

Dinner Hour

10 Things You Must Know About 1223/2009 EC Cosmetic Regulation

Janet Winter Blaschke

CEO
 International Cosmetics & Regulatory Specialists, L.L.C.



The EU has completely overhauled their regulatory structure pertaining to Cosmetics, which will be fully required on **July 11, 2013**. Anyone who provides product to the EU market is affected. The new framework is aligned with some of the requirements already in place in other product categories such as Medical Devices.

There is a **new electronic product registration system** that will make products immediately visible to the Authorities in all 27 Member States. This will provide a huge increase of visibility for products coming into the EU from the US. This presentation will discuss the best ways to stay out of the target area of scrutiny to avoid interruption in the supply chain, which can involve the **raw material supplier, contract manufacturer, the distributor** and ultimately the **brand owner**. Also

...continued on page 3

Educational Hour

Healing Thru Chemistry: Optimizing Formulations For The Hospital Market

Maria Miller, PE, MBA

Director for Innovation and Product Development
 Medline Industries, Inc.



The US hospital market represents an uncovered area for most cosmetic and OTC ingredient and technology suppliers. With over 36 million discharges per year, an estimated 8-10% of the US population spends at least one night at a hospital, needing toiletries and specific products to help heal or maintain skin's health.

From premature babies to the elderly and sickest patients, the goal is to maintain the skin barrier intact to prevent further complications. But how to achieve this goal when infections, lack of insurance, poor previous care and a limited budget for skin care items get in the way of healing?

By having a better understanding of the hospital market, you will be able to design and apply cosmetic technologies that could bring improved clinical results within a limited budget.

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Meeting Details:

Date: **Tuesday - April 23, 2013**
 Location: **Los Angeles Airport Marriott Hotel**
 Menu: **Salmon or Vegetarian**

Educational Hour - 5:00-6:00 p.m. *Cocktail Hour* - 5:30-6:30 p.m.
Dinner Hour - 6:30 p.m. *Speaker* - 7:00 p.m.

More Meeting Details on Page 2

Meeting reservations are strongly encouraged!

Reserve Today!

Pay online at www.caliscc.org
 or
 Call (562) 236-5700 to reserve

Reservation Deadline: 12:00 p.m. (noon) Friday-April 19
 If you reserve and do not attend, you are responsible for meeting charges. You will be billed accordingly.



Inside this issue:

Meeting Details

Location

Los Angeles Airport Marriott Hotel
5855 W. Century Blvd.
Los Angeles, CA 90045
(310) 641-5700

Costs

- \$20.00 Members with reservations and first-time only guests with a member-sponsored reservation. *Non-member pricing in effect after first meeting.*
- \$65.00 Members without reservations
- \$55.00 Non-members with reservations
- \$70.00 Non-members without reservations

Menu

Salmon or Vegetarian

Reservations

Please register and pay online at www.caliscc.org; ROSS Organic: **562-236-5700**
Call-in registrations must be guaranteed with credit card and will be charged for no-show.
Reservations will be accepted no later than 12:00 p.m. the Friday before SCC Meetings.
If you call in after 12:00 p.m., your spot cannot be guaranteed and you will be required to pay the walk-in rate. Limited space – register today! Walk-ins may be turned away.

Society of Cosmetic Chemists - California Chapter

2013 Calendar of Events

April

6	California Chapter Dinner Dance	<i>Huntington Beach Hyatt Regency</i>
23	California Chapter Monthly Meeting	<i>Los Angeles Airport Marriott Hotel</i>

May

28	California Chapter Monthly Meeting	<i>Dukes, Malibu</i>
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July

27	California Chapter Summer Event	<i>Newport Beach, CA</i>
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September

24-25	California Chapter Supplier's Day	<i>Long Beach Convention Center</i>
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October

22	California Chapter Monthly Meeting	<i>Los Angeles Airport Marriott Hotel</i>
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November

19	California Chapter Monthly Meeting	<i>Los Angeles Airport Marriott Hotel</i>
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Dinner Hour

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new is the legal requirement for a **Responsible Person** (RP). See how this affects your imported product in Europe, and how you can fulfill this vital requirement.

This new enforcement brings immediate actions. Penalties are stiff, including fines on a per-product basis, and also allows for jail time for egregious offenses. This information is critical for anyone involved in making or marketing cosmetic products destined for Europe .

About Our Speaker

Janet Winter Blaschke is CEO of International Cosmetics & Regulatory Specialists, L.L.C. in the U.S., and Managing Director of International Cosmetics & Chemical Services, Ltd. in the UK, serving the Consumer Products and Chemical industries. Her experience as a product formulator and regulatory expert has given her unique expertise in both the European and U.S. regulatory schemes.

Janet has 30 years' experience in the Cosmetics and OTC Drug/Borderline/Quasi-Drug industries in Quality Assurance/Microbiology/R&D/International Regulatory areas. She is a designated Expert on behalf of the U.S., for ISO (International Standards Organizations) Workgroups for Microbiology Standards, Natural and Organic Standards, GMP Standards. She is Founder, Instructor and lecturer for Cosmetic Science program at UCLA (University of California at Los Angeles). Topics taught at this program include: Regulatory Acceptance of Cosmetic Ingredients in Individual Countries;

R&D and Manufacturing for the Global Market; Microbiology and Quality Control of Cosmetic Products.

She is a Qualified Safety Assessor in the European Union, having received training and certificate from the Vrije University of Brussels (VUB), department of Pharmacology and Toxicology.

Janet has been Past Chairman for the Society of Cosmetic Chemists; Member of the Board of Directors for the Society of Cosmetic Chemists; Regulatory Affairs Chairman and contributing author to SCC publications; Chartered Biologist for the Society of Biology, United Kingdom; President of Beauty Industry West. She is a Contributing Author for CTFA/PCPC International Regulatory Research Manual (IRRM). She received a Post Graduate Certificate in REACH Management from the University of Hull, UK. She is a frequent lecturer to Industry and Governments: American Society for Quality, Personal Care Products Council (formerly CTFA), IKW (German Consumer Products Federation), the OSEC Swiss Business Network; JCIA Mutual Understanding Conference (Japan), Cosmetics regulations in the US (to the Ministry of Health, China). She is a longstanding member of Industry committees: PCPC Legal and Regulatory Committee, Scientific, Regulatory and Toxicology Committee, International Committee, Scientific Advisory Committee, Government Relations Committee, Consumer Healthcare Products Association Scientific Committee, OTC Drug Task Force. Janet is also an experienced Expert Witness for product technical and regulatory issues.

