trademark. No liability is assumed for any damage or injury resulting from the use of the formula. All trademarks are the property of their respective owners.

© 2010 Integrity Ingredients Corporation  
P.O. Box 5040 • Playa del Rey, CA 90296 • Phone (310)782-0282 • Fax (310)782-0283  
Email: info@integrityingredientscorp.com Web: www.integrityingredientscorp.com

**INNOVATION.  
OUR IDEA OF  
BEAUTY.**

*new ingredients.  
new ideas.  
new technologies.*

www.archpersonalcare.com



Arch Personal Care Products, L.P.

Cosmetic Ingredients & Ideas® (908) 561-5200



**Polyaldo™ Polyglycerol Esters**  
Natural Solutions for Your Skin Care Products

Lonza Inc., Allendale, NJ  
Technical Service: 800-777-1875  
Customer Service: 800-631-3647  
contact.allendale@lonza.com

**LONZA**

**POSITIONS AVAILABLE**

- **Principal Scientist, Technical Transfer (#1009-19)** 6197100617 Link to apply - <https://jnjc.taleo.net/careersection/2/jobdetail.ftl?lang=en&job=24746>

Neutrogena Corporation is recruiting for a Principal Scientist to support Technical Transfer in Los Angeles, CA. The Principal Scientist will support a broad range of consumer products from a manufacturability and formulation standpoint. The Principal Scientist will collaborate cross-functionally to identify opportunities, build business cases and perform the work necessary to realize product cost and process improvements. The scope of work includes Process Development/ Process Scale-up, Specification Development, leadership, manufacturing process improvements, and process validation. The Principal Scientist is expected to identify opportunities, execute technical aspects of projects, interact with and/or lead cross-functional teams to implement projects.

- **Senior Scientist, Technical Assurance (#1009-20)** 000000RM Link to apply - <https://jnjc.taleo.net/careersection/2/jobdetail.ftl>

The Senior Scientist will support Technical Assurance for a broad range of consumer products such as Skin Care, Beauty Care, Baby Care, Oral Care, and Topical Health Care from a manufacturability and reformulation standpoint. This individual will collaborate cross-functionally to identify improvement opportunities and resolve issues with products and processes. The scope of work includes reformulation, process development/improvement, and manufacturing plant support. This individual is expected to execute technical aspects of projects, report metrics, and interact with and/or lead cross-functional teams to implement projects.

- **Senior Scientist, Technical Transfer (#1009-21)** 6125100617 Link to apply - <https://jnjc.taleo.net/careersection/2/jobdetail.ftl>

Neutrogena Corporation is recruiting for a Senior Scientist to support Technology Transfer in Los Angeles, CA. The Senior Scientist will support a broad range of consumer products from a manufacturability and formulation standpoint. The Senior Scientist will collaborate cross-functionally to identify opportunities, build business cases and perform the work necessary to realize product cost and process improvements. The scope of work includes Process Development/ Process Scale-up, Specification Development, leadership, manufacturing process improvements, and process validation. The Senior Scientist is expected to identify opportunities, execute technical aspects of projects, interact with and/or lead cross-functional teams to implement projects.

- **Production Manager (#1009-22)** Mill and Warehouse Operations – Desert Whale Jojoba Company – Tucson, Arizona. Duties: Responsible for overall production, which includes procurement of raw materials, production scheduling, occupational safety & health, efficiencies, reports, inventory management, process development, equipment maintenance, environmental compliance, capacity planning, and coordination of outsourced materials. Requires: BS Chemical Engineering or related field with a minimum of 5 years experience as a Production Manager in cosmetics or oil processing industry. Email resume to: [resumes.tucson@gmail.com](mailto:resumes.tucson@gmail.com).

**POSITION WANTED**

- **QA/QC & Formulations Chemist (#1009-08)** Dedicated & functional with 2 years industry experience, 4 years Biotech & Assay experience. Looking for a Chemist position with a reliable, friendly company. BS in Biochemistry from the University of San Diego. Strong auditing & CAPA background as well as formulating emulsions, color and OTC products. Thorough knowledge of vendors, suppliers, and cost reduction analysis. Capable of meticulous stability testing and process engineering with additional scale-up experience. Validation & SOP creation & implementation. Bilingual in Spanish. Also a team player. Capable of relocation. Please contact me at [bongosurfer@gmail.com](mailto:bongosurfer@gmail.com).

This monthly listing is a free service to all members of the SCC. To place a technical job listing in the CosmeGram, a maximum of 100 words, please e-mail your job listing to **John Garruto, Employment Chair** at [jjgarruto@radicaltechnology.com](mailto:jjgarruto@radicaltechnology.com) or **Danielle Barker** at [dbarker@radicaltechnology.com](mailto:dbarker@radicaltechnology.com). Please limit to technical positions only. When the position is filled, please notify Danielle Barker to have the listing deleted. If we do not hear from you, it will be removed after two months. To place an ad in the next issue, information must be received by the 20th of each month. **Please note:** We do not knowingly publish listings that have been placed with a search firm and are not responsible for duplicate listings. We also do not release the names of job seekers unless directed to do so by the job seeker.



the **E.T. HORN** company



ESSENTIALS GROUP

Tel: 714.523.8050 Fax: 714.670.6851

www.ethorn.com  
For email inquiry: [essentials@ethorn.com](mailto:essentials@ethorn.com)

**PROVIDING KNOWLEDGE, EXPERIENCE & INGREDIENTS**  
for Your Formulation Needs



People • Product • Solutions

EG-0310

Natural Performance Ingredients  
Botanical Extracts

**active organics**

PURELY your first choice NATURALLY, your BEST ...

