



**Vivillume™**

**Recapture Skin's Youthful Vitality**

Vivillume™ restores skin's beauty to reveal recharged, youthful skin by reducing the appearance of dark pigmentation associated with the presence of excess bilirubin. Derived from the White Bird of Paradise plant, this new ingredient improves skin tone to yield a clear, illuminated complexion.

**Key Claims:**

- Restores skin luminosity
- Promotes even skin tone
- Decreases under-eye puffiness
- Yields healthy youthful complexion

Contact us today for more information!

[www.lonza.com](http://www.lonza.com)

70 Tyler Place, South Plainfield, NJ 07080  
908-561-5200 [lonzpac.arch@lonza.com](mailto:lonzpac.arch@lonza.com)



Brian Kolevar  
505 South Melrose Street  
Placentia, CA 92870

*Dinner Hour*

**Objective Measurement of Parameters Involved in the Visual Appearance of Hair and Skin Using Polarization Imaging Techniques**



Nick Lechocinski  
Bossa Nova Technologies

The analysis of hair and skin visual appearance has become strategic for the cosmetic industry. It enables product efficacy evaluation, claims substantiation and improvement of product formulation. For a long time, the evaluation of the visual appearance has been done by experts. In order to deliver objective data, quantitative tools have been developed. Polarization imaging is a powerful tool that allows to deliver both quantitative data and images for in-vitro and in-vivo measurements.

We will present some techniques allowing the measurement of parameters involved in the visual appearance of hair and skin. We will focus on the measurement of shine and color on hair and skin (SAMBA technology) as well as on the measurement of hair fiber orientation (RUMBA technology).

*...continued on page 3*

*Educational Hour*

**Light Diffusion and Anti-Aging**



Nick Morante  
Cosmetic Consultant  
Laboratory & Technical Center

Anti-Aging trends will remain very strong and popular in the cosmetics and personal care industry. This presentation will focus on the use of light altering and light diffusing properties to hide the visible signs of aging.

Many products today use ingredients that alter the appearance of the skin by using ingredients that plump or increase the skin volume by increasing blood circulation. Others increase the rate of cell turnover or other means in order for the skin to appear as though it looks and feels younger. Although some consumers may opt not to use products that contain ingredients that make these claims or use chemicals on (or "into" their skin as with Botox or other chemical agents), there are some products that do a very good job at hiding fine lines and wrinkles just by playing with light. The materials used can also follow the same mineral-based marketing direction where these ingredients in the product are said to be "good for you".

We will look at some of the products and ingredients that are used to hide flaws, discolorations and other visible signs of aging. We will also look at light diffusion, a property of some ingredients

*...continued on page 3*

*Meeting Details:*

Date: **Tuesday - May 22 , 2012**  
Location: **Duke's Malibu**  
Menu: **Chicken or Vegetarian**

Educational Hour - 5:30 p.m.      Social Hour - 6:30 p.m.  
Dinner Hour - 7:15 p.m.          Speaker - 8:00 p.m.

**More Meeting Details on Page 2**

**Reserve Today!**

Pay online at [www.caliscc.org](http://www.caliscc.org)  
or  
Call (562) 236-5700 to reserve

Reservation Deadline: 12:00 p.m. (noon) Friday-March 23  
If you reserve and do not attend, you are responsible for meeting charges. You will be billed accordingly.

**Meeting reservations are strongly encouraged!**

FIRST CLASS MAIL □ DATED MATERIAL



*Inside this issue:*

Calendar of Events...2    Dinner Dance...6    Golf Tournament...7    Job Opportunities...8    Regulatory Affairs Column...13

### Meeting Details

#### Location

Duke's Malibu  
21150 Pacific Coast Highway  
Malibu, CA 90265  
(310) 317-0777

#### Costs

- \$40.00 Members with reservations and first-time only guests with a member-sponsored reservation. *Non-member pricing in effect after first meeting.*
- \$65.00 Members without reservations
- \$55.00 Non-members with reservations
- \$70.00 Non-members without reservations

#### Menu

Chicken or Vegetarian

#### Reservations

Please register and pay online at [www.caliscc.org](http://www.caliscc.org); ROSS Organic: **562-236-5700**  
Call-in registrations must be guaranteed with credit card and will be charged for no-show. Reservations will be accepted no later than 12:00 p.m. the Friday before SCC Meetings. If you call in after 12:00 p.m., your spot cannot be guaranteed and you will be required to pay the walk-in rate. Limited space – register today! Walk-ins may be turned away.

### Meeting Sponsor

## Thank You to Our May Sponsor

**Ross Organic** is a sales agency / distributor of cosmetic and personal care ingredients. With twenty-five years of service in the western region of the United States, Ross Organic has become known as a leader in the sales of eco-friendly, natural, mild and value-added speciality ingredients. We employ a team of technical sales professionals who work with marketers and formulators to help them develop new and improved cosmetic and personal care products.

Our 40,000 sq. ft. distribution facility in Santa Fe Springs, CA (Los Angeles) is accredited by the National Association of Chemical Distributors (NACD) and operates under their guidelines for Responsible Distribution Process (RDP).

For more information, please visit [www.rossorg.com](http://www.rossorg.com).

Contact: [Info@rossorg.com](mailto:Info@rossorg.com).



## Announcements

### Your California Chapter Needs YOU!

We need candidates for the Chapter's Fall Election for Secretary, Treasurer-Elect, and Chair-Elect.



If you would like to run or have even so much as thought about it, please speak to one of our Board members (past or present) to get your questions answered. Deadline for submission is September 7, 2012.

### SCC September Meeting

Please note that the September meeting will be at the Marriott on Century Blvd. since the Renaissance was booked.

5855 West Century Boulevard  
Los Angeles, CA  
(800) 228-9290

### SCC November Meeting

Please note that the November 27th meeting will be a lunch meeting. 11:30 educational hour, 12:00-1:00 registration, 1:00 pm lunch speaker.

### SCC Contact Information Changes

If you are a member of our chapter and your information (ie. name, address, company, phone numbers, email address) has changed, please make sure you contact us with the new information so we can update our database. If changes are not sent to us, you may not be getting your newsletter, meeting notices, course registrations, etc. Please contact Tina-Marie Lesko at [tmlesko@presperse.com](mailto:tmlesko@presperse.com) with any changes.

### National SCC Contact Information Changes

As you know many SCC Members change jobs, relocate, etc. each year. Many do not know who to call or how to go about making an address change. The National Society of Cosmetic Chemists has created a form that is now available on the SCC website which allows members to make changes to their information and it is sent to us here at National. For right now, Members can access the change form under the Contacts Tab on the website. The actual link address is as follows: [http://69.36.162.213/SCC\\_Address\\_Change\\_Request.htm](http://69.36.162.213/SCC_Address_Change_Request.htm)

### New Members

## Hospitality Corner

The California Chapter of the Society of Cosmetic Chemists would like to welcome the following new member to our Chapter:

Luis Rendon – *Cosway Company*

Please greet our new members at upcoming meetings and events. Do you know a new member? Contact Tina-Marie Lesko at [tmlesko@presperse.com](mailto:tmlesko@presperse.com) so we can include them in the Hospitality Corner for future Cosmeograms.

### CALIFORNIA CHAPTER 2012 BOARD MEMBERS

#### MEMBERSHIP & PUBLICITY

Tina-Marie Lesko  
(714) 389-6284  
[tmlesko@presperse.com](mailto:tmlesko@presperse.com)

#### PHOTOGRAPHER

Jose Gonzalez  
(818) 781-2584  
[jgonzalez@fragrancewest.com](mailto:jgonzalez@fragrancewest.com)

#### PUBLIC AWARENESS

Doug Schoon  
(949) 493-3380  
[dschoon@schoonscientific.com](mailto:dschoon@schoonscientific.com)

#### REGISTRATION

Richard Hersey  
(562) 236-5700  
[richard@rossorg.com](mailto:richard@rossorg.com)

#### REGULATORY AFFAIRS

Janet Blaschke  
(310) 545-3223  
[janet@intlcosmetics.com](mailto:janet@intlcosmetics.com)

#### SCIENTIFIC SEMINAR

Lee Paler  
(951) 867-0291  
[lpaler@integrityingredientscorp.com](mailto:lpaler@integrityingredientscorp.com)

#### SPONSORSHIP

Yi Hsin Chang  
[yihsin2003@yahoo.com](mailto:yihsin2003@yahoo.com)  
Guy Langer

#### SUPPLIERS' DAY 2013

Angie Inouye  
(951) 219-1335  
[ainouye@CPTClabs.com](mailto:ainouye@CPTClabs.com)

#### UCLA COURSES

Rebecca James-Gadberry  
(800) 999-4569  
[rebecca@yglabs.com](mailto:rebecca@yglabs.com)

#### WEBSITE

Ilbra Khenansho  
(818) 635-1353  
[lkhenansho@ethorn.com](mailto:lkhenansho@ethorn.com)

The *Cosmeogram* is the official newsletter of the Society of Cosmetic Chemists - California Chapter. This newsletter is published as a service to our members. <http://www.caliscc.org>.

**Serina Tran** -- Editor  
Aware Products  
9250 Mason Avenue  
Chatsworth, CA 91311  
Phone: (818) 206-6772  
[stran@awareproducts.com](mailto:stran@awareproducts.com)

Please direct all advertising inquiries to:

**Brian Kolevar** -- Business Manager  
505 S. Melrose St.  
Placentia, CA 92870  
Phone: (714) 904-6047  
FAX: (714) 524-8362  
[bkolevar@coastsouthwest.com](mailto:bkolevar@coastsouthwest.com)

Please direct all address changes and

subscription inquiries to:

Tina-Marie Lesko  
Presperse, Inc.  
12935 Crawford Drive  
Tustin, CA 92782  
Phone: (714) 389-6284  
Fax: (714) 389-6285  
[tmlesko@presperse.com](mailto:tmlesko@presperse.com)

Subscription included as part of membership dues. All rights reserved.

Society of Cosmetic Chemists  
National Office  
120 Wall Street - Suite 2400  
New York, NY 10005-4017

**Deadline** for the September Cosmeogram is **August 20**

Please forward all content to [Serina Tran \(stran@awareproducts.com\)](mailto:Serina Tran (stran@awareproducts.com))

## 2012 Calendar of Events

### May

22	California Chapter Monthly Meeting	Dukes
30	2012 Scientific Seminar	Charleston, SC

### June

2	California Chapter Dinner Dance	Hyatt Regency Huntington Beach
11	California Chapter Golf Outing	Black Gold Golf Club, Yorba Linda

### July

28	California Chapter Summer Event	Pageant of the Masters, Laguna Beach
----	---------------------------------	--------------------------------------

OFFICERS

CHAIR

Debbie Dorsch  
(951) 258-3621  
debbie.dorsch@lubrizol.com

CHAIR-ELECT

Liz Streland  
(310) 756-5055  
liz.streland@croda.com

SECRETARY

Karen Chun  
(714) 469-2595  
karen.chun@croda.com

TREASURER

Michelle Carrillo  
(818) 644-7043  
michelle.carrillo@induchem.com

TREASURER-ELECT

Marieme Sane Haynes  
(323) 541-2399  
mhaynes@JKHingredientscorp.com

PAST CHAIR

Rebecca James Gadberry  
(800) 999-4569 x239  
rebecca@yglabs.com

AREA III DIRECTORS

Lisa Jones  
(817) 313-5361  
ljones@coastswest.com

Marc Ward  
(801) 673-0403  
mward@wasatchlabs.net

COMMITTEE CHAIRS

ADVANCED SUNSCREEN SEMINAR

Bret Katz  
(818) 349-4149  
bkatz@ddchemco.com

AWARDS

Stephanie Ross Leshny  
(562) 236-5700  
stephanie@rossorg.com

BY-LAWS

Don Katz  
(818) 349-4149  
dkatz@ddchemco.com

COSMEGRAM EDITOR

Serina Tran  
(818) 206-6700  
stran@awareproducts.com

COSMEGRAM BUSINESS MANAGER

Brian Kolevar  
(714) 904-6047  
bkolevar@coastswest.com

DINNER DANCE 2012

Richard Hersey  
(562) 236-5700  
richard@rossorg.com

EDUCATIONAL HOUR

Guy Langer  
(818) 606-7060  
guylander@aol.com

ELECTIONS & SUMMER EVENT

Liz Streland  
(310) 756-5055  
liz.streland@croda.com

EMPLOYMENT

John Garruto  
(760) 940-2626  
jgarruto@radicaltechnology.com

GOLF

Oscar Arce  
(602) 350-4792  
oscar.arce@evonik.com

HISTORIAN

John Luna  
(818) 212-1451  
john@deverauxspecialties.com

HOSPITALITY

Jill Manning  
(310) 259-7775  
jmanning@glenncorp.com

HOUSE

Chris Lesko  
(714) 604-6968  
clesko@glenncorp.com

## Be the Next SCC Monthly Meeting Sponsor!

The SCC California Chapter is opening sponsorship opportunities to anyone interested in introducing their company during our monthly meetings.

