

COSMEGRAM

california

October 2013

Volume 43 | Issue 7

Dinner Hour

Skepticism and The Cosmetic Chemist - How to Distill Beauty Science From Beauty Bogus



Perry Romanowski
Vice President
Brains Publishing

While people have always held odd beliefs about cosmetics, treatment products, and beauty, the Information Age has made the propagation of erroneous beliefs much easier. Clever marketing messages, misremembered headlines and anecdotal stories shared on discussion boards have all contributed to the rise of a less critical consumer. Unfortunately, this lack of skepticism can also affect cosmetic scientists. In this presentation we'll review some common beauty knowledge and determine whether it is science or nonsense. We'll also talk about some logical tools you can use to protect yourself from falling for Beauty BS.

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Educational Hour

How Can Brands Best Approach Social Media?



Jill Turner
President
SzoUL LLC

Social media continues to grow globally in terms of adoption, usage, interest and impact in a massive way. It's undeniably changing the way that content and information work particularly in terms of the publishing of consumer opinion. This has transformed the way that consumers relate to brands and the way that brands should operate, driving direct interaction, transparency and a more consultative approach.

However, we still operate in a system defined by the old media world and, consequently, brand involvement; consolidated development and strategy are usually tentative and sporadic.

Fundamentally, it is about putting in place the right organizational structure for social media. It's necessary to rethink promotion with a long-term approach to opening companies up to consumers and having a permanent social media

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Meeting Details:

Date: **Tuesday - October 22, 2013**
Location: **Los Angeles Airport Marriott Hotel**
Menu: **Chicken or Vegetarian**

Educational Hour - 5:00-6:00 p.m. Cocktail Hour - 5:30-6:30 p.m.
Dinner Hour - 6:30 p.m. Speaker - 7:00 p.m.

More Meeting Details on Page 2

Reserve Today!

Pay online at www.caliscc.org
or
Call (562) 236-5700 to reserve

Reservation Deadline: 12:00 p.m. (noon) Friday-Oct. 19
If you reserve and do not attend, you are responsible for meeting charges.
You will be billed accordingly.

Meeting reservations are strongly encouraged!

New Lower Price for Members with Reservations \$20!!

Inside this issue:

Calendar...2 Message from the Chair...5 Golf Tournament...9 Job Opportunities...10 You Be The Chemist...18

Meeting Details

Location

Los Angeles Airport Marriott Hotel
5855 W. Century Blvd.
Los Angeles, CA 90045
(310) 641-5700

Costs

- FREE Emeritus Members with reservations
- \$20.00 Members with reservations and first-time only guests with a member-sponsored reservation. *Non-member pricing in effect after first meeting.*
- \$65.00 Members without reservations
- \$55.00 Non-members with reservations
- \$70.00 Non-members without reservations

Menu

Chicken or Vegetarian

Reservations

Please register and pay online at www.caliscc.org; ROSS Organic: **562-236-5700**
Call-in registrations must be guaranteed with credit card and will be charged for no-show.
Reservations will be accepted no later than 12:00 p.m. the Friday before SCC Meetings.
If you call in after 12:00 p.m., your spot cannot be guaranteed and you will be required to pay the walk-in rate. Limited space – register today! Walk-ins may be turned away.

Meeting Sponsor

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Society of Cosmetic Chemists - California Chapter

2013 Calendar of Events

October

22 California Chapter Monthly Meeting *Los Angeles Airport Marriott Hotel*

November

19 California Chapter Monthly Meeting *Los Angeles Airport Marriott Hotel*

December

12-13 2013 Annual Scientific Meeting and Technology Showcase *New York Hilton*

Dinner Hour

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About Our Speaker

Perry Romanowski has spent the past 20 years researching and developing products to solve consumer problems in the personal care and cosmetic industry. His primary focus has been on hair and hair-related products. He is currently Vice President of Brains Publishing, which specializes in science education. In 2010, Romanowski founded the Complete Cosmetic Chemist online training program, and through a new partnership with Cosmetics & Toiletries magazine, will expand the program to provide cosmetic chemists continuing education across a broader range of formula categories.

Previously, Romanowski worked for Alberto

Culver, serving as a senior project leader for hair care innovation. He has been an active member of the Society of Cosmetic Chemists (SCC), most recently as Area II National Director. In addition, he has served in various positions within the Midwest Chapter of the SCC, including chapter chair.

Romanowski received his B.S. in Chemistry from DePaul University and M.S. in Biochemistry. He has written and edited numerous articles and books, taught the SCC's Beginning Cosmetic Chemistry continuing education class, and developed various websites. In addition, he provides consulting services for cosmetic formulating, testing and Internet solutions; he can be reached through his website, www.ChemistsCorner.com.

Educational Hour

...continued from page 1

presence. Companies must coordinate campaigns with marketing and PR to make sure that advertising, product development, research and communications all fit into the social media picture and all aspects of the company and the product are socially optimized. Certain forward thinking organizations, such as Intel and Ford, have already done this and this is the approach that should be followed.

If you want loyal customers, you must first engage their interest long enough to get them to try your product.

With the burgeoning growth rates of video in all aspects of online promotion, and more than 2.5:1 response rates over traditional print, companies must move beyond the old ways. CONSUMERS DO NOT WANT TO READ. Sad to say, the average consumer is so overwhelmed by promotional messages that only the most exciting and innovative stand a chance of claiming their attention. Don't expect them to read. Give it to them with great HD video, compelling voice-over, engaging music and visually interesting text effects – on your website and in your social community.

These means and methods of delivering content need not be expensive. It's in best interest of companies to work with organizations that can provide the technology AND content in a complete turnkey optimized program.

Lastly, companies need to look long-term and understand the value that **social media can bring to cultivate lifetime advocates of their brand**. This is not about campaigns, but a permanent positioning. Hopefully, the current economy can help companies take this long-term perspective that has been lacking in recent boom years.

About Our Speaker

Jill Turner runs a brand-building consultancy that specializes in providing instant social media technology for new and existing websites paired with the interactive video content necessary to build consistent excitement in today's saturated market. She has 20+ years experience as a global strategist in health, wellness, nutrition, skincare and spa businesses.



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DYMAX

Specialty UV Oligomers

FENCHEM

Conditioning Agents, Natural Colors (*Beta One Carotene/Orange, Paprika/Red, Lutein/Yellow, Lycopene/Red*), Natural Vitamin E, Organic Inulin (*from Jerusalem artichoke*), Ginko Biloba, Gingseng Green Tea, Sea Buckthorn Oil, Thickening Stabilizers, PVP Polymers, Anti-Dandruff Agents, Emulsifiers, Whitening Agents, Sodium Hyaluronates, Green Surfactants, DL-Panthenol, CellMotive CoQ10

HUNTSMAN TIOXIDE

Titanium Dioxide

HUNTSMAN PERFORMANCE PRODUCTS

Surfactants, Propylene Glycol USP, Propylene Carbonate, Glycerine Carbonate

IGI CARES

Natural Vegetable Petrolatums, Natural Vegetable Lipid Oils (*to replace mineral oils*), Microcrystalline Waxes, Synthetic Bees Wax, Carnauba Wax, and Candelilla Wax, USP Petrolatums, Paraffin Waxes, ISO Polymers

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Flying...

Liz Streland

Croda

I used to love flying. My favorite part was takeoff: the anticipation building during taxi, the final turn of the aircraft as it positions onto the live runway, the thrust of the engines, zooming down the runway until.....takeoff! Yes, I used to love all that until I married an aerospace engineer who told me, "You know, if a plane is going to crash, it's probably going to be during takeoff." Well, thank you. Thank you very much for *ruining* takeoff for me.