Educational Hour

...continued from page 1

About Our Speaker

Maria Miller, PE, MBA, has an impressive background having launched the most innovative and successful skin care lines in the hospital market within the past 13 years.

She is currently the Director for Innovation and Product Development for Medline Industries, Inc., a \$5 billion privately held medical supply company in IL. Her responsibilities include interacting with HC providers to determine the needs, developing

products to meet clinical and financial targets, testing, developing programs and training to promote awareness and advances in skin health.

Her goal is to channel technologies that have immediate impact on the patient's health, primarily in the skin and wound care arena.

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Cosmetic Chemists Invited to Gather in St. Louis

The Chapters of Area II of the Society of Cosmetic Chemists will be hosting a cocktail reception on Wednesday, June 5, 2013 at the beautiful Missouri Botanical Garden in St. Louis. The event will be held in conjunction with the annual mid-year Scientific Seminar which will take place at the St. Louis Union Station Hotel on June 6th and 7th. Online registration is now open for the social event and SCC members who register before May 4, 2013 can save \$20 on the ticket price. More information can be found at the St. Louis SCC chapter website (www.stlouisscc.org)

This event will provide an excellent opportunity for cosmetic formulators, scientists and raw material suppliers from around the country to network and discuss the latest developments in cosmetic science and the cosmetic industry. Passed hors d'oeuvres will be served for the first three hours and there will be a full bar. As an added bonus, during the event, the Whitaker Music Festival will be taking place. Attendees are invited to explore the garden and enjoy the jazz as part of the reception experience.

Founded in 1859, the Missouri Botanical Garden is the nation's oldest botanical garden in continuous operation and a National Historic Landmark. The Garden is a center for botanical research and science education, as well as an oasis in the city of St. Louis.

Details for the event are as follows:

Date: June 5, 2013
Time: 7 pm to 11 pm
Location: Missouri Botanical Garden
4344 Shaw Boulevard
St. Louis MO 63110

Transportation: Shuttle bus transportation between
St. Louis Union Station Hotel and
Botanical Garden provided

To learn more about this event, please contact
Kelly Dobos
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Back to the Lab...

Liz Streland

Croda

How did you end up working in the personal care industry? Did you even know there was a personal care industry before you got here? I confess, before I went to work in the lab at Lonza in 19__ (this date intentionally left blank☺), I had never even heard of the personal care industry. Yes, I bought the products, but never gave a thought about how the products came into being. Truth be told, I actually “fell” into our industry by simply answering an ad in the newspaper for a laboratory chemist. I had already spent a few years in the lab in Pennsylvania (immunology) when we moved to California, so between that and all of my lab experience from school, my first instinct was to look for a job in a lab and, voila, here I am!

If you have ever spent time in the lab, you probably have some stories citing when things didn't go quite as planned...like the time I went “temporarily blind” after getting a strong whiff of aqua ammonia (ok, it was only a second or two, but I still maintain I went blind). Once when I was working part time via a “study grant” I was put in charge of the maintenance of a mouse colony. Part of my job was to separate the males and the females (which was not always obvious, even for a bio major). Three weeks later (mouse gestation period—and I actually got that question in Trivial Pursuit) it was clear that I had made a mistake...if you know what I mean.

I know I am not the only one who has had unexpected things (dare I say ‘problems’) in the lab. There was the time when the guy across from me in micro lab got his hair too close to the bunsen burner...I looked over and yelled “Your hair is on fire!” and he proceeded to smack himself forcefully and rapidly in the forehead to put out the fire. (He was ok.) Then there was the time the gal next to me in chem lab decided to use a solvent to clean her lab goggles. (There's a reason they call it a solvent...) Anyway, this was a big deal because in college we had to buy our own goggles and, being starving college students, this unplanned expense to replace dissolved goggles was a huge impact to already limited funds...

I have more examples of things going array in the lab, but the real reason for this trip down lab memory lane is a circuitous way of telling you about an invitation our Chapter received from an area middle school asking us to participate in their Annual Science Fair in May. A parent of one of the students asked if we would be willing to put together some sort of hands-on way of demonstrating the



science of cosmetics. She explained this is the age (11-13) when they start to “lose” the girls, i.e. their interest in science starts to fade. The thought is if there is a hands-on lab exercise to teach an aspect of the science of personal care products, it may help to keep them interested in science.

So, alert the authorities, it looks like I am heading back to the lab! Hopefully, these students will have better luck in the lab than I did. They will certainly have a leg up as they will learn our industry exists and that a future in science is there should they wish to pursue it. And who knows, maybe, just maybe, we will inspire a future cosmetic chemist and possibly even a future California Chapter Chair.☺

Along with this event we have four remaining chapter meetings this year. Remember, we are only charging \$20 for pre-registered members and our November meeting will be FREE for pre-registered members. In addition, in the next few months we will be holding our golf tournament (May 20th), our Continuing Education Course (June—details to follow in the May Cosmegram & our website), and our Annual Summer Event (July). Please plan to attend all of these great events---I do and I look forward to seeing all of you at all of you there!