The benefits of sponsorship are to provide you and your company with the following:

- **Approximately three to five minutes to introduce your company and employees, products, capabilities and/or services.**
- **The exclusive right to distribute literature and samples at the monthly meeting.**
- **Optional table adjacent to the registration table to distribute literature and samples by one or two employees.**
- **Your company name will appear on our Sponsor board at the meeting.**
- **Your company name and location will be included in all meeting announcements, including our monthly newsletter (Cosmegram) and all email announcements and reminders.**
- **Your company name will appear for one month on the SCC website as "This Month's Sponsor", which will include a link to your company website.**
- **Your donation to sponsor a meeting is tax deductible with our non-profit status.**

**Cost:** The cost to sponsor a SCC chapter meeting is \$350.

Please contact Yi Hsin Chang or Guy Langer if you are interested or have any questions.

Yi Hsin Chang  
Sponsorship Chair  
yihsin2003@yahoo.com

Guy Langer  
Sponsorship Co-Chair  
[guylander@aol.com](mailto:guylander@aol.com)  
(818) 606-7060



## Dinner Hour

### About Our Speaker

Nick Lechocinski obtained his Master's degree in optics and electronics from Polytech Paris Sud, France, in 2007. The same year he joined the company Bossa Nova Technologies located in Los Angeles, CA. Bossa Nova Technologies develops and commercializes non-destructive systems with a wide range of applications.

He has been working on developing turn-key

## Educational Hour

which visually hide the fine lines, wrinkles and the visible signs of aging. These properties of hiding are actually a function of light reflectance, or in some cases, the lack of it. If light is reflected off an object but the light is not reflected directly to our eyes, then we don't see the object. That's the basic principle of light reflectance and we will show how we can take advantage of it to improve the visual appearance of the skin.

We will examine some initial and very basic studies where we have shown that light diffusing ingredients can make some skin flaws "disappear", or appear visually diminished with before and after measurements using spectral analysis.

Simply put, products using light diffusing properties do not have to contain active ingredients or chemicals to achieve their goal. They don't have to be super-expensive because of the ingredients they contain. They are also safe to use on many different types of skin. These products play with visible light to make the skin appear younger by visually 'reducing' the appearance of fine lines and wrinkles, which is the exact claim being made for many anti-aging cosmetic products today.

### About Our Speaker

Nick Morante is currently a consultant to the cosmetics industry. He has almost 40 years of experience in the formulation of decorative & color cosmetics and other makeup and emulsion-type products. He was employed for over 30 years at The Estée Lauder Companies where he held various technical and administrative positions in Research and Development. Nick holds a Bachelor of Science Degree in Life Sciences from the New York Institute of Technology and a Master of Science

...continued from page 1

systems dedicated to the objective measurement of visual appearance parameters for the cosmetic industry.

He is the author and co-author of articles published in the Journal Of Cosmetic Science as well as several patents related to his work at Bossa Nova Technologies.

...continued from page 1

Degree in Organic Chemistry from Trinity Southern University.

Nick is very active in the Society of Cosmetic Chemists and has served as Area Director as well as two terms as National Secretary of the Society. He has held many other positions both on the local Chapter and National Executive Board levels and is a Fellow of the Society. He is also an instructor for the Society's (CEP) Continuing Education Program in the area of color and makeup formulation and is on the Society's "Ask the Expert" panel.

He was on the Educational Advisory Committee as well as COSA, The Committee on Scientific Affairs. He has appeared as an expert witness in numerous patent cases involving cosmetic ingredients, raw materials and processes.

He holds patents in the color cosmetics market segment of the personal care industry and he has given numerous presentations in the area of color cosmetics formulation, troubleshooting and color instrumentation to the SCC, CTFA, HBA/PCITX as well as other major scientific organizations around the world.

He has contributed numerous articles, editorials and has authored papers and chapters on numerous cosmetic subjects for various notable scientific, industry and beauty publications, such as Cosmetics & Toiletries, Self, Allure, Prevention, Web MD, O-The Oprah Magazine, Cosmetic and Toiletries Manufacture Worldwide and is a regular contributor of articles to [www.specialchem4cosmetics.com](http://www.specialchem4cosmetics.com), a website where he also teaches web e-courses. Nick is also an Adjunct Professor at Fairleigh Dickinson University's Masters Program in Cosmetic Sciences where he teaches a course in color cosmetics.

# COCKTAILS, FOOD, & FISH

2012 Scientific Seminar Social Event

South Carolina Aquarium - Charleston, SC

May 30th, 2012, 7-10pm

Sponsorship opportunities available,  
higher sponsorship levels include event tickets.

Ticket Price: \$100 if purchased by 5/1/2012

For more information visit [www.carolinasc.org](http://www.carolinasc.org),  
click on 2012 Scientific Seminar Social.

## Be Bold, Go Cold.

Gelaid CPE is one "cool" silicone compound, designed for the ease of formulating cold process skin care products. No heat required with Gelaid CPE! Just add water and your expertise to produce a wide variety of stable skin care preparations.

Formulations with Gelaid CPE leave a light, luxurious, non-greasy, after feel. Gelaid CPE is formulator friendly and easily modified with oils, esters, and active ingredients.

If your formulation requirement is cyclic-free, ask about our new Gelaid CPE-CF.

Contact Chemsil Silicones, Inc today and Gelaid CPE or Gelaid CPE-CF will provide time saving product development, formulation flexibility and energy saving manufacturing.

Don't get left out in the cold! Let Chemsil Silicones, Inc. supply your "cool" silicone solutions.

# Gelaid® CPE

**CHEM SiL**  
SILICONES, INC.  
Manufacturer of Specialty Silicones  
for Cosmetics and Personal Care  
877.700.0302  
[www.chemsil.com](http://www.chemsil.com)



Producers of **ViaPure®**  
high purity natural ingredients  
and providers of  
natural ingredients produced by  
**CLR and Contipro Biotech.**

**ACTIVES**  
INTERNATIONAL, L.L.C.  
Allendale, New Jersey, USA  
201-236-2828

[www.activesinternational.com](http://www.activesinternational.com)



Your source  
for speciality  
chemicals  
worldwide

RITA Corporation  
850 South Route 31  
Crystal Lake, IL 60014 USA  
T 815.337.2500 or  
toll free 1.800.426.7759  
F 815.337.2522  
[www.ritacorp.com](http://www.ritacorp.com)



The Natural Solution **ISO 9001**  
BOTANICAL EMOLLIENTS & SPECIALTY PARTICLES

Ingredient Information  
24/7 Online

**iLabel™**  
[www.floratech.com/info](http://www.floratech.com/info)

In California, contact Floratech directly at:  
480.545.7000

[sales@floratech.com](mailto:sales@floratech.com)

RESOURCES OF  
**NATURE**

Supplying distinctive ingredients  
Innovative • Clinically tested • Functional ingredients

Grant Industries silicone specialties and peptides  
Distinctive® Phytostem plant stem cells

Ashley Ocampo, Regional Account Manager  
mobile: 732-675-1471 [ashley@roninc.com](mailto:ashley@roninc.com)



HORN Essentials focuses on specialty ingredients for the cosmetic, personal care, home care, pet care, air care and HI&I markets.

We orchestrate success.™



**HORN PROUDLY REPRESENTS:**

- |                                  |                        |
|----------------------------------|------------------------|
| 3M                               | Grain Processing Corp. |
| Abitec Corp.                     | Impact Colors, Inc.    |
| Air Products and Chemicals, Inc. | J.M. Huber Corp.       |
| Bayer MaterialScience            | Kaneka Corp.           |
| BioColor                         | Momentive              |
| Cabot Corp.                      | Natural Sourcing, LLC  |
| Cargill                          | Roquette               |
| Fragrance West                   | Silberline             |



800.442.4676 • [www.ethorn.com](http://www.ethorn.com) • [essentials@ethorn.com](mailto:essentials@ethorn.com)



**Pvt Label Hair, Skin & OTC**

**GAR**  
**LABORATORIES**

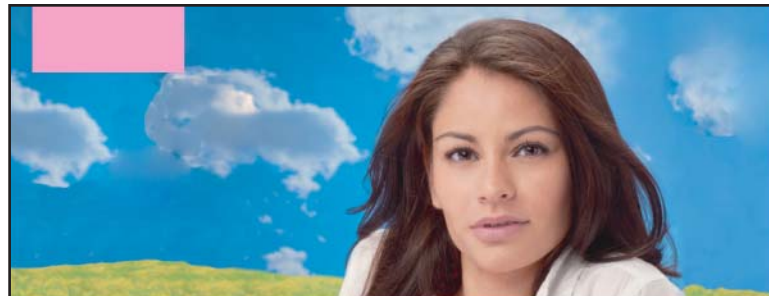


**Formulate Package**

**(951)788-0700**

**(Low Cost 5,000 pcs & up)**

**info@GARLABS.com**



**Lonza and Arch**  
Where Personal Care meets Life Sciences

For more information, please visit us at [www.lonza.com](http://www.lonza.com) or email us at [lonzapc.arch@lonza.com](mailto:lonzapc.arch@lonza.com).

70 Tyler Place, South Plainfield, NJ 07080  
+1-908-561-5200



South Carolina Aquarium  
100 Aquarium Wharf Charleston, SC 29401  
(843) 720-1990



**2012 Scientific Seminar Social Event**  
**South Carolina Aquarium - Charleston, SC**

**May 30th, 7-10pm**

**Hosted by Area IV (Carolina, Florida, Mid Atlantic, Southeast Chapter)**

**Reservation Form**

Please note: Reservations for the social event are separate from the SCC Midyear Scientific Seminar.  
**All Reservations due by May 1st, 2012.**

*We are pleased to offer 5 sponsorship levels for this event. The higher sponsorship levels include tickets to the event. You can download both the Corporate Pledge form and the Social Event Registration form via [www.carolinasc.org](http://www.carolinasc.org). Simply click on the registration and info button located within the 2012 Scientific Seminar Social Event Tab listed in the middle of the home page.*

Reservations may be made via [www.carolinasc.org](http://www.carolinasc.org) with payment via PayPal. If registering and paying by check, please send this form along with payment to Mike Licciardello c/o Grace Management Group, 951 South Pine Street, Spartanburg, SC 29302.