Over my 20+ year career, I have had to travel a lot for work and like many of you, I have experienced my share of travel issues. Sold out hotels (what do you mean you sold my room to someone else? I had a reservation), lost luggage, cancelled flights, etc. I remember one night on a flight from Los Angeles to Atlanta as we were starting our descent our plane made an unusual shudder. It was subtle, but I noticed it. About 5-10 minutes later, the Captain came on the PA and said, "*Ladies & Gentlemen, you may have felt the plane vibrate slightly a short time ago. There is a small problem with our #1 engine, so we had to it down. As we approach the airfield for landing, you may notice some emergency vehicles with flashing red lights lining the runway. This is precautionary. Please don't be alarmed.*" Huh? Don't be alarmed that they are fire trucks and ambulances waiting for my plane to come in? Umm...drink cart please?

One time, I was flying into Frankfurt, Germany, and as we were about to land all of a sudden the engines roared and instead of landing we zoomed skyward. The Captain came on the loud speaker a couple of minutes later and said, "*Sorry about that folks. We had to abort our landing because there was a plane on our runway.*" Oh, really? Is that all?

Probably the most frightened I've ever been on a plane was when I was coming home from a business trip flying into LAX. I don't know if they still do it, but United used to let you listen in on the pilots' conversations with air traffic control with your headsets. I liked listening in because you could hear about the progress of the flight, whether to expect turbulence, or, if it was already bumpy, generally how much longer it would last.

This particular flight I was listening in and we were about 15 minutes from landing at LAX when I heard one of our pilots say something to the tower about an issue with our plane. He went on to say that there was a problem with a flap and that we needed to be taken out of landing sequence while they tried to fix it. Now, let me just admit right now, I had no idea what a flap was, but I figured if they were talking about it, it must be important. I was starting to get a bit nervous, looking around at other passengers to see if anyone else is hearing when I hear our

Captain say to the tower, "Well, we are going to have to land soon because we are running low on fuel." Yes, that's right, the plane I was on had a "flap problem" and was now "low on fuel."

So, remember those old airplane phones that cost \$35/minute to use? Well, I decided if I was ever going to use one, now was the time. I slid my credit card through and called my husband for what I thought was 'goodbye' and to tell him I love him. He answered on the second ring. "You've landed?" he said cheerfully. "No, Arnie, we're still flying and there's something wrong with our plane," I said. "What do you mean there is something wrong with the plane?" he asked. Starting to choke up, I said, "I was listening to the pilots talking to the tower and they said we have a flap problem and we've been flying around the LA Basin while they tried fixing it and so far they haven't been able to. Now they said we are running low on fuel," In a reassuring voice, my husband said, "The flaps are no big deal for landing, it just means they are going to have to land a little faster than usual. It'll be fine. Of course, if it had happened during *TAKEOFF*..." ☺

Whether we are sales people flying around the country, R&D chemists, customer service reps, procurement personnel, marketing managers, or any of the countless critical roles that make our industry great, we all play a vital part in the advancement of cosmetic science. As a Chapter, we do that primarily through educational and networking opportunities as well as our recent support of school Science Fairs. We still have two remaining chapter meetings this year, Tuesday October 22nd and Tuesday November 19th at the LAX Marriott. On Monday October 28th is our golf outing with our friends at SCiftS. Golfers & non-golfers are welcome! Lastly, please be sure to VOTE in our National and Chapter Elections. All General Members, Emeritus Members, and Retired Members are eligible to vote. The National Election will still be via paper ballot, but for the very first time our Chapter is offering Electronic Voting.

Take care,

Liz Streland

2013 Chair, California Chapter
Society of Cosmetic Chemists



Candidate for 2014 Chair-Elect



Angie Inouye

Statement of Candidacy

It is a privilege to currently be part of a strong and dedicated team of colleagues on the SCC Board and I am honored to be nominated as Chair-Elect. Over

the past decade, I am proud to have been part of many decisions to build a strong and effective association for our industry. Along the journey, my position on the board has enabled me to contribute to fun networking and valuable educational events. With your confidence, I promise to search for innovative and thought provoking scientific speakers, while continuing to expand what the Society offers for the advancement of cosmetic science.

Biography

Angie has held multiple positions in the Personal Care Industry for over 20 years. She has worked with leading

independent testing laboratories, providing GMP/GLP/GCP testing to the Personal Care, specialty chemical and pharmaceutical markets, OTC manufacturing company, product development and currently raw material sales. These positions have allowed her to assist in helping the SCC organization offer valuable support to all our member's needs to the highest scientific standards.

From the beginning of her career, she has been a contributing supporter to the Society of Cosmetic Chemists California Chapter on many of the annual events. Angie is currently on the Board serving as Suppliers' Day 2013 Committee Chair and has previously contributed to the organization on multiple levels having served on the Scientific Seminar Committee, Dinner Dance Committee, Public Relations & Communications Committee. Angie was awarded the Chapter Merit Award in 2010 for her dedication and service to the California Chapter.

Candidate for 2014 Treasurer-Elect



Krystal Taylor

Statement of Candidacy

During every SCC meeting and event that I attend, I feel honored to be a part of this wonderful and energetic organization in such a fun industry. As a member of the SCC since 2007, I have been inspired to get more involved and become one of the future SCC board members. Because I know the Treasurer-Elect and Treasurer positions are not something to take lightly, I now find myself in a perfect place to take on such a task. Given my excessive organizational skills and my strange likeness for completing my expense reports for work every month, I am very enthusiastic about running for this position. I would truly be grateful for this amazing

and rewarding opportunity to serve our chapter. "Vote Krystal For Treasurer-Elect; It Just Makes Cents!"

Biography

Krystal Taylor graduated from California Polytechnic State University in San Luis Obispo with a B.S. in Chemistry. Soon after in 2007, she was an Associate Chemist for skin care at Jafra Cosmetics in Westlake Village, her hometown. During her time at Jafra, she also obtained an MBA in International Business at California Lutheran University. Five years later, Krystal transitioned from R&D into technical ingredient sales, and she currently holds the position as a West Coast Account Manager for Solabia. Krystal has been a member of the SCC since 2007 and Beauty Industry West since 2012.

Candidates for 2014 Secretary



Michelle Bartok

Statement of Candidacy

Hello my name is Michelle Bartok. I have been a member of the SCC since 1986. I think it's about time that I serve the association that has given so much to my business and personal well being.

I have a few ideas that I would like to try to implement whether I am elected or not....I would like to highlight the chemists in our association. It is time to pay it back and get "the real life of a cosmetic chemist story" at the monthly meetings. I would like to have my questions answered on how to and get ideas from an experienced person who is willing to share his or her experiences.

The SCC is a great resource for classes if you live in New Jersey. I would like to help bring more educational

classes of our own, utilizing the West Coast talent.

Biography

I started Innovative Body Science in 1986 and founded Apotheque Lifestyle Spa in 2011. We manufacture products – turn key production, from formula - to design of packaging -to compounding and filling, marketing and training. We specialize in high performance products for use in spas and well being centers. Our entry into the spa market allows us the ability to test and market tried and true products for quick to market business for all clients.

Education – BS degree in Physiological Psychology from University of Calif. at Santa Barbara.

Massage Therapy – 1987 Mueller College in San Diego.