Take care,

Liz Streland

*2013 Chair, California Chapter
Society of Cosmetic Chemists*



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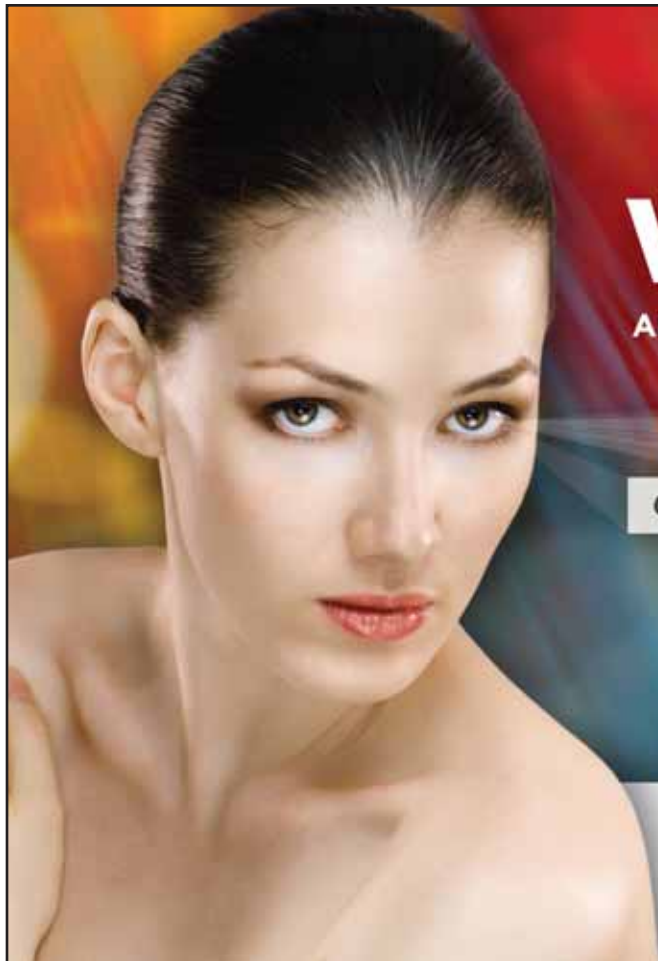
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POSITIONS AVAILABLE

- **TECHNICAL SALES REPRESENTATIVE (#1302-01)** - NuSil Silicone Technology is looking to hire a Technical Sales Representative for the Western US. The candidate must have 3+ years of personal care experience with an emphasis on skin care. The candidate must demonstrate the ability to interact with customers regarding early ingredient specification in formulations, provide continuous technical support, and implement strategic sales plans to support corporate growth. Heavy focus on prospecting new customers and frequent travel throughout the Western US. BA or BS degree from a four-year college required. A self-starter working independently from home office; must reside in or near the Los Angeles, CA area, \$65k-\$75k year/DOE. Apply online at www.nusil.com.
- **SALES REPRESENTATIVE (#1302-02)** - Major color cosmetic manufacturing company in Chatsworth is seeking experience sales representative to join our staff. Qualified candidate must be with pleasant and outgoing personality, Customers service orientated. Must be committed, positive, and hard working. MS Excel and PowerPoint experience is required, minimum of 2-5years sales experience will be an advantage preferably in personal care products. Good track record in corporate sales. Able to work under pressure. Excellent interpersonal and communication skills in both written and spoken. Ability to develop and deliver presentations. Strong interpersonal and communication skills. Please send your resume and salary history to HR@prishacosmetic.com or prishacosmetics@sbcglobal.net.
- **BUYER (#1302-03)** - Buyer needed for manufacturer & distributor of beauty/personal care products. Purchase commodity products, chemicals, & supplies. Obtain the best quality, service, value for products and services through effective bidding, negotiation, & supplier management. Involvement in identification of manufacturing needs, supplier selection, contract negotiation, and delivery arrangement. Must be familiar with consumer packaging, importing and understands MRP. Purchasing certification a plus. Minimum of 7 years of purchasing experience within a manufacturing environment. Proven track record in cost reduction and development of strategic sourcing strategies. Chemical purchasing experience a must. To apply, submit resume with salary history to jobs@aiibeauty.com.
- **SENIOR CHEMIST (#1302-04)** - Senior Chemist needed for a manufacturer/distributor of beauty/skincare/personal care products. Formulate novel UV-curable coatings and work with technical leadership to support marketing efforts to aggressively grow sales for Nail Group division. Contribute to the R&D team to drive innovation, and stay current with patent and chemical literature. B.S. Chemistry, 7 years experience or MS Chemistry, 5 years experience in the areas of acrylic polymer/monomer chemistry. Understanding of pigments, dispersions and dispersion techniques. Minimum of 5 years of hands on bench experience. Experience with formulating UV Nail coating a plus. Send resume w/ salary history to jobs@aiibeauty.com.
- **ACCOUNT MANAGER (#1302-05)** - Lipotec, a subsidiary of Lubrizol, is hiring an Account Manager for the western US. Someone with experience in selling high tech active ingredients for cosmetics would be great for this role! Lipotec is one of the leading suppliers of cosmetic active ingredients in the world. Quality research and innovation are our priority. This philosophy combined with a dynamic and experienced team of professionals who constantly work with a service-oriented mentality make us possible to satisfy our customer's needs with a wide range of cosmetic active ingredients. (Req # 1202445) – Click on this link to apply - <https://lubrizol.taleo.net/careersection/eu2/jobdetail.ftl?lang=en&job=1202445>.
- **QA INSPECTOR (#1302-06)** - Los Angeles based cosmetic brand is looking for a QA Inspector. Responsibilities: Inspect incoming materials, generate reports for inspection, NCR and CAPA. Test packaging and formulas as necessary. Color matching experience a plus. Commute from Corporate office to warehouse and suppliers as needed. Must have a valid CA driver's license. Send resume to: charissa@anastasia.net or luca@anastasia.net.
- **TECHNICAL SALES SUPPORT (#1302-07)** - Coptis the leading Formulation & Regulatory software company to the Personal Care market seeks a self-starter to join their team in Harrison NY. The ideal candidate will have a good understanding of the R&D Process in Personal Care or related industries with strong customer relation and computer skills. Responsibilities include but not limited to: Provide support to Coptis Lab software's users. Follow up with of customer requests and installations. Test new versions of Coptis Lab software. Write procedures and users manuals. Coordinate tasks with customers/sales and development team. Occasionally conduct customer training on location. Qualifications: Strong computer skills – Company will provide training. Minimum Bachelor Degree in Science, Chemistry or Biochemistry. Organized, rigorous, self-starter. Spanish bilingual a plus. To Apply: If you are interested in this dynamic position, please send resume and salary requirements to: jobs@coptis.com.
- **PURCHASING ASSISTANT (#1302-08)** - McKenna Labs is looking for an experienced Purchasing Assistant to join our team in Anaheim. The ideal candidate will have a minimum of 2 years purchasing experience, with an emphasis on the chemical side. This is a full-time position that reports directly to the Purchasing Director. McKenna offers paid vacation, health insurance, and a 401(k) plan to our employees. Send resumes to careers@mckennalabs.com.

