

COSMEGRAM

california

April 2014

Volume 44 | Issue 4

Dinner Hour

The Need for Transparent Partnerships for Sustainability's Sake

Aaron Reber

Global Marketing Manager
Natural Plant Products



The recent growth of vegetable oils in the global personal care market looks to increase for at least the next five years. For this reason, it is imperative that farming organizations at the source of these vegetable oils look to develop an understanding of how acting sustainably will help them develop better relations with their customers and end-use consumers.

Additionally, as the widely-accepted definition of sustainability indicates, farms will continue to act in ways that contribute to the longevity of their land, their businesses, and the community around them. We seek to study questions such as:

- What does it mean for agriculture to be sustainable?

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Educational Hour

Sunscreens Skin Cancer Prevention Assessment beyond SPF and UVA-PF- Insights to Utilizing Proteomics

Nava Dayan Ph.D.

Owner

Dr. Nava Dayan L.L.C.



The efficacy of sunscreens is evaluated by their ability to absorb at the UVB/UVA wavelengths, SPF testing and assessment of Persistent Pigment Darkening (PPD-UVA-PF). These methodologies assess physical absorption, generation clinical erythema and melanin production respectively. While these methods have been used for years and are accepted by industry and variety of regulatory authorities, the correlation between the end points and the ultimate purpose of sunscreens efficacy in skin cancer prevention is not clear.

The initiation and progression of cancer is a complicated biochemical shift from cell cycle homeostasis. Therefore it is sensible that the assessment of sunscreens efficacy includes

...continued on page 3

Meeting Details:

Date: **Tuesday - April 22, 2014**

Location: **Manhattan Beach Marriott**

Menu: **Sea Bass, Chicken or Vegetarian**

Educational Hour - 5:00 p.m.

Dinner Hour - 6:30 p.m.

Social Hour - 6:00 p.m.

Dinner Speaker - 6:30 p.m.

More Meeting Details on Page 2

Reserve Today!

Pay online at www.caliscc.org

or

Call (661) 388-6373 to reserve

Reservation Deadline: 12:00 p.m. (noon) Friday-April 18

If you reserve and do not attend, you are responsible for meeting charges.
You will be billed accordingly.

Meeting reservations are strongly encouraged!

Meeting Details

Location

Manhattan Beach Marriott
1400 Parkview Ave.
Manhattan Beach, CA 90266
(310) 546-7511

Costs

- \$20.00 Members with reservations and first-time only guests with a member-sponsored reservation. *Non-member pricing in effect after first meeting.*
- \$65.00 Members without reservations
- \$55.00 Non-members with reservations
- \$70.00 Non-members without reservations

Menu

Baked Chilean Sea Bass in a Tomato Ratatouille with Saffron Potatoes and Tarragon Cream Sauce, **OR**
Grilled Rosemary Bone-In Chicken Breast, Cream and Butter Potato Puree, Vegetables, and Pan Demi Jus, **OR**
Vegetarian Pasta

Reservations

Please register and pay online at www.caliscc.org; Christina Hernandez: **661-388-6373**
Call-in registrations must be guaranteed with credit card and will be charged for no-show.
Reservations will be accepted no later than 12:00 p.m. the Friday before SCC Meetings.
If you call in after 12:00 p.m., your spot cannot be guaranteed and you will be required to pay the walk-in rate. Limited space – register today! Walk-ins may be turned away.

Meeting Sponsor

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Society of Cosmetic Chemists - California Chapter

2014 Calendar of Events

April	22	California Chapter Monthly Meeting	<i>Manhattan Beach Marriot</i>
May	27	California Chapter Monthly Meeting	<i>Dukes Malibu</i>
May	31	California Chapter Dinner Dance	<i>Beverly Hilton</i>
September	23	California Chapter Monthly Meeting	<i>Manhattan Beach Marriot</i>
October	2	California Chapter Scientific Seminar	<i>Marina del Rey Marriott</i>

Dinner Hour

...continued from page 1

- What are the main issues associated with producing crops for oils?
- Are there differences in farming practices around the world?
- How can transparency increase sustainability?
- How can crop rotation and field practices change sustainability on the same field year-after-year?

About Our Speaker

Aaron Reber is currently the Global Marketing Manager for Natural Plant Products, a farming

cooperative focusing on growing oilseed crops in Oregon, USA. He has studied at Portland State University for a BS in economics, L'école de management de Bordeaux for an MSc in International Management, and Willamette University for an MBA focusing in sustainability and international marketing.

His main goal is to gain further market access for the farmer/growers who employ him. He's also an avid open-water swimmer and a former cook.

Educational Hour

...continued from page 1

detection of biomarkers that control and participate in skin cancer. Numerous attempts have been made and successfully pointed towards specific relevant protein biomarkers and their applicability to direct sun exposure and the efficacy of sunscreens. An example of such marker is p53, a tumor suppressor protein. However, due to the complexity of cancer initiation, a more comprehensive marker-panel creation approach may be of value.