Number of tickets \_\_\_\_\_ @\$100 = \_\_\_\_\_ Total

**Note ticket price after May 1st is \$120 per person**

Contact Name \_\_\_\_\_

Contact Company \_\_\_\_\_

Contact Phone \_\_\_\_\_

Contact Email \_\_\_\_\_

Please note: No tickets will be issued prior to the event. Please check in at the entrance to the SC Aquarium to receive your tickets.

Public Parking: Park in parking garage just 100ft in front of the SC Aquarium, on the corner of Calhoun and Concord Street. Parking is included in your ticket price, but you must inform the parking attendant that you are with the SCC.

Questions: Please contact either Michelle Linscott at [michelle@xytrus.com](mailto:michelle@xytrus.com), 704-661-2305 or Mike Licciardello at [mlicciardello@gracemg.com](mailto:mlicciardello@gracemg.com) or 864- 316-2366.

# SAVE THE DATE



TICKET SALES BEGIN ONLINE  
FEBRUARY 1ST, 2012

\$135.00 PER TICKET  
RESERVATIONS DUE BY 4/30/11

[WWW.CALISCC.ORG](http://WWW.CALISCC.ORG)

## Dinner Dance & Casino Night June 2, 2012

**Hyatt Regency Huntington Beach Resort and Spa**  
21500 Pacific Coast Highway  
Huntington Beach, California  
Phone: 714-698-1234

Room Rates: \$179.00

Join us for a memorable event dancing and enjoying the endless activities in the breathtaking oceanfront ballroom at the Hyatt Regency.

Contact:  
CHAIR: Rich Hersey  
E: [richard@rossorg.com](mailto:richard@rossorg.com)  
P: 562-457-9395  
-LIMITED gift bag sponsors  
-Event Sponsorships available  
-Product donations accepted



DANCING



CASINO NIGHT



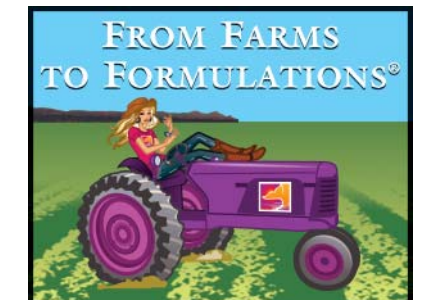
FUN ~ FUN ~ FUN

Providing specialty ingredients to the Personal Care Industry

[www.LipscombChemical.com](http://www.LipscombChemical.com)

5150 E. Pacific Coast Highway, Suite 600 Long Beach, CA 90804 tel (562) 961-3333 fax (562) 961-5725

Flavors - Fragrances - Organic Extracts - DeoPlex® - Fair Trade  
70 Research Drive, Milford, CT 06460 Tel: 203-878-0605 [www.carrubba.com](http://www.carrubba.com)



### Jojoba Derivatives

Gelled Jojoba • Three Different Viscosities  
Jojoba Beads • Variety of Colors and Mesh Sizes  
Jojoba Butter • High and Low Melting Points  
Jojoba Esters • Oil-Free Jojoba  
Jojoba Oil • Golden, Colorless and Organic  
Jojoba Proteins • Excellent Film Former  
Jojoba Wax • White, Flexible Wax  
Water Soluble Jojoba • Flake or Gel Form

Plus over 20 natural emollients...  
For more information on our products please visit  
[www.desertwhale.com](http://www.desertwhale.com)

**DESERT WHALE**  
JOJOBA COMPANY

Gwen Vestraci Holt  
West Coast Regional Manager  
[gwen@desertwhale.com](mailto:gwen@desertwhale.com)

**ABITEC Personal Care Products**  
A perfect balance between science and nature

NATURAL | VEGETABLE SOURCED |  
GREEN ALTERNATIVES ECOCERT

ABITEC  
CORPORATION  
[abiteccorp.com](http://abiteccorp.com)

Toll Free: 800.555.1255 | [info@abiteccorp.com](mailto:info@abiteccorp.com)

Innovation for  
Hair & Skin

[croda.com/na/pc](http://croda.com/na/pc) **CRODA**

**presperse**  
Insight • Innovation • Inspiration

T +1 732 356 5200  
[www.presperse.com](http://www.presperse.com)



At TRI-K,  
we're  
passionate  
about proteins...  
Let us share our  
passion with you.

www.tri-k.com • info@tri-k.com



## Formulating beauty

The real secret to beauty is great chemistry. Our formulating expertise, teamed with a solid commitment to sustainable practices, supports your brand and keeps the world beautiful.

Get to know AkzoNobel Global Personal Care. Where science is a thing of beauty™

Learn more at [akzonobel.com/personalcare](http://akzonobel.com/personalcare)  
Tel: +1 888-331-6212



**AkzoNobel**  
Tomorrow's Answers Today



Est. 1957

(800) 479-1997  
(323) 583-6041  
Fax (323) 587-7479  
hkazmi@vivioninc.com

**Hyder Kazmi**  
Account Manager

Vivion, Inc.  
3000 East 46<sup>th</sup> St.  
Vernon, CA 90058  
www.vivioninc.com



# We Keep **Good** Company



**CHEMTEC** Chemical Company, the West Coast Premier Distributor of Specialty Raw Materials to the personal care industry is pleased to announce that we have been appointed by **BASF** as its exclusive distribution partner for its Care Chemicals Home and Personal Care line in the **11 Western States**.

**BASF's** Care Chemicals Home and Personal Care line includes their latest acquisitions of Cognis and Ciba specialty chemicals.

We are pleased to be a part of the **BASF** family and look forward to exceeding your needs when it comes to supplying your company specialty raw materials.

**CHEMTEC** Chemical Company is member of the **NACD** and practices product stewardship.



**CHEMTEC**  
CHEMICAL COMPANY

We Keep **GOOD** Company™  
818.700.0071 • www.chemteccc.com

Consider the Source . . . Consider **CHEMTEC**



# 2012 SCIFTS & SCC GOLF TOURNAMENT



VENUE: BLACK GOLD GOLF CLUB

ADDRESS: ONE BLACK GOLD DRIVE  
YORBA LINDA, CA 92886

DATE: MONDAY, JUNE 11<sup>TH</sup>, 2012

WWW.BLACKGOLDGOLF.COM

FOR ADDITIONAL INFORMATION CONTACT 714.974.4501 OR EMAIL [ALFACREATIVE@EARTHLINK.NET](mailto:ALFACREATIVE@EARTHLINK.NET)

The 2012 Golf Tournament is set to be the biggest tournament yet!

Join us at Black Gold Golf Club (Rated No. 2 Golf Course in Orange County by Golfer's Digest) to experience a day of gorgeous views of Orange County, complimentary massage therapist, and hundred of amazing prizes! Join us and enjoy a day to relax and network for one of the most memorable events of the year!

**SPONSOR\*/REGISTER ONLINE FROM  
APRIL 9<sup>TH</sup> – MAY 30<sup>TH</sup> AT:**

[WWW.SCIFTS.NET](http://WWW.SCIFTS.NET) OR [WWW.CALISCC.ORG](http://WWW.CALISCC.ORG)

LATE REGISTRATION: ADD \$30 EACH  
ALL PAYMENTS MUST BE RECEIVED PRIOR TO EVENT – NO REFUNDS

PLEASE MAIL CHECKS (PAYABLE TO SCIFTS) WITH  
COMPLETED RESERVATION FORM TO:

**CHRIS QUEVEDO – SCIFTS GOLF TOURNAMENT  
2687 NORTH ORANGE-OLIVE ROAD  
ORANGE, CA 92865**

## RESERVATION FORM

(Please complete if registering by mail only – Registration is available online)

CONTACT \_\_\_\_\_

COMPANY \_\_\_\_\_

EMAIL: \_\_\_\_\_

PHONE: \_\_\_\_\_

REGISTRATION	10:00 AM – 11:00 AM
PUTTING CONTEST	11:00 AM
LUNCH:	11:00 AM
SHOTGUN START:	1:00 PM
DINNER	5:00 PM
COST:	\$150 SINGLE PLAYER, \$600 FOURSOME \$100+ TEE SPONSOR* \$50 DINNER ONLY

COMPANY	NAME	GOLF & DINNER OR DINNER ONLY
Total Due:		

\*Sponsors Contact:

Chris Quevedo, SCIFTS Sports Chair, 714.317.4067; [Chris.Quevedo@LabSupport.com](mailto:Chris.Quevedo@LabSupport.com)  
Oscar Arce, SCC Sports Chair, 623.932.1737; [oscar.arce@evonik.com](mailto:oscar.arce@evonik.com)

POSITIONS AVAILABLE

- LABORATORY TECHNICIAN (#1203-01)** - Formulation/Product research and development laboratory is looking for a Lab Tech with 1-3 years experience in the cosmetics and personal care field. Candidates will assist in developing formulations, new product applications, and assessment of stability technology used in a variety of personal care applications. Ideal candidates should possess a Bachelor's degree in chemistry, chemical engineering or related field and knowledge of personal care formulations through product development experience on the bench. Must have excellent decision making and problem solving skills and the ability to interpret and translate experimental results. Salary negotiable DOE. employment@aboverinaldilabs.com.
- COLOR CHEMIST/FORMULATOR (#1203-02)** - Weckerle Cosmetics seeks an experienced/qualified Color Chemist/Formulator. Responsible for new product development, and continued improvement on existing products. Development of methods/procedures for new product formulations. Carry out innovative research to add products to cosmetic library. Partners internally w/other departments for flawless transition of projects from development stage to manufacturing. Reverse engineering of existing market products. Create product specification for new products. Prepare ingredient list, finished good MSDS and other regulatory documents for customers. Monitor and approves pilot and first production batches. Perform root cause analysis and troubleshoot production batches. Coordinate w/external labs for clinical and other product testing. Send resumes to jobsus@weckerle.com.
- TECHNICAL SALES REPRESENTATIVE (#1203-03)** - Coast Southwest is seeking a Technical sales representative to cover the Northern California sales territory and the Pacific Northwest. Candidate will be domiciled in or close to the San Francisco Bay Area. The ideal candidate will have a minimum of 5 years of sales experience in the Chemical and/or Specialty Ingredients industry with proven track record of profitable sales growth and territory management. The successful candidate will be expected to be able to work independently yet be an excellent team player. She/He will also have excellent communication skills--both oral and written, and possess an undergraduate degree from an accredited institution of higher learning. Proficiency with MS Office is a must. Our ideal candidate must drive the attainment of profitable top line sales growth with the highest levels of customer satisfaction. Other responsibilities include providing management with accurate and timely market intelligence. Other major expectations include obtaining and providing product usage data to various Coast personnel to meet and exceed customers' expectations as well as establishing and maintaining an active, robust, yet realistic pipeline and target account program for any and all assigned territories. This position may require 25% travel. Please forward resumes to careers@coastsouthwest.com.
- ASSOCIATE PRINCIPAL SCIENTIST (#1203-04)** - Product Safety (Nutritionals) Dallas, TX. Responsibilities: Lead, design and execute projects that evaluate the safety of Mary Kay Inc. products and/or ingredients prior to consumer use, including projects related to nutritional supplements. Oversees in vitro safety testing. May oversee or conduct clinical safety testing. Analyzes and interprets safety study results. Qualifications: MS/PhD diploma/degree in a Biological Science or equivalent applicable experience, plus. 3-5 years of product safety experience with a focus on nutritionals. Must have ability to apply standard scientific principles, concepts and techniques to design and execute projects to evaluate the safety of ingredients, products and other items. Experience in the interpretation of toxicological studies is necessary. Must have knowledge and experience to conduct product safety assessments of nutritional supplements. Forward resumes to andrea.downey@mkcorp.com.
- CHEMIST FORMULATOR (#1203-06)** - Responsibilities: Formulation of all types of Skin Care and Sun Care products including but not limited to creams, lotions, balms, sprayable lotions and surfactant based systems. Formulation of all OTC products including but not limited to acne lotions, sunscreens, and antibacterial products. Determining product specifications and expiration dates. Originating process manufacturing procedures. Monitoring and releasing first time manufacturing batches. Developing new products to meet marketing and sales department needs. Qualifications: BS in Chemistry, Biology, or related field. Knowledge of industry trends. Creative thinking, technical writing and organizational skills. At least 6 years or more industry experience on bench formulating. Knowledge of cosmetic/personal care raw materials, functionality, and interactions. Understanding of emulsion and surfactant technology as well as general formulation techniques. Must be familiar with FDA OTC monographs. Send resumes to arda@advancedcosmeticlabs.com.
- R&D CHEMIST (#1203-07)** - Merle Norman Cosmetics, a major cosmetics manufacturer seeks a Chemist to work in the Research and Development Department. The Corporate Headquarters is located near the L.A.X. airport. This position reports directly to the Manager of Research & Development. This is an excellent opportunity for a 3 yr.+ experienced Product Development Chemist. Qualified candidate must have a strong bench background in Skin care and/or Color products. Will be responsible for new product development, testing, pilot batch processing and improvement of current product line. MUST HAVE: Bachelor's Degree in Chemistry or related Field, 3 yr+ years related experience. Proven track record in the Cosmetic industry. Please send resumes to Monica Daigle, Mncresume4@merlenorman.com.
- LAB TECHNICIAN (#1203-08)** - Azusa manufacture is looking for a Lab Tech with 1-3 years experience in topical OTC and personal care products. Candidates will perform raw material and product testing. Ideal candidates should possess an Associate or Bachelor degree in chemistry or related field and knowledge of personal care lab testing with OC laboratory equipment. Candidates must have excellent decision making and problem solving skills and the ability to conduct wet-web analysis with minimum supervision. Salary negotiable DOE. Please send resumes to scollins@westwoodlabs.com.