POSITIONS AVAILABLE

- **PROCESS ENGINEER (#1302-10)** - Arbonne International/Levlad, has an opportunity for a Process Engineer at its Chatsworth, CA location. This position reports to the Director of Quality Assurance and Quality Control with primary responsibility to drive on-going process improvements and develop, review, revise, and maintain batch sheets, standard operating conditions, and SOPs for all current production processes. A Bachelor's degree in Chemistry or Chemical Engineering discipline with 3-5 years hands-on process engineering. Experience in OTC cosmetics or pharmaceuticals with direct involvement in validations, GMP, batch processing and liquid filling operation preferred. Please submit your resume to cmasotto@arbonne.com.
- **COMPOUNDER SUPERVISOR (#1303-01)** - Natural personal care manufacturer is looking for an experienced individual to head our cosmetic compounding department. Must have a minimum of 3 years experience in compounding personal care products and have strong leadership skills. Should have a good understanding of GMP compliance and logistics. Full time position in the Hayward, CA area with great benefits. Send Resumes to info@sundeeppinc.com.
- **COMPOUNDER (#1303-02)** - McKenna Labs is looking for experienced Compounders to join our team in Anaheim. The ideal candidates will have a minimum of 2 years' experience working in a similar environment. The job responsibilities will include weighing and adding ingredients into process tanks, operating mixers, cooling and heating systems, pulling in-process samples, making required batch adjustments, and accurately recording each step in the batch records. Candidate must have necessary English, math and writing skills to perform job requirements, as well as experience operating forklifts and other material handling equipment. This is a full-time position that reports directly to the Compounding Supervisor. McKenna offers paid vacation, health insurance, and a 401(k) plan to our employees. Send resumes to careers@mckennalabs.com.
- **QUALITY ASSURANCE (#1303-03)** - G.S. Cosmeceutical USA, Inc. is looking for a candidate with experience in Cosmetic and /or Pharmaceutical manufacturing with a strong Quality background. Experience in QA and QC would be preferred with an Analytical Chemistry background. Please submit your resumes to Shaheen@gscos.com or HR@gscos.com . We are looking for candidates with 3-7 years' experience in the industry and candidates with Regulatory background should apply as well.
- **QUALITY ASSURANCE SUPERVISOR (#1303-04)** - NYX Cosmetics is currently looking to hire a Quality Assurance Supervisor to assist in the implementation of our Quality Management System, and assist in our mission to produce safe, quality cosmetics. The QA Supervisor will direct and supervisor staff in the Quality department and develop and implement SOPs and new programs across Quality Management Systems. Qualified candidates must possess a bachelor's degree in chemistry or related field and a minimum of 4-5 years of experience in cosmetics quality. For consideration, please email resume and salary history to naz@nyxcosmetics.com or contact by phone 323-837-4637.
- **R&D CHEMIST (#1303-05)** - Benefit Cosmetics is seeking a Chemist to join our R&D department in San Francisco. Reporting to the R&D Manager, will work closely with the Research and Development Manager and Product Marketing to direct all formula development from concept to an approved scaled up formula. BS in chemistry/related field or AA degree with minimum 4+ years of experience in cosmetics industry. Knowledge of cosmetics formulation/raw materials required. Experience with cosmetic product formulations including color matching required. Please apply online <http://ch.tbe.taleo.net/CH14/ats/careers/requisition.jsp?org=BENEFITCOSMETICS&cws=1&rid=1109>.
- **2nd SHIFT R&D LAB TECHNICIAN/COMPOUNDER (#1303-06)**- Entry level position with R&D formulation lab located in Chatsworth CA. Candidates will assist in Compounding/Batching formulas provided by senior R&D staff, scale up production, maintaining laboratory equipment, filing and other duties as required by Scientific Director. Requirements: 6-12 months lab experience, Must possess strong organizational, interpersonal and communication skills. Please send resume to employment@aboverinaldilabs.com.
- **TEMPORARY COSMETIC CHEMIST (#1304-01)** - Levlad in Chatsworth, CA is seeking a Cosmetic Chemist for short term assignments for approximately 6 - 9 months beginning in March, 2013. These positions are responsible for researching & developing creative products working closely with our Marketing Dept. and customers. The job also entails ensuring that formulas meet expected performance, safety and Regulatory requirements so that they can be produced in manufacturing. This role reports directly to the Sr. Manager of R&D and will also be responsible for new formulation, reverse engineering and minor reformulation. Bachelor of Science in Chemistry or related science required. To review full job description and submit resume please visit: <http://losangeles.craigslist.org/sfv/sci/3653133140.html> and/or swomack@arbonne.com.

