

COSMEGRAM

california

March 2014

Volume 44 | Issue 3

Dinner Hour

Paradoxical Enhancement of Macro-damage by Traditional Conditioner Formulations, and Formulation Approaches to Mitigate These Effects



Tycho Speaker, PhD

President
Capsulent

During development of a hair-repair product, we were surprised to find that common conditioner formulations produced increased hair tangling and roughness when macroscopic physical damage was present (although they worked well on lightly damaged hair). These effects were also observed using single cationic ingredients. We propose that deposition of high charge-to-mass ratio materials on the anionic surface presented by damaged hair may effectively amplify like-charge repulsion, causing

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Educational Hour

Rheology & Solving Cosmetics Manufacturing Problems



T. Joseph Lin, PhD

Emulsion-based products continue to be very popular in the personal care industry. They look elegant, feel nice on the skin and can be easily formulated into many different cosmetics. Many water-soluble, oil-soluble active ingredients, dyes and pigments can be easily incorporated into O/W, W/O type emulsion base to produce effective and easy-to-use cosmetics or cosmetic drugs. It is not surprising that many best-selling skin-care, hair-care and makeup products are based on various types of emulsions.

Most emulsions, with the possible exception of microemulsions, are not a thermodynamically stable system. This means emulsified products can often exhibit stability and quality-related problems such as phase separation and viscosity/texture variations. Since many personal care products contain surfactants, they can also encourage

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Meeting Details:

Date: **Tuesday - March 25, 2014**Location: **Manhattan Beach Marriott**Menu: **Fish, Chicken or Vegetarian**

Educational Hour - 5:00 p.m.

Dinner Hour - 6:30 p.m.

Social Hour - 6:00 p.m.

Dinner Speaker - 6:30 p.m.

More Meeting Details on Page 2**Reserve Today!**Pay online at www.caliscc.org

or

Call (661) 388-6373 to reserve

Reservation Deadline: 12:00 p.m. (noon) Friday-March 21

If you reserve and do not attend, you are responsible for meeting charges.
You will be billed accordingly.**Meeting reservations are strongly encouraged!**

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Meeting Details

Location

Manhattan Beach Marriott
1400 Parkview Ave.
Manhattan Beach, CA 90266
(310) 546-7511

Costs

- \$20.00 Members with reservations and first-time only guests with a member-sponsored reservation. *Non-member pricing in effect after first meeting.*
- \$65.00 Members without reservations
- \$55.00 Non-members with reservations
- \$70.00 Non-members without reservations

Menu

Butter White Fish in a Caper Sauce with rice and assorted seasonal vegetables, **OR**
Mustard Crusted Chicken Breast on a Compressed Parmesan-Potato Cake with market vegetables, and caramelized onion chicken jus, **OR**
Vegetarian

Reservations

Please register and pay online at www.caliscc.org; Christina Hernandez: **661-388-6373**
Call-in registrations must be guaranteed with credit card and will be charged for no-show.
Reservations will be accepted no later than 12:00 p.m. the Friday before SCC Meetings.
If you call in after 12:00 p.m., your spot cannot be guaranteed and you will be required to pay the walk-in rate. Limited space – register today! Walk-ins may be turned away.

Meeting Sponsor

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Company Website: www.tcrindustries/finechemicals.com

Society of Cosmetic Chemists - California Chapter

2014 Calendar of Events

March

25 California Chapter Monthly Meeting *Manhattan Beach Marriot*

May

31 California Chapter Dinner Dance *Beverly Hilton*

October

2 California Chapter Scientific Seminar *Marina del Rey Marriott*

October

28 California Chapter Monthly Meeting *Manhattan Beach Marriot*

Dinner Hour

...continued from page 1

the observed increase in divergent fibrils and split-end flare angles. Observations regarding this effect are presented as well as some approaches to mitigate this counter-intuitive phenomenon through control of average charge density using low-charge hydrocolloids and/or counterions. Additionally, we will present a brief discussion of self-assembling repair approaches, which re-attach divergent elements, facilitating proper and expected function of the conditioner formulations, independent of these possible charge density effects.

About Our Speaker

Dr. Tycho Speaker works on hair and skin delivery platforms and has made innovative contributions to these fields in numerous publications and patents. Following his PhD in Physical Chemistry at the University of California, Santa Cruz, he initially worked in the semiconductor industry, eventually specializing to biomedical imaging

device manufacturing.

A chance encounter on a family camping trip with an extreme cloud of mosquitoes led him to an interest in repellent technology and culminated in his founding Capsulent, an encapsulation technology company, and the patents that formed the foundation for later work in delivery systems.