Recent years advances in gene and protein expression technologies opens a new era of opportunities to further develop the biological assessment approach. While gene expression provides insights quantifying mRNA levels that are deviated from normal, it may not be correlated with protein content and/or activity and therefore unless followed or replaced by proteomics may not be clinically relevant. It is now known that mRNA is not always translated to protein. In fact, the amount of protein produced for a given amount of mRNA depends on the gene it is transcribed from and on the current physiological state of the cell. The goal of functional proteomics is not only to identify which proteins are deviated from homeostasis in their amounts but also to detect structural changes and identify relevant proteins interactions. Traditional protein expression methods are limited in that one should predict the protein for detection and the process and analysis may be time consuming and expensive. However new and improved methodologies allow faster, cost effective more accurate analysis.

This presentation will describe the need to add biological endpoints to cancer prevention analysis of sunscreens and review relevant published knowledge gathered about specific protein markers.

It will suggest a novel tier approach for functional proteomic analysis to be added to the tested panel for sunscreens efficacy so the relevancy to cancer prevention is prominent.

About Our Speaker

Dr. Nava Dayan is the owner of Dr. Nava Dayan L.L.C, a skin science and research consultancy located at NJ, USA, and serving the pharmaceutical, cosmetic, and personal care industries; dermal and transdermal. Nava offers consulting for product feasibility in skin care, composition of R&D plans covering efficacy and toxicology; planning, execution and data interpretation into claims of experiments during the processes of drug discovery as well as formulations, delivery for improved efficacy and attenuated toxicity.

Sample of expertise includes: drug-skin interaction, bio-markers (genomics and proteomics), skin/age related sensitivities, inflammatory skin disorders, innate immunity and biota. She also conducts customized education classes.

Nava has 24 years of experience in the greater skin care segment, and has yielded more than 150 publication credits in numerous industry-respected journals and in four books. She has been awarded the In-Cosmetics Gold Award for innovation and commensurate recognition from the NYSCC and the CRS for excellence. Nava has a wide network of CRO's with whom she is working to fine tune and execute R&D.



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Conditioning Agents, Natural Colors (*Beta One Carotene/Orange, Paprika/Red, Lutein/Yellow, Lycopene/Red*), Natural Vitamin E, Organic Inulin (*from Jerusalem artichoke*), Ginko Biloba, Gingseng Green Tea, Sea Buckthorn Oil, Thickening Stabilizers, PVP Polymers, Anti-Dandruff Agents, Emulsifiers, Whitening Agents, Sodium Hyaluronates, Green Surfactants, DL-Panthenol, CellMotive CoQ10

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IGI CARES

Natural Vegetable Petrolatums, Natural Vegetable Lipid Oils (*to replace mineral oils*), Microcrystalline Waxes, Synthetic Bees Wax, Carnauba Wax, and Candelilla Wax, USP Petrolatums, Paraffin Waxes, ISO Polymers

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The Specialty Chemical Specialists

Spring Forward, Fall Back

Karen Chun
Barnet Products

Have you ever wondered where the phrase "Spring Forward, Fall Back" came from? It's a phrase that refers to Daylight Saving Time (DST). Growing up, I just listened to the news and moved my clock forward or backward when it was that time of the year. It confused me but I did it, manually. Since we just started DST last month, I decided to look into it a little and re-educate myself and bore you with my findings ☺.

On March 9th, we did the Spring Forward part and turned our clock ahead one hour. We lost one hour of sleep in the morning (argh!) but gained one hour of sunlight at the end of the day. Spring Forward, Fall Back refers to the observance of the beginning and end of DST. There are many terms used around the world to describe DST such as "spring ahead", "fall behind", "summer time", or "gain an hour here, lose an hour there". A mistake commonly made is to call it Daylight Savings Time, with an "s" at the end of Saving. I am one who has made this mistake! It is believed this might have come about due to similar references to things like "savings account".

Did you know that Germany was one of the first countries to observe DST? Maybe some of our colleagues found this out on their trip this month to In-Cosmetics in Hamburg, Germany!

It still remains controversial as to whether DST is actually a good thing. The main advantages to DST is that it gives us the opportunity to stay outdoors longer during the spring/summer months and remain active and maybe even give us a healthier lifestyle and definitely provide more hours of family time. It is argued that this can in turn reduce electricity usage and increase energy efficiency because you are indoors less and not using electricity. DST is also good for tourism because it allows travelers more time outside when traveling. The arguments against DST states that DST is not energy saving but would in fact consume more energy, would cause confusion and complicate life, and would be a safety issue for example for children going to school in the early morning hours when it's dark. I can certainly see both sides of the debate, especially the confusion aspect. Luckily, my iPhone changes the time automatically for me!

Do you travel to Arizona for business? Did you know that Arizona does not observe DST? So, part of the year, California is on the same time as Arizona (like right now) and the other part of the year (during the fall/winter months), they are

one hour ahead of us. It gets confusing when I am scheduling a teleconference with a company in Arizona or traveling there. Hawaii also does not observe DST.

Next time you're traveling for business or pleasure, find out if your destination observes DST!

We had two great speakers that presented at the last SCC meeting on March 25th. Dr. Joseph Lin presented on Rheology & Solving Cosmetics Manufacturing Problems and Dr. Tycho Speaker presented on Paradoxical Enhancement of Macro-damage by Traditional Conditioner Formulations, and Formulation Approaches to Mitigate These Effects. Thank you both for educating us.

We are in search of candidates for our California Chapter election (Chair-Elect, Treasurer-Elect, Secretary) and also for National SCC election (VP-Elect, Treasurer, and Area III Director). If you are interested and would like more details, you can contact Angie Inouye for our Chapter election and Liz Streland or myself for the National election. Let's keep up the momentum and put more California representation at the National level!