Your California Account Executive  
Alan Heller  
626-893-3266

1097 Yates St. Lewisville, TX 75057 • Tel: 972-221-7500 800-541-1478 • Fax: 972-221-3324 • info@activeorganics.com

© Copyright 2009 Active Organics, LP Art Directed by Hyman Shapiro US Patents 5,976,556 & 5,994,491 06/09/2011



(877) TCR-1444 (714) 521-1636  
TCRindustries.com/FineChemicals

**SPECIALTY CHEMICALS | PERSONAL CARE | NUTRITIONAL | FOOD**

**BAYLISS RANCH** | CERTIFIED ORGANIC BOTANICAL DISTILLATIONS  
**BIOGENICS, INC.** | ENCAPSULATED ACTIVES AND PIGMENTS  
**CR MINERALS** | PUMICE  
**DRACO NATURAL PRODUCTS** | BIOACTIVE, FULL-SPECTRUM BOTANICALS, OFFERING CUSTOM FORMULATION AND INSIDE-OUT SOLUTIONS  
**EARTH SUPPLIED PRODUCTS** | ECLECTIC MIX OF ALL-NATURAL AND CERTIFIED ORGANIC INGREDIENTS  
**EMD** | SPECIAL EFFECT PIGMENTS, COSMETIC ACTIVE AND SUNSCREEN INGREDIENTS  
**FLORIDA FOODS** | ALOE VERA GELS, OILS AND POWDERS, PLANT AND VEGETABLE EXTRACTS  
**FRANK B. ROSS** | NATURAL AND SYNTHETIC WAXES  
**FUJI SILYSIA** | SYNTHETICALLY PRODUCED AMORPHOUS SILICA GELS  
**GRANT INDUSTRIES** | SPECIALTY SILICONE TECHNOLOGIES, ACTIVE MATERIALS AND INNOVATIVE DELIVERY SYSTEMS  
**LCP TECHNOLOGY** | OPTICALLY VARIABLE-EFFECT PIGMENTS  
**NATUNOLA** | VEGETABLE OIL GELS; BOTANICAL ALTERNATIVES FOR PETROLEUM-BASED INGREDIENTS AND FLAX SEED

**NIUROZ** | HAIR CARE AND SKIN CARE SPECIALTY INGREDIENTS: SODIUM SALICYLATE, THICKENERS, VITAMIN E OIL, VITAMIN H AND SODIUM HYALURONATE  
**PREMIER SPECIALTIES** | FRAGRANCES, FLAVORS, EXTRACTS AND FRUIT SEEDS  
**SASOL** | OLEFINS, SURFACTANTS, ALCOHOLS, ETHOXYLATES AND FATTY ACID ESTERS  
**SOUTHERN CLAY PRODUCTS, INC.** | CLAY RHEOLOGICAL, STABILIZATION AND SUSPENDING CONTROL ADDITIVES  
**SYTHEON** | PROPRIETARY INNOVATIVE INGREDIENTS FOR HYPERPIGMENTATION, ACNE, AGING AND SUN PROTECTION  
**UNIVAR COLOURS** | NATURAL AND SYNTHETIC COLORS  
**VEVY EUROPE** | FUNCTIONAL AND SPECIALTY ACTIVE INGREDIENTS  
**WORLD MINERALS** | DIAFIL & CELITE DIATOMACEOUS SILICAS  
**WORLEE** | FILM-FORMING AGENTS: AQUEOUS ACRYLATE DISPERSIONS AND SOLUTIONS

**EQUIPMENT & SUPPLIES**  
**FAWCETT** | LAB & DRUM MIXERS, PUMPS (ELECTRIC & AIR DRIVEN)



**BioOrganic**  
CONCEPTS

Representing  
**LES SONIA**  
micro-encapsulation  
algues & plantes

Exfoliators • Muds, Packs and Wraps  
Bathing Nectars • Microzest Powders

www.bioorg.com • Ph: (562) 236-5730 • info@bioorg.com

**CARRUBBA**  
Flavors, Fragrances & Botanical Extracts

FRAGRANCES  
CONVENTIONAL AND NATURAL

NATURAL AROMATIC EXTRACTS  
ORGANIC BOTANICAL EXTRACTS  
DEOPLEX® NATURAL DEODORANTS  
FLAVORS

www.carrubba.com  
Tel: 203-878-0605

Worldwide Regulatory Consulting  
"We're at home everywhere."

**INTERNATIONAL COSMETICS**  
& REGULATORY SPECIALISTS, LLC

U.S. FDA Labeling Compliance  
Foreign Registration  
Dossier/PIP • GMP  
Regulatory Troubleshooting  
Off-Shore Manufacturing Liaison  
U.S. OTC Drug  
Registration & Compliance

for information  
call or click... **www.intlcosmetics.com**  
**310-545-3223**

**TRI-K**

The Name  
You Know  
and Trust  
for Elegant  
Ingredient  
Solutions

www.tri-k.com • info@tri-k.com

"Your West Coast Contract Packager"

Hair, Skin & Face Formulations  
(FDA & EPA Register, OTC License)

From 5,000 to 5 Million Pieces  
**WE CAN DO IT!**

**GAR**  
LABORATORIES INC.

(951)788-0700 • email: info@garlabs.com  
**WWW.GARLABS.COM**

The right chemistry makes the right  
end product.  
Your formulations will love our  
specialty chemicals.

**GLENN CORPORATION**

www.glenncorp.com  
Please contact Jill Manning,  
your regional account manager  
jmanning@glenncorp.com

**CoastSouthwest**

Fluid Thinking. Innovative Solutions.  
It's part of our dedication to helping you  
create new and exciting products.

**Contact us today!**  
coastsouthwest.com | 800-621-0500