POSITIONS AVAILABLE

- **RESEARCH PROJECT MANAGER (#1304-02)** - Aveda, America's premier creator and marketer of plant-based haircare, skincare, make-up, PureFume™ and lifestyle products seeks a Manager, Research Project to formulate/reformulate safe and effective personal care products that support the company's mission while ensuring the product meets marketing's expectations as expressed in product initiation forms. Each Aveda employee will practice an individual commitment to sustainability and environmental responsibility in the workplace. We aim to steer society in a more sustainable direction for our benefit and the benefit of generations to come. To view the complete job posting and apply, please visit www.aveda.com referencing req # 130286.
- **ACCOUNT EXECUTIVE (#1304-03)** - Induchem is a leading Swiss producer of cosmetic actives, carrier systems and other raw material ingredients for the personal care and cosmetic industry, which are distributed worldwide through a network of subsidiaries, distributors and agents. We are seeking a highly driven Account Executive to develop and grow the business. Location: Southern California including; Northern California, Arizona, Utah and Idaho. Must be a strong team player, a motivated individual contributor that demonstrates excellent communication skills, and be able to travel. Qualified candidates apply to bmota@induchem.com. Please provide a cover letter and resume, indicating the position for which you are applying.
- **CHEMIST: R & D AND FORMULATOR (#1304-04)** - Valley of the Sun a cosmetics manufacturer, located in Gardena, California, is looking to hire a chemist with approximately 5 yrs experience in the cosmetics industry. Candidate must have skills with- formulation creation, bench mix, cosmetics, analytical procedures, innovative ideas, processes, protocols, techniques, and manufacturing scale up, GMP, R&D. Experience in the research and development of cosmetics and skincare products. The candidate shall possess knowledge of raw materials, pigments, ingredient testing, quality control, analytical chemistry and emulsions. Must know how to manages technical aspects of projects; leads and manages lab team. Must possess strong organizational, interpersonal and communication skills. It's a full time permanent job. Please send your resumes with salary history to jim@hollywoodstyleusa.com.
- **SR SCIENTIST CCE (#1304-05)** - Independently lead, analyze, interpret data, and report sensory research, consumer research, and claims testing in support of product development, processing, and packaging research initiatives for cosmetic /skincare products. Designs and executes a wide variety of sensory tests. Master's degree in Science, Sensory Science, Food Science/Technology, Engineering, Psychology, or Marketing with a Market Research emphasis is required. Five years of related experience in cosmetic, consumer product, or food industry research. Must have direct experience in testing methodology and questionnaire design in either consumer/market research or sensory evaluation. Please send resume to carol.washington@mkcorp.com.
- **ACCOUNT MANAGER WEST COAST (#1304-06)** - SEPPIC Inc. a leading Global Specialty Ingredients supplier has an opportunity for an Account Manager for our West Coast Territory. Responsibilities include; Managing existing territory sales and the promotion of specialty ingredients to the Personal Care industry. Working closely with the Personal Care Team, developing and maintaining customer relationships including R&D and purchasing and providing all aspects of technical support to new and existing customers. Develop customer specific and territory sales strategies to maximize growth opportunities with customer base. Generate monthly sales reports, enter all call reports in CRM, and contribute to budgeting and forecasting. Coordinate and participate in local and national industry shows. The territory is the West Coast with focus in the States CAL, AZ. The requirements are a BS in chemistry, biology or related field. 3-5 years minimum of Personal Care industry related sales experience, or related personal care technical experience. The successful candidate will be dynamic, motivated and independent with the ability to self manage their time and be an international team player, must have the ability to juggle several priorities simultaneously with excellent communication and negotiation skills, must be proficient on the computer. Position provides competitive wages/ bonus and benefits packages, company car as well as the backing of our NJ Sales Office, Delaware Customer Technical Service Center training lab and full R&D in France. Understanding of French is a plus. Please email your resume to peter.frantz@airliquide.com.
- **FORMULATION CHEMIST (#1304-07)** - Rapidly growing cosmetic manufacturer is seeking a cosmetic chemist to support our in house brands and third party clients. The R&D Formulation Chemist position is responsible for all steps of formula development from ideation to final formulation. Primary responsibilities will be the innovation of new products, duplicating existing benchmarks, managing scale up and production batches. Color matching experience and proven formulation and innovation skills in skin, hair and body care with 2-5 years in cosmetic formulation/product development is preferred. email hr@luxbeautygroup.com.

Job Opportunities

POSITIONS AVAILABLE

- **TECHNICAL SALES REPRESENTATIVE (#1304-08)** - Dorsett and Jackson, a specialty chemical distributor covering the Western United States, is seeking a Technical Sales Representative for their Cosmetic and Personal Care division. The ideal candidate will have 3+ years of sales experience in specialty chemical sales to these industries. The candidate will work with technical and purchasing departments of potential customers to obtain product approvals and sales. Residence in S CA and a BA or BS college degree is required. Please forward your resume to Scott Hoffer at shoffer@dorjackinc.com.
- **R&D CHEMIST (#1304-09)** - We are looking for an R&D chemist to formulate skin and hair care products. You would be responsible for seeing the project through from start to finish including meeting with customers, formulating samples, doing any redirects based off customer feedback, creating batch records, and supervising first productions. We are a small company and are looking for an individual who can do what they need to do without being micromanaged. We are a small and easy going company looking for someone who is easy going and a pleasure to work with. 2+ years experience is preferred. Please send resumes and salary requirements to Staff@AMR-Labs.com.

POSITIONS WANTED

- **INTERNSHIP WANTED (#1302-09)** - My name is Whitney Duarte and I'm a sophomore at the University of Nebraska-Lincoln where I'm working towards a B.S. in Chemical Engineering and a minor in Spanish. While I'm a chemical engineering major my real aspiration is to work in the cosmetic chemistry field. I'm interested in obtaining a summer internship in any area of cosmetic science in order to better familiarize myself with the industry. I am also interested in job shadowing. If you have any information that would be beneficial in my search, I can be reached at wmjduarte@hotmail.com. I am also on LinkedIn. Thank you.

*This monthly listing is a free service to all members of the SCC. To place a technical job listing in the Cosmogram, a maximum of 100 words, **please e-mail your job listing to John Garruto, Employment Chair at jgarruto@skinmedica.com** or Bethany McCarver at bmccarver@skinmedica.com. Please limit to technical positions only. When the position is filled, please notify Bethany McCarver to have the listing deleted. If we do not hear from you, it will be removed after two months. To place an ad in the next issue, information must be received 20th of each month. Please note: We do not knowingly publish listings that have been placed with a search firm and are not responsible for duplicate listings. We also do not release the names of job seekers unless directed to do so by the job seeker.*

SOCIETY OF COSMETIC CHEMISTS
CALL FOR PAPERS – PODIUM PRESENTATIONS ONLY*
ANNUAL SCIENTIFIC MEETING & TECHNOLOGY SHOWCASE
DECEMBER 12-13, 2013
NEW YORK HILTON HOTEL, NEW YORK CITY

Authors are invited to submit titles and abstracts of no more than 150 words for original papers to be presented in podium format. All topics related to cosmetic science will be considered for presentation. Topics of particular interest for submission of abstracts are:

- Recent Advances in Processing & Scale Up Technology
- Nanotechnology: Ongoing Controversies
- Evolving Regulatory Issues for Cosmetics
- Beauty – How to Achieve, Create and Accomplish it
- New Technologies for Claims Support/Measurements
- Anti-Aging: Formulating for Perceivable Benefits

SUBMISSION DEADLINE: MAY 1, 2013

NEW for 2013: All abstracts must be entered online at our website www.sccoonline.org.