I look forward to seeing you at the next monthly meeting on April 22nd at the Manhattan Beach Marriott!

Take care,

Karen Chun
2014 Chair, California Chapter
Society of Cosmetic Chemists



MASQUERADE BALL



Hors d'Oeuvres

- Sesame Seared Ahi Tuna on Crisp Wonton, Wasabi Aioli
- Coconut Shrimp, Spicy Cocktail Sauce
- Short Rib Sliders

Entrée

- Baked Chicken with Pacific Sea Bass (Sautéed Caramelized Fennel and Rosemary)
- Grilled Herb Marinated Rib Eye Steak with Jumbo Shrimp (Roasted Tomato Olive Caper Oregano Sauce)
- Seared Quinoa Cake (Red and White Quinoa, Vegetable Ragout, Light Tomato Sauce)

Dessert

- Chocolate Truffle Dome and Mocha Dora Mousse (Brandied Vanilla Anglaise, Chocolate Sauce and Berries)

Cocktails	5:30-6:30 PM
Dinner	7:00-8:30 PM
Dancing/Entertainment	8:30 PM-Midnight

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Call 1-800-HILTONS and ask for the "SCC GALA Room Block", or visit www.beverlyhilton.com and enter the group code **618**.

Last day to reserve for discounted rate: May 5th, 2014

MASQUERADE BALL

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Please contact Guy Langer or Lane Lippert if you have any questions.

Guy Langer (guylander@aol.com)

818-344-0244

Lane Lippert (lane@accubclabs.com)

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SCC Dinner Dance

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Or you may make your contribution through the SCC website: www.CaliSCC.org



Dear Supplier,

SUBJECT: California SCC Dinner Dance Gala 2014

The California Chapter of the SCC is pleased to announce that its annual Dinner Dance Gala will be held on May 31, 2014 at the Beverly Hilton. We look forward to a fun filled evening!

Among the many exciting features we will have at this year's event are a souvenir program and extra-special gift bags. Donors to the event will receive preferred seating and recognition in the souvenir program. Their names will also be prominently displayed during the event and in the SCC newsletter.

The participation of our members and suppliers is greatly needed to ensure the success of this event. Your generous contribution would be most appreciated.

If you would like to support the 2014 SCC Dinner Dance Gala with Product Donations or Sponsorship, please go to www.caliscc.org to download the forms. You can also pay online for the Sponsorship too.

Thank you for your support. We look forward to seeing all of you in May!

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SOCIETY OF COSMETIC CHEMISTS



CALL FOR PAPERS – PODIUM PRESENTATIONS

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DECEMBER 11-12, 2014

NEW YORK HILTON HOTEL, NEW YORK CITY

Authors are invited to submit titles and abstracts of no more than 150 words for original papers to be presented in podium format. All topics related to cosmetic science will be considered for presentation. Topics of particular interest for submission of abstracts are:

- Color Cosmetics (Formulation and Performance for Skin)
- Fragrances in the Cosmetic Industry (Fine Fragrances, Regulations, Fragrancing Personal Care Products)
- Basics of Cosmetic Formulations (Emulsion & Surfactant Chemistry)
- Topical Delivery Systems (Liposomes, Encapsulations, Micro-emulsions, Devices)
- Current Regulations affecting the Cosmetic Industry (US Regulations, OTC Products, cGMPs)
- Online Formulating and Research Tools for the Cosmetic Chemist (Social Media, Computer Apps, Websites, Databases)
- Emerging Trends and Innovations in the Cosmetic Industry

SUBMISSION DEADLINE: MAY 2, 2014

All abstracts must be submitted online at our website www.scconline.org.

After acceptance of abstracts by the Committee, all presenters will be required to submit preprints 12 weeks prior to presentation (minimum of 600 words, maximum of 2 pages, including figures). All presenters will be eligible for the Shaw Mudge Award sponsored by BASF Corporation, which is given for the Best Paper presented at the Society's Annual Meeting. The honorarium for this award is \$2,500. **Presenters are required to register for the Meeting.**