Tycho has also consulted for a variety of large consumer product companies in markets ranging from Personal Care to the Agricultural Product and Paint and Coatings industries. Capsulent has recently developed kerabead® and other charged-film and charged-matrix self-assembly products that target hair damage, and maintains an active research program to characterize and model charge effects associated with structural damage in hair.

Educational Hour

...continued from page 1

formation and entrapment of excessive air bubbles in the product. These problems or changes can take place during the manufacturing process or over the product's expected shelf life and can be perceived by consumers as a sign of inferior quality. Since they are often related to changes in rheological properties such as viscosity and yield value, an understanding of basic rheology is very important in solving tricky processing problems or improving product stability to prevent expensive product recalls.

Since many cosmetic products are non-Newtonian in nature, their rheological properties can be strongly influenced by composition variables (CV) as well as by process variables (PV) during manufacturing. This means that important rheological properties responsible for the product quality can be affected not only by adding polymers or thickeners, but also by shear stress applied by mixers, homogenizers, or filling equipment, or by change in processing conditions such as temperature or cooling rate. Sometimes, the processing methods, including how the ingredients are combined, can strongly affect product stability.

This presentation will discuss the importance of understanding rheology and process variables in finding optimal process conditions for cosmetics manufacturing. Examples will illustrate how this knowledge can be used to solve practical problems

quickly, often without the need for a formulation change or new equipment, while reducing energy consumption in manufacturing.

About Our Speaker

Joe Lin worked for Max Factor in Hollywood as the head of the Emulsion Laboratory in the 1960s. He started his consulting work in 1974, specializing in formulation and processing of cosmetic emulsions.

He has presented numerous papers at scientific meetings in the U.S. and abroad, receiving several awards, including the SCC Literature Award, best paper awards and two IFSCC awards for his presentations at London Congress in 1974 and Sydney Congress in 1978.

In 2001, Joe received SCC's, highest honor, the Maison deNavarre Medal Award, for his contributions to the "Art and Science of Cosmetic Research," including his original work on Low Energy Emulsification (LEE). His book, "Manufacturing Cosmetic Emulsions: Pragmatic Troubleshooting and Energy Conservation," was published by Allured Books in 2010.

Joe has a BS degree from UC Berkeley, and a PhD in Chemical Engineering from Wayne State University in Detroit, Michigan.



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FENCHEM

Conditioning Agents, Natural Colors (*Beta One Carotene/Orange, Paprika/Red, Lutein/Yellow, Lycopene/Red*), Natural Vitamin E, Organic Inulin (*from Jerusalem artichoke*), Ginko Biloba, Gingseng Green Tea, Sea Buckthorn Oil, Thickening Stabilizers, PVP Polymers, Anti-Dandruff Agents, Emulsifiers, Whitening Agents, Sodium Hyaluronates, Green Surfactants, DL-Panthenol, CellMotive CoQ10

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Natural Vegetable Petrolatums, Natural Vegetable Lipid Oils (*to replace mineral oils*), Microcrystalline Waxes, Synthetic Bees Wax, Carnauba Wax, and Candelilla Wax, USP Petrolatums, Paraffin Waxes, ISO Polymers

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The Specialty Chemical Specialists

Reduce, Reuse, Recycle

Karen Chun
Barnet Products

In some ways, I think we all try to Reduce, Reuse, Recycle when possible. For those of you who know me, I tend to take it to an extreme sometimes because I recycle almost everything. My recycle bin tends to fill up faster than my waste bin every week and I would have to resort to secretly dumping items in my neighbor's bins. Neighbors don't like that very much. I also like to reuse things many times. My daughter Sofia's reusable plastic straws are half her age, about 3 years old (don't worry I sanitize them in the dishwasher). I use reusable grocery bags most of the time (except for the times when I leave them in my car trunk, arrgh!). I also reuse my plastic bags like a true Asian for bathroom trash cans but I like to fold them like an American flag, into a triangle shape so they fit nice and neat in the draw. My mom taught me that. Thanks Mom. I'm also very particular about reducing my paper usage by printing on both sides and using less water by only bathing Sofia every other day. OK, maybe that's not because I want to reduce water usage but more because it makes nightly routines easier. Don't worry! She's clean.

The debate still goes on as to whether the benefit of recycling outweighs the alternative which is dumping in landfills (i.e. cost to recycle is significant). It's definitely morally the right thing to do though. I'm not here to debate the good and bad of it because we all have our opinions and we should all do what makes sense to us and what makes us feel good. But I do think we all have a responsibility to waste minimalization and to recycle where we can.