Advisory Boards and Associations - Board for the Dean of the College of Business at Cal State San Marcos. A member of the International Spa and Fitness Assoc. since 1991, Day Spa Association, Society of Cosmetic Chemists, American Chemists Society, the Beauty Industry West, the Fashion Group International and the Women Presidents Organization.

Awards - Entrepreneur of the Year by the Beauty Industry West, 25 of 50 top San Diego Entrepreneur Women; 15 of 100 Fastest Growing Companies in San Diego by the San Diego Business Journal.



Jennifer Hurtikant

Statement of Candidacy

I am honored to be nominated as the 2014 California SCC Secretary! I enjoyed serving as your 2013 CA SCC Secretary and am up for the challenge in the coming year. I genuinely enjoy being a part of the SCC board and will do what I can for the growth of our chapter. It's exciting to be able to make a difference!

Biography

Jennifer has been in the personal care industry for 15 years and has been an active member with the California

Taught at UC Irvine – Branding Course; The Fashion Institute of Design and Merchandising in LA and San Diego

Courses - the Beauty Course Entrepreneurism class, Spa Development, Organizational Behavior and Management and the Marketing Essentials class.

Personal Information. - Single mom of two daughters, Catherine and Gabrielle.

Activities include - racing outrigger canoes, surfing, yoga practitioner, skiing and running. Anything outdoors!

SCC and NYSCC. She graduated from Loyola Marymount University with a BS in Natural Sciences, Chemistry ('98) and went on to earn her MA in Cosmetic Science at Fairleigh Dickinson University ('02).

Her professional experiences include DD Chem Co (Applications Chemist), Croda, Inc. (Senior Chemist) and MANA Products (R&D Lab Director, Skin Care and Hair Care) and Benchmark Cosmetic Labs (Technical Director). In July 2012, she proudly joined ROSS Organic as a Technical Sales Representative.



Kelly Stone

Statement of Candidacy

Hello, I am Kelly Stone and I am honored to be running for role of Secretary for the California Chapter of the SCC. The SCC is an organization whose goals of encouraging and embracing new developments in cosmetic research and open knowledge exchange have proven invaluable to my personal growth within our dynamic and ever evolving industry. As Secretary, I will strive to provide accurate and timely communication of all pertinent Chapter information to our members. With my analytical eye and a strong ability to manage multiple tasks and roles, I look forward to working with everyone involved to keep our Chapter running smoothly and promoting its goals.

Biography

Kelly started Innovative Body Science in 1986 and foKelly Stone is an Account Manager for Centerchem, Personal Care for the Greater Los Angeles and Bay Areas.

The youngest of three girls, born in Port Jefferson, New York, she grew up in the beautiful New England town of Newtown, Connecticut, where her extended family still resides. Kelly began her higher education in 2002 when she attended the University of Maryland, Baltimore County (UMBC) in Baltimore, Maryland. At UMBC, Kelly participated in many campus activities and organizations including the Pre-Medical Society and the UMBC Ambassadors. In 2006 she earned her BS in Biology from UMBC with a focus on Pre-Medical Studies.

Shortly thereafter she was hired by Centerchem

as Marketing Coordinator for their Biochemical and Diagnostics Division. In that role, Kelly assisted the sales team in promoting the PENTAPHARM™ line of diagnostic testing kits and research reagents associated with blood clotting disorders. Given the opportunity to advance through the company, Kelly has held multiple titles including Executive Assistant which afforded her a more global perspective of corporate logistics and reporting.

Kelly quickly transitioned into sales for Centerchem's Personal Care Division in 2009 and was introduced to the SCC through the Connecticut Chapter where she was an active member.

In the summer of 2011 Kelly made the big move from Connecticut to California and this past summer she moved to Sherman Oaks after two years in Rancho Palos Verdes. Kelly could not be happier to be living here in beautiful Southern California and, even more so, to be working with so many amazingly talented and welcoming people.



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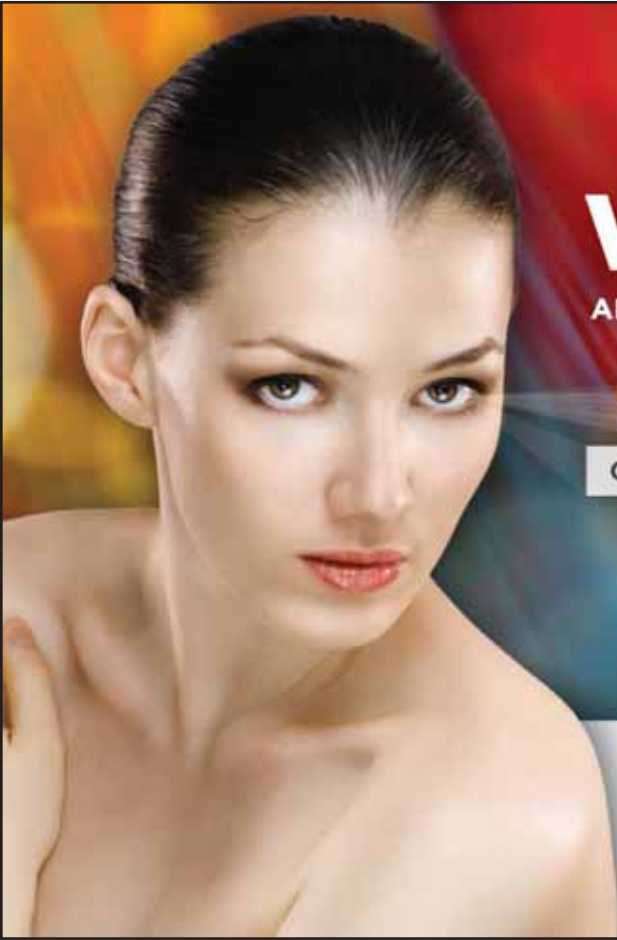
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2013 SCIFTS & SCC

GOLF TOURNAMENT



VENUE: BLACK GOLD GOLF CLUB

**ADDRESS: ONE BLACK GOLD DRIVE
YORBA LINDA, CA 92886**

**DATE: MONDAY, OCTOBER 28TH,
2013**

FOR ADDITIONAL INFORMATION CONTACT:

WWW.BLACKGOLDGOLF.COM

SCIFTS: Chris Quevedo 949.400.6283 OR CQUEVEDO@FARBEST.COM

SCC: Richard Hersey 562.457.9395 OR RHERSEY@ROSSORG.COM

The SCIFTS/SCC Golf Tournament is back for 2013!

Join us at one of OC's top golf courses, Black Gold Golf Club, (Rated No. 2 Golf Course in Orange County by Golfer's Digest) to experience a day of outrageous fun and relaxation. We have an incredible day filled with entertainment, refreshments, contests, and massage therapists. All capped off by reception and excellent prizes!