Job Opportunities

POSITIONS AVAILABLE

- **MICROBIOLOGIST (#1401-01)**. McKenna Labs, a personal care, OTC & Rx manufacturer in Anaheim, CA is looking for a microbiologist to lead micro testing and stability studies in our facility. The candidate for this role will be responsible for microbiological testing, gram staining, preservative efficacy testing, calibration, maintenance and validation of equipment. BS with 2-7 years of experience in cosmetic microbiology is desired. Please email resume and salary requirements to Careers@McKennaLabs.com.
- **R&D CHEMIST (#1401-02)**. McKenna Labs, a personal care, OTC & Rx manufacturer in Anaheim, CA is looking for a R&D Chemist to assist with lab formulations of skin care products. The candidate for this role will be responsible for bench formulation/reformulation, making ingredient lists, regulatory review of ingredients, troubleshooting OOS batches, and scale up. BS chemistry or equivalent with 2-5 years of experience in cosmetic formulations is desired. Please email resume and salary requirements to Careers@McKennaLabs.com.
- **PRODUCT ENGINEER (#1402-01)**. Rodan + Fields, LLC is seeking a scientist with technical understanding of skincare and OTC product categories to play a pivotal role in the development and manufacturing of the company's domestic and international skincare and OTC products. 7+ years of skincare product development and manufacturing experience, Bachelors in Chemistry or related field required. Responsibilities include moving product prototypes from the formulation stage, through scale up, into full scale manufacturing and through product life-cycle manufacturing. Responsibilities also include process improvements, implementation of formulation changes, CMO technical management and, with the quality group, implementation of corrective actions. Please send resumes to jclausen@rodanandfields.com.
- **REGULATORY COORDINATOR (#1402-02)**. ViSalus - Los Angeles, CA; Temp Position (3-6 Months) - Responsible for supporting the research and development team with preparing, organizing and maintaining data. Work with purchasing and packaging teams in relate to technical documents and product dossier preparation. Compare formula composition with current label per country for accuracy of ingredient and nutrition, supplement claims. Preparing accurate data base for each ViSalus formula including but not limited to; formula composition, ingredients, review label copy, formula testing, etc. Must have experience with raw material interaction with suppliers, obtaining Certificate of Analysis, and MSDS. Prefer 2-4 years of experience and degree in science related field. Contact trigby@visalus.com.
- **R&D CHEMIST (#1402-03)**. Manufacturing company located in Chatsworth CA is looking for R&D Chemist to assist with bench formulations of skin care and hair products. As team member of the R&D department he/she will assist with the development of new formulations, reverse engineering, and batch scale up. Please email resume to: Tino@neutraderm.com.
- **REGULATORY DOCUMENTATION SPECIALIST (#1402-05)**. NYX, Los Angeles Inc. the fastest growing cosmetics company in the world is looking to hire a Regulatory Documentation Specialist. The position is responsible to support, and maintain procedures in the Regulatory Affairs Department to ensure the compliance of all cosmetic products which are developed and distributed by NYX Cosmetics. For consideration please submit your resume to naz@nyxcosmetics.com.
- **QUALITY LAB MANAGER (#1402-06)**. Looking for a strong individual who understands the urgency of a contract manufacturing environment to manage incoming raw and component materials as well the bulk testing lab. This person also manages the in-house metrology, assists in quality audits, monitors and evaluates all documented testing and processes. Must be able to handle multiple priorities, and have proven problem solving skills as well as a strong knowledge of cGMP's. This position requires a chemistry degree or equivalent with a minimum of 5 years' experience in the industry. Salary DOE. Please send resume to plordhutchinson@awareproducts.com.
- **PRICE/COSTING ANALYST (#1402-08)**. We are in a search for a Price/Costing Analyst with extensive understanding of the cosmetic/manufacturing industry and its impact to product costing. This position reports directly to the CFO. Please fax your resume with salary requirements to 661-299-4829.
- **BENCH CHEMIST (#1402-09)**. Sun Valley, CA. Currently Seeking a bench chemist who is experienced in color matching. Must be highly organized, fast paced and must know how to work on cutting edge products as we specialize in creating innovative color products. Please email your resume to: Ana@dreamteambeaute.com.
- **ACCOUNT MANAGER (#1402-10)**. Color cosmetics manufacturer in the San Fernando Valley, CA is seeking an experienced Account Manager. The successful candidate will have a minimum of 3 years' experience in sales for the personal care manufacturing industry. An account manager is expected to maintain and grow business for existing customers, and find new business opportunities by reaching out to potential customers. Must have excellent verbal and written communication skills, and have working knowledge of Microsoft Office. Highly motivated candidates should send cover sheet, resume and salary history to cosmeticshr2@gmail.com.

