

COSMEGRAM

NOVEMBER 2021 • VOL 51 | ISSUE 5



society of
cosmetic chemists
CALIFORNIA

MONTHLY MEETING SPEAKER



BETTER PRESENTATIONS NOW!

Dez Thorton
Speech Writer and Coach

If you're tired of puzzled looks on your audiences' faces or hearing your prospects say things like "the timing is just not right," this session is for you! Better Presentations Now is a professional presentations skills program designed to teach you how to develop clear and compelling presentations using a predictable process.

Many speakers have good content but their biggest challenge is that they are too close to their content. In other words, you know it so well, it's nearly impossible to accurately assess its clarity and overall effectiveness.

Using his proprietary Diamond Development Method™, speech writer and coach Dez Thorton will teach participants how to uncover their unique perspective, inspire willful audience engagement and build advocacy for their ideas.

In addition to enhancing your overall executive presence, you will also learn how to increase recall, save time, and reduce the frustration commonly associated with the speech development process.

Join us and learn how to:

- Plan and develop professional presentations
- Grab and hold audience attention
- Increase acceptance of your ideas and proposals

MEETING OVERVIEW

Date: Tuesday - Nov 16th, 2021

Location: Ayers Hotel - Manhattan Beach

Menu: Sea Bass, Chicken Breast, Vegetable Wellington

5:00 pm: Educational Hour

6:00 pm: Social Hour

6:30 pm: Dinner Hour and Speaker

[Meeting Details on Page 2](#)

RESERVE NOW ▶

Reservation Deadline: 5:00 pm Friday - Nov 12th, 2021

Reservation Link: www.caliscc.org/events

Prices increase after Reservation Deadline

No refunds after Reservation Deadline

Walk-in space is not guaranteed

MEETING DETAILS

LOCATION:

Ayres Hotel
14400 Hindry Avenue
Hawthorne, CA 90250
(310) 536-0400

COSTS:

- Member Registration (\$30)
- Guest Registration (\$65)
- Emeritus Registration (FREE)
- Student Registration (FREE)

MENU:

Roasted Garlic Broccoli (Vegan)

with Forbidden Rice, Kale, Peas, Roasted Red Bell Pepper Sauce

Herb Crusted Breast of Chicken

with Fingerling Potatoes, Roasted Baby Vegetables, Herb Oil, Fennel Orange Reduction

Roasted Top Sirloin

Twice Baked Potato, Roasted Shallots and Baby Carrots, Fresh Herbs, Red Wine Sauce

RESERVATIONS:

The reservation pricing deadline is at 5pm on the Friday before the monthly meeting. Non-reservation pricing must be paid after this deadline. Reservations are not refundable after the reservation deadline. Please register and pay online at www.caliscc.org or call Sara Benoit at 714-521-5222 ext.141. Call-in registrations must be guaranteed with credit card and will be charged for no-show.

BECOME A SPONSOR!

The SCC California Chapter is opening sponsorship opportunities to anyone interested in introducing their company during our monthly meetings.

The benefits of sponsorship are to provide you and your company with the following:

- Approximately three to five minutes to introduce your company and employees, products, capabilities and/or services.
- The exclusive right to distribute literature and samples at the monthly meeting.
- Optional table adjacent to the registration table to distribute literature and samples by one or two employees
- Your Company name will appear on our sponsor board at the meeting
- Your Company name and location will be included in all meeting announcements, including our monthly newsletter (Cosmeogram) and all email announcements and reminders.
- Your company name will appear for one month on the SCC California Chapter website as "This Month's Sponsor", which will include a link to your company website and a small description about your company
- One employee from your Company received free registration and dinner at the meeting your Company sponsors
- Your donation to sponsor a meeting is tax deductible with our non-profit status

Cost: The cost of sponsor a SCC Chapter meeting is \$500.00

Please contact our Sponsorship Chair, Yi Hsin Chang if you are interested or have any questions.

Yi Hsin Chang
Sponsorship Chair
ychang@ingsolutions.com
(714) 884-3872

LETTER FROM THE CHAIR

We now have four in-person events behind us, and it was wonderful to see smiling faces again at the meeting in June, September, and of course Supplier's Day. With the constant stress of late, I had forgotten how nice it is to simply talk about life, friends, family, and cosmetic science. Coming up this month, we have an exciting two-part meeting on how to improve your presentations NOW!