REGISTER ONLINE

OPEN UNTIL OCTOBER 21ST AT:

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ALL PAYMENTS MUST BE RECEIVED PRIOR TO EVENT - NO REFUNDS

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HOSTED BY:

SCIFTS Co-Sports Chairs: Chris Quevedo & Angelo Barriga

SCC Co-Sports Chairs: Richard Hersey & Jared Johnson

REGISTRATION 10:00 AM - 11:00 AM

PUTTING CONTEST 11:00 AM

LUNCH: 11:00 AM

SHOTGUN START: 1:00 PM

DINNER 5:00 PM

COST: \$150 SINGLE PLAYER, \$600 FOURSOME
\$50 DINNER ONLY

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Job Opportunities

POSITIONS AVAILABLE

- **CHEMIST FORMULATOR (#1308-02)**. Responsibilities: Formulation of all types of Skin Care, Hair Care, and Sun Care products including but not limited to creams, lotions, balms, sprayable lotions and surfactant based systems. Formulation of all OTC products including but not limited to acne lotions, sunscreens, and antibacterial products. Determining product specifications and expiration dates. Originating process manufacturing procedures. Monitoring and releasing first time manufacturing batches. Developing new products to meet marketing and sales department needs. Qualifications: BS in Chemistry, Biology, or related field. Knowledge of industry trends. Creative thinking, technical writing and organizational skills. At least 6 years and more industry experience on the bench formulating. Knowledge of cosmetic/personal care raw materials, functionality, and interactions. Understanding of emulsion and surfactant technology as well as general formulation techniques. Must be familiar with FDA OTC monographs. Please forward all resumes to arda@advancedcosmeticlabs.com.
- **VP OF OPERATIONS (#1308-03)**. Lifeline Skin Care, a Carlsbad-based marketer of cosmetic skincare products based on human stem cells, is looking for an experienced VP of Operations, with experience in outsourcing, managing inventory, supply chain, distribution, logistics; overseeing QC, new product formulation and development, and international regulatory processes. Experience with cosmetic skincare products is required. Young, energetic company looking for the right people to help the company grow. Please submit resume to dqueen@lifelineskincare.com.
- **DOCUMENTATION SPECIALIST (#1308-05)**. Spatz Laboratories a third-party manufacturer of cosmetic products located in beautiful Ventura County California currently has a Documentation Specialist opportunity within our Laboratory team. This team member will be responsible for creation of technical documentation in support of customer requirements. These documents include ingredient listings, COA, and MSDS. They will work with both internal and external customers including Sales, QA, MFG. Successful candidate will have good customer service and problem solving skills. Regulatory and Chemistry experience a plus. Qualified who would like to join the Spatz team should send their resume to spatzemployment@spatzlabs.com.
- **PROCESS DEVELOPMENT AND TECHNICAL TRANSFER CHEMIST (#1308-06)**. Process Development and Technical Transfer Chemist position is open for G.S. Cosmeceutical USA, Inc. We are a contract skin care manufacturer that is rapidly growing and currently seeking candidates to fill this role. If you have 3-7 years of semi-solid product development and scale-up experience (creams, lotions, gels, shampoos, cleansers etc.) please contact Shaheen Khan with your resume to Shaheen@gscos.com or call 925-583-1414.
- **R&D DIRECTOR (#1308-07)**. AQUIESSE, a rapidly growing upscale creator, manufacturer and marketer of home fragrance & personal care products, is seeking a Director of R&D to manage all aspects of the growth of the Research & Development Department. The Director's key responsibilities will be to manage formulation development, manufacturing scale-up, quality assurance, testing and regulatory compliance. The Director would be an active participant in the product development team that would include manufacturing and design personnel. Please email a cover letter and résumé to careers@aquiesse.com.
- **R&D LAB TECHNICIAN/COMPOUNDER (#1308-08)**. Entry level position with R&D formulation lab located in Chatsworth CA. Candidates will assist in Compounding/Batching formulas provided by senior R&D staff, scale up production, maintaining laboratory equipment, filing and other duties as required by Scientific Director. Requirements: 6-12 months lab experience, Must possess strong organizational, interpersonal and communication skills. Please send resume and salary requirements to employment@aboverinaldilabs.com.
- **REGULATORY SR. SPECIALIST (#1309-01)**. To collaborate with the product development team in the area of regulatory support and testing of projects. Act as a liaison between the labs and the Regulatory Manager, including preparation for clinical and safety testing, confirming labeling regulations, reviewing ingredient and fill weight claims, assembling requirements for QVC pre-market checklists, and assisting Manager in international regulations and quality issues and international product registration. Required Qualifications: Bachelors of Science Degree required - Chemistry background a plus 5 – 7 years of regulatory experience. Understanding of FDA regulations and CTFA guidelines for development. Please send your resume to gchicoine@bareesscentuals.com and visit our website at: www.bareesscentualscareers.com.
- **SENIOR CHEMIST /R&D/FORMULATION (#1309-02)**. Our manufacturing facility is looking for a Senior Chemist that can LEAD our R&D department. The position requires a minimum of 3-5 years experience in the industry, working knowledge of regulatory requirements, and quality control experience. Daily duties would include formulation, maintaining lab records, quality control of compounding department and laboratory, preparing regulatory documents, minor mechanical troubleshooting, and sales/marketing support on formulations. We offer very competitive salaries, a complete benefits package, quarterly bonuses, and a friendly work environment. Please email resume and list of references to jwachs@botanicalabs.com.

Job Opportunities

POSITIONS AVAILABLE

- **ASSISTANT PROJECT COORDINATOR (#1309-03).** (Chatsworth) Ideal candidate, a self-starter, detail-oriented and have basic knowledge of the cosmetic manufacturing processes. This position will provide support in the development of products from start to finish. There will be significant interfacing with internal departments (i.e. marketing, purchasing, warehouse, sales etc.). Must possess excellent critical thinking skills, communicate well with all levels of personnel and be highly organized, work in a multi-tasking environment. Maintain accurate project files. Proficiency in Microsoft Office programs (Outlook, Word, Excel) is required. Must work well under pressure being able to meet deadlines. To apply, please email your resume to wfn.classicero@gmail.com.
- **PRODUCT COORDINATOR (#1309-04).** Juice Beauty, a high efficacy and authentically organic beauty company, is looking for a temporary 30 – 90 day product coordinator that will assist with several high priority special projects within the Juice Beauty operations team. This person will manage the NSF organic certification process for key Juice Beauty products, assist in preparing product documentation for regulatory submission and provide support in other essential ongoing operations projects. Candidates must be well organized and be able to work well under pressure and tight deadlines. For consideration, please email your resume to mimi@juicebeauty.com.
- **ACCOUNT EXECUTIVE (#1309-05).** Mintel, a leading global market research company, seeks an experienced salesperson to target Beauty and Personal Care (BPC) clients across the US. The Account Executive will secure new business, creating a strategy to target key prospects and to deliver exceptional sales results against target. A highly polished, professional and consultative selling style will succeed. Experience selling to corporate businesses and gaining credibility for excellence in your field is required. This role can be based in Chicago or on the West Coast, and requires travel up to 50% of the week. Strong knowledge of the BPC market is required. Contact: Kristy Nittskoff, Director of Talent Acquisition and Development; knittskoff@mintel.com.
- **R&D CHEMIST (#1309-06).** (City of Industry) Physicians Formula develops, markets and distributes innovative, premium-priced cosmetic and skin care products. We are seeking an R&D Chemist to develop new formulas for color cosmetics and skin care products; transfer new or modified formulas from laboratory to production; perform stability/compatibility tests on new formulas; maintain/improve overall product quality; create ingredient lists according to FDA/INCI guidelines; review formulas/raw materials for compliance with International Guidelines; keep current with new ingredients/technologies. BS in Chemistry or other scientific discipline; two years' experience in cosmetics formulation. Knowledge of SOPs, GMPs and FDA regulations. Email resume to human.resources@physiciansformula.com.
- **R&D CHEMIST (#1309-08).** R&D Chemist Healthspecialty Labs , a personal care manufacturer in Downey CA, is looking for a R&D Chemist to assist with formulations of personal care products of Lotions, cleansers, color cosmetics etc. The position will be responsible for bench formulations, generating ingredient lists and product marketing briefs for the formulas they develop, regulatory review of ingredients, troubleshooting batches, and scale up. The ideal candidate will have a BS in chemistry, or equivalent, and 1 to 3 years of experience in cosmetic formulating. Please email resume and salary requirements to neil@healthspecialty.com.
- **QUALITY ASSURANCE MANAGER (#1309-09).** AQUIESSE, a rapidly growing designer and manufacturer of luxury home fragrance & personal care products, is seeking a QA Manager. The QA manager's key responsibilities will be to implement and oversee QA systems policy, traceability systems and controlled documentation for principal work processes throughout the organization. The role will also involve supervising laboratory and inspection personnel. The manager would be required to have a thorough understanding of product and process technology and would be an active participant in product development teams. Please email a cover letter and résumé to careers@aquiesse.com.
- **R&D MANAGER, SKINCARE (#1309-10).** The Manager, R&D Skincare will help to execute organizational projects and programs defined by senior management. Duties will include prioritizing and assembling resources, methods and techniques to execute defined strategies and coordinate activities of the scientists, in order to implement development of new products, product improvement, product launches and other development activities. Requires an MS degree in a scientific discipline, 7 years of R&D experience in the skincare or pharmacology arena and 3 years of supervisory experience with direct reports. betinad@herbalife.com.
- **REGULATORY AFFAIR SPECIALIST (#1309-11).** Gordon Laboratories Inc. in Carson, Ca. seeking an experienced Regulatory professional with 3 – 5 year experience in regulatory affairs of manufactured cosmetics/personal care products. Applicants require excellent communication skills to coordinate requested documents for customers manufactured formulas. Experience with Global registration documents of products, (i.e. China, Japan, Korea, Brazil, EU and Canada), Excellent Microsoft Suite knowledge (i.e. Excel, Word, etc.) and reporting KPI metrics. The candidate will be responsible for creation of technical documentation in support of customer requirements. These documents include ingredient listings, COA, and MSDS. They will work with both internal and external customers including Sales, QA, MFG. Successful candidate will have good customer service and problem solving skills. Knowledge of MAS90 is a plus. Send resume to HR@gordonlabsinc.com with salary history.