After acceptance of abstracts by the Committee, all presenters will be required to submit preprints 12 weeks prior to presentation (minimum of 600 words, maximum of 2 pages, including figures). All presenters will be eligible for the Shaw Mudge Award sponsored by BASF Corporation, which is given for the Best Paper presented at the Society's Annual Meeting. The honorarium for this award is \$2,500. **Presenters are required to register for the Meeting.**

* The Call for Participation for Abstracts for the 2013 Technology Showcase (Poster Session) will start in July 2013 with a September 15th deadline.



Please scan QR code above for direct link to submit your abstract.



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IntegriGEL O/W HP	Sodium polyacrylate (and) Hydrogenated Polydecene (and) Trideceth-6	
IntegriGEL O/W EHS	Sodium polyacrylate (and) Ethylhexyl Stearate (and) Trideceth-6	
IntegriGEL O/W MO 2-11pH	Sodium Acrylate / Sodium Acryloyldimethyl Taurate Copolymer (and) Mineral Oil (paraffinum Liquidum) (and) Trideceth-6	
IntegriGEL O/W SP	Sodium Polyacrylate	
IntegriGEL O/W 2-11pH PWDR	Sodium Acrylate / Sodium Acryloyldimethyl Taurate Copolymer (ATBS)	Cationic 500
IntegriGEL P37 - PG	Polyquatium 37 (and) Propylene Glycol Dicaprylate Dicaprate (and) PPG-1 Trideceth-6	
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Offered in cooperation with the **California Chapter of the Society of Cosmetic Chemists and Beauty Industry West.**

Spring & Fall 2013 at UCLA Extension

Part I | March 22-25, Friday-Monday, 9:00 am-5:00 pm

Part II | Nov. 1-4, Friday-Monday, 9:00 am-5:00 pm



This series offers a foundation from which all skin care professionals – regardless of scientific background – can understand current and future advances in skin care ingredient technologies. Starting with a basic review of ingredients used in product systems, students will become acquainted with regulatory issues, product claims and many of the myths pervasive in the world of skin care before moving into a high level overview of performance ingredients from the skin's point of view. Each section of the skin – from skin cells to dermal tissue – is examined throughout this two-part course, with popular ingredients designed to target specific skin sectors and conditions highlighted during the presentations. Suggested reading, blogs, websites and tutorials will be provided in each course for students interested in continuing the learning process.

Students are encouraged to bring skincare products with ingredient lists to discuss with the class. Tape recorders are also allowed.

WHO SHOULD ATTEND: Product developers, marketing managers, educators, sales representatives, raw material suppliers, estheticians, physicians, nurses or those otherwise involved in the development and promotion of skin care products should find the material highly applicable and appropriate to their level of specialty.

INSTRUCTORS: Both courses are taught by the team of **Rebecca James Gadberry**, lead instructor of the cosmetic sciences program at UCLA Extension since 1986, and **Irena Brown**, assistant instructor since 2008. Ms. Gadberry is the Chairman | CEO of YG Laboratories, past chairman of the California Chapter of the Society of Cosmetic Chemists, an award-winning journalist, educator and product developer, and is considered one of the skin care industry's leading ingredient authorities. Ms. Brown is a popular lecturer in the global skin care industry, former professor of esthetics at Seneca College in Toronto, Canada, and is a product development consultant specializing in skin care.

While the courses can be taken independently, Part I or the approval of the assistant instructor, Irena Brown, is required to take Part II. Ms. Brown can be reached at irenab@yglabs.com

Part I | INTRODUCTION TO SKIN CARE SCIENCE: VEHICLE INGREDIENTS, CLAIMS & REGULATIONS, THE EPIDERMIS & SKIN CONDITIONS

Part I of this program begins with a discussion of today's U.S. and global skin care markets as defined by size, key product and ingredient trends. Topics then move to guidelines for evaluating ingredient data; cosmetic and drug claims and regulations; organic claims and how to identify greenwashing. Common skin care myths are addressed during the discussions of natural, chemical, synthetic, organic and inorganic ingredients and an overview of basic skin care ingredients (alcohols, acids, esters, emulsifiers, surfactants, preservatives). The remainder of the course focuses on the epidermis, including skin-specific ingredients as they relate to barrier damage and repair, skin hydration, sensitive and stressed skin, rosacea and acne.

Part II | UPSTREAM TO DOWNSTREAM AGING

Part II of this program begins with a review of the skin's anatomy and physiology, including cell types and the skin's immune activity, then evolves into the inflammation cascade, free radical families, antioxidants, and sunscreens. Key skin conditions include upstream to downstream aging, hyperpigmentation, and the wound healing cascade. Cosmetic ingredients for each condition will be discussed. An overview of cell biology and cosmetic ingredients – with a tutorial on the human genome and epigenome designed specifically for cosmetic professionals – will also be

Introduction to Skin Care Science, Part I
Chemistry 802.5 REG# Y7189
March 22-25 Friday-Monday, 9am-5pm
Westwood: 204 Extension Lindbrook Center
Before Feb. 22: \$589/ After Feb. 22: \$645

Upstream to Downstream Aging, Part II
Chemistry 802.7 REG# Y7190
November 1-4, Friday-Monday, 9am-5pm
Westwood: 204 Extension Lindbrook Center
Before October 1: \$589 / After October 1: \$645