I bring this all up because in the personal care industry we have many outstanding companies that have tackled sustainability and made it a corporate initiative. Companies have reported significant reduction of production waste and reduction in the amount of packaging used and an increase in solar energy usage. I know many of our SCC members work for such companies and it really feels good to be a part of an industry that works towards sustainability. Kudos to you and keep up the good work.

We had a great turnout at last month's SCC meeting at the Warner Center Marriott in Woodland Hills. There were 140 people who attended and we enjoyed hearing from Anthony Almada talking about Acne Inside Out and Michael Green presenting on Green Chemistry for Safer Products.

If you don't already know, you no longer need to login on our website (www.caliscc.org) to access the Cosmegram or copies of past presentations. We hope this will make it easier for you to maneuver around the website and see what is happening with our chapter. Hard copies of the Cosmegram will still be mailed monthly to members only though as a benefit of being a SCC member.



I look forward to seeing everyone back at the Manhattan Beach Marriott for the next meeting on March 25th. I leave you for now with some beauty tips that spoke to my heart and my hope is that you will too find it encouraging.

Karen Chun
2014 Chair, California Chapter
Society of Cosmetic Chemists

Time-Tested Beauty Tips

- For attractive lips, speak words of kindness.
- For lovely eyes, seek out the good in people.
- For a slim figure, share your food with the hungry.
- For beautiful hair, let a child run his fingers through it once a day.
- For poise, walk with the knowledge you'll never walk alone.

by Sam Levenson (often attributed to Audrey Hepburn)

**SOCIETY OF COSMETIC CHEMISTS CALIFORNIA CHAPTER
ANNUAL DINNER DANCE GALA**

Masquerade Ball

MAY 31ST, 2014

Tickets: \$135.00 | Deadline: April 30, 2014

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Beverly Hilton

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*Catherine Mars
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Authors are invited to submit titles and abstracts of no more than 150 words for original papers to be presented in podium format. All topics related to cosmetic science will be considered for presentation. Topics of particular interest for submission of abstracts are:

- Color Cosmetics (Formulation and Performance for Skin)
- Fragrances in the Cosmetic Industry (Fine Fragrances, Regulations, Fragrancing Personal Care Products)
- Basics of Cosmetic Formulations (Emulsion & Surfactant Chemistry)
- Topical Delivery Systems (Liposomes, Encapsulations, Micro-emulsions, Devices)
- Current Regulations affecting the Cosmetic Industry (US Regulations, OTC Products, cGMPs)
- Online Formulating and Research Tools for the Cosmetic Chemist (Social Media, Computer Apps, Websites, Databases)
- Emerging Trends and Innovations in the Cosmetic Industry

SUBMISSION DEADLINE: MAY 2, 2014

All abstracts must be submitted online at our website www.sconline.org.

After acceptance of abstracts by the Committee, all presenters will be required to submit preprints 12 weeks prior to presentation (minimum of 600 words, maximum of 2 pages, including figures). All presenters will be eligible for the Shaw Mudge Award sponsored by BASF Corporation, which is given for the Best Paper presented at the Society's Annual Meeting. The honorarium for this award is \$2,500. **Presenters are required to register for the Meeting.**

New Fragrance Regulations Will Affect Many Common Fragrances

Janet Winter Blaschke

International Cosmetics & Regulatory Specialists, LLC (USA)
REACH Chemical Consulting, Ltd. (UK)

Our industry has been familiar with the European requirements to list any of the 26 listed fragrance allergens, in 2003, which require individual fragrance components over certain levels, to be provided specifically on the ingredient list.

Now the European Commission has published a proposed list of other allergens that will be required to be listed, too. The additional challenge with this list is that instead of listing 26 possibilities, that list has been expanded to 89 potential allergens.

The new list includes: **Ylang-ylang oil, Eucalyptus Oil, Mentha piperita (peppermint), lavender species, and many others** very familiar to perfumers and flavor chemists. If at or above the threshold level, labeling will be required even if not added directly, and is an intentional or unintentional component of a fragrance blend.

This creates two very relevant issues:

1. **Access of information from fragrance companies.** This will require even more information to be divulged by fragrance suppliers to their customers. Some of this information previously would have been considered to be proprietary. Of course, fragrance suppliers will spend a significant amount of time and resources to this end.
2. **Challenges in the size of labeling** to accommodate all of the required fragrance allergen listings on the label. Many of the additional allergens listed are common and may trigger many additions to an ingredient list.