Job Opportunities

POSITIONS AVAILABLE

- **DOCUMENT CONTROL SUPERVISOR (#1309-12).** Gordon Laboratories Inc. in Carson, Ca. seeking an experienced Document Control Supervisor in our Quality Department with 3-5 years of experience. The candidate will oversee the overall management of cGMP documentation to control and maintain proper tracking and filing of all official documents and procedures. Supervise a staff of 3. Managing the Documentation System for all GLI products and projects. Maintain a complete database and distribute documentation as appropriate. To provide the documents efficiently whenever required by the organization or during external audits. Knowledge of MAS90 is a plus. Send resume to HR@gordonlabsinc.com with salary history.
- **R&D SENIOR CHEMIST (#1309-13).** Gordon Laboratories Inc. in Carson, Ca. seeking an experienced Sr. R&D Chemist with 5+ year experience formulating Skin Care/Personal Care products. Requires a Bachelor's Degree in Chemistry or related science field. Send resume to HR@gordonlabsinc.com with salary history.
- **QUALITY CHEMIST/LAB MANAGER (#1309-14).** Gordon Laboratories Inc. in Carson, Ca. seeking an experienced Manager of Quality Laboratories with 5+ year experience managing Quality, Analytical and Micro lab personnel and processes. The candidate will have strong manufacturing background in the Personal Care industry, specializing in the Quality Chemist/Process Engineer process. Requires a Bachelor's Degree in Chemistry or related science field. Send resume to HR@gordonlabsinc.com with salary history.
- **CLINICAL SUPERVISOR (#1309-15).** BioScreen Testing Services, Inc. an established consumer product testing laboratory, providing services to the Pharmaceutical /Biotech, Medical Device and OTC /Personal Care industries is seeking a Clinical Supervisor for our Torrance or Phoenix Clinical Facility. The candidate will assist in planning, developing and managing research studies. Candidate will also supervise research assistants, coordinators and support staff in carrying out research studies according to protocol. Minimum Ph.D., plus three-five years of clinical industry experience. Supervisory experience. Excellent written and verbal communications skills. Experience in technical writing and at supervising/managing subordinates. Proficiency in interpreting clinical data and in statistics. BioScreen offers a competitive Benefits Package. www.bioscreen.com Resumes to jobs@bioscreen.com.
- **SALES ACCOUNT MANAGER (#1309-16).** TRI-K seeks experienced/ qualified candidates for the position of Sales Account Manager for both domestic and international opportunities in various regions. Responsibilities include: Develop/ implement account specific sales strategies to meet/exceed budget. Call on Key Accounts to understand their needs. Present/ promote new and alternative ingredients/ technology. Obtain/ evaluate feedback on samples and technologies. Participate in trade shows/sales conferences/sales meetings. Awareness of market trends, new technology, pricing, and customer projects. Requirements include: BS/BA, Chemistry. 5+ years sales experience in the chemical/ personal care industry. Considerable overnight travel required. Please forward resumes to PeopleEnergy@tri-k.com. , indicate "Sales Account Manager" in the subject line.
- **KEY ACCOUNT MANAGER-COSMETIC PIGMENTS AND ACTIVES, WEST COAST (#1310-01).** Cosmetic Pigments and Actives is responsible servicing and growing the business at major accounts within the cosmetics/personal care industry. Serve as Global Key Account Manager for at least one Global Key Account, when appropriate. Qualifications; Relevant 4 year BS/BA degree e.g., Biology, Chemistry, Chemical Engineering Minimum of 3 to 5 years selling specialty products for personal care/cosmetics, knowledge of key contacts within customer accounts for which s/he would be responsible is essential. Applicants please apply at www.emdmillipore.com/careers.
- **KEY ACCOUNT MANAGER-COSMETIC PIGMENTS AND ACTIVES, EAST COAST (#1310-02).** Key Account Manager - Cosmetic Pigments and Actives is responsible servicing and growing the business at major accounts within the cosmetics/personal care industry. Serve as Global Key Account Manager for at least one Global Key Account, when appropriate. Qualifications; Experience working with distributor or channel management Relevant 4 year BS/BA degree e.g., Biology, Chemistry, Chemical Engineering, Minimum of 3 to 5 years selling specialty products for personal care/cosmetics, knowledge of key contacts within customer accounts for which s/he would be responsible is essential. Applicants please apply at www.emdmillipore.com/careers.
- **FORMULATING CHEMIST (#1310-03).** Aware Products, a personal care manufacturer in Chatsworth, is looking for an experienced R&D chemist. Responsibilities of the position include formulation of all hair care and body care products including OTC products, writing manufacturing procedures for scale up, troubleshooting and adjusting batches, understanding global regulatory requirements, researching new ingredients, maintaining stability records and lab notebook, as well as knowledge of current technical and industry trends. The ideal candidate will have a BS in chemistry or related discipline with a minimum of 3 years of experience in cosmetic formulating. Please email resume and salary requirements to plordhutchinson@awareproducts.com.
- **SENIOR SCIENTIST (#1310-04).** Henkel Beauty Care - Schwarzkopf and Henkel, maker of Dial, Got2B, Right Guard and a strong line of professional salon products, is seeking a Senior Scientist to join our team in Scottsdale, AZ. This position will provide lead on assigned projects, which involve problem solving, data generation, analysis, and interpretation. PhD with 0 – 5 years of experience or MS/BS with 5 or more years of experience Come join a top international CPG company! Please send resume to Tracy.Reed@us.henkel.com.