To register, call (310) 825-9971 or go to:
<https://www.uclaextension.edu/cosmeticchemistry>

For an outline of scheduled topics please see **reverse.**

OVER ▶

SCHEDULED TOPICS FOR PART I INCLUDE:

- The Skin Care Market & Trends
- Simplified Guidelines for Evaluating Scientific & Media Reports
- Regulatory Issues
 - Cosmetics & Drugs
 - Skin care claims
 - Regulatory agencies
 - New regulations affecting skin care
- Greenwashing in the Cosmetic Industry
- Definitions of Natural, Chemical, Organic, Inorganic and Synthetic
- Identifying Ingredient Sources
 - Recognizing Petrochemicals
- Ingredient Basics | How to identify sources and functions of:
 - Alcohols
 - Acids
 - Esters
 - Polymers
 - Surfactants
 - Emulsifiers
- Preservatives
 - Roles of Preservatives in Skin Care
 - Alternatives to Traditional Preservative Systems
- Skin Anatomy & Physiology
 - Epidermis
 - Major Skin Cells
- The Stratum Corneum
 - Barrier Damage & Repair
 - *Skin Penetration*: how to increase or inhibit absorption
 - Humectants & Hydration
 - Aquaporins
 - Delivery vehicles
- Epidermal Aging
- Exfoliants
 - AHAs, Salicylic Acid, Enzymes & Non-Acid Resurfacers
- Sensitive Skin
 - Recognizing Sensitive Skin
 - Allergic Skin
 - Common skin allergens
 - Fragrance allergens
 - The Physiology of Sensitive Skin
 - Ingredients Sensitive Skin Should Avoid
 - Ingredients to Calm & Control Skin Sensitivity
- Stressed Skin
 - Recognizing Stressed Skin vs. Sensitive Skin
 - The Biochemistry of Stress
 - Skin Effects of Stress Hormones
 - Ingredients to Control Signs of Stress
- Acne
 - The Biochemistry of Acne
 - 8 Pathogenic Factors of Acne
 - Ingredients Acneic Skin Should Avoid
 - Ingredients to Control Signs of Acne
 - Comedogenicity & Common Pore-Blocking Ingredients
- Rosacea
 - Acne & Rosacea Comparison
 - Recognizing Rosacea and the Four Subtype
 - The Biochemistry of Rosacea
 - Rosacea Causes & Triggers
 - Ingredients Rosacea Skin Should Avoid
 - Ingredients to Control Signs of Rosacea
 - Guidelines for Practitioners & Clients

SCHEDULED TOPICS FOR PART II INCLUDE:

- Review of Skin's Anatomy & Physiology
 - Epidermis
 - Epidermal/Dermal Junction
 - Dermis
- Cell Biology
 - Cell Types in the Skin
 - Nucleus | Chromosomes, Telomeres, DNA, Genome, Genes & Epigenome
 - Protein Synthesis and Functions
 - Mitochondria & Energy Production
 - Cell Membrane & Transport
 - Receptor Proteins & Cell Signaling
 - Chirality
 - External & Internal Cell Communication
- Skin's Immune System & Function
- Upstream Aging | Cellular Aging
 - Gene Expression & Aging
 - CLOCK Genes
 - DNA and DNA-Repair
 - Heat Shock Proteins
 - Stem Cells
 - Sirtuins, Telomeres & Cell Senescence
 - Mitochondria, Oxygen & Cell Energizing
- Free Radicals & the Reactive Oxygen Species
 - Direct & Indirect Antioxidants
 - Phase II Enzymes
 - Reactive Nitrogen Species, Reactive Carbonyl Species
- Environmental Damage:
 - UV & Its Effects on Skin
 - Sunscreens: what the non-chemist needs to know
 - The Effects of Smoke & Smog and Ingredient Protection
- Skin Inflammation
 - The inflammation cascade
 - Cosmetic "anti-inflammatories"
- Pigmentation & Hyperpigmentation
 - Skin Lightening & Brightening: Upstream vs. Downstream Inhibition
 - Proteosomes & Lipofuscin
- Downstream Aging | Tissue Aging & "Anti-Aging" Ingredients
 - Aging in the:
 - Epidermal/Dermal Junction
 - Dermis
- The Wound Healing Cascade
 - Cosmetic Ingredients that Support the Wound Healing Process



General Information

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You might be eligible for a tax credit or fees paid at UCLA Extension. For details, see the tax information in the general information section of the quarterly catalog, or visit uclaextension.edu.

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The UCLA Extension Lindbrook Center is located at 10920 Lindbrook Drive, at the corner of Lindbrook and Gayley. The closest campus parking is Structure 32 and adjacent Lot 36, accessible from the Veteran or Kinross Ave. entrance. Single-entry daytime (prior to 5 pm Monday-Friday) permits to both these facilities may be purchased for \$11 on a space available basis at the Westwood Plaza kiosk, just north of Le Conte. The facilities have a special \$8 single-entry rate after 5 pm, Monday through Friday, and all-day Saturday and Sunday, which may be purchased from a dispensing machine located at the Veteran Ave. entrance, for lot 36 on the 1st level for structure 32. You may also park in one of the many public lots at varying rates. For more information call (310) 825-9971 or (818) 784-7006.

For Further Information Contact:

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Society of Cosmetic Chemists - California Chapter - March Meeting



Society of Cosmetic Chemists - California Chapter - March Meeting



SCC California Chapter
Summer Event



SAVE THE DATE!

Saturday, July 27, 2013
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More details to come!

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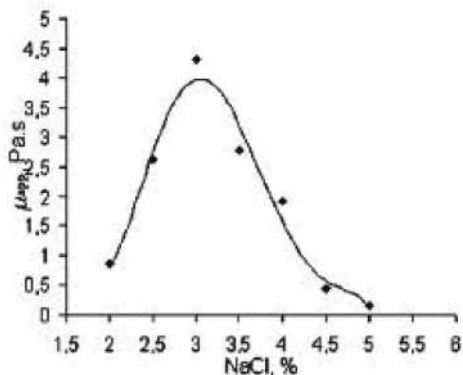


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Salt Curve Analysis – How to Control Cleansing Cosmetics

Perry Romanowski



When you formulate an anionic surfactant based cleansing formula, you don't normally have to include a separate thickening system. This is because **salt will thicken surfactant systems**. This is a pretty handy phenomena as it reduces the cost of your formula and can give you better control over the final viscosity. However, to get that control you need to do a salt curve analysis. Here's what you do.