Discussion with the European Commission has continued for some time, and there has been no labeling relief for industry that has been accepted. Consequently, industry may have a dilemma where multiple allergens need to be listed, and creating an aesthetically pleasing label.

Numerous options to placing these components directly on the standard required ingredient list, have been discussed. Some of the options that have been proposed, but not accepted by the Commission are:

- A QR (scan) code for each product, which can be scanned to get allergen information. This has been dismissed due to the fact that not everyone has a device that can scan.
- Publication of allergens on company websites. This was also dismissed as not being accessible at the point of purchase
- A telephone number to reach the company for inquiries. The Commission also rejected this proposal.

The alternatives do not seem acceptable as the primary focus is advising the consumer on the packaging at the point of purchase. While discussions are still ongoing, the options at this point are very limited.

In addition to the greatly expanded fragrance allergen labeling requirements, three fragrance components will be banned: **atranol, chloroatranol, and HICC** [3 and 4-(4-Hydroxy-4-methylpentyl) cyclohex-3-ene-1-carbaldehyde]. Atranol and Chloroatranol are components of **oak moss** and **tree moss**, so the use of these extracts, even if not in a fragrance, will be impacted.

The European Commission "would like to invite any interested parties, including authorities of the Member States, manufacturers of cosmetic products, producers of the substances concerned and relevant industry and consumers associations, to submit their comments on the proposed measures and on their possible economic impact."

Comments can be sent to the European Commission for their consideration, by May 14, 2014. Any comments should be sent with the reference: '**Fragrance allergens - Public Consultation**' by standard mail or e-mail to:

European Commission
Directorate General Health and Consumers Unit
Unit B/2, Health Technology and Cosmetics, Office DM24 02/082
B-1049 Brussels, Belgium
E-mail: sanco-cosmetics-and-medical-devices@ec.europa.eu

After the end of the comment period, the draft Opinion will reflect any changes, and published later this year. Companies should then determine what additional labeling will be needed for each of their fragranced products. This is yet another example of the importance of relationships within the supply chain, especially those between brand owners' R&D departments and their ingredient suppliers.