Job Opportunities

POSITIONS AVAILABLE

- **MICROBIOLOGIST (#1310-05).** Experienced microbiologist required to supervise an in house microbiology department for a personal care company in the San Fernando Valley area. Must be proficient in standard microbial methodology to include but not limited to environmental plating; water testing; standard aerobic plate counts; culture maintenance and PET testing utilizing both USP and EU requirements. Must be a team leader but also able to work on the bench with colleagues. Please send resume to california9250@gmail.com.
- **COSMETIC CHEMIST (#1310-06).** Chatsworth, CA: We are seeking experienced R&D Chemist - formulation of color cosmetics and skin care. Creating new innovative products as well as keeping current with new ingredients. Minimum 3 years experience in formulating color cosmetics and skin care. Degree in Chemistry and/or related science fields. Send resume to cosmeticindustryjobs@gmail.com.
- **ACCOUNT MANAGER (#1310-07).** Chatsworth, CA. Color Cosmetics Manufacturing company looking for experienced candidate to service current customers and growing new business within the lines as well as reaching out and getting new business. Minimum of 3 years experience within industry of manufacturing cosmetics and personal care manufacturing company. Send resume to cosmeticindustryjobs@gmail.com.
- **TECHNICAL DEVELOPMENT SPECIALIST, WESTERN US (#1310-08).** Reporting to US Industry Director, provide technical ingredient and formulation consultation to Personal Care and Household/Industrial Cleaning industries to drive sales growth. Travel with field sellers on joint customer meetings. Uncover and resolve needs. Work as team with Regional Industry Manager to develop and implement strategy. Align with Suppliers to provide customer solutions. Gather market intelligence. Collaborate with National and Regional Management. Cooperate among internal personnel, vendors and customers. College degree, technical preferred. 5 years minimum industry technical experience. Laboratory experience. Strong interpersonal skills, oral and written. Strong organizational skills; ability to multi-task complex projects. Computer proficiency. E-mail resume: joshua.hashim@univarusa.com.
- **SALES POSITION (#1310-09).** Dr. J SkinClinic natural skincare provide high potency, non-evasive products formulated in perfect balance of science and nature. Most of our core ingredients are natural, organic and USDA certified, extensively researched and clinically proven for efficiency and safety. Sales Position: professional sales background, work independently, able to meet set targets. Develop deep market knowledge, demographic, and information related to sales territory. Qualifications: Bachelor's degree from accredited college or university. Minimum 3 years experience and knowledge of skincare products, preferably clinical sales. Candidate with sales accounts are highly recommended. Kindly provide previous employment history of salary records to cservice@drjinternational.com and mkim@drjinternational.com.
- **MARKETING AND PR POSITION (#1310-10).** Dr. J SkinClinic natural skincare provide high potency, non-evasive products formulated in perfect balance of science and nature. Most of our core ingredients are natural, organic and USDA certified, extensively researched and clinically proven for efficiency and safety. Marketing and PR Position: Marketing professional able to analyze objective and performance. - Brand management; assist in advertising plans. Qualifications: Team player, work with cross functional partners on multiple projects. Microsoft Word/Excel/Power point professional, able to communicate, build and foster trust. Minimum 3 years of experience preferably within cosmetic industry. Kindly provide previous employment history of salary records to cservice@drjinternational.com and mkim@drjinternational.com.
- **SALES ASSOCIATE (#1310-11).** Duties: Form relationships with retailers and distributors to increase market share. Travel 15 to 18 days monthly to conduct seminars, trainings and sales calls. Attend trade shows and represent System Jo in a professional manner. Follow up with customers to maintain and enhance relationships. Manage all aspects of the following for retail accounts; Product assortment and placement, retail marketing and in-store merchandising and performance reports to upper management. Education/and or skills: Minimum 1+ years related successful experience in retail field. Sales skills, overall exceptional business skills, strong negotiating and relationship skills. Superior organization and time management. Exceptional interpersonal skills and ability to interact with customers and ability to travel extensively and manage a flexible work schedule If interested please forward your resume and cover letter to: Ddiamond@systemjo.com.
- **COSMETIC CHEMIST (#1310-12).** Currently seeking a highly motivated and experienced cosmetic Chemist in Anaheim, CA. Responsible for formulating a variety of professional Skin Care and Hair Care products. Responsible for development of new products, processes, methods and formulations with minimal assistance and direction, reverse engineering and minor reformulation. Must be highly organized, self-motivated, and able to multi-task with the working knowledge in FDA, cGMP, OSHA, and international cosmetic regulations. Qualifications: Minimum of 3+ years of laboratory experience in a manufacturing environment with strong chemistry knowledge (Hair care, body care, skin care, beauty and cosmetics experience) Email resume to : info@orangelabusa.com.

Job Opportunities

POSITIONS AVAILABLE

- **R&D LAB TECHNICIAN (#1310-13).** Boise, ID. The R&D Technician must be a flexible and detail oriented team player that communicates well and will be highly organized in a multitasking environment. They will be a self-starter that enjoys a challenge and has a desire to grow in technical knowledge and expertise in cosmetic formulating and manufacturing. Specific responsibilities. Make, test and assist with personal care formulations. Maintain a detailed lab notebook. Perform stability testing and maintain stability records for the lab and production batches. Perform quality control responsibilities of production batches. Generate batch sheets for the new products moving from the lab into production. Create ingredient lists according to FDA/INCI guidelines. Support the formulation chemist in performing various research tasks. If interested please forward your resume to kelly@mariposalabs.com.
- **QC CHEMIST (#1311-01).** A Manufacturer of OTC and Personal care products currently has an opening for a QC Chemist. Responsibilities include but not limited to: Compliance with GMP, GLP and other regulatory agency requirements for OTC and cosmetic testing, including raw material, in-process and finished goods. Be able to conduct routine analysis of raw materials, in process and finished product and packaging components according to SOP and other duties as assigned. This individual must have a Bachelor's degree in Chemistry with 3-5 years' experience in a CGMP quality control laboratory. Please send resume to Royden Shiroma at: roy@cosmetictكنولوجيات.com

POSITIONS WANTED

- **CONSULTANT (#1309-07).** Experienced R&D industry scientist, expertise in cosmetic, personal care, cosmeceutical/OTC, medical aesthetics product development (skin, hair & nails). Key strengths safety, topical delivery, regulatory & use of in vitro models, molecular and clinical methodologies for marketing claims. larrderm@aol.com; 760-877-5385.

*This monthly listing is a free service to all members of the SCC. To place a technical job listing in the Cosmegram, a maximum of 100 words, **please e-mail your job listing to John Garruto, Employment Chair at jgarruto@skinmedica.com** or Bethany McCarver at bmccarver@skinmedica.com. Please limit to technical positions only. When the position is filled, please notify Bethany McCarver to have the listing deleted. If we do not hear from you, it will be removed after two months. To place an ad in the next issue, information must be received 20th of each month. Please note: We do not knowingly publish listings that have been placed with a search firm and are not responsible for duplicate listings. We also do not release the names of job seekers unless directed to do so by the job seeker.*

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You Be The Chemist

Jillian Cimo

In 2002, a need was identified. School children throughout the nation were graduating high school with an education sorely lacking in basic scientific knowledge. Many professionals in the fields of science and technology were finding it increasingly difficult to find qualified applicants for current employment opportunities. Our universities and community colleges needed to offer extensive remedial math and science courses to enable undereducated high school graduates a pathway to success. We needed to find a way to prepare our youth for a world where 8 out of 10 job opportunities require math and science skills.