Salt Curve Analysis

The fundamental idea behind a salt curve analysis is that the concentration of salt predictably affects the viscosity of the system. Therefore, you can create a plot of the salt concentration versus the viscosity which can then be used to determine the final salt concentration of your formulation. It can also be used to adjust a batch if the viscosity is too low. Here is what you do.

1. Make a large batch of your formulation but do not add any salt. Record the initial viscosity.
2. Pour off samples (100g) of your batch and create different salt concentrations for each. Use the following salt concentrations. (0.2%, 0.4%, 0.6%, 0.8%, 1%, 1.2%, 1.4%, 1.6%, 1.8%, 2%). You may want to go higher in salt concentration.

3. Remove any air from the samples, let them equilibrate at 25C and take viscosity measurements.
4. Plot the concentration of salt versus viscosity on a graph.
5. Choose the most desired viscosity level and set that as the salt concentration of your formulation.
6. Create a new batch of the formulation using the new salt curve determined salt concentration.
7. Measure viscosity and compare to predicted salt curve level.

Using The Salt Curve

You should have no problem creating a salt curve for your system. Since it is dependent on the composition of the entire formula, you should do this for any new formula. Even if you simply change the fragrance it could have a significant impact on the salt curve.

For most systems, the salt curve will max out at 2% and viscosity will actually start to decrease. When you are formulating you'll want to set your salt concentration on the left side of the salt curve. That way you will have some room to add salt if the viscosity is too low. If you set the salt concentration at the peak of the salt curve, your compounder might put in too much and you will have no way to adjust the viscosity except blending with a new batch.

To use the salt curve in production, just look up the viscosity of the final batch, estimate where it is on the salt curve, then add just enough salt to the batch to thicken it up. You should try this in the lab first as you want to make sure it works.

For more articles like this, please visit www.chemistscorner.com

What's Wrong With This Formula?

SELFTAN SPRAY

PHASE	INGREDIENT	%W/W
A	WATER	QS TO 100%
A	GLYCERINE	20.00
A	DIHYDROXYACETONE	1.00
A	SODIUM CHLORIDE	0.50
B	CYCLOMETHICONE	7.00
B	POLYSORBATE-20	1.00
B	FRAGRANCE	0.40
C	TRIETHANOLAMINE	0.50

ERRORS:

1. GLYCERIN AT 20% WOULD MAKE THIS A STICKY PRODUCT.
2. THE INCI DESIGNATION FOR GLYCERIN HAS NO FINAL "E".
3. THE LEVEL OF DYHYDROXYACETONE IS TOO LOW, IT SHOULD BE TYPICALLY 5%.
4. SODIUM CHLORIDE HAS NO FUNCTION IN THIS FORMULA.
5. PHASE B WOULD BE A CLOUDY MESS, THE LEVEL OF POLYSORBATE-20 IS NOT SUFFICIENT TO SOLUBILIZE THE "OILS".
6. THE ph OF THIS PRODUCT SHOULD BE ON THE ACID SIDE, THE ADDITION OF TRIETHANOLAMINE WILL MAKE THE PH TOO HIGH ADDITIONALLY THE AMINE WILL COMPLEX WITH THE DIHYDROXYACETONE FORMING A HIGHLY COLORED COMPLEX.
7. THERE IS NO PRESERVATIVE.

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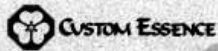
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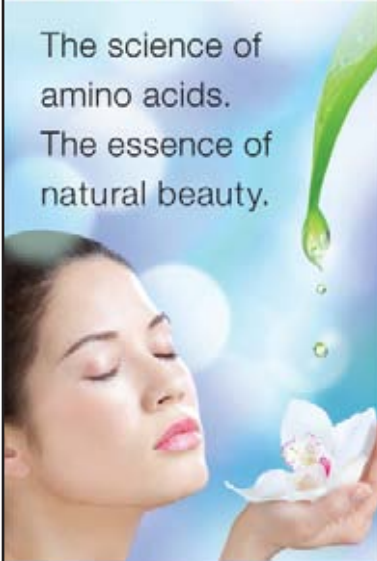
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Announcements

Annual Scientific Seminar

The 2013 Annual Scientific Seminar will be hosted by Area II on June 6-7, 2013. The location will be the St. Louis Union Station Hotel. The best of the best in our industry will be presenting some outstanding talks on the most up-to-date advances. Please plan to attend.

SCC Contact Information Changes

If you are a member of our chapter and your information (ie. name, address, company, phone numbers, email address) has changed, please make sure you contact us with the new information so we can update our database. If changes are not sent to us, you may not be getting your newsletter, meeting notices, course registrations, etc. Please contact Tina-Marie Lesko at tmlesko@presperse.com with any changes.

Discounted Meeting Price For Members!

SCC members will receive a discount of 50% off the pre-registration fee for monthly meetings. That means members with reservations will only pay \$20 to attend our monthly chapter meetings. What you would save on the cost of a few meetings would will more than make up for the cost of membership. So if you aren't a member, sign up today!

Free November Meeting for Members!

In addition to offering our members half off the cost of meetings for this year, the board has decided to make this November meeting free to all members with a reservation. It's now a better time than ever to become a member or to renew your membership. Please talk to Tina-Marie Lesko for more information about how to become a member.

Thank you for Content

The editor would like to extend their thanks to Ken Klein for his contribution to content for the Cosmegram with his articles, What's Wrong with this Formula, and chemistry jokes. Also a big thank you to Guy Langer for forwarding along that content. If you have something you'd like to see printed in the cosmegram, feel free to send any content to stran@awareproducts.com.

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