Job Opportunities

POSITIONS AVAILABLE

- **QUALITY CONTROL ASSOCIATE (#1402-11).** Color cosmetics manufacturer in the San Fernando Valley, CA is seeking a Quality Control Associate. The successful candidate will have a minimum of 3 years' experience in quality control for the personal care manufacturing industry. The QC associate will participate in all aspects of quality control including, but not limited to, line inspections, incoming material inspections, product retains, regulatory documentation, FDA compliance, etc. Must have excellent verbal and written communication skills, and have a working knowledge of Microsoft Office. Highly motivated candidates should send cover sheet, resume and salary history to cosmeticshr2@gmail.com.
- **SR. FORMULATIONS CHEMIST (#1402-12).** Neways, located in Springville Utah is looking for a Sr. Formulations Chemist to join the product development team. Will formulate a variety of personal care and home care products for domestic and international markets. Resolve formulation and manufacturing issues for new and existing products. Work with product team to identify consumer needs and target new and innovative product ideas. Bachelor's degree plus 7 years experience in a manufacturing environment. Must be familiar with regulatory standards including FDA and GMP. Must have excellent communication and multi-tasking skills. Ability to prioritize. Please email resume to employment@neways.com.
- **SALES ACCOUNT MANAGER – WC (#1402-13).** TRI-K seeks an experienced/ qualified candidate for the position of Sales Account Manager - West Coast Region. Responsibilities include: Develop/ implement account specific sales strategies to meet/exceed budget. Call on Key Accounts to understand their needs. Present/ promote new and alternative ingredients/ technology. Obtain/ evaluate feedback on samples and technologies. Participate in trade shows/sales conferences/sales meetings. Awareness of market trends, new technology, pricing, and customer projects. Requirements include: BS/BA, Chemistry. 5+ years sales experience in the chemical/ personal care industry. Travel with some overnight stays. Please forward resumes to PeopleEnergy@tri-k.com.
- **R&D LAB TECHNICIAN (#1402-15).** Formulation laboratory located in the South Bay area is looking for a lab technician with 1-2 years experience in a personal care laboratory environment. Responsibilities include stability testing, receiving and organizing incoming raw materials, assisting in making lab batches. Please send resumes to gsauzeat@cosmetixdesign.com.
- **FORMULATION SCIENTIST (#1403-02).** Kemin is seeking a PhD formulation scientist, responsible for the innovation, feasibility, determination, and development of personal care products and general solutions. They will also have a significant customer-facing role in the field, delivering and presenting technical. When not traveling, the Formulation Scientist will develop product extensions and test them in applications for specific customer needs in the personal care industry. Based in Des Moines, Iowa at Kemin's new state-of-the-art Molecular Advancement Center, this role is expected to travel up to 30% of the time. For more information on this position, please visit www.kemin.com/careers - job ID#2014-2467.
- **R&D LAB TECHNICIAN (#1403-04).** We are looking for a full time R&D Lab Technician. Candidate requires at least 1-2 years of experience working on new formulations, optimizing cost, time, quality and performance of new and current products. Follow through preliminary stability, ordering ingredients, scale up formulations and other lab work. Ideally we need someone who can take a project all the way from beginning to supervising initial production compounding of the finished good. Interested candidates, send resume to dsimon@coswayco.com.
- **SR. SALES REPRESENTATIVE (#1403-05).** Lipscomb Chemical, a technical sales company based out of Long Beach, CA, is seeking an experienced salesperson to the Personal Care Industry. The ideal candidate will have a technical degree and 5+ years sales experience to the California cosmetics industry. Please send your resume to Anjali Martin, Sales Manager – Personal & Home Care at amartin@lipscombchemical.com or call 562 961-3333.
- **BEAUTY CONSULTANT HNB MEDISKIN (#1403-07).** (DRJ International), a Cosmetic company based in Orange, CA is seeking experienced beauty consultants. The candidates must have sales experience, be reliable, and self-motivated. Knowledge of cosmetics is a big plus. Pay- Commission only for the first 3 months of all sales (15% - 50%). Must be able to make minimum \$1,000 per mo. Must complete training program 3 months and purchase starter kits worth \$1200 for \$300. Certificate provided after completion. Will receive more benefits such as base pay, gas, etc., after a 3 mo. probation period and sales evaluation. **Visit our websites for more information on our skincare lines** www.drjskinclinic.com, www.drjorganics.com, www.hnbmediskin.com Please email resume to: resume@drjinternational.com.
- **REGIONAL SALES MANAGER (#1403-08).** Lucas Meyer Cosmetics develops, manufactures innovative ingredients. Job Description: Knowledge of the Lucas Meyer product line. Lead the sales and market development activities for the territory. Present products or concepts, field visits, commercial and technical events. Driving of projects with key accounts. Preparing sales budget and product forecasts. Candidate Profile: Degree in Chemistry, Science or Chemical Engineering. 5 years of professional sales experience in cosmetic or specialty chemical industry. Knowledge of the personal care market. Managing large, complex accounts. Work from a home office. Travel up to 50% (within the US). Email your application with the resume to Christine.Desy@LucasMeyercosmetics.com.