In 2003, an idea was conceived. The Chemical Educational Foundation (CEF) realized that they could develop a program to teach science and chemistry concepts in a fun and exciting way. They could utilize the resources of the experts available to them in the chemical industry to further their idea that children much younger than high school age could understand chemistry and be inspired. CEF understood their program would need to be flexible enough that the differing educational needs of each community, school and classroom were addressed. A truly grassroots effort was needed to meet these goals.

In 2004, a program was launched. CEF introduced the You Be The Chemist Challenge (YBTC). The premise of the Challenge was to create a question-and-answer academic competition, similar in format to spelling bees and quiz bowls, which would test grade 5-8 students on important chemistry concepts, historical discoveries, and safety awareness tips. Initial competitions were held in three(3) states and have since been duplicated throughout the country, bringing members of the chemical industry together with the organizations, schools, educators and students in their local area. The culmination of each yearly cycle is the national championship in Philadelphia every June.

From 2004 to 2008, the program blossomed, grew and expanded west toward the Pacific Ocean. Each year additional states signed on to the YBTC Challenge. The list of sponsoring companies expanded as they began to see the advantages in their own backyards. The study guide and question material created by CEF is distributed to each and every state and local challenge organizer. A Local Challenge Organizer may be a chemical industry member or a school district representative who has agreed to organize competition sites in his/her community.

In 2009, California heard the call to action. All

it took was one company (Horn) starting with one school. California's YBTC Challenge held its first Local Challenge, which also happened to be its first State Challenge. White boards and markers were the means of scoring, and we emerged with our first California Champion! She went to Philadelphia for the National Challenge and won a very respectable 4th place trophy. More importantly, California established itself as a contender on the national stage. Word spread like wildfire as teachers began to understand that a program offered to them free-of-charge which not only supplied them with valuable resources, but also countless hours of volunteer manpower would be a boon to their classrooms.

In 2010, California tripled its number of participating schools and launched its first televised Challenge competition. Filmed by, produced and aired by Cox Telecommunications throughout the southern California region, our reach grew even further. The State Challenge began a true partnership with the Discovery Science Center, Southern California's premier hands-on science museum for kids, which continues to host our televised competition each year in May. White boards gave way to TurningPoint transponders and electronic scoring, while a simple school gymnasium grew into a sound stage with an audience capacity of 250 cheering spectators.

From 2010 to 2013, California's YBTC (CaYBTC) program grew and expanded. Local school participation exploded from four(4) to ten(10) local challenge sites, reaching throughout our golden state from San Diego County to the San Gabriel mountains. Our list of sponsoring and participating companies continues to increase yearly as the positive and beneficial results of the YBTC program become apparent to an industry thirsty for new ideas and fresh talent. The 2013 California State Challenge welcomed on stage a representative from State Senator Lou Correa's office who recognized our contributions to the communities we serve with a State Commendation, which now hangs proudly at the Discovery Science Center.

In 2014, the CaYBTC committee anticipates reaching more than 2,500 middle school students throughout our state who will compete at one of more than a dozen Local Challenge sites. Throughout the current school year, dozens of our teachers, educators and administrators are using the Study Guide, laboratory experiments, and on-line tools to introduce their students to the exciting world of chemistry and its central role in all the sciences. A dawning awareness of the value of chemistry in our daily lives is igniting a spark of enthusiasm amongst the children we reach.

By 2016, we envision a CaYBTC program which will reach 30,000 middle school students from the Oregon border to the San Diego County line. Our outreach efforts will harness the energy and enthusiasm of dozens upon dozens of volunteers from every sector of the chemical industry; cosmetics, health care, animal science, pharmaceuticals, food science, cleaning/industrial, and the list goes on. As the scope and reach of the Challenge increases, so does the number of budding chemists with the potential to change the future of the planet we all call home.

We need your help. Each school year begins with a new crop of excited middle school students eager to participate in the CaYBTC Challenge. We need additional sponsors and volunteers each year in order to meet the needs of an expanding student enrollment.

Will YOU rise to the Challenge and join us?

Jillian Cimo
California State YBTC co-Organizer

For additional information on how you can help, please contact:

Jillian Cimo / 524.2777 ext. 123
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For more information about the event and/or to confirm your presence, contact Jillian Cimo at jwcimo@coastsouthwest.com or Greg Roop at groop@ethorn.com.

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This series offers a foundation from which all skin care professionals – regardless of scientific background – can understand current and future advances in skin care ingredient technologies. Starting with a basic review of ingredients used in product systems, students will become acquainted with regulatory issues, product claims and many of the myths pervasive in the world of skin care before moving into a high level overview of performance ingredients from the skin's point of view. Key elements of the skin – from skin cells to dermal tissue – are examined throughout this two-part course, with popular ingredients designed to target specific skin sectors and conditions highlighted during the presentations. Suggested reading, blogs, websites and tutorials will be provided for those students interested in continuing the learning process.

Students are encouraged to bring skincare products with ingredient lists to discuss with the class. Tape recorders are also allowed.

WHO SHOULD ATTEND | Product developers, marketing managers, educators, sales representatives, raw material suppliers, estheticians, physicians, nurses or those otherwise involved in the development and promotion of skin care products should find the material highly applicable and appropriate to their level of speciality.

INSTRUCTORS | Both courses are taught by the team of Rebecca James Gadberr, the lead instructor of the cosmetic sciences program at UCLA Extension since 1986, and Irena James, assistant instructor since 2008. Gadberr is the Chairman | CEO of YG Laboratories, past chairman of the California Chapter of the Society of Cosmetic Chemists, an award-winning journalist, educator and product developer, and is considered one of the skin care industry's leading authorities. James is a popular lecturer in the global skin care industry, former professor of esthetics at Seneca College in Toronto, Canada, and is a board member of Beauty Industry West and the Global Educator for YG Laboratories.

While the courses can be taken independently, Part I or the approval of the assistant instructor, Irena James, is suggested prior to taking Part II. James can be reached at irenaj@yglabs.com.

PART II | UPSTREAM to DOWNSTREAM AGING

Part II of this program begins with a review of the skin's anatomy and physiology, including cell types and the skin's immune activity, then evolves into the inflammation cascade, free radical families, antioxidants, and sunscreens. Key skin conditions include upstream to downstream aging, hyperpigmentation, and the wound healing cascade. Cosmetic ingredients for each conditions will be discussed, including *antioxidants*, *peptides*, *cosmetic anti-inflammatories* and *cell-targeted ingredients*. An overview of cell biology and cosmetic ingredients – with a tutorial on the human genome and epigenome designed specifically for cosmetic professionals – will also be presented.