Job Opportunities

POSITIONS AVAILABLE

- **PART-TIME SUPPLY CHAIN EXPERT / OPERATIONS CONSULTANT (#1312-01) (Independent Contractor)**. Must have at least 10 years of experience in managing raw material ordering, final product manufacturing, inventory management and related supply chain and back-end operation duties. Prefer experience in the cosmetic and skincare industry and knowledge of vendors, suppliers and contract manufacturers. Detail-oriented and process-driven. Comfortable in meeting and exceeding deadlines. Please contact (949) 748-8863 to inquire and submit a resume.
- **MARKETING MANAGER (#1312-03)**. Marketing Manager for our Personal Care division Kemin, a profitable and progressive, privately-held international company headquartered in Des Moines, Iowa (USA) with a vision to "improve the quality of life by touching half the people of the world every day with our products and services" is looking to hire a Marketing Manager for our Personal Care division. The incumbent will oversee marketing projects, sales support, events, communications and tradeshow ensuring that objectives are accomplished within the prescribed time frame and parameters. This position requires someone well-versed in a wide variety of personal and household care applications. Apply on line at: <http://www.kemin.com/about/careers/career-opportunities>.
- **COSMETIC CHEMIST (#1312-04)**. Chatsworth, CA: Classic Cosmetics, contract manufacturer celebrating 25 years of business seeks, experienced Cosmetic Chemist - formulation of color cosmetics and skin care. Creating new innovative products as well as keeping current with new ingredients. Minimum 3 years experience in formulating color cosmetics and skin care. Degree in Chemistry and/or related science fields. Send resume to michellej@classiccosmetics.com.
- **LAB MANAGER (#1312-05)**. Benefit Cosmetics is currently seeking a Lab Manager based in SF. Reporting to the Director of Quality Assurance & Technical Services, will provide management with day to day oversight of the QC and Packaging lab. Manages 4 team members in the lab that perform testing & reporting of test results. Minimum three years of laboratory and/or technical experience required. Minimum three years supervisory or managerial experience required. Cosmetics experience preferred. Knowledge of test protocols, equipment and processes for Packaging and/or product testing. To apply, please visit <http://ch.tbe.taleo.net/CH14/ats/careers/requisition.jsp?org=BENEFITCOSMETICS&cws=1&rid=2152>. EOE.
- **MICROBIOLOGIST (#1401-01)**. McKenna Labs, a personal care, OTC & Rx manufacturer in Anaheim, CA is looking for a microbiologist to lead micro testing and stability studies in our facility. The candidate for this role will be responsible for microbiological testing, gram staining, preservative efficacy testing, calibration, maintenance and validation of equipment. BS with 2-7 years of experience in cosmetic microbiology is desired. Please email resume and salary requirements to Careers@McKennaLabs.com.
- **R&D CHEMIST (#1401-02)**. McKenna Labs, a personal care, OTC & Rx manufacturer in Anaheim, CA is looking for a R&D Chemist to assist with lab formulations of skin care products. The candidate for this role will be responsible for bench formulation/reformulation, making ingredient lists, regulatory review of ingredients, troubleshooting OOS batches, and scale up. BS chemistry or equivalent with 2-5 years of experience in cosmetic formulations is desired. Please email resume and salary requirements to Careers@McKennaLabs.com.
- **PRODUCT ENGINEER (#1402-01)**. Rodan + Fields, LLC is seeking a scientist with technical understanding of skincare and OTC product categories to play a pivotal role in the development and manufacturing of the company's domestic and international skincare and OTC products. 7+ years of skincare product development and manufacturing experience, Bachelors in Chemistry or related field required. Responsibilities include moving product prototypes from the formulation stage, through scale up, into full scale manufacturing and through product life-cycle manufacturing. Responsibilities also include process improvements, implementation of formulation changes, CMO technical management and, with the quality group, implementation of corrective actions. Please send resumes to jclausen@rodanandfields.com.
- **REGULATORY COORDINATOR (#1402-02)**. ViSalus - Los Angeles, CA; Temp Position (3-6 Months) - Responsible for supporting the research and development team with preparing, organizing and maintaining data. Work with purchasing and packaging teams in relate to technical documents and product dossier preparation. Compare formula composition with current label per country for accuracy of ingredient and nutrition, supplement claims. Preparing accurate data base for each ViSalus formula including but not limited to; formula composition, ingredients, review label copy, formula testing, etc. Must have experience with raw material interaction with suppliers, obtaining Certificate of Analysis, and MSDS. Prefer 2-4 years of experience and degree in science related field. Contact trigby@visalus.com.
- **R&D CHEMIST (#1402-03)**. Manufacturing company located in Chatsworth CA is looking for R&D Chemist to assist with bench formulations of skin care and hair products. As team member of the R&D department he/she will assist with the development of new formulations, reverse engineering, and batch scale up. Please email resume to: Tino@neutraderm.com.