Looking back at our biggest event of the year, it would be impossible to count the hours the Supplier's Day team put in! I believe we offered an amazing and safe event for both attendees and exhibitors by reconfigured the booth layout, setting-up multiple hand sanitizing stations throughout the floor, and utilizing CLEAR to handle confirmation of vaccination or COVID-19 test results. If you have any feedback from the event, suggestions for future events, questions, or concerns please email them to me at chair@caliscc.org.

It continues to pain me to see all the heartache this pandemic has and continues to cause, but I know as a community we will continue to overcome. I appreciate each and every one of our members and volunteers in building with us this year and understanding as we have had to cope with a rapidly evolving world. I continue to look forward to the days where we can move on from this and drink, smile, and laugh together.

Ryan Kudla
CASCC Chair 2021

DON'T FORGET TO VOTE FOR THE CALIFORNIA CHAPTER ELECTIONS!

You should have received an email from the SCC asking you to participate in our local chapter elections. As a reminder, the election period will close on November 17th, so please use the link from that email to cast your vote.

We have included the nominees and their bios below:

OFFICE: CHAPTER CHAIR-ELECT



MICHELLE CARRILLO
DIRECTOR OF SALES, WESTERN REGION AT BARNET PRODUCTS

Michelle Carrillo began her career in the personal care industry over 20 years ago working in the lab as an R&D Cosmetic Chemist. Her love for the industry came when she realized that the combination of creativity, science, vendor collaboration, were key and almost a requirement for any successful launch. Becoming more interested in the technical aspect of finished products, she expanded her career to a sales role, working in the raw material category for skin care – actives/emulsifiers/texture modifiers. For the last 15 years, she has been successful at partnering and collaborating with key brands/manufacturers in the west coast by providing her technical expertise. She currently is the Director of Sales for Barnet Products and has been instrumental

in generating new partnerships and business with global brands.

Michelle holds a B.S. in Chemistry degree from University of California, Los Angeles and has been a long-time member of the SCC as well as serving as Treasurer in the past. If elected, she would devote her experience, service, and time in fostering the next generation of chemists.

OFFICE: SECRETARY



ERIN BREVE
ACCOUNT EXECUTIVE AT BARNET PRODUCTS

Erin Breve began her career in the beauty industry 20 years ago as a licensed cosmetologist. During her tenure, she has worked directly with numerous hair and color cosmetic brands for her salon clientele, industry publications and fashion shows. Becoming more interested in all aspects of finished products, she pivoted her career to a sales role and currently works for Barnet Products as an Account Executive in the Southern California territory. Prior to her role at Barnet Products, she worked as a Product Manager for a professional hair color and care brand. She is a member of SCC, CEW, BIW and is looking to use her years of expertise to support and advance the industry.



ERICA HERREL
R&D MANAGER AT MERLE NORMAN COSMETICS

In 1988, after graduating college with a degree in Cellular and molecular biology/Premed, I was hired by Kao corporation (also known currently as Andrew Jergens and Biore). Some of my formulation and skincare training was done in Japan at various locations. Once Kao moved its headquarters out of state, I took a position at Andrew Jergens Burbank as a Quality Chemist. Spending 2 years in Quality, I wanted to get back to formulation. In 1991, I was hired by Dep Corporation. At Dep my management position placed me in charge of all the skincare brands, OTC products, private label and International brands. After 9 years at Dep, I gave birth to triplets and decided to become an industry consultant. As a consultant, I worked on many different

products from Shopping network brands, to household cleaners, pet products, and celebrity hair brands. In 2015, I joined Merle Norman cosmetics as the R&D manager for both color and skincare.

As one of “the old timer” in the industry, I am looking to contribute by helping out the SCC. My current goal is to hire and train the next generation of college graduates in the fun field of R&D formulation in both color and skincare.