Job Opportunities

POSITIONS AVAILABLE

- **SENIOR MANAGER OF RESEARCH AND DEVELOPMENT (#1403-09).** Senior Manager of Research and Development is a results-driven professional responsible for R&D in a luxury cosmetic company. Responsibilities include looking for new and innovative ingredients and raw materials for inclusion in new formulas. Responsible for overseeing Product Regulatory and Claims Substantiation testing and submittal to retail accounts for legal review. Other responsibilities include evaluating new product concepts and reformulating & improving existing products. This person must clearly understand their role in project timelines and work within specified cost constraints. You will also interact with outside chemists and contract manufacturers providing direction, recommendations and approvals. Send Resume: hr@katesomerville.com.
- **QUALITY CONTROL INSPECTOR (#1403-10).** Manufacturer/Distributor of seeks Quality Control Inspector, Incoming Components, for full-time position. Inspect incoming components, inspection of product with accepted specifications or/and sample standards. Provide sample to the Lab of finished goods received from contract filling companies. Process claims to vendors of non conforming materials. Follow up with components QC issues reported by Production. Must be detail-oriented, have good communication, and interpersonal skills. Send resume with salary history to jobs@aiibeauty.com.
- **ACCOUNT MANAGER (#1404-01).** Callahan Chemical has an opportunity for an Account Manager on the West Coast with a focus on the Food, Nutritional and Pharmaceutical markets. Callahan is a leading independent distributor of materials used in markets including Personal Care, Food, Nutritional, Pharmaceutical and others. Scientific or marketing degree and 3-5 years experience in these markets is preferable. Since 1958, Callahan has maintained strong relationships with customers and world class supplier/partners. If interested, please forward your résumé and salary history to: cford@calchem.com
- **SR. CHEMIST (#1404-03).** OC private label/contract manufacturer seeks Sr. Chemist with 5+ years R&D bench experience formulating skin care products. As a team member of the R&D department he/she will be responsible for formulation of all types of innovative upscale skin care solutions. Must have understanding of personal care raw materials, functionality and interactions. Need general formulation techniques and understanding of emulsion and surfactant technology. Must be able to perform and monitor product stability, be a team player but able to work independently. Must be highly organized with strong time management and communication skills. Must be proficient in Microsoft Office. Bachelors Degree in Chemistry /related science fields required. Please submit resumes and salary requirements to: diahnep@yglabs.com
- **SALES & MARKETING REPRESENTATIVE (#1404-04).** Sales & Marketing Representative/Distributor Company: Small Corporation is looking for an energetic, dynamic Sales Representative/Distributor to represent our ingredients for personal care products to the industry. Requirements The position requires someone well-versed in the technical aspects of the raw ingredients as well as a wide variety of personal and household care product types. Sales experience desired. Reply to CCLARK@CUSTOBLEND.COM
- **ACCOUNT MANAGER (#1404-05).** The Account Manager – Personal Care will be responsible for maintaining and building customer relationships, qualifying new potential customers, servicing the current customer base and expanding the territory of customers. Position to be based in either Southern CA or Dallas, TX. Bachelor's Degree in Chemical Engineering, Chemistry or other technical field. 3 - 5 years' experience in chemical sales, with a proven track record of success. Willingness to travel and visit customers 4 days per week. Highly motivated individual with strong interpersonal, communication, presentation, and organizational skills required. Candidates may contact Chip Parks (chip.parks@croda.com) directly or visit www.crodausa.com/careers.
- **SENIOR DIRECTOR QA/QC (#1404-06).** Oversees all facets of the business policies, procedures, and practices that establish quality systems compliant with cosmetic and OTC regulations and expectations of US Federal and International regulatory agencies. Interacts with FDA and related international regulatory agencies and manages quality audits. Develops strategic quality initiatives and related programs for the company and implements by working with members of the management team. Monitors, mentors, and supervises QA/QC team and directs their work with product development, process and packaging engineers to establish product specifications and QC process. Ensures all on-going production meets Bare Escentuals' quality standards and that quality issues are resolved.
- **ANALYTICAL CHEMIST (#1404-07).** Location: Corporate Headquarters located near the L.A.X. Airport . Will require reporting in to this location on a daily basis. GENERAL DESCRIPTION: Analysis of various types of samples by HPLC, GC, FTIR, UV-Vis spectrophotometer, TOC, water activity, melting point, wet chemistry, FCC, and USP test methods independently and perform instrument troubleshooting. CONTACT :Monica Daigle,Merle Norman Cosmetics, 9130 Bellanca Ave., Los Angeles, CA 90045 Mncresume3@merlenorman.com NO UNSOLICITED PHONE CALLS PLEASE. We are not utilizing any staffing agencies or other outside resources for this position. This e-mail address is for receiving resumes only.

Job Opportunities

POSITIONS AVAILABLE

- **R&D COSMETIC CHEMIST/DIRECTOR (#1404-08)**. As a leading private label and contract manufacturer we are seeking an experienced R&D Cosmetic Chemist/Director. This position is responsible for researching & developing creative products working closely with Marketing and customers as well as overseeing a group of 2-4 R&D Chemists. The job also entails ensuring that formulas meet expected performance, safety and Regulatory requirements so that they can be produced in manufacturing. We are looking for a positive, creative and dedicated team member who is excited about making a contribution to our growing company. This position reports directly to the COO. Please contact Limei Meyar at lmeyar@columbiacosemantics.com for further information/submit a resume

POSITIONS WANTED

- **LABORATORY TECHNICIAN (#1402-04)**. I am interested in an internship that would allow me to learn and gain experience in the Personal Care/Cosmetic Chemistry industry. I am a licensed Cosmetologist who has approximately 4 years experience working with the mixture of chemicals, and practical use of personal care products in the salon, and am currently obtaining my Bachelor's in Biochemistry. For any further questions, please contact via email: GQuichocho@gmail.com or Mobile Number: (619) 952-4452. Thank you for your time and consideration.
- **CONSULTANT (#1402-14)**. Personal Care, OTC, and Dietary Supplement: Quality Control, Research and Development, and Regulations. Please, Contact omelnoor1@yahoo.com Home: 818-892-9269 Cell: 248-705-2217.
- **INTERNSHIP (#1402-17)**. The purpose of this listing is to seek an internship, preferably in Southern California, paid or not paid in the Cosmetic industry. I am a recent graduate of a degree of chemistry with a concentration in biochemistry. My experience in this field is zero but I do have hours in a compounding pharmacy. The objective of this internship is to gain hours of experience in my pursuit for a career. I am open to any aspect of the industry whether R&D or sales. Please feel free to contact me at: c_stout@u.pacific.edu or 661-345-5152.
- **INTERNSHIP (#1403-03)**. I am a student at UCLA majoring in biochemistry. I am seeking for an internship (paid or unpaid) in Southern California to gain experience in the Cosmetic Chemistry industry. Please feel free to contact me at amandahlee@me.com.
- **PART TIME LABORATORY TECHNICIAN (#1403-06)**. I am interested in a part time position in the cosmeceutical industry that will allow me to better understand the chemistry behind cosmetic development and production. I am a recent graduate of biological sciences from UCI with 2 years' experience in chemistry lab (general and organic) and 2 years' experience in biology lab (microbiology). I am astute in following Quality Control procedures and SOPs. I have extensively studied the effects, functions, and comedogenicity of commonly used skincare ingredients. I also have experience in creating skin serums and creams for personal use. Please contact me at sputh@uci.edu.