Job Opportunities

POSITIONS AVAILABLE

- **REGULATORY DOCUMENTATION SPECIALIST (#1402-05).** NYX, Los Angeles Inc. the fastest growing cosmetics company in the world is looking to hire a Regulatory Documentation Specialist. The position is responsible to support, and maintain procedures in the Regulatory Affairs Department to ensure the compliance of all cosmetic products which are developed and distributed by NYX Cosmetics. For consideration please submit your resume to naz@nyxcosmetics.com.
- **QUALITY LAB MANAGER (#1402-06).** Looking for a strong individual who understands the urgency of a contract manufacturing environment to manage incoming raw and component materials as well the bulk testing lab. This person also manages the in-house metrology, assists in quality audits, monitors and evaluates all documented testing and processes. Must be able to handle multiple priorities, and have proven problem solving skills as well as a strong knowledge of cGMP's. This position requires a chemistry degree or equivalent with a minimum of 5 years' experience in the industry. Salary DOE. Please send resume to plordhutchinson@awareproducts.com.
- **PRICE/COSTING ANALYST (#1402-08).** We are in a search for a Price/Costing Analyst with extensive understanding of the cosmetic/manufacturing industry and its impact to product costing. This position reports directly to the CFO. Please fax your resume with salary requirements to 661-299-4829.
- **BENCH CHEMIST (#1402-09).** Sun Valley, CA. Currently Seeking a bench chemist who is experienced in color matching. Must be highly organized, fast paced and must know how to work on cutting edge products as we specialize in creating innovative color products. Please email your resume to: Ana@dreamteambeaute.com.
- **ACCOUNT MANAGER (#1402-10).** Color cosmetics manufacturer in the San Fernando Valley, CA is seeking an experienced Account Manager. The successful candidate will have a minimum of 3 years' experience in sales for the personal care manufacturing industry. An account manager is expected to maintain and grow business for existing customers, and find new business opportunities by reaching out to potential customers. Must have excellent verbal and written communication skills, and have working knowledge of Microsoft Office. Highly motivated candidates should send cover sheet, resume and salary history to cosmeticshr2@gmail.com.
- **QUALITY CONTROL ASSOCIATE (#1402-11).** Color cosmetics manufacturer in the San Fernando Valley, CA is seeking a Quality Control Associate. The successful candidate will have a minimum of 3 years' experience in quality control for the personal care manufacturing industry. The QC associate will participate in all aspects of quality control including, but not limited to, line inspections, incoming material inspections, product retains, regulatory documentation, FDA compliance, etc. Must have excellent verbal and written communication skills, and have a working knowledge of Microsoft Office. Highly motivated candidates should send cover sheet, resume and salary history to cosmeticshr2@gmail.com.
- **SR. FORMULATIONS CHEMIST (#1402-12).** Neways, located in Springville Utah is looking for a Sr. Formulations Chemist to join the product development team. Will formulate a variety of personal care and home care products for domestic and international markets. Resolve formulation and manufacturing issues for new and existing products. Work with product team to identify consumer needs and target new and innovative product ideas. Bachelor's degree plus 7 years experience in a manufacturing environment. Must be familiar with regulatory standards including FDA and GMP. Must have excellent communication and multi-tasking skills. Ability to prioritize. Please email resume to employment@neways.com.
- **SALES ACCOUNT MANAGER – WC (#1402-13).** TRI-K seeks an experienced/ qualified candidate for the position of Sales Account Manager - West Coast Region. Responsibilities include: Develop/ implement account specific sales strategies to meet/exceed budget. Call on Key Accounts to understand their needs. Present/ promote new and alternative ingredients/ technology. Obtain/ evaluate feedback on samples and technologies. Participate in trade shows/sales conferences/sales meetings. Awareness of market trends, new technology, pricing, and customer projects. Requirements include: BS/BA, Chemistry. 5+ years sales experience in the chemical/ personal care industry. Travel with some overnight stays. Please forward resumes to PeopleEnergy@tri-k.com.
- **R&D LAB TECHNICIAN (#1402-15).** Formulation laboratory located in the South Bay area is looking for a lab technician with 1-2 years experience in a personal care laboratory environment. Responsibilities include stability testing, receiving and organizing incoming raw materials, assisting in making lab batches. Please send resumes to gsauzeat@cosmetixdesign.com.
- **FORMULATION SCIENTIST (#1403-02).** Kemin is seeking a PhD formulation scientist, responsible for the innovation, feasibility, determination, and development of personal care products and general solutions. They will also have a significant customer-facing role in the field, delivering and presenting technical. When not traveling, the Formulation Scientist will develop product extensions and test them in applications for specific customer needs in the personal care industry. Based in Des Moines, Iowa at Kemin's new state-of-the-art Molecular Advancement Center, this role is expected to travel up to 30% of the time. For more information on this position, please visit www.kemin.com/careers - job ID#2014-2467.