OFFICE: SECRETARY (Continued)



KENDALL JOHNSON
SENIOR RESEARCH AND DEVELOPMENT MANAGER AT COOLA

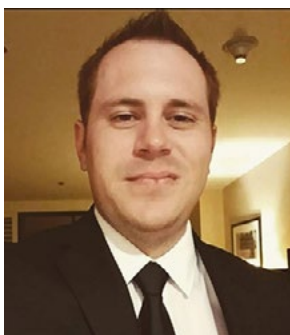
I earned a Bachelor of Science from the University of Oklahoma with a double major in Zoology and Chemistry. While in my undergraduate studies, I discovered my passion for laboratory work early on as an Undergraduate Research Assistant in the Zoology Department. Post-graduation, I was a Research Assistant designing experiments for the Psychology department of the University of Texas Arlington, TX and practicing as a full-time Certified Nursing Aid. My transfer into the personal care industry began in 2013 at Coast Southwest in Dallas, TX as a Laboratory Technician. After two years at Coast Southwest, I transferred into contract manufacturing at Goodier Cosmetics as a Research and Development Chemist. In November of 2017, I relocated to

Southern California for Murad as the Research and Development Manager and devoted 3.5 fantastic years to the Murad/Unilever organization. Recently, I moved to San Diego to manage the Research and Development and Regulatory departments at COOLA. Although I did not foresee a career in personal care, a passion now resonates in me for the industry and the work I contribute to.

I have a strong dedication to the SCC and the network, knowledge, and opportunities this society creates for industry professionals like myself. I was originally the Treasurer for the Southwest SCC Chapter while in Texas and have been the Historian for the California SCC since 2019. I would like to continue my involvement in the California SCC as your new Secretary!

Outside of work I am an avid golfer, culinary explorer and the life of the party.

OFFICE: TREASURER-ELECT



JOEY BILOTTA
REGIONAL SALES ACCOUNT MANAGER AT GLOBAL INGREDIENT SOLUTIONS, INC.

Growing up my Saturdays would consist of a baseball or soccer game in the morning and helping put together products at my dad's factory in the afternoon. I grew up in manufacturing and have spent most of my life in manufacturing companies. Not about what makes an individual successful but a team. When I first started at McKenna Labs, I thought it was just another manufacturing company that fit my skillset. But soon I fell in love with how I was integrating into our industry. Ever since, I have had a great affection for every aspect of personal care manufacturing, brands, materials, packaging, formulation, and regulatory (yes, even regulatory). I hope to translate these passions into Treasurer Elect with the California Chapter of the Society

of Cosmetic Chemists and show everyone the amount of care and love I have for our industry. My blend of knowledge combined with my analytical nature; I believe make me a great candidate for this position.

Thank you for your consideration.



DIANE HORNE
WEST COAST KEY ACCOUNT MANAGER AT LIPOTRUE INC.

Thank you for the opportunity to be elected as treasurer of the CaliSCC organization. If elected, I vow to continue to keep the chapter's financial records up-to-date and accurate. I promise to commit fully to the position and work together with CaliSCC's accountant to ensure all expenditures are in compliance with our chapter's by-laws as well as state and federal laws. As a member of the executive committee, I assure you all that I will proudly represent our chapter at industry events.



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ATTENTION! ATTENTION!

In-House CEP Courses Available

In-House Courses are highly-personalized courses brought to companies to address challenges or areas of need. These courses, taught by knowledge experts, provide professionals with an up-to-date cosmetic science education. Recent In-House Courses have been organized for **Benefit Cosmetics, Mary Kay, Bayer**, the **FDA** and others.

Companies interested in providing in-depth technical information to their employees can contract an education day in a location of their choosing.

- ▶ **SOCIETY** covers the costs of booking the instructor and all of the instructor's traveling expenses (including hotel, flight, car, etc.)
- ▶ **COURSES** can be scheduled for 1 or 2 days on any topic of particular interest to the company
- ▶ **COMPANIES** can choose the instructor if they seek a specific knowledge expert

Current courses available include:

Scale Up & Processing	Botanicals & Naturals for The Naturals Market	Preservatives
Regulatory	Chemistry & Regulations of Cosmetic Colorants	Cosmetic Rheology
Color	Molecular Biology & Gene Expression	Color & Make-Up
GMPS For Cosmetics	Phytochemistry 101 For Cosmetic Chemists	Surfactants
Cosmetic Formulations	cGMPS For Cosmetics and Otc's	Cosmetic Raw Materials
Regulatory Update	Practical Basic & Theory in Emulsion Technology	Fragrance as A Science
Beginning Cosmetic Chemistry	Cosmetic Chemists Guide to Product Development	Silicone Chemistry
Basic Hair Science	Sustainable Cosmetic Product Development	<i>and more!</i>