Service Knowledge Innovation		
 <b>PROUDLY STOCKING AND REPRESENTING</b>		
 <b>COSMETIC SUPPLIES USA</b> Glycolic Acid 70% Ultra Pure Kojic Acid • Squalane	 <b>CHARLES B. CHRYSAL CO., INC.</b> TALC • KAOLIN • CLAY MICA • PUMICE • SILICA SILK GEL • POLYSCRUB SEA CLAY • SILK AMINO POWDER • CALCIUM CARBONATE • COLORED CLAYS	
 <b>ALZO International Inc.</b> DERMOL ESTERS • DERMOTHIX THICKENERS • POLYDERM POLYURETHANES • NULASTIC ELASTOMERS • NEQUAT/ NECON CONDITIONERS CITMOL • CUPL • BEANTREE • ELEFAC • HETESTER MARIXX • MINNO • PARMUL PARAPEL • MULLS • DEREMASPERSE MG EMULSIFICATION SYSTEM www.alzointernational.com	 <b>Classic SURFACTANTS</b> ALCOHOL ETHOXYLATES • ALCOHOL SULFATES • AMIDES • BETAINES • SARCOINATES • CASTILE SOAP • SULFOSUCCINATES • PEARLIZERS • HYDROXYSULTAINES • GLYCINATES	
 -Leaders in Wax Technology Since 1904- BEESWAX • CARNAUBA • CANDELILLA • CERESINE • OZOKERITE PARAFFIN • MICROCRYSTALLINE • CUSTOM BLENDS • NATURAL WAX JELLIES • PURESTERS • OLIVE, AVOCADO, AND SUNFLOWER BUTTER 230 Great Neck Road, West Babylon, NY 11704 631-587-9000 • 631-587-9120 fax • www.spwax.com	 <b>Mason Chemical Company</b> MASODOLS • NOBAC • BEHENTRIMONIUM CHLORIDE • ENHANSYS • CETRIMONIUM CHLORIDE • STEARLKONIUM CHLORIDE • CONDITIONER CONCENTRATES • FLUORO- SURFACTANTS • PRESERVATIVE SYSTEMS	
 <b>Classic Fine Ingredients</b>	<b>"YOUR SOURCING CHOICE"</b> Vegetable Oils • Carbomer • Sunscreens • Silicones • Preservatives and Alternatives • Actives • Cetrimonium Bromide • BTMS	 <b>Imulsi-Fi A30</b> INCI NAME: Orange Fiber Ecocert Certified natural emulsion stabilizer
CLASSIC DISTRIBUTING COMPANY • 11353 BRADLEY AVE • PACOIMA, CA 91331 • 818-367-4475 • 800-219-5566 FAX: 818-367-7527 • E-MAIL: CLASSIC.CDC@VERIZON.NET • WEBSITE: www.classicdistrib.com		



**Natural Performance Ingredients**  
**Botanical Extracts**

QUALITY • INTEGRITY • NATURE • HEALTH

**active organics**

**PURELY your first choice NATURALLY, your BEST ...**

Your West Coast Representative  
 Evelyn Kirton  
 949-910-0713  
 ekirton@activeorganics.com

1097 Yates St. Lewisville, TX 75057 • Tel: 972-221-7500 800-541-1478 • Fax: 972-221-3324 • info@activeorganics.com

**AJINOMOTO.**

The science of amino acids.  
The essence of natural beauty.



(201) 292-3180  
www.ajichem.com



**Specializing in Fragrance Solutions**

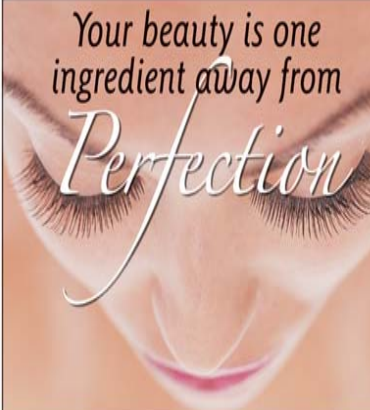
Orchidia's full-service lab offers quick sample and production turn-around times, application and technical support, and insight into the latest market trends.

- Air care
- Personal care
- Fine fragrance
- Household
- I&I market




PHILIP CHAPOULIE  
Technical Sales  
pchapoulie@orchidia.com  
p 949.422.7565 / f 949.369.7910

Your beauty is one ingredient away from *Perfection*



**EXSYMOL S.A.M.:** Silanols, Peptides, Natural Origin Actives  
**QELYMA:** Marine Cell Actives  
Specialty Silicones • Specialty Esters  
Delivery Systems • Skin & Hair Moisture Complexes



Biosil Technologies, Inc.  
80 Commerce Drive, Allendale, NJ 07401  
201-825-8800 • Fax: 201-825-8810  
www.biosiltech.com

**POSITIONS AVAILABLE**

- **QC LINE INSPECTOR (#1203-09)** - Cosmetic/OTC drug manufacturing facility located in Chatsworth, CA has an immediate full-time opening for a QC Line Inspector. Individual will perform Production Line Inspection, set-up and clearance check, incoming components check, outgoing finished goods check, pre-weigh and compounding check, daily bulk product and raw material testing. Perform other tasks based on department needs. Candidate must have a bachelors of Science degree with 2 years experience in a manufacturing set-up. Fresh graduates/entry level are welcome. Highly trainable. Ability to effectively read, write and understand the English language. Must be able to multitask and work fast under pressure at minimum supervision. Submit your resume to: ellaht@neutraderm.com.
- **LAB TECHNICIAN (#1203-10)** - 1-3 years experience in the cosmetics and personal care field. Fresh graduates/entry level are welcome. Candidates will assist in developing formulations, new product applications, conduct of stability studies, checking R&D samples specifications, computer and documentation works. Ideal candidates should possess a Bachelor's degree in chemistry, chemical engineering or related field. Must have excellent decision making and problem solving skills and ability to interpret and translate experimental results. MS Office literate. Must be able to multitask and work fast under pressure at minimum supervision. Please submit your resume to: ellaht@neutraderm.com.
- **R&D CHEMIST (#1203-11)** - Responsible for new product development, and continued improvement on existing products, reverse engineering of existing market products. Technically equipped to do innovative research on raw materials and products. Ability to scale up R&D projects from development stage to manufacturing. Create product specification for new products. Must be able to multi task and work fast under pressure at minimum supervision. 3-5 years experience as a formulator in a personal care manufacturing set-up. Should have a Bachelor's degree in Chemistry or Chemical Engineering or related field. Must have excellent decision making and problem solving skills and the ability to interpret and translate experimental results. Please submit your resume to: ellaht@neutraderm.com.
- **DOCUMENTATION CONTROL ADMINISTRATOR (#1203-12)** - A manufacturer of Topical OTC and personal care products is currently seeking a Documentation Control Administrator. The candidate of choice will be responsible for prepare documents from master templates, distribute/route manufacturing and/or laboratory documents, maintain good record keeping practice, coordinate sampling and documentation tracking for raw materials, packaging component, and stability samples. The candidate must have good computer skill in Word, Excel and Power point. The successful candidate will possess the following traits, attributes and experiences: 1-3 years of experience in the personal care, OTC pharmaceuticals, and/or the cosmetics, experience in fast pace company. Compensation: \$11 - \$14 per hour. Qualified candidates please forward cover letter, resume and current compensation parameters to scollins@westwoodlabs.com.
- **QUALITY CONTROL TECHNICIAN (#1204-01)** - Erbaviva (Chatsworth, CA) A certified organic cosmetic manufacturing facility is looking for a dynamic & experienced QC Technician. Responsibilities include: overseeing, developing & updating SOP's & records. Directly lead, schedule QC lab activities and training of personnel. Maintenance of production equipment & calibration, production lines, micro testing, releasing, holding and rejecting raw materials. Good knowledge & training in GLP, GMP and USP regulations. Graduate of BS Chemistry/Biochemistry with 5-8 years experience. Please submit resumes to careers@erbaviva.com.
- **PROJECT LEAD, INTERNATIONAL PRODUCT STRATEGY (#1204-02)** - Santa Monica, CA. This position is responsible for the project management organization on all key projects assigned to the team. The Project Lead will direct project timelines to support on time and on budget product strategy including all aspects of packaging, regulatory, testing, and R&D for international markets. S/he will provide leadership and direct involvement in the delivery and success for complex and large projects for the International Product Strategy team as well as manage, monitor and track all project-related tasks and costs and other relevant activities performed by team managers. This role will also support the lifetime organization and management of development plans for long-term strategic and tactical international product marketing plans and orchestrate meetings with key cross functional teams in the international and domestic team to ensure cohesion with company objectives and adherence to project timelines and budgets while defining and maintaining project management processes and standards to support international product launches and guidelines within the organization. He/she must create sources of documentation, guidance and metrics for all project management and execution. Requirements for this position are excellent organization, communication, persuasive, and presentation skills; must be detailed oriented with excellent follow-through abilities and have the ability to work in fast pace environment and efficiently work with cross functional and multi-regional divisions. The ideal candidate should also possess highly critical thinking skills, analytical ability, project management skills, and strong work ethic. Candidate should also be a strong negotiator, motivator and decision-maker. A BA/BS in Business or related filed as well as 3-5 years of project management with understanding of product development are also required. R&D and product development expertise is a plus. Please submit resume with salary history and include the job title in the subject line to: jobs@guthy-renker.com.