Job Opportunities

POSITIONS AVAILABLE

- **R&D LAB TECHNICIAN (#1403-04).** We are looking for a full time R&D Lab Technician. Candidate requires at least 1-2 years of experience working on new formulations, optimizing cost, time, quality and performance of new and current products. Follow through preliminary stability, ordering ingredients, scale up formulations and other lab work. Ideally we need someone who can take a project all the way from the beginning to supervising the initial production compounding of the finished good. Interested candidates, please send resume to dsimon@coswayco.com.
- **SR. SALES REPRESENTATIVE (#1403-05).** Lipscomb Chemical, a technical sales company based out of Long Beach, CA, is seeking an experienced salesperson to the Personal Care Industry. The ideal candidate will have a technical degree and 5+ years sales experience to the California cosmetics industry. Please send your resume to Anjali Martin, Sales Manager – Personal & Home Care at amartin@lipscombchemical.com or call 562 961-3333.
- **BEAUTY CONSULTANT HNB MEDISKIN (#1403-07).** (DRJ International), a Cosmetic company based in Orange, CA is seeking experienced beauty consultants. The candidates must have sales experience, be reliable, and self-motivated. Knowledge of cosmetics is a big plus. Pay- Commission only for the first 3 months of all sales (15% - 50%). Must be able to make minimum \$1,000 per mo. Must complete training program 3 months and purchase starter kits worth \$1200 for \$300. Certificate provided after completion. Will receive more benefits such as base pay, gas, etc., after a 3 mo. probation period and sales evaluation. **Visit our websites for more information on our skincare lines** www.drjskinclinic.com, www.drjorganics.com, www.hnbmediskin.com Please email resume to: resume@drjinternational.com.
- **REGIONAL SALES MANAGER (#1403-08).** Lucas Meyer Cosmetics develops, manufactures innovative ingredients. Job Description: Knowledge of the Lucas Meyer product line. Lead the sales and market development activities for the territory. Present products or concepts, field visits, commercial and technical events. Driving of projects with key accounts. Preparing sales budget and product forecasts. Candidate Profile: Degree in Chemistry, Science or Chemical Engineering. 5 years of professional sales experience in cosmetic or specialty chemical industry. Knowledge of the personal care market. Managing large, complex accounts. Work from a home office. Travel up to 50% (within the US). Email your application with the resume to Christine.Desy@LucasMeyercosmetics.com.
- **SENIOR MANAGER OF RESEARCH AND DEVELOPMENT (#1403-09).** Senior Manager of Research and Development is a results-driven professional responsible for R&D in a luxury cosmetic company. Responsibilities include looking for new and innovative ingredients and raw materials for inclusion in new formulas. Responsible for overseeing Product Regulatory and Claims Substantiation testing and submittal to retail accounts for legal review. Other responsibilities include evaluating new product concepts and reformulating & improving existing products. This person must clearly understand their role in project timelines and work within specified cost constraints. You will also interact with outside chemists and contract manufacturers providing direction, recommendations and approvals. Send Resume: hr@katesomerville.com.
- **QUALITY CONTROL INSPECTOR (#1403-10).** Manufacturer/Distributor of seeks Quality Control Inspector, Incoming Components, for full-time position. Inspect incoming components, inspection of product with accepted specifications or/and sample standards. Provide sample to the Lab of finished goods received from contract filling companies. Process claims to vendors of non conforming materials. Follow up with components QC issues reported by Production. Must be detail-oriented, have good communication, and interpersonal skills. Send resume with salary history to jobs@aiibeauty.com.

POSITIONS WANTED

- **LABORATORY TECHNICIAN (#1402-04).** I am interested in an internship that would allow me to learn and gain experience in the Personal Care/Cosmetic Chemistry industry. I am a licensed Cosmetologist who has approximately 4 years experience working with the mixture of chemicals, and practical use of personal care products in the salon, and am currently obtaining my Bachelor's in Biochemistry. For any further questions, please contact via email: GQuichocho@gmail.com or Mobile Number: (619) 952-4452. Thank you for your time and consideration.
- **CONSULTANT (#1402-14).** Personal Care, OTC, and Dietary Supplement: Quality Control, Research and Development, and Regulations. Please, Contact omelnoor1@yahoo.com Home: 818-892-9269 Cell: 248-705-2217.

Job Opportunities

POSITIONS WANTED

- **INTERNSHIP (#1402-17).** The purpose of this listing is to seek an internship, preferably in Southern California, paid or not paid in the Cosmetic industry. I am a recent graduate of a degree of chemistry with a concentration in biochemistry. My experience in this field is zero but I do have hours in a compounding pharmacy. The objective of this internship is to gain hours of experience in my pursuit for a career. I am open to any aspect of the industry whether R&D or sales. Please feel free to contact me at: c_stout@u.pacific.edu or 661-345-5152.
- **INTERNSHIP (#1403-03).** I am a student at UCLA majoring in biochemistry. I am seeking for an internship (paid or unpaid) in Southern California to gain experience in the Cosmetic Chemistry industry. Please feel free to contact me at amandahlee@me.com.
- **PART TIME LABORATORY TECHNICIAN (#1403-06).** I am interested in a part time position in the cosmeceutical industry that will allow me to better understand the chemistry behind cosmetic development and production. I am a recent graduate of biological sciences from UCI with 2 years' experience in chemistry lab (general and organic) and 2 years' experience in biology lab (microbiology). I am astute in following Quality Control procedures and SOPs. I have extensively studied the effects, functions, and comedogenicity of commonly used skincare ingredients. I also have experience in creating skin serums and creams for personal use. Please contact me at sputh@uci.edu.