*This monthly listing is a free service to all members of the SCC. To place a technical job listing in the Cosmegram, a maximum of 100 words, **please e-mail your job listing to John Garruto, Employment Chair at jgarruto@skinmedica.com** or Bethany McCarver at bmccarver@skinmedica.com. Please limit to technical positions only. When the position is filled, please notify Bethany McCarver to have the listing deleted. If we do not hear from you, it will be removed after two months. To place an ad in the next issue, information must be received 20th of each month. Please note: We do not knowingly publish listings that have been placed with a search firm and are not responsible for duplicate listings. We also do not release the names of job seekers unless directed to do so by the job seeker.*

MARC WARD, A LEGEND SOMEWHERE

John Luna

Deveraux Specialties

Most interviews are quite fun for this historian, some not so much, but this month I get to finally interview Marc Ward of Wasatch Laboratories. The interview takes place in his office at Wasatch located in beautiful downtown Draper, Utah.

JL: Hello Marc, nice to see you. Let's get started with one question I have to ask you. Why do you find it necessary to mimic me at every SCC meeting or conference you attend? You roll up your sleeves and say in a really stupid sounding voice: "I'm John Luna, I'm John Luna hey hey look at me! And then you walk around the room like you are in severe pain or have some abdominal obstruction. I don't walk like that at all!!!

Marc Ward: Because it's funny.

JL: No, not really, in fact I find it.....dumb.

MW: Well everybody laughs whenever I do it.

JL: Of course everybody laughs. First, you are imitating me and I admit I am a big target but you also just look ridiculous doing it.

JL: Ok whatever. Let's move on. So quit a journey for you, why don't you tell us a little bit about your background.

MW: I graduated from Brigham Young University with a BS degree in Macro Biology.

JL: Macro biology?

MW: Yes, the study of really really big molecules.

JL: What was your first job in the industry?

MW: I moved to Northern California and started to work for Milcreek/Carme in Novato as an R&D Chemist. I was soon promoted to R&D Director.

JL: I seem to remember that, it was in the early 90's, right?

MW: Wow you remember, that's amazing since you never called on me.

JL: No, that was Monique Bottene's account.

MW: Yeah she complained you gave her all the dog accounts.

JL: Haha yes I may have done that. I even gave her two accounts where the chemists had been deceased for several years and told her to make an appointment. Those were great days!

MW: Wow, and you ask why I make fun of you.

JL: Then you moved back to Utah in 1995?

MW: Yes I joined Nuskin as a research chemist

and that is where I met my future partner in business, Kevin Casey.

JL: Those were impressive days for you and Nuskin.

MW: Yes the Nuskin years were very good, I learned quite a bit no doubt, but it was time to move on. Kevin and I decided to start our own business and we opened Wasatch Laboratories.

JL: Named after the Wasatch Mountain front.

MW: You just have a plethora of information at your fingertips.

JL: I'm picking up some sarcasm.

MW: Well I sure hope so cuz I'm laying it on pretty thick!!

JL: How were those first years?

MW: A little bit tough, but we did well. Kevin handled all the internal business stuff while I handled the lab and met with the customers on scientific matters. Then a few years later, we started to do very well as a contract manufacture. So well in fact, we were approached by Usana.

JL: The deal they proposed was very good if I recall with a clause that kept you both on board to run it.

MW: Yes and things were good for a few years, but after a while, we kind of missed being in charge and decided to buy the business back. It was a scary move but Kevin and I took the jump and we are very happy we did.

JL: So let me ask you a few light hearted questions. You have an employee, now the purchasing manager, Tiffany Erskine, who has been with Wasatch since the start.

MW: This is true, Tiffany started right at the beginning and did everything from batching to driving a forklift to QC work.

JL: Well she has some interesting "Marc Ward" stories and I would like to know if some of them are true.

MW: Yeah I bet she does, ok go ahead.

JL: One story is whenever she would break a beaker or pipette in the lab you would yell out to her: YOU'RE FIRED!!!!!!

MW: Beakers and pipettes are not cheap, she had to learn she couldn't keep doing that!!!!!! And



I really didn't mean it, I would hire her back the next day.

JL: My favorite story is when you came in one day and one of the rotating balls on the bottom of your chair was broken so you went to another office, took off the ball from that chair and put it on yours.

MW: Yeah, so?

JL: Apparently when you confiscated the ball, you forgot to replace it so when the employee, who will remain nameless, sat down, he promptly fell on his back.

MW: Yeah, I remember that, I felt bad.

JL: Ok but you have to admit it's a pretty funny visual of that poor guy falling over and then looking to see that one of the balls of his chair is missing.

MW: Yeah I guess.

JL: On a serious note, you are a direct descendant of Brigham Young? Is that true?

MW: Yes that is true, I don't like to broadcast it but my step uncle on my mom's side is once removed to a step cousin on his dad's side three times removed from the Aunt of Brigham Young's 7th cousin on his Mom's side who personally saw my great great great Grandfather cross the street once.

JL: And that's how you're related?

MW: Yup!

JL: Ok I can see that.

JL: So what has been happening lately at Wasatch Research Laboratories?

MW: We hired Brice Pettibone a few years ago as Director of Research & Development and Quality Control Director, he has been a tremendous asset to Wasatch Labs, we are so happy to have him.