To reserve a course for your team,
contact Sam Neely at sneely@scconline.org

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EVENT UPDATES



POSTPONED UNTIL 2022: CALI SCC DINNER DANCE

Due to COVID-19, we are having to postpone the Cali SCC Dinner Dance until 2022. Keep an eye out for updated details on the new date:

<https://caliscc.org/dinner-dance>

SCC NATIONAL WEBSITE - NEW CAREER CENTER

LOOKING FOR A JOB?: Let the Society's recently launched SCC Career Center help. Search and apply to top cosmetic & personal care industry jobs at companies that value your credentials. SCC members gain access to job posts 3 DAYS EARLIER than others.

Visit <https://careers.sconline.org/> to view available jobs or post a job.

EMPLOYMENT OPPORTUNITIES



Cali SCC is committed to offering an effective platform for members to post open job positions directly on our website to assist with finding qualified employees to fill these positions. To view job listings or to add a position to our website, please visit our employment page.

[VIEW/ADD EMPLOYMENT LISTINGS](#)



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Neurometer CPT/C A neurosensory threshold testing system for objective assessment of skin sensitivity, skin irritation, and itch propensity. Ideal for documenting subtle changes for claims support.

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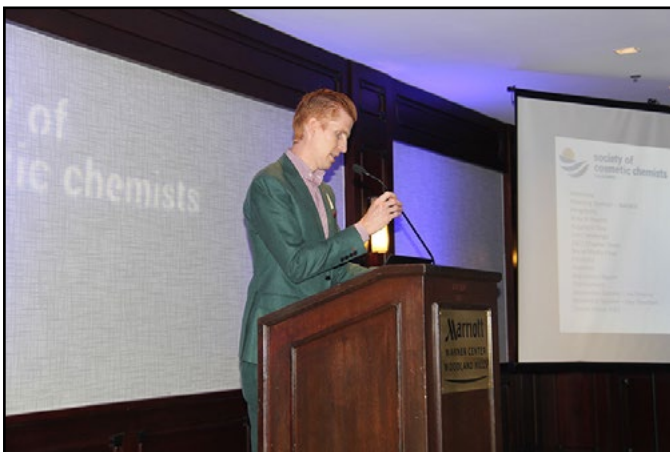
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NEW MEMBER SPOTLIGHT

ERIN BREVE, ACCOUNT EXECUTIVE AT BARNETT PRODUCTS

1) Where is your hometown?

San Diego, CA

2) Where are you doing your university studies? What is your major and why did you pick that field?

San Diego State University; Criminal Justice Administration because I wanted to be in the FBI or a detective.

3) How did you get into the personal care/cosmetics industry?

I am a licensed cosmetologist and worked behind the chair for 13 years then transitioned into raw materials.

4) How long have you been in the personal care industry?

20 years

5) Where do you currently work? What's your role?

I work at Barnett Products as an Account Executive for the Southern California region.

6) What's your biggest career accomplishment to date?

Working backstage at London and New York Fashion Week.

7) What is your favorite part of your current job?

Helping customers find solutions for their projects.

8) What is your least favorite part of your job?

Not being able to see all my customers in person.

9) What is your favorite non-work-related activity?

Exercising – such a great stress reliever and feels good.

10) What is the most interesting place you've ever been?

Sao Paulo, Brazil

11) Give us one random fact about yourself.

I am partially fluent in Brazilian Portuguese.

12) What advice would you give young scientists entering the personal care industry? Is there something you have learned along the way that you would like to pass on?

Learn and experiment in all ways possible – don't be afraid to fail and ask lots of questions.

13) Which are your Cosmetic interests?

I'm fascinated by marine and plant sourced actives that can have such a profound effect on skin.

14) If you were a fragrance, what would you be?

Bergamot and jasmine

15) Do you have a motto?

If you're gonna do it, do it right.





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- 1) L. E. Gaul and G. B. Underwood, Relation of dew point and barometric pressure to chapping of normal skin,). *J. Invest Dermatol*, 19, 9-19 (1952).

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