**Quality Raw Materials for ALL Personal Care Applications.**



**BASF**  
The Chemical Company

**sonneborn**  
REFINED PRODUCTS

**CHEM SiL**  
SILICONES, INC.

**KCI**  
For Enhanced Personal Care

**ShinEtsu**

**ExxonMobil**  
Chemical

**DOW**

**CHEMTEC**  
CHEMICAL COMPANY  
Premier Distributor of Specialty Raw Materials  
Tel: 818.700.0071 • Fax: 818.700.1301 • www.chemteccc.com

POSITIONS AVAILABLE

- SPECIALIST, INTERNATIONAL PRODUCT DEVELOPMENT-R&D (#1204-03)** – Santa Monica, CA. This position is responsible for the realization and management of all new product launches, as well as line extension and maintenance of all G|R lines distributed internationally. The Specialist of International Product Development will essentially manage R&D product development and maintenance for key international markets, liaise regularly with international and US cross functional teams to ensure alignment to brand goals, and participate in a set 3- year product strategy revolving calendar. S/he will also act as a liaison with external R&D facilities on matters relating to the procurement of new technology, identify outside opportunities leveraging R&D vendors process capabilities to recommend product innovations and review and manage all R&D documentation with the regulatory group to ensure 100% accuracy. In addition s/he must communicate clearly (verbally and in writing) with raw material suppliers to obtain capability, pricing, lead times, specifications, and samples for approvals, testing and various needs and must also identify enhancements to current products and or develop new cutting edge technologies. In addition, this individual will be responsible for initiating, designing and managing clinical trials for specific markets and providing support for claims, as well as safety and efficacy testing in compliance with international requirements. S/he must also comply with and keep a pulse on regulatory requirements and maintaining formula process management system and follow G|R processes. In conjunction with the marketing team, s/he must also manage the development of product positioning, oversee costing of formulas to ensure competitive pricing, and keep a close finger on the pulse of technology trends and competitive environment for each international market. The ideal candidate must have excellent interpersonal, communication, and presentation skills and critical thinking skills, analytical ability, project management skills, and strong work ethic. Candidate should also have an established network in the raw material, R&D, and contract manufacturer industry and be a strong negotiator and decision-maker. BA/BS in Science/chemistry- Business degree a plus along with 3-5 years of global R&D product development experience and R&D and product development expertise are required. Please submit resume with salary history and include the job title in the subject line to: [jobs@guthy-renker.com](mailto:jobs@guthy-renker.com).
- CHEMIST R&D ASSISTANT (#1204-04)** - VS Labs located in Gardena, CA has an immediate full-time opening for a chemist R&D assistant. Candidate must have experience on developing formulations, new product applications, checking R&D samples specifications, computer and documentation. Demonstrate a knowledge and understanding of the chemistry of formulations, ingredients and basic industry regulations and requirement. At least 2 years and more industry experience on the formulating. Knowledge of emulsion and surfactant technology as well as general formulation techniques. Knowledge of Word, Excel. Please submit both your Resume and Salary History [sales@hollywoodstyleusa.com](mailto:sales@hollywoodstyleusa.com).
- SALES ACCOUNT MANAGER (#1204-05)** - TRI-K seeks an experienced/qualified candidate for the position of Sales Account Manager - West Coast/South Region. Responsibilities include: Develop/ implement account specific sales strategies to meet/exceed budget. Call on Key Accounts to understand their needs. Present/ promote new and alternative ingredients/ technology. Obtain/ evaluate feedback on samples and technologies. Participate in trade shows/sales conferences/sales meetings. Awareness of market trends, new technology, pricing, and customer projects. Requirements include: BS/BA, Chemistry. 5+ years sales experience in the chemical/ personal care industry. Travel with some overnight stays. Please forward resumes to [PeopleEnergy@tri-k.com](mailto:PeopleEnergy@tri-k.com), indicate "Sales Account Manager – WC/S" in the subject line.
- COSMETIC CHEMIST R&D FORMULATION (#1204-06)** – Hand & Nail Harmony: nail & skin care in Orange County CA, nail & skin care manufacturer hiring now! Candidate must have 3-5 years of experience of R&D in hair, nail, or skin care including OTC cosmetics, hair care and nail color cosmetics. Must be knowledgeable of FDA/COLIPA/REACH regulations. Must have sound knowledge of raw materials being used in cosmetic and personal care products and must be able to work with enthusiastic, result-oriented, and highly motivated CEO and Creative Director to create the highest quality nail & skin care products. Salary TBD; Contact: [Garidawn@NailHarmony.com](mailto:Garidawn@NailHarmony.com) for further info.
- QA CHEMIST (#1204-07)** - QA Chemist Needed! Northern CA (Bay Area) Skincare manufacturer hiring now! Candidate must have 3+ years of experience in Biotech or chemistry background. Sound knowledge of cGMP, product disposition practices FDA/COPLIPA/ICH regulations and knowledge of HPLC. Salary TBD; offering 401k after 1 year; medical benefits after 90 days. Contact: [Sarah@allurelabs.com](mailto:Sarah@allurelabs.com) for further info.
- EXECUTIVE, INTERNATIONAL PRODUCT STRATEGY (#1204-08)** - Santa Monica, CA - This position is responsible for overall execution and direction of all new product launches, as well as line extension and maintenance of all international lines. Primary Duties and Responsibilities: Initiate development of long-term strategic and tactical international product marketing plans. Lead meetings with key cross functional teams in international and domestic team to ensure exchange of vital information, strong communication and adherence to project timelines and budgets. Initiate strategic enhancements to current products based on new cutting edge technologies. Responsible for directing all safety, clinical and efficacy testing in compliance with international requirements. Requirements: Excellent interpersonal, communication, and presentation skills. Ability to self-start and work in fast pace environment and efficiently prioritize workload. Critical thinking skills, analytical ability, project management skills, and strong work ethic. Strong background in new product development preferably in cosmetic, skin care or fashion industry. Education: MBA in business/marketing-Chemistry/science degree a plus. Experience: Required 10+ years of global product development experience, preferably in skincare. Submit resume with salary history and include the job title in the subject line to: [jobs@guthy-renker.com](mailto:jobs@guthy-renker.com).

**Look closer...**

Charkit has the Personal Care Specialty you're looking for.

Oat Extracts  
Meadowfoam Seed Oil  
Lanolin & Derivatives  
Cranberry Seed Oil  
Raspberry Seed Oil  
Butters

For more information, please call Charkit: 203-299-3220  
[www.charkit.com](http://www.charkit.com) • [sales@charkit.com](mailto:sales@charkit.com)

**Charkit** Chemical Corporation  
The Specialty Chemical Specialists

Note the benefits in cosmetic formulations...

**VEEGUM®**  
Magnesium Aluminum Silicate

It's a:  
• Natural clay mineral...

Available in:  
• A low dusting, free-flowing, granulated form...

Providing:  
• Stability to emulsions and suspensions  
• Rheology to aqueous formulas  
• Enhancement of skin feel

**R. T. Vanderbilt Company, Inc.**  
INDUSTRIAL MINERALS AND CHEMICALS

6780 Manchester Blvd., Ste. 204,  
Buena Park, CA 90621  
(714) 670-8064 Fax: (714) 719-1488  
E-mail: [laoffice@rtvanderbilt.com](mailto:laoffice@rtvanderbilt.com)  
Web Site: [www.rtvanderbilt.com](http://www.rtvanderbilt.com)

**MORSE**

proudly representing

Rheolab, Inc.  
Concentrated Aloe Corporation

Tel: 626.457.1196  
Fax: 626.282.2425

Morse Chemical, Inc., 736 West Santa Anita St., San Gabriel, CA 91776

**CUSTOM ESSENCE**

Jerry Bertrand  
National Sales Manager

53 Veronica Avenue  
Somerset, New Jersey 08873  
(732) 249-6405 telephone  
(732) 249-8628 fax

1150-A Pine St.  
Menlo Park, California 94025  
telephone (650) 327-1538  
fax (650) 327-3815

e-mail: [jbbertrand@aol.com](mailto:jbbertrand@aol.com)

**KOBO**  
The Powder & Dispersion Specialist

- Natural Origin Products
- Dispersions
- Sunscreen Pigments
- KTZ® Pearlescent Pigments
- Treated Pigments & Powders
- Microspheres
- Film Formers
- Delivery Systems

[www.koboproducts.com](http://www.koboproducts.com)  
Tel. 908-757-0033

**BRENTTAG SPECIALTIES**

SHARED VALUES – SHARED SUCCESS

Brenntag Specialties, Inc.  
1000 Coolidge St.  
South Plainfield, NJ 07080  
Phone: 800 843-1935  
[www.brenntag specialties.com](http://www.brenntag specialties.com)

Fine Ingredients, Minerals,  
Colors, Surface Treatments

Specialty Ingredients

**Rossow USA Inc**

Distributors for Europe and North America

[www.rossow-usa.com](http://www.rossow-usa.com)  
[contact@rossow-usa.com](mailto:contact@rossow-usa.com)  
1-855-7ROSSOW

Ordenone™ Eliminates Maldodors Forever - Get CD for Details!

**belle-aire**

Unique Fragrances for Personal Care Products

To contact your local Belle-Aire sales representative:

Phone: 800.373.4709  
Email: [sales@belle-aire.com](mailto:sales@belle-aire.com)  
[www.belle-aire.com](http://www.belle-aire.com)



Is Proud To Represent:

<b>ASHLAND</b> <ul style="list-style-type: none"> <li>NATROSOL • KLUCEL • BENECEL • N-HANCE • CMC</li> <li>NATURALLY DERIVED CELLULOSIC THICKENERS</li> <li>NATURALLY DERIVED GUAR BASED CONDITIONERS</li> <li>NEW GUAR OFFSETS: CG-13, CG-14 AND CG-17</li> </ul>	<b>BARNET</b> <ul style="list-style-type: none"> <li>OVER 100 IN VIVO TESTED ACTIVES</li> <li>STABLE VITAMIN C ESTERS • DNA REPAIR</li> <li>NATURAL EMULSIFIERS • DEPOSITION/DELIVERY SYSTEMS</li> <li>ANTI-OXIDANTS • ANTI-INFLAMMATORIES</li> <li>ADVANCED MOISTURIZERS • NATURAL FILM FORMERS</li> </ul>
<b>BIO-SIL</b> <ul style="list-style-type: none"> <li>SPECIALTY SILICONES • SPECIALTY ESTERS • DELIVERY SYSTEMS</li> <li>SKIN &amp; HAIR MOISTURE COMPLEXES • SILANOLS</li> <li>PEPTIDES • NATURAL ORIGIN ACTIVES • MARINE CELL ACTIVES</li> </ul>	<b>Bio-Botanica Inc.</b> <ul style="list-style-type: none"> <li>STANDARDIZED BOTANICAL EXTRACTS</li> <li>COSMETIC/NUTRITIONAL BLENDS</li> <li>BOTANICAL PRESERVATIVE BLENDS</li> </ul>
<b>Botanigenics</b> <ul style="list-style-type: none"> <li>SPECIALTY SILICONE GELS AND FLUIDS</li> <li>PARABEN FREE PRESERVATIVES</li> <li>IN-VIVO TESTED SKINCARE INGREDIENTS</li> <li>NATURAL OILS • ESTERS • EMULSIFIERS • ALOE VERA</li> <li>MONOI DE TAHITI • ABRASIVES</li> <li>ORGANIC OILS &amp; EXTRACTS • PEPTIDES</li> </ul>	<b>CHEMYUNION</b> <ul style="list-style-type: none"> <li>BRAZILIAN RAINFOREST INGREDIENTS • OILS • BUTTERS</li> <li>IN VIVO TESTED BIOACTIVES • SPF BOOSTERS</li> <li>CERTIFIED ORGANIC MATERIALS</li> <li>CYCLODEXTRIN ENCAPSULATES</li> </ul>
<b>Clariant</b> <ul style="list-style-type: none"> <li>HAIR RESINS • ISETHIONATES • GLUTAMATES</li> <li>TAURATES • AMPHOACETATES • QUATS • ALLANTOIN</li> <li>PHOSPHATE ESTERS • ARISTOFLEX POLYMERS</li> <li>POLYGLYCERYL ESTERS • OCTOPIROX</li> </ul>	<b>Colonial Chemical, Inc.</b> <ul style="list-style-type: none"> <li>NATURALLY DERIVED GLUCOSIDE "SUGA" SURFACTANTS</li> <li>NATURAL &amp; SYNTHETIC: ANIONICS • CATIONICS • BETAINES</li> <li>PHOSPHOLIPIDS • SPECIALTY BLENDS</li> <li>OFFSETS • CATIONIC MOISTURIZERS</li> </ul>
<b>KEMIN</b> INSPIRED MOLECULAR SOLUTIONS™	<b>ELEMENTIS</b> SPECIALTIES <ul style="list-style-type: none"> <li>BENTONE GELS AND CLAYS</li> <li>NATURALLY DERIVED CLAY BASED THICKENERS</li> <li>NATURALLY DERIVED OIL BASED THICKENERS</li> <li>MEADOWFOAM OIL DERIVATIVES • SHEA BUTTER</li> <li>ISODODECANE • ISOHEXADECANE • LANOLIN</li> <li>OLIVE DERIVATIVES • COCOA BUTTER • POLYISOBUTENES</li> <li>CERTIFIED ORGANIC MATERIALS</li> </ul>
<b>Napp Technologies</b> <ul style="list-style-type: none"> <li>DHA • OTC ACTIVES: BENZOCAINE • HYDROCORTISONE</li> <li>KETOCONAZOLE • CHLORHEXIDINE GLUCONATE • LIDOCAINE</li> </ul>	<b>KOBO</b> <ul style="list-style-type: none"> <li>ULTRA FINE TITANIUM DIOXIDE &amp; ZINC OXIDE DISPERSIONS</li> <li>TREATED PIGMENTS • SPECIALTY SILICAS</li> <li>MICROSPHERES • SUNSCREENS • COLOR DISPERSIONS</li> <li>PEARLESCENT PIGMENTS • MICA • NYLON POWDERS</li> </ul>
<b>vvf</b> FATTY ALCOHOLS	<b>Oils of Aloha®</b> <ul style="list-style-type: none"> <li>KUKUI SEED OIL • MACADAMIA SEED OIL</li> <li>ABRASIVES • SOLALEUR</li> </ul>
<b>UENO FINE CHEMICALS</b> <ul style="list-style-type: none"> <li>NF GRADE PARABENS: METHYL • PROPYL</li> <li>BUTYL • ETHYL</li> </ul>	

TEL:(818) 349-4149 • FAX:(818) 349-4017

E-MAIL: INFO@DDCHEMCO.COM • WEB SITE: WWW.DDCHEMCO.COM

Oils of Aloha®

## Pure Natural Quality

Since 1988, Oils of Aloha has manufactured high quality natural oils from botanicals grown throughout the Hawaiian Islands. Utilizing a minimal refining process, Oils of Aloha's Kukui and Macadamia Oils are expeller-pressed to maintain optimum quality and purity.

### KUKUI OIL

INCI: *Aleurites Moluccana Seed Oil*  
 Also available as: *Kukui DEO (deodorized), Certified Organic Kukui Oil, Certified Organic Kukui DEO*

- Helps control skin barrier functions
- Prevents excess transdermal water loss
- Promotes healthy and vibrant skin

### MACADAMIA OIL

INCI: *Macadamia Ternifolia Seed Oil*  
 Also available as: *Macadamia DEO (deodorized)*

- Preserves the skin's youthful appeal with high palmitoleic acid concentration
- Over 19% palmitoleic acid
- 57% oleic acid
- Supplemented with natural Vitamin E tocopherol (antioxidant)

### SOLaleur®

INCI: *Aleurites Moluccana Seed Oil, Macadamia Ternifolia Seed Oil, Tocopheryl Acetate*

Also available as: *Certified Organic SOLaleur®*

- Pro-active shielding that makes the skin less susceptible to damage
- Effective erythema reduction when applied before and immediately after irradiation
- Facilitation of the healing process through vapor permeable protection
- Prepares skin for environmental insults

For additional information, please contact your Sales Representative at DD Chemco, Inc. 818.349.4149

Oils of Aloha • Kunia, HI 96759  
 800.367.6010 • 808.637.5620

## Job Opportunities

- CLINICAL RESEARCH (#1204-09)** - "A prestigious skin care company in South Los Angeles, CA is seeking a Clinical Research individual that will be responsible for writing protocols and designing studies to validate specific claims. Must be knowledgeable about the latest ingredient and test method research to make practical recommendations for formulas to achieve desired claims/benefits. Must have ability to recruit significant number of subjects for Acne, Anti-Aging and general health studies and oversee the studies to completion and be able to manage and train study coordinators on study protocols and test methods. Ability to write and publish articles based on the final reports of the tests would be a plus." Please submit resumes to [jyniguez@aerotek.com](mailto:jyniguez@aerotek.com).
- TEMPORARY R&D CHEMIST (#1204-10)** - Arbonne in Irvine, CA is seeking an R&D Chemist for a 6-12 month temporary assignment who will be responsible for researching & developing creative products and formulating cosmetic products from concept to finish. Minimum of 3 to 5 years of R&D formulation with a cosmetic manufacturer. Good knowledge in chemistry and formulation principle in skin and hair care is necessary. Bachelor of Science in Chemistry or related science required. To review full job description and submit resume please visit: [http://jobview.monster.com/getjob.aspx?JobID=108170038&JDJobDocument.JobID=57593385&AdID=4261374&ImpressionGuid=a590e8ba-0e88-1822-44e0-20636a29f27d&AffiliateGuid=e7d40c5e-e297-42e2-b574-c6d37ed95c84&CampaignID=66647&Premium=0&RenderID=610&code=-1&unit=-1&stracking=&WT.mc\\_n=JDN000003](http://jobview.monster.com/getjob.aspx?JobID=108170038&JDJobDocument.JobID=57593385&AdID=4261374&ImpressionGuid=a590e8ba-0e88-1822-44e0-20636a29f27d&AffiliateGuid=e7d40c5e-e297-42e2-b574-c6d37ed95c84&CampaignID=66647&Premium=0&RenderID=610&code=-1&unit=-1&stracking=&WT.mc_n=JDN000003)".
- QC TECHNICIAN (#1205-01)** - Cosmetic manufacturing firm in San Fernando Valley, CA has an immediate full-time opening for a QC lab technician. This individual will perform daily bulk product and raw material testing. Perform batch adjustments under QC director's supervision. Update and maintain QC and raw material standards. Report non-conformances. Perform other tasks based on department needs. This position reports directly to R&D Director. The ideal candidate will have a high school diploma with 4 years' experience or bachelors of Science with 2 years' experience in a lab. Ability to effectively read, write and understand the English language. Bilingual English/Spanish is a plus. Thorough knowledge of MS office. Must be able to multi task and work under minimum supervision. Please submit your resume to: [manifa@hugonaturals.com](mailto:manifa@hugonaturals.com).
- QC TECHNICIAN (#1205-02)** - McKenna Labs, in Anaheim, is looking for candidates to join our Quality Team. McKenna's Quality Control Technicians perform daily analytical functions within the Quality Department including but not limited to raw material control, product evaluation, analytical assays, validation implementation and analysis, microbial analysis and special projects as assigned by manager. Ideal candidate: 2-3 years experience in Cosmetic/OTC manufacturing. Proactive team player able to work under minimal supervision. Excellent written, verbal, and interpersonal skills. Organized multi-tasker, strong computer skills. We offer good benefits including medical/dental/vision insurance, 401K, flexible spending account, and paid time off. Please submit your resume and cover letter to [careers@mckennalabs.com](mailto:careers@mckennalabs.com).
- ANALYTICAL CHEMIST (#1205-03)** - Analyzes raw material, Production, Product Development, and stability samples using wet chemistry methods and well as instrumental analysis. Develops and validates new analytical methods that meet FDA requirements for cosmetic OTC drugs, as well as company policies. Proven hands on experience with HPLC, GC, FTIR, UV/VIS instrumentation and USP methods. Minimum of 5 to 7 years of analytical experience in drug actives testing of cosmetic samples. Minimum Bachelor of Science in Chemistry or Biochemistry or related scientific field is required. Contact [jobs@levlad.com](mailto:jobs@levlad.com).
- PROCESS ENGINEER (#1205-04)** - The Process Engineer reports to the Director of Quality Assurance and Quality Control. The primary responsibility of this position is to drive on-going process improvements through continuous activities as well as capital projects. Bachelor degree in chemistry or chemical engineering discipline. Minimum 3 to 5 years of hands-on process engineering experience in OTC cosmetics or pharmaceutical industry with direct involvement in validations. In-depth knowledge of current Good Manufacturing Practices. Contact [jobs@levlad.com](mailto:jobs@levlad.com).
- SENIOR RESEARCH AND DEVELOPMENT CHEMIST (#1205-05)** - McKenna Labs, in Anaheim, is looking for a candidate to join our Technical Team as a Senior R&D Chemist. McKenna's R&D Chemists prepare and test formulations necessary for a wide variety of products to meet our customer's needs. Projects that you will work on range from topical OTC, skin, hair and body care development to customer supplied formula validations, pilot batches and full production scale ups. Duties will also include managing stability studies, analysis and troubleshooting formulations, and the documentation required to support your lab work. You will report directly to the Technical Director and must be able to interact directly with customers and McKenna's Business Development Team to provide exemplary service to our clients. Skills/Requirements: Bachelors degree in chemistry or related field. 5+ years experience working in R&D lab for personal care product company preferred. Must be proficient in Microsoft Office Suite (Excel, Word, Outlook). Excellent communication skills. Good organizational, problem solving, and mathematical skills. Good verbal and written skills. Ability to type documents accurately and efficiently. Ability to work under minimal supervision. Our company offers an excellent benefits package including medical/dental/vision insurance, sick time, and paid vacation. If you would enjoy working in a friendly, casual environment for a growing company, please submit your resume and cover letter to [careers@mckennalabs.com](mailto:careers@mckennalabs.com). No phone calls please. Salary: DOE