JL: He does kind of fit in with all the crazy personalities there. You know whenever he sees me, he starts walking the other way.

MW: Yeah, I don't think he likes you much, prefers Andy Deveraux.

JL: He seems to have your sarcastic wit.

MW: Brice is a graduate of Oregon University and worked at Neways for quite a while until he moved to Indiana for a better job opportunity, he came back to Utah a few years ago and we hired him.

JL: So let's talk about your partner, Kevin Casey. He is the consummate professional, never a bad word about anybody, does not mimic me, and seems to do a great job running the business.

MW: So what are you saying?

JL: Nothing, I'm just making a statement.

MW: Well, let me tell you, he does not have a pizza oven imported from Milan, Italy in his backyard now does he?

JL: Well.....

MW: I'm waiting!!

JL: No

MW: There you go, need I say more.

JL: Sorry.

JL: Marc, thank you very much for this very candid interview.

MW: Did Tiffany Erskine really tell you all those stories?

JL: Uh, well maybe.

MW: SHE'S FIRED!!!!!!!!!!!!

Marc and Sarah have five lovely children: Paul, Ethan, Catarina, Isabella, and Sofia. Marc is also the president of DZ Laboratories which makes personal care product exclusively for cyclers. The brand name is DZ Nuts (yup that's right) and some of the popular products include chamois cream, DZ Nuts bald super smooth shaving cream, and DZ Nuts in heat embrocation.



Marc is also Vice President of R&D at Wasatch Labs, Kevin Casey is the President. Wasatch Labs is a contract manufacture of OTC pharmaceutical products, personal care products, liquid dietary supplements and nutritional products. He was Area III Director from 2011 to 2013 and has chaired the Intermountain West chapter of the Society of Cosmetic Chemist.



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THROUGH THE LOOKING GLASS

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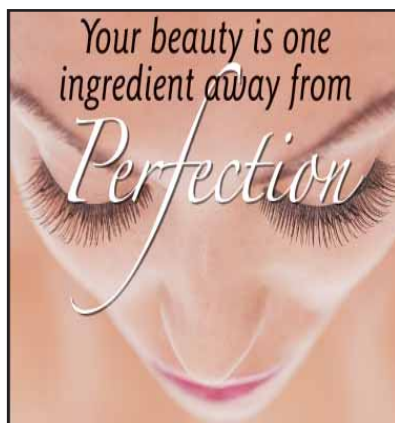


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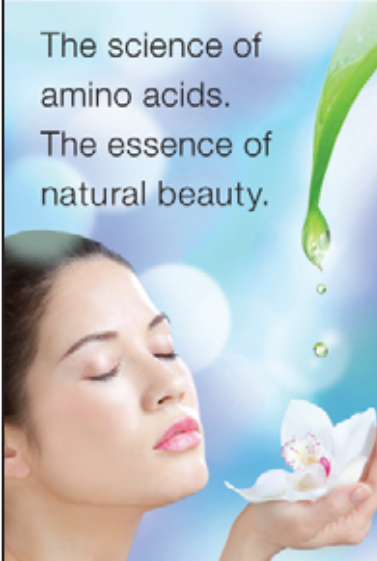
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krystal.taylor@solabia.com

AREA III DIRECTORS

Lisa Jones
(817) 313-5361
ljones@coastswest.com

Liz Streland
(310) 756-5055
liz.streland@croda.com

COMMITTEE CHAIRS

AWARDS

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(818) 618-8837
ymelikian@nexeosolutions.com

BY-LAWS

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COSMEGRAM EDITOR

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Venue changes for 2014

- April, Sept., Oct., Nov. meetings:
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1400 Parkview Ave, Manhattan Beach, CA 90266
- May meeting:
Dukes
21150 Pacific Coast Hwy., Malibu, CA 90265

SCC Contact Information Changes

If you are a member of our chapter and your information (ie. name, address, company, phone numbers, email address) has changed, please make sure you contact us with the new information so we can update our database. If changes are not sent to us, you may not be getting your newsletter, meeting notices, course registrations, etc. Please contact Tina-Marie Lesko at tmlesko@presperse.com with any changes.

Check Us Out on Social Media

The California Chapter of The Society of Cosmetic Chemists is now on Facebook!! "Like" our page to stay updated on industry news and upcoming Chapter events. Search "Society of Cosmetic Chemists, California Chapter" to find us!!

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It is not too late to renew your membership for 2014! There will be a \$25 late fee applied to the current membership dues of \$140. You can renew online at www.sconline.org. Should you need your membership number, please contact Tina-Marie Lesko at tmlesko@presperse.com.

Area III Director Candidates Needed

Candidates are needed to run for Area III Director. Our California Chapter is part of Area III which also includes Twin Cities Chapter, Southwest Chapter, and Intermountain West Chapter. There are two Area Directors from each Area. Area Directors serve on the SCC National Board for a 3-year term; the term of this position is January 2015–December 2017. An individual interested in running for Area III Director must be a General Member in good standing within a Chapter of Area III for at least one year as of June 30th of the election year (2014).

Deadline to submit form to National is April 15th. For additional information please contact Area III Director Liz Strelan (liz.strelan@croda.com; 310-756-5055).

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PUBLIC RELATIONS

Maria Reighard
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REGISTRATION

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