*This monthly listing is a free service to all members of the SCC. To place a technical job listing in the Cosmegram, a maximum of 100 words, **please e-mail your job listing to John Garruto, Employment Chair at jgarruto@skinmedica.com** or Bethany McCarver at bmccarver@skinmedica.com. Please limit to technical positions only. When the position is filled, please notify Bethany McCarver to have the listing deleted. If we do not hear from you, it will be removed after two months. To place an ad in the next issue, information must be received 20th of each month. Please note: We do not knowingly publish listings that have been placed with a search firm and are not responsible for duplicate listings. We also do not release the names of job seekers unless directed to do so by the job seeker.*

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Sept. 26 - Annual Golf Outing at Turtle Point
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FOR ADDITIONAL INFORMATION

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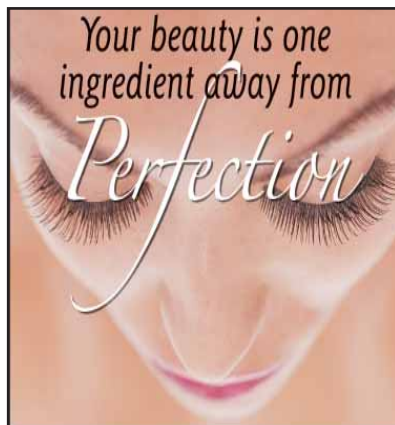


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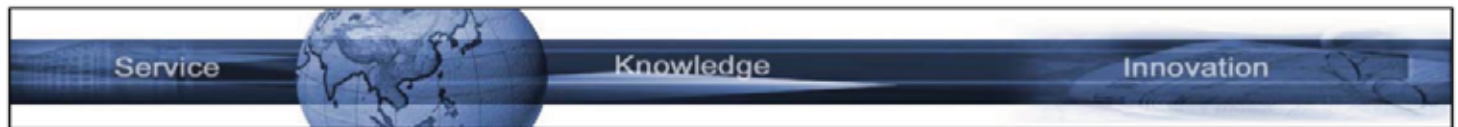


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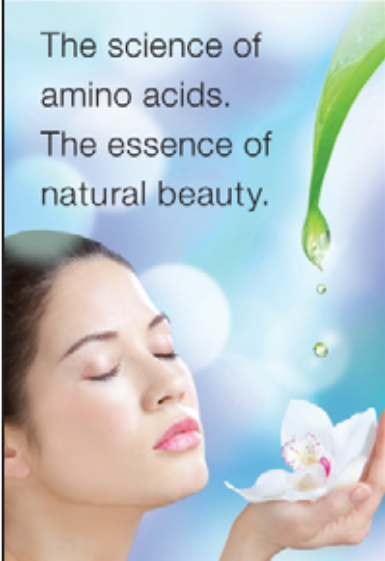
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The benefits of sponsorship are to provide you and your company with the following:

- **Approximately three to five minutes to introduce your company and employees, products, capabilities and/or services.**
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- **Your company name will appear for one month on the SCC website as “This Month’s Sponsor”, which will include a link to your company website.**
- **Your donation to sponsor a meeting is tax deductible with our non-profit status.**

Cost: The cost to sponsor a SCC chapter meeting is \$350.

Please contact Yi Hsin Chang if you are interested or have any questions.

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Announcements

New Locations for 2014

Venue changes for 2014

- March, April, Sept., Oct., Nov. meetings:
Manhattan Beach Marriott
1400 Parkview Ave, Manhattan Beach, CA 90266
- May meeting:
Dukes
21150 Pacific Coast Hwy., Malibu, CA 90265

SCC Contact Information Changes

If you are a member of our chapter and your information (ie. name, address, company, phone numbers, email address) has changed, please make sure you contact us with the new information so we can update our database. If changes are not sent to us, you may not be getting your newsletter, meeting notices, course registrations, etc. Please contact Tina-Marie Lesko at tmlesko@presperse.com with any changes.

Check Us Out on Social Media

The California Chapter of The Society of Cosmetic Chemists is now on Facebook!! "Like" our page to stay updated on industry news and upcoming Chapter events. Search "Society of Cosmetic Chemists, California Chapter" to find us!!

Membership

It is not too late to renew your membership for 2014! There will be a \$25 late fee applied to the current membership dues of \$140. You can renew online at www.sconline.org. Should you need your membership number, please contact Tina-Marie Lesko at tmlesko@presperse.com.

Area III Director Candidates Needed

Candidates are needed to run for Area III Director. Our California Chapter is part of Area III which also includes Twin Cities Chapter, Southwest Chapter, and Intermountain West Chapter. There are two Area Directors from each Area. Area Directors serve on the SCC National Board for a 3-year term; the term of this position is January 2015–December 2017. An individual interested in running for Area III Director must be a General Member in good standing within a Chapter of Area III for at least one year as of June 30th of the election year (2014).

Deadline to submit form to National is April 15th. For additional information please contact Area III Director Liz Strelan (liz.strelan@croda.com; 310-756-5055).

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The *Cosmogram* is the official newsletter of the Society of Cosmetic Chemists - California Chapter. This newsletter is published as a service to our members. <http://www.caliscc.org>.

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