## Job Opportunities

- **QC CHEMIST (#1205-06)** - Must be able to perform a variety of physical testing and help organize and direct testing by technicians, in a very fast paced environment. A minimum of three years lab experience in a manufacturing company required, and a minimum of one year of drug, cosmetic or food lab experience, plus a working knowledge of GMPs. This position requires a flexible person, able to shift priorities and duties as needed to support production. Please do not reply unless you meet the above qualifications and you can manage multiple duties/tasks concurrently. Great opportunity for strong organizer and self-starter. This position is key to the entire production area. Benefits. Chino/Riverside area. Resumes without salary history will not be considered. Please send resume and salary history to: sirkcorp@yahoo.com.
- **ACCOUNT MANAGER (#1205-07)** - We are a manufacturer of unique active ingredients and plant extracts serving the cosmetics and personal care industries. We are seeking an Account Manager to cover clients in Northern & Southern California as well as Arizona. The ideal candidate will be based in the greater Los Angeles area. Experience in the cosmetics industry is necessary. The ability to present products of a technical nature will be an advantage, as well awareness of trends and of skin and hair care technology. The candidate must be able to manage their accounts and projects in a well organized and timely manner. We expect the Account Manager to represent the company at trade shows and at the California SCC Meetings. Please send your résumé to mike.conti@solabia.com.
- **COLOR FORMULATOR/CHEMIST (#1205-08)** - As a member of the Development team you would work on new products and the fulfillment of customer requirements with an end goal of increasing formula capabilities and developing innovative products. Successful candidates will have worked in the color cosmetics industry and have experience in: formulation; color matching; stability, compatibility and weight loss testing; recording results and reformulating to ensure quality results; researching and qualifying new raw materials; problem solving; creating processes, SOPs and standard works. This fast paced lab environment is committed to uncompromising quality. To apply submit your resume to www.spatzemployment@spatzlabs.com.
- **SENIOR ACCOUNT REPRESENTATIVE (#1205-09)** - Induchem USA, Inc. seeks a Senior Account Representative to cover the Utah and Texas territory. The Senior Account Representative is responsible for developing and managing customer relationships and sales opportunities. Essential duties and responsibilities will include but are not limited to managing new existing client accounts, delivering sales targets that are defined annually and managing forecasts/projects. This position requires travel 50% of the time. Experience - a minimum of 5 years developing and managing customers and sales opportunities. Self-motivation and a "team player" attitude is a must. Please send a cover letter and resume to Parand.salmassinia@induchem.com.

This monthly listing is a free service to all members of the SCC. To place a technical job listing in the CosmeGram, a maximum of 100 words, please e-mail your job listing to **John Garruto, Employment Chair** at [jgarruto@skinmedica.com](mailto:jgarruto@skinmedica.com) or **Bethany McCarver** at [bmccarver@skinmedica.com](mailto:bmccarver@skinmedica.com). Please limit to technical positions only. When the position is filled, please notify Bethany McCarver to have the listing deleted. If we do not hear from you, it will be removed after two months. To place an ad in the next issue, information must be received by the 20th of each month. Please note: We do not knowingly publish listings that have been placed with a search firm and are not responsible for duplicate listings. We also do not release the names of job seekers unless directed to do so by the job seeker.



We help you to create competitive advantage...  
**DIFFERENTLY**  
How?

Glenn Corp. is committed to formulators.

The leading, marketing-driven and technically competent supplier of specialty chemicals with a focus on the Personal Care and Color Cosmetics markets, employs a team of sales professionals, made up of former formulators, who truly understand your needs and wants.

And Glenn continues to establish unique partnerships with companies who invest in innovative technologies that will give you a competitive advantage.

We invite you to visit our website or call us to find out more.

Supporting the development of formulation solutions for everyday life™

**GLENN**  
CORPORATION

A Member of The DeWolf Companies

Lake Elmo, MN • 888.453.6267 • [www.glenncorp.com](http://www.glenncorp.com)



**Deveraux Specialties**

Our representing Says it All

12835 Arroyo Street  
Sylmar, CA 91342  
Phone: 818-837-3700


[www.DeverauxSpecialties.com](http://www.DeverauxSpecialties.com)

WHERE WILL YOU BE ON JUNE 18, 2012?

Janet Winter Blaschke

International Cosmetics & Regulatory Specialists, LLC (USA)  
REACH Chemical Consulting, Ltd. (UK)



It was encouraging to see the great turnout for FDA's presentation at the April Beauty Industry West meeting, and at the last SCC meeting on the SPF Final Monograph. With the June 18, 2012 deadline on the horizon it will be very interesting to see how FDA proceeds upon implementing this new regulation.

What do you think your risks are now that the new regulation will be implemented? If you think FDA will be taking a slow and gentle approach to this new law, you may be mistaken. The tone of FDA in 2010 when FDA made the announcement; their tone was all but calm and business-as-usual. It appears that they were not pleased with industry's reluctance to adopt the initial regulation in 1999, and with the public awareness of Industry's position coupled with the NGOs (non-governmental organizations) critical of both FDA and Industry, FDA has had nowhere else to go. FDA is taking a hard stand on the safety of the consumer when it comes to the Drug Facts box because the "Stay" of the previous Final monograph pushed the SPF labeling out from the May 2005 date. FDA doesn't want to hear that industry doesn't know what needs to be on the label and why they can't.... (fill in the blank).

There is some confusion about labelling of small containers. Don't be fooled by the small package exemption allowed for cosmetics. This does not carry over to OTC drugs such as SPF products. Any OTC product placed on the market as of June 18, must have Drug Facts labeling, no matter how small the package. There are no exceptions, even for one-time use products. It is important to remember that OTC Drugs are regulated by a completely separate part of FDA that expects OTCs to follow 21 CFR 211, just as required for Prescription Drugs.

To add insult to injury, the new Final Monograph dictates the specific testing (now different than the 1999 testing), specific verbiage for the claims (again, much different from those of the 1999 Final Monograph), and some very strong positions on making "anti-aging" claims. It appears that industry is trying to separate each segment of the monograph and not consider that all of these points of the new regulation intertwine and are not stand-alone instructions for SPF products.

We see many companies really making an effort to get this right, but we are also hearing that some are willing to take their chances and continue with business as usual. Take a look around. If you pay attention and watch enough commercials, you will see that there have been changes to some to soften their aggressive claims used on products. One very recent example is that of a product claiming to fade dark spots from aging, acne and the like, which is typically an OTC drug positioning reserved only for Hydroquinone. Recently, media ads showed the visual representation of an egg with spots which then is coated with the product to cover the spots, not make them disappear or have bleaching effects. This camouflage positioning is a big difference from the original claims. The take-away here is to watch what you say on your labels, follow what you can from the FDA-directed text, and that will protect you from FDA enforcement as well as complaints from consumers.

As Regulatory consultants, it has been our experience that the first painful event will be for products imported into the USA, especially since anti-aging claims have been enforced at the border already. That may very well set the precedent for products here at home.

**Scent up your life.**

100 ONE HUNDRED 1912 - 2012  
Celebrating a Century of Legendary Scents

**Monique Bottene**  
Fragrance Account Executive  
West Coast  
Email: mbottene@bellff.com  
Phone: 310-722-0468

Bell

**Unipex**

Unique and innovative active ingredients

Capixyl™ ChroNoline™ B-White™ MDI Complex™

www.unipex.com  
info@unipex.com

**FRAGRANCE WEST**  
AN E.T. HORN COMPANY

INSPIRE  
CREATE  
CONNECT

For e-mail inquiries:  
essentials@ethorn.com  
jgonzalez@ethorn.com

www.fragrancewest.com 818.781.2584

**Integrity Ingredients Corporation**  
"Where Quality and Service Meet"

P.O. Box 5040 • Playa del Rey, CA 90296  
Ph (310)782-0282 • Fax (310)782-0283  
email: info@integrityingredientscorp.com  
www.integrityingredientscorp.com

**- Our Quality Ingredients -**

**IntegriGEL's** Highly Efficient, easy to use and cost effective, cold process O/W emulsifier / thickeners  
**NEW!!!** IntegriGEL P37-pg - Cationic Thickener

**IntegriQUAT's** Polyquaternium 6, 6B, 7, 7PF & 11

**Integrity Carbomer's** C940, C940 HV, C940 HC, C940 PNC

**IntegriLIPID's** Full range of exotic, nut, seed & vegetable oils

**IntegriBUTTER's** Full range of exotic and natural Butters  
IntegriBUTTER Cupuaçu

**IntegriSENTIAL's** A wide variety of essential oils to choose

**IntegriVITAMIN's** D Panthenol, DL Panthenol & DL 50%

**Integrity Specialties** Dipotassium Glycyrrhizinate, Stearyl Glycyrrhizinate, and much more

**IntegriGEL Series of our Cold process Emulsifiers.**  
**We have a full range of liquid or powder forms to choose from.**  
**Ranging from Anionic, Cationic and Broad pH.**  
**We have what you need for your formulation at the right price.**

Integrity Trade Name	INCI name	Nature
IntegriGEL O/W MO	Acrylamide Sodium Acrylate Copolymer (and) Mineral oil (and) Trideceth-6	Anionic
IntegriGEL O/W MO Plus	Sodium polyacrylate (and) Mineral oil (and) Trideceth-6	
IntegriGEL O/W HP	Sodium polyacrylate (and) Hydrogenated Polydecene (and) Trideceth-6	
IntegriGEL O/W EHS	Sodium polyacrylate (and) Ethylhexyl Stearate (and) Trideceth-6	
IntegriGEL O/W MO 2-11pH	Sodium Acrylate / Sodium Acryloyldimethyl Taurate Copolymer (and) Mineral Oil (paraffinum Liquidum) (and) Trideceth-6	
IntegriGEL O/W SP	Sodium Polyacrylate	Cationic
IntegriGEL O/W 2-11pH PWDR	Sodium Acrylate / Sodium Acryloyldimethyl Taurate Copolymer (ATBS)	
IntegriGEL P37 - PG	Polyquaternium 37 (and) Propylene Glycol Dicaprylate Dicaprate (and) PPG-1 Trideceth-6	
IntegriGEL O/W MO Cationic	Polyquaternium 37 (and) Mineral oil (and) Trideceth-6	

**You have Questions? Paying too much? We have the Answers!**  
**Contact Us for your Formulation Solutions**

Technical Sales <b>David Howell</b> (951)867-0329	Technical Sales <b>Lee Paler</b> (951)867-0291	Technical Sales <b>Maria Reighard</b> (619)504-6000	West Coast Office <b>Melody Howell</b> (310)782-0282
---	--	---	--

**2012 Summer Event is SOLD OUT!**

The Chapter wishes to thank our summer event sponsors:

**Lubrizonol**  
**Ross Organic**  
**CRODA**  
**Lonza**  
**Lipo**

**Pageant of the Masters**

**FESTIVAL OF ARTS PAGEANT OF THE MASTERS**

**Saturday July 28, 2012**

**5:30pm: Dinner at Tivoli Terrace**

**8:30pm: Pageant of the Masters**

**One Event Sponsorship (\$250 each) is still available**

**More information at [www.caliscc.org](http://www.caliscc.org)**

**Reminder: Parking is *not* included**

**Performance Tickets will be distributed at Dinner**

**If you have reserved seats, but have not indicated your guest's name(s) or meal selection(s), please provide that information no later than Friday June 29, 2012**

**Questions? Please contact Liz Streland (310)756-5055 or [liz.streland@croda.com](mailto:liz.streland@croda.com)**

**BioOrganic CONCEPTS**  
 Your BioButter® Source

Natural Exfoliators  
 100% Natural Plant Pigments  
 Natural Oils • Butters & Bio-Actives

[www.bioorg.com](http://www.bioorg.com) • Ph: (562) 236-5730

**Elé corporation**  
 Manufacturer of Organosilicones  
 Mild Surfactants, Emulsifiers, & EO/PO Derivatives

McCook, Illinois 60525-3204  
 Tel: 708 442 9100 – Fax: 708 442 0213  
 Email: [sales@elecorporation.com](mailto:sales@elecorporation.com)  
 Website: [www.elecorporation.com](http://www.elecorporation.com)

**JEEN**  
 INNOVATION YOU CAN FEEL

Cold Process Waxes

Emollients      Silicones  
 Emulsifiers      Preservatives  
 Surfactants      Shampoo Concentrates  
 Sunscreens      Polyethylenes  
 Natural Waxes      Esters  
 Natural Oils      Dispersions  
 Cold Process Waxes

And more...  
 YOU CAN COUNT ON US!

20 Madison Road      Fairfield, NJ 07004      Tel: 973-419-1381      Fax: 973-419-1465      Email: [info@jeen.com](mailto:info@jeen.com)

**CONTRACT MANUFACTURING PRIVATE LABEL OTC**

:: custom formulations ::  
 :: hair care products ::  
 :: skin care products ::  
 :: bath & body products ::  
 :: quick turn-around time ::  
 :: small minimum order requirements ::  
 :: complete in-house artwork & printing departments ::

**tcí laboratories**  
 (800) 962-1994  
[www.tcilab.com](http://www.tcilab.com)  
 Reliable & Experienced Since 1994

USDA ORGANIC      cruelty free

Worldwide Regulatory Consulting  
 "We're at home everywhere."

**INTERNATIONAL COSMETICS & REGULATORY SPECIALISTS LLC**

U.S. FDA Labeling Compliance  
 Foreign Registration  
 Dossier/PIP • GMP  
 Regulatory Troubleshooting  
 Off-Shore Manufacturing Liaison  
 U.S. OTC Drug Registration & Compliance

[www.intlcosmetics.com](http://www.intlcosmetics.com)  
 310-545-3223

for information call or click...

**pcc**

Over 50 years of providing technical support and innovative solutions in partnership with:

**Emery**      **Lonza**  
 Chemicals      Chemicals

**IMERYS**      **corn products**  
 Performance Minerals      Food Ingredients

**ORISIL**      **BASF**  
 AMORPHOUS FUMED SILICA      The Chemical Company

**J W Hanson Co Inc**      **Jungbunzlauer**

**Oc Omni-Chem**      **MPI MICRO POWDERS, INC.**  
 The strength of many. The power of one.

Visit our new website!  
[www.pccchem.com](http://www.pccchem.com)

Let us source your hard to find materials while you create the best formulations.

Look to MMP for...

- Exotic naturals
- Skin care actives
- Marine ingredients
- Anti-oxidants
- Esters for unique application
- Custom synthesis

**MMP**

3470 So. Clinton Ave. So. Plainfield, NJ 07080  
 Tel: 908.541.4435  
 Fax: 908.581.4780  
[www.mmpinc.com](http://www.mmpinc.com)  
 Please visit our website at [www.mmpinc.com](http://www.mmpinc.com)  
 inquiry@mmpinc.com

**Silab**      [www.silab.fr](http://www.silab.fr)  
 silab@silab.fr

Independent French Company, SILAB creates and manufactures eco-friendly, efficiency-proved and easy to formulate active ingredients.

You need more information about our active ingredients? Please contact our subsidiary SILAB Inc. email: [silabinc@silabinc.com](mailto:silabinc@silabinc.com) Phone: 732.335.1030

Engineering natural active ingredients

**PARSOL**  
 ULTIMATE UV PROTECTION  
 DSM Brand

**qdp quality design & packaging inc.** **TURN KEY SILICONE FILLERS**  
SPECIALTY FILLER AND PACKAGER OF SILICONE AND ANHYDROUS PRODUCTS

- Silicone Experts
- Formulation Lab
- Flexible Minimums
- Timely Turnaround
- cGMP Facility

www.qualitydesignandpackaging.com • Chatsworth, CA 91311 • 818.775.1850

**Active Concepts**  
Tomorrow's Vision... Today!  
Made in the U.S.A.

**Zemea® Propanediol**  
The natural glycol alternative

- 100% Natural
- Petroleum-free
- Improved Humectancy
- No Skin Irritation
- Boosts Preservative Efficacy

DuPont Tate & Lyle BioProducts  
+1-866-404-7933  
www.duponttateandlyle.com/zemea.php

**Creating the connections that beautify the world**

**nexeo solutions™**

**On-Time. Accurate. Complete.**  
As a global leader supplying the personal care industry, we connect cosmetic chemists with quality ingredients and expertise from world-class suppliers and manufacturers that accelerate go-to-market results.

**Your connection to distribution solutions:**

- ▶ Reliable, efficient supply chain
- ▶ Comprehensive product lines
- ▶ Local service and support

Nexeo Solutions, LLC ■ 1.800.531.7106, Option 3 ■ www.nexeosolutions.com

™ Trademark, Nexeo Solutions or its subsidiaries, registered in various countries.  
© 2012, Nexeo Solutions AD-0188

**FIESTA COLORS**

- ▶ Crystal Clear Colors
- ▶ Pure Substrate
- ▶ Clean Heavy Metal Profile
- ▶ High Chromaticity
- ▶ Very Affordable

*From Synthetic Mica*

**IMPACT COLORS**  
inspiration delivered  
www.impactcolorsinc.com

800.442.4676 • www.ethorn.com • essentials@ethorn.com

**HORN**  
We orchestrate success™

**TCR Industries** FINE CHEMICAL INGREDIENTS  
TCRindustries.com/FineChemicals  
(877) TCR-1444 (714) 521-1636

**RESponsible Distribution**

**SPECIALTY CHEMICALS | PERSONAL CARE | NUTRITIONAL | FOOD**


<b>AMERICAN GLITTERS</b>   Full range of cosmetic glitters produced with permitted, approved colorants	<b>NATUNOLA</b>   Vegetable oil gels; botanical alternatives for petroleum-based ingredients and flax seed
<b>BAYLISS RANCH</b>   Certified organic botanical distillations	<b>NUROZ</b>   Hair care & skincare specialty ingredients: Sodium salicylate, thickeners, vitamin E oil, vitamin H, sodium hyaluronate
<b>BLP</b>   Functional & specialty active ingredients	<b>PREMIER SPECIALTIES</b>   Fragrances, flavors, extracts and fruit seeds
<b>CR MINERALS</b>   Pumice	<b>SASOL</b>   Olefins, surfactants, alcohols, ethoxylates and fatty acid esters
<b>DRACO NATURAL PRODUCTS</b>   Bioactive, full-spectrum botanicals, custom formulation, inside-out solutions	<b>SOUTHERN CLAY PRODUCTS, INC.</b>   Clay rheological, stabilization and suspending control additives
<b>EARTH SUPPLIED PRODUCTS</b>   Eclectic mix of all-natural and certified organic ingredients	<b>SYTHEON</b>   Proprietary innovative ingredients for hyperpigmentation, acne, aging and sun protection
<b>EMD</b>   Special effect pigments, cosmetic active and sunscreen ingredients	<b>UNIVAR COLOURS</b>   Natural and synthetic colors
<b>FLORIDA FOODS</b>   Aloe vera gels, oils and powders, plant and vegetable extracts	<b>WORLD MINERALS</b>   Diafil & celite diatomaceous silicas
<b>FRANK B. ROSS</b>   Natural and synthetic waxes	<b>WORLEE</b>   Film-forming agents: aqueous acrylate dispersions and solutions
<b>FUJI SILYSIA</b>   Synthetically produced amorphous silica gels	
<b>GO WILD</b>   Organic Australian superfruits, bush botanicals & ingredients	

**EQUIPMENT & SUPPLIES**  
**FAWCETT** | Lab & drum mixers, pumps (electric & air driven)

**Rona**

Special Effect Pigments for Color Cosmetics and Personal Care

EMD Chemicals Inc.  
480 South Democrat Road  
Gibbstown, NJ 08027  
www.emdchemicals.com



**SEPPIC**

30 Two Bridges Road,  
Suite 210  
Fairfield, NJ 07004  
Tel: (973) 882-5597  
Fax: (973) 882-5178

Unique EXCIPIENTS



Polymers • Emulsifiers • Foaming Agents

Pure Molecule ACTIVES

- Anti-Aging
- Lightening
- Slimming
- Purifying
- Soothing
- Novel Concepts



Discover more at: [www.seppic.com](http://www.seppic.com)  
[pcseppicinc@airliquide.com](mailto:pcseppicinc@airliquide.com)

Team Up With Your Perfect Partner



Ingredient Sales • Repackaging • QC • Documentation

**Ruger**  
CHEMICAL CO., INC.

We get what you need.®

Ruger Chemical Co., Inc.  
800.274.7843  
[www.rugerchemical.com](http://www.rugerchemical.com)

**AMA**  
LABORATORIES, INC.

A Tradition –  
Prompt Precise Professional

Ask about our **FREE In-Vitro Sunscreen Testing**

- SPF Testing (Sun Protection Factor)
- RIPT/Product Safety Testing
- Skin Studies
- Beauty Salon Studies
- Hair & Nail Studies
- Antiperspirant / Odor Efficacy Studies
- Consumer Research, Claim Substantiation and Demonstration Development
- Scientific Photography

216 Congers Rd., New City, NY 10956  
845.634.4330 Fax: 845.634.5565



[www.amalabs.com](http://www.amalabs.com)



**Botanigenics**

**Botaniceutical BR Series**

Barrier Renewal Complexes

21% improvement in TEWL (8 week clinical test)

- Naturally derived vegetable based lipids
- Renews and strengthens barrier function
- Reduces skin sensitivity
- Prevents early aging of skin
- Provides long term-long lasting effects

Exclusively from DD CHEMCO, INC.  
Tel: 818.349.4149 • email: [info@ddchemco.com](mailto:info@ddchemco.com)




**cosfile.com**

A new way for partner suppliers to promote their products on the web. No cost basic service.

contact: Rolf Mast  
[rmast@cosfile.com](mailto:rmast@cosfile.com)



**MOMENTIVE™**

Silicone Specialties for Personal Care

Contact HORN:  
800.442.4676  
[essentials@ethorn.com](mailto:essentials@ethorn.com)

Represented by:  
**HORN**  
[www.ethorn.com](http://www.ethorn.com)

**SENSIENT™**  
COSMETIC TECHNOLOGIES

COSMETIC COLORANTS  
SURFACE TREATMENTS  
INGREDIENTS DISPERSIONS

800-543-4524  
[cosmeticsales@sensient-tech.com](mailto:cosmeticsales@sensient-tech.com)



WE DELIVER

**SPECIALTY SURFACTANTS**  
FROM **Lubrizol**



**CoastSouthwest™**  
Fluid Thinking. Innovative Solutions.™  
[coastsouthwest.com](http://coastsouthwest.com) | 1-800-621-0500





# High Quality Ingredients to Meet Any Cost Target



- Naturals/Organics
- Sulfate-free Systems
- Value-added Multifunctionals
- Exotic Ingredients
- "Preservative-free" Options



Ross Organic Specialty Sales, Inc. • PH: 562.236.5700 • www.rossorg.com

You make it and we test it!

**BioScreen<sup>®</sup> Testing Services, Inc.**

A Full Service Analytical Chemistry, Microbiology and Human Clinical Laboratory with Over 25 Years of Experience

www.bioscreen.com

Corporate Headquarters: 3904 Del Amo Blvd., Suite 801, Torrance, CA 90503  
Tel: (310) 214-0043 ■ Fax: (310) 370-3642 ■ E-mail: info@bioscreen.com



**Lipo<sup>®</sup>**

A Vantage Specialty Chemicals Business  
**BEAUTY IS OUR SCIENCE<sup>®</sup>**  
www.lipochemicals.com