Review of Skin's Anatomy & Physiology

- Epidermis
- Epidermal/Dermal Junction
- Dermis

Cell Biology

- Cell Types in the Skin
- Nucleus | Chromosomes, Telomeres, DNA, Genome, Genes & Epigenome
- Protein Synthesis and Functions
- Mitochondria & Energy Production
- Cell Membrane & Transport
- Receptor Proteins & Cell Signaling
- Chirality
- External & Internal Cell Communication

Epigenetics: The Emerging Science of Gene Regulation

Skin's Immune System & Function

Upstream Aging | Cellular Aging

- Gene Expression & Aging
 - CLOCK Genes
- DNA and DNA-Repair
- Heat Shock Proteins
- Stem Cells
- Sirtuins, Telomeres & Cell Senescence
- Mitochondria, Oxygen & Cell Energizing

Free Radicals & the Reactive Oxygen Species

- Direct & Indirect Antioxidants
- Phase II Enzymes
- Reactive Nitrogen Species, Reactive Carbonyl Species

Environmental Damage

- Effects of UV, Infrared and Visible Light on skin
- Sunscreens: what the non-chemist needs to know
- The Effects of Smoke and Smog and Ingredient Protection

Skin Inflammation

- The inflammation cascade
- Cosmetic "anti-inflammatories"

Pigmentation & Hyperpigmentation

- Skin Lightening & Brightening: Upstream vs. Downstream Inhibitions
- Proteasomes & Lipofuscin

Downstream Aging | Tissue Aging & "Anti-Aging" Ingredients

- Aging in the:
 - Epidermal/Dermal Junction
 - Dermis

The Wound Healing Cascade

- Cosmetic Ingredients that Support the Wound Healing Process



COURSE INFORMATION

November 1 – 4, Friday – Monday
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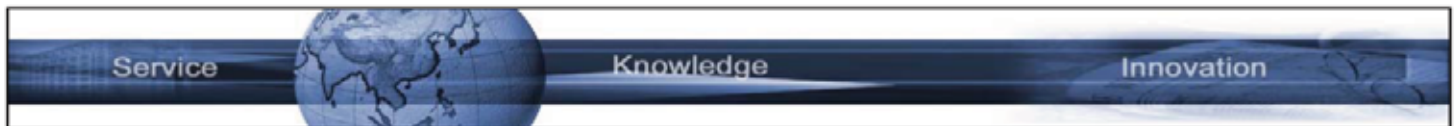


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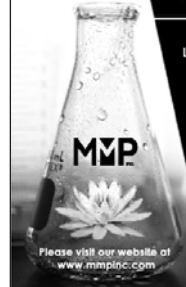
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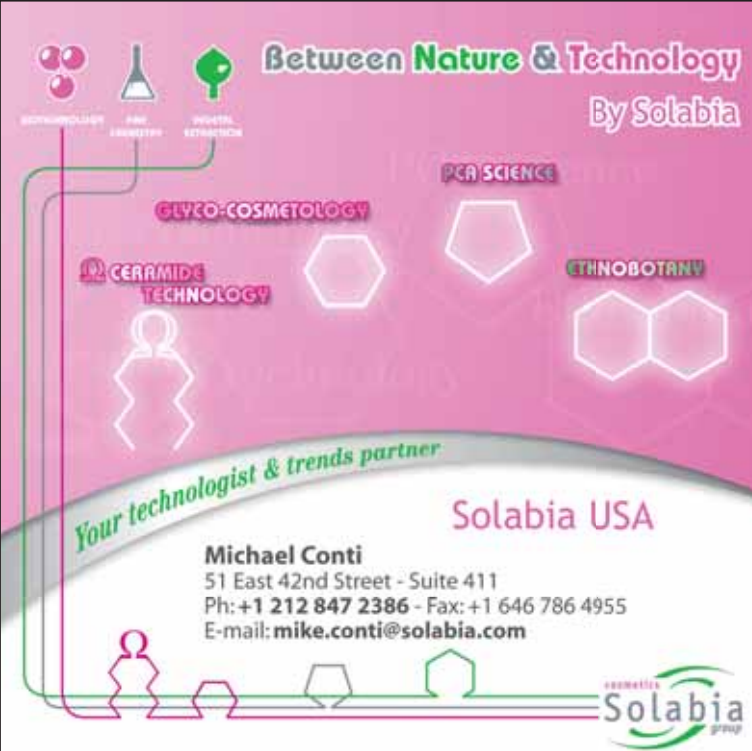
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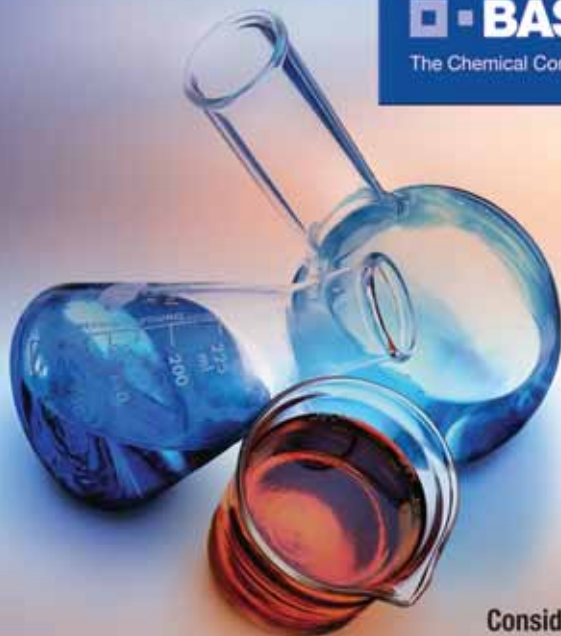
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Be the Next SCC Monthly Meeting Sponsor!

The SCC California Chapter is opening sponsorship opportunities to anyone interested in introducing their company during our monthly meetings.

The benefits of sponsorship are to provide you and your company with the following:

- **Approximately three to five minutes to introduce your company and employees, products, capabilities and/or services.**
- **The exclusive right to distribute literature and samples at the monthly meeting.**
- **Optional table adjacent to the registration table to distribute literature and samples by one or two employees.**
- **Your company name will appear on our Sponsor board at the meeting.**
- **Your company name and location will be included in all meeting announcements, including our monthly newsletter (Cosmegram) and all email announcements and reminders.**
- **Your company name will appear for one month on the SCC website as "This Month's Sponsor", which will include a link to your company website.**
- **Your donation to sponsor a meeting is tax deductible with our non-profit status.**

Cost: The cost to sponsor a SCC chapter meeting is \$350.

Please contact Yi Hsin Chang or Guy Langer if you are interested or have any questions.

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Cure for a Cause

On Sunday September 22nd, on a beautiful first day of Fall 2013, Michelle Vardanian, VP at Aware Products, lead her team, I.C.O.N./Cure for a Cause/ Michelle V. in honor of Carol & support of others, in the Stop Cancer 5K|10K Run|Walk. The event took place at Woodley Park in Van Nuys and raised nearly a quarter of a million dollars for cancer research.

Some California Chapter members participated as we remembered our dear friend and 1995 California Chapter Chair, Carol Collins. Young, and not as young alike, and even some walkers of the 4-legged variety gathered unified in a common goal...to find a cure for cancer.



Announcements

SCC Contact Information Changes

If you are a member of our chapter and your information (ie. name, address, company, phone numbers, email address) has changed, please make sure you contact us with the new information so we can update our database. If changes are not sent to us, you may not be getting your newsletter, meeting notices, course registrations, etc. Please contact Tina-Marie Lesko at tmlesko@presperse.com with any changes.

Discounted Meeting Price For Members!

SCC members will receive a discount of 50% off the pre-registration fee for monthly meetings. That means members with reservations will only pay \$20 to attend our monthly chapter meetings. What you would save on the cost of a few meetings would will more than make up for the cost of membership. So if you aren't a member, sign up today!

Free November Meeting for Members!

In addition to offering our members half off the cost of meetings for this year, the board has decided to make this November meeting free to all members with a reservation. It's now a better time than ever to become a member or to renew your membership. Please talk to Tina-Marie Lesko for more information about how to become a member.

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Deadline for the October Cosmegram is **October 